**MADISON MEYERS**

SAN FRANCISCO, CA (555) 432-1000 [MADISON-EXAMPLE@EXAMPLE.COM](mailto:MADISON-EXAMPLE@EXAMPLE.COM)

Focused Sales Consultant well-known for providing exciting

Product demonstrations and convincing leads to purchase.

Detailed and quick-packed and a true team player. Pursuing a

New sales-driven role where hard work and dedication will be high valued.

**PROFESSIONAL SUMMARY**

2017

**Associate of arts**: Business Management

San Francisco City College, San Francisco, CA

**EDUCATION**

AUGUST 2016-FRBRUARY 2018

**Sales Representative** | Nike Inc | San Francisco, CA

* Identified prospect’s needs and developed appropriate responses along with information on fitting products and services.
* Responded to customer concerns with friendly and knowledgeable service.
* Increased profits through effective sales training and troubleshooting profit loss areas.

JANUARY 2018-CURRENT

**Sales Consultant** | Verizon Wireless | San Francisco, CA

* Processed credit and debit card payments to complete the purchasing experience.
* Identified prospect’s needs and developed appropriate responses along with information on products and services that would be suitable.
* Provided pricing information to customers regarding specific products.

**WORK HISTORY**

* Customer service sales reporting.
* Trusted key holder.
* Strategic sales knowledge
* Sales and marketing
* Product and service knowledge
* Demonstrations
* Payment processing

**SKILLS**