CloEE

AI Digital Advisor

Millions of data points, for better decisions

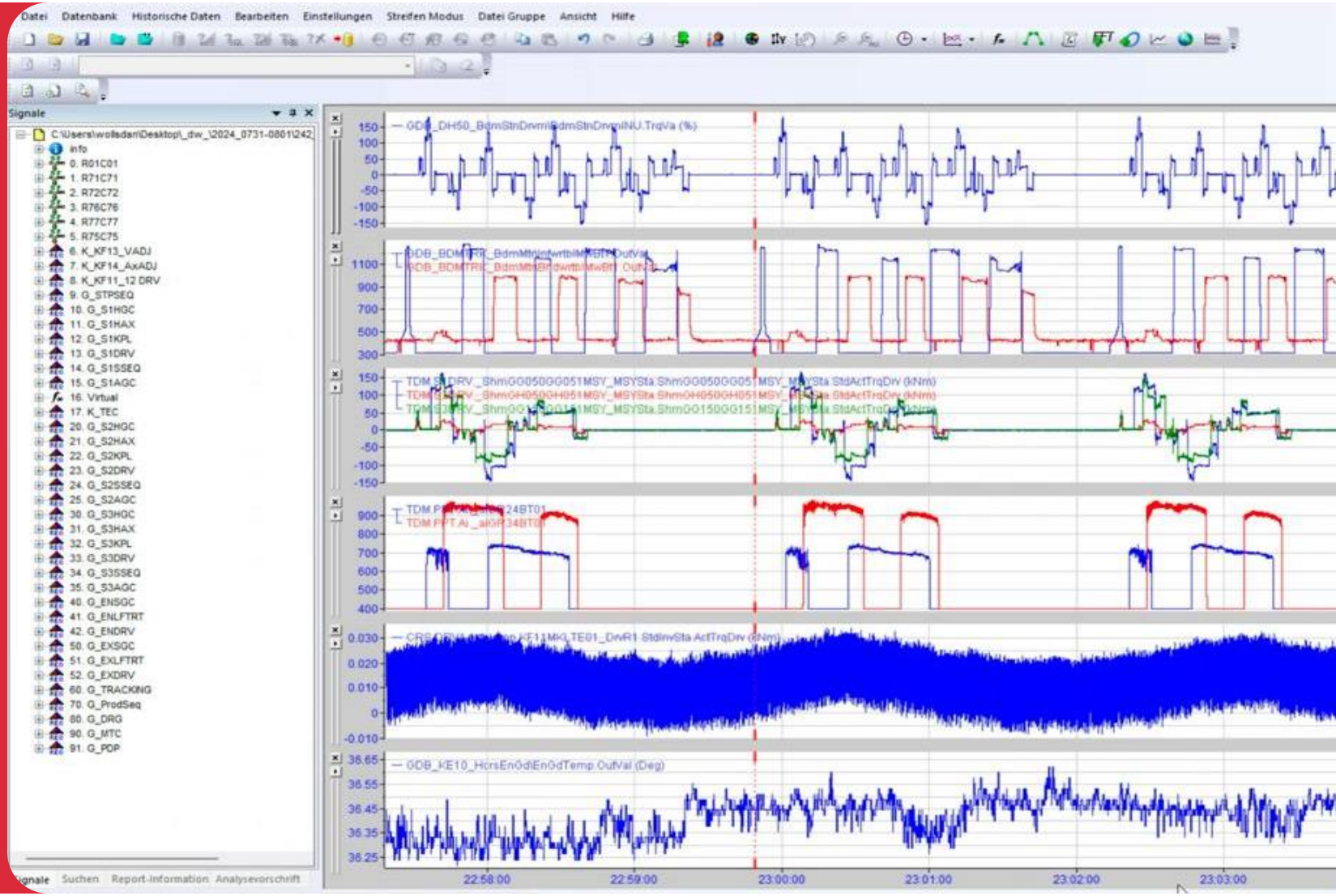
Oleksandr Zadorozhnyi

CEO & Co-founder

$ 10+ M losses from Rejections

“

Major issue is to compare the current data with previous campaigns in real time. Manual searches for the reasons begin in the complex data labyrinth. To find them is time-consuming and prone to errors...”



CIoEE

“

With the **help of AI**, I am hoping for a **significant improvement** in identifying the **root causes**. **Manually** doing that is like searching for a **needle in a haystack**.

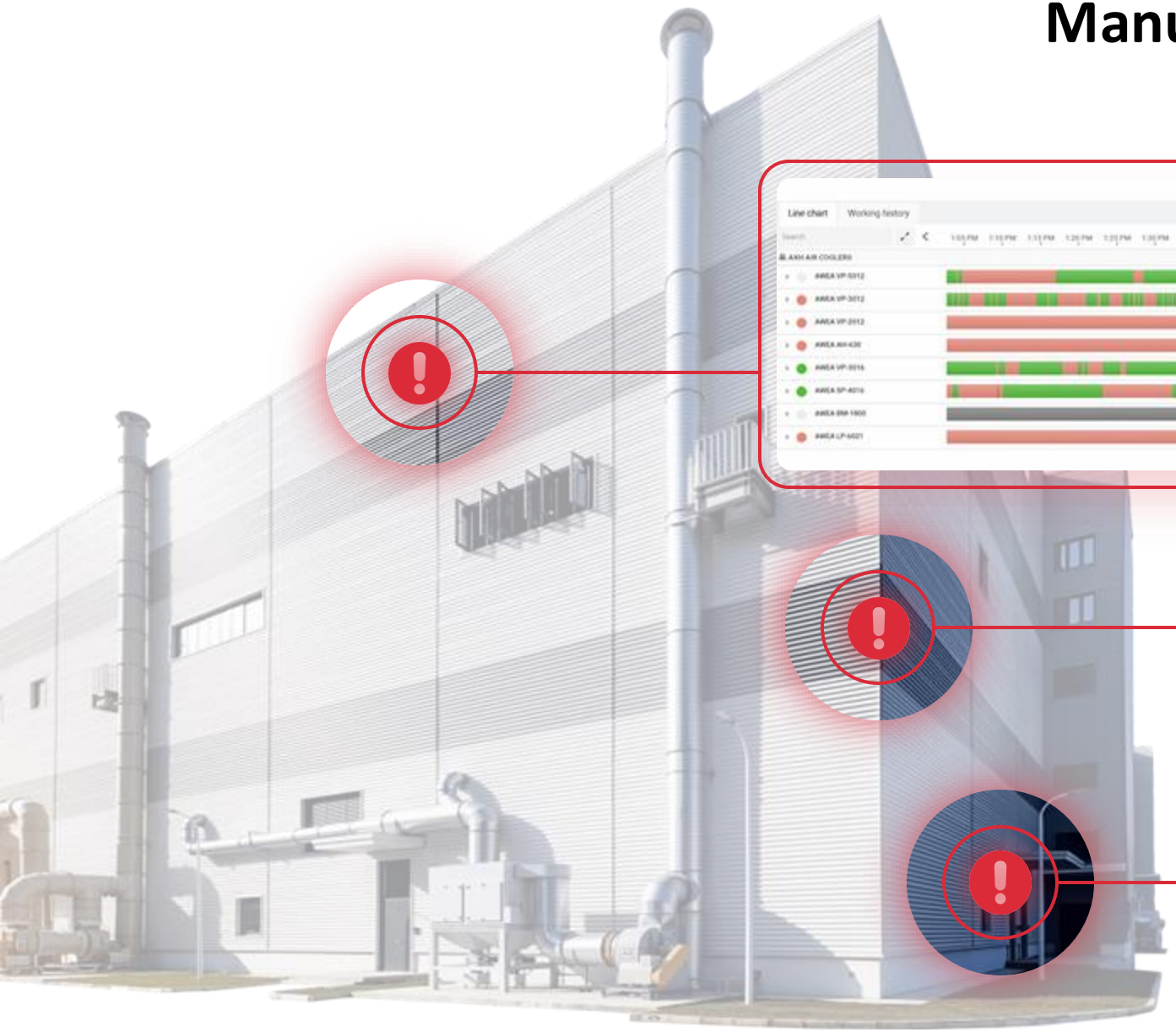
$ 3.5Bn
Company Turnover

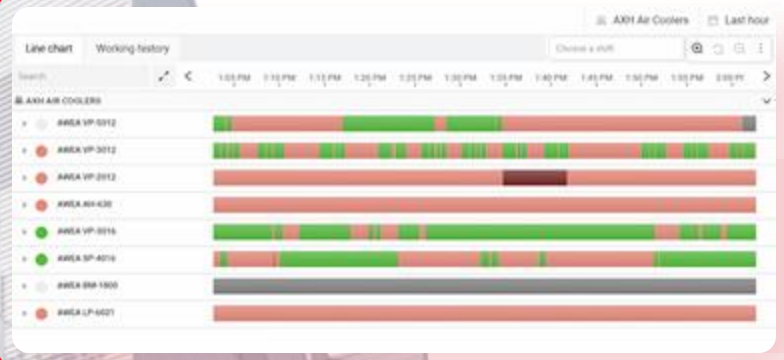
Daniel Wollscheid
General Site Manager

”

CIoEE

Manufacturing Problems





Up to 40%

Downtime

> $ 3M

Losses from failed KPIs

Million data points

hard to analyze

CloEE

CloEE: AI Digital Advisor

MOGAR
DAL 1964 STAMPAGGIO MATERIE PLASTICHE

CloEE

M I'm **CloEE** AI Digital Assistant developed for **Mogar S.r.l.** to enhance equipment management efficiency. Here are some of the key functionalities I offer:

- **Current Machine Statuses**: I can provide real-time operational statuses of your machines.
- **Historical Performance Data**: I can fetch historical performance data for your machines, including metrics such as availability percentage, planned working time, actual working time, and detailed status distribution over a specified period.

If you have any specific questions or need assistance with your machines, feel free to ask!

Show OEE for Sep 2024

FIAT

Type your message here...

CloEE

MOGAR
DAL 1964 STAMPAGGIO MATERIE PLASTICHE

CloEE

M

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Type your message here...

Impact

70%

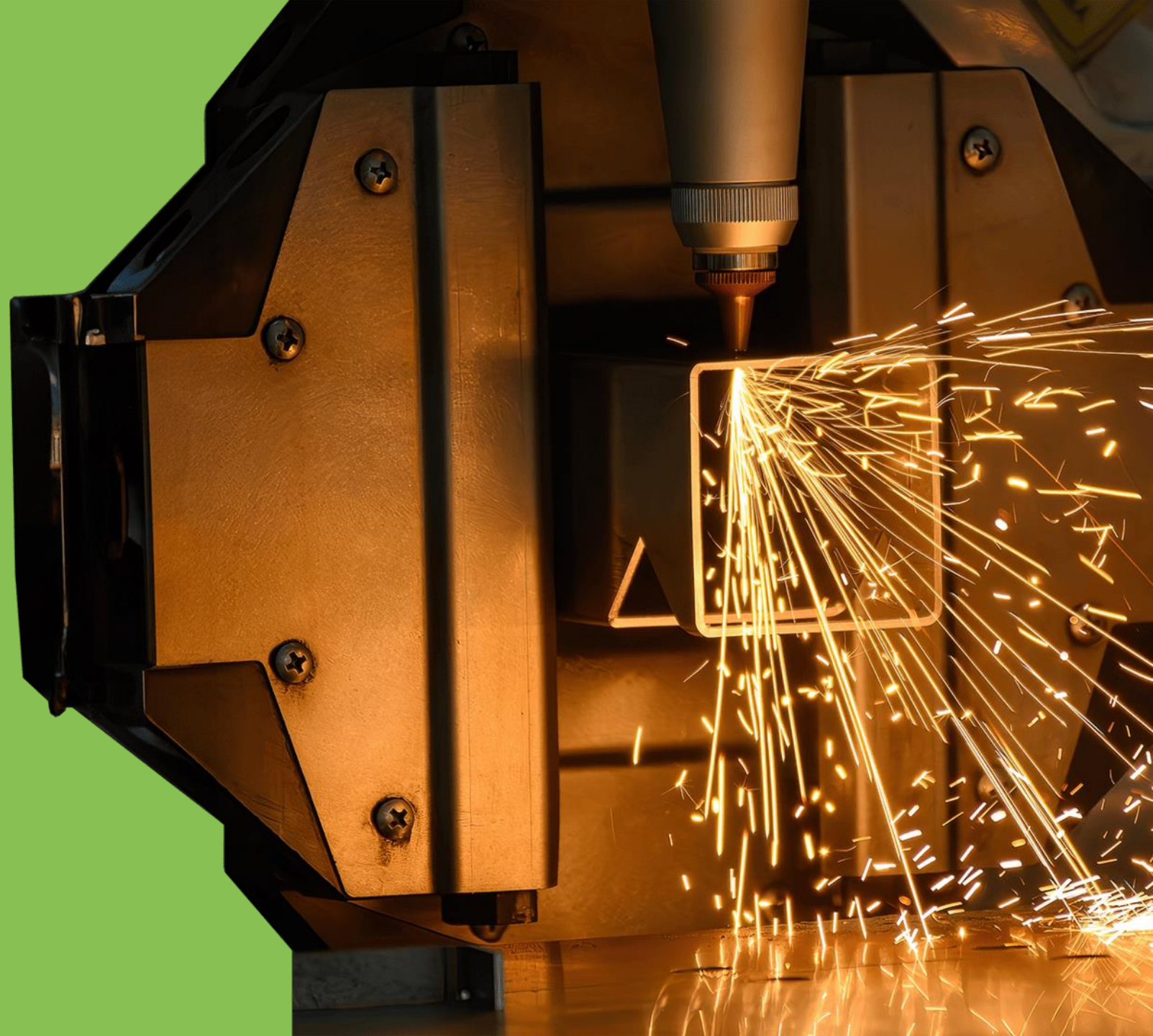
Equipment Efficiency

20%

Downtimes & Rejections

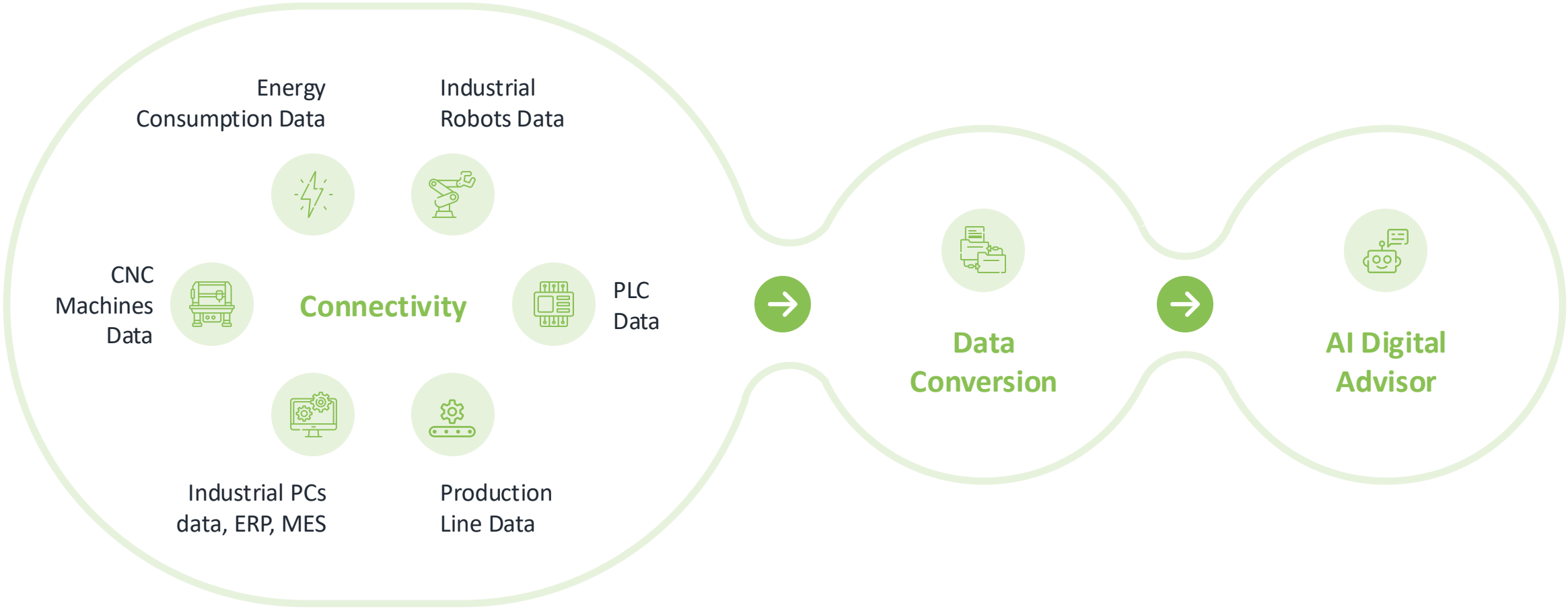
24/7

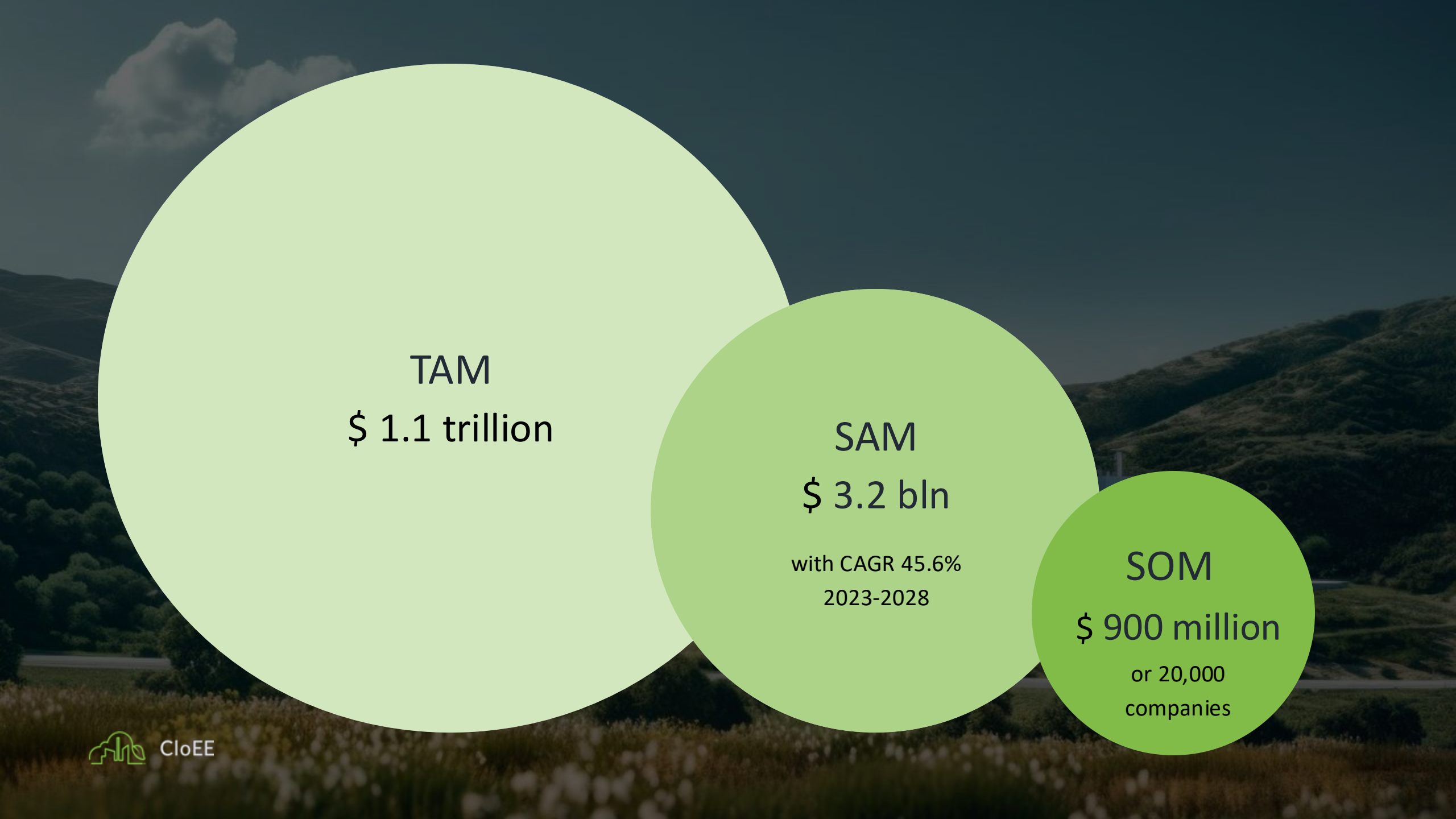
AI based Improvements



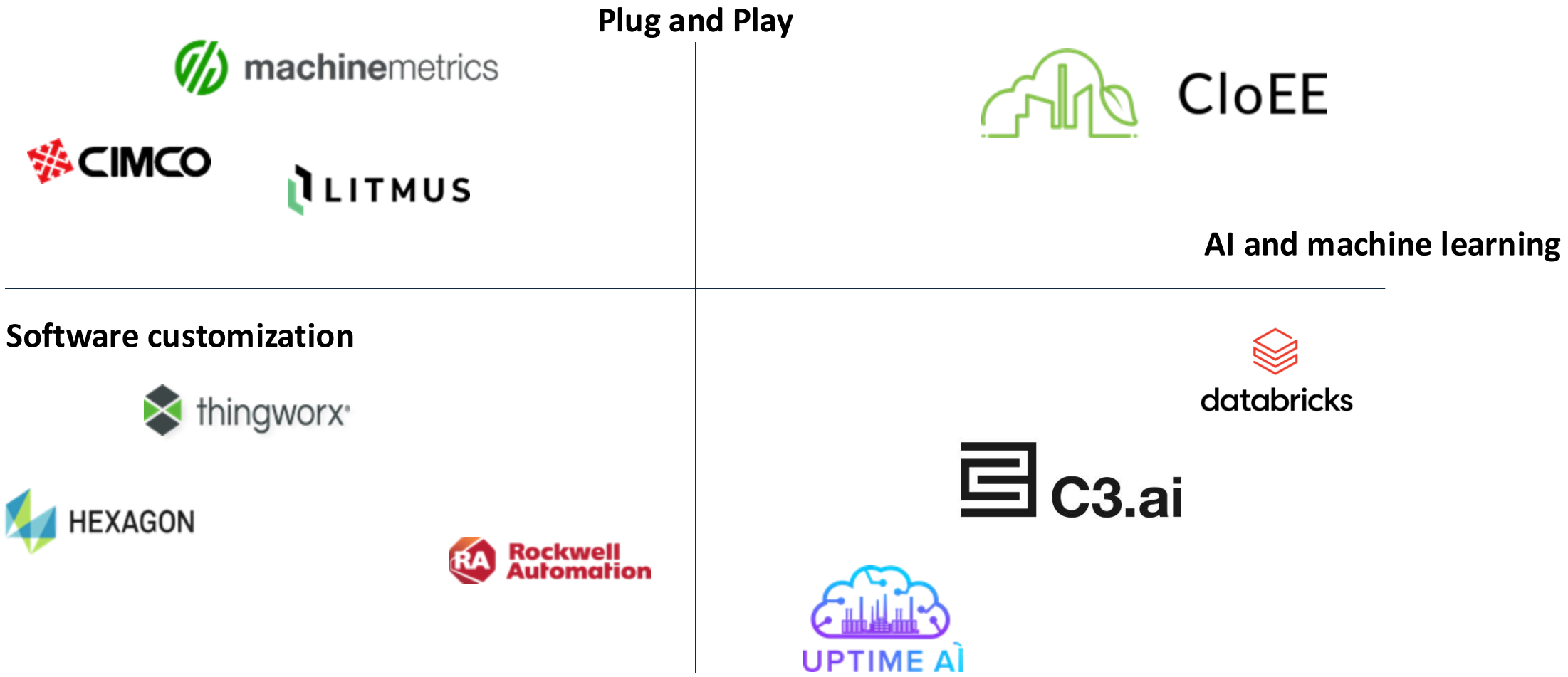
CIoEE

CloEE: Rapid Deployment and Operational Enhancements Through Data-Driven Insights




TAM
$ 1.1 trillion
SAM
$ 3.2 bln
with CAGR 45.6%
2023-2028
SOM
$ 900 million
or 20,000
companies
CloEE

CloEE Competitive Advantage



Business Model

CloEE
Data Collection

$ 16,999 +

Factory / Annually

CloEE
AI Digital Advisor

$ 49,999 +

Factory / Annually

Average customer – mid-size discrete manufacturer

CloEE

CloEE Achievements

8
Customers

$ 65K
ARR
in 2024

10+
Pilots

Goals

2025

20+
Recurring customers

10
US customers

$ 1M
ARR
in 2025

CloEE Team

Oleksandr Zadorozhnyi

CEO & Co-founder

Over 10 years of experience in global B2B sales, with a portfolio of over 100 successful projects in Industry 4.0 in the US, Europe and APAC

Julia Sabitova

COO & Co-founder

Over 12 years of experience in marketing and operations for technology companies, with a proven track record as an award-winning professional

Stan Deproliuk

CTO & Co-Founder

Over 11 years of experience in software development and leadership. Proven track record in a company that was acquired by Cisco

Tim Kupreev

Head of Customer Success & Co-founder

9 years of experience developing projects for Siemens and other leading Industry 4.0 players, contributing to cutting-edge innovations in smart manufacturing and automation. Successfully connected over 25,000 machines to software platforms

Nick Guschin

CAIO & Co-founder

Over 10 years of experience in data science and analytics, specializing in process optimization for industry and finance using AI and ML. Successfully delivered more than 200 AI projects for Swiss companies

Eduards Skukis

Data Scientist
PhD in Civil Engineering

Over 20 years of experience. Contributed to research funded by the European Space Agency, the European Regional Development Fund, and others.

CloEE Advisors

Kari Terho

Industry

Telia FiBAN elisa

Fabio Massimo Cacciatori

Industry / Italy

illogic e-magine LUMIQ studios A&G

Natalia Parmenova

Industry and SaaS

beNeering CloudBlue SAP MERCAUX INSEAD

Peter Stegmaier

Industry / Switzerland

DATAMARS SAFE mine HEXAGON MINING HEXAGON DSRailTech RealTrac

CloEE ACCELERATED AT Berkeley SKYDECK EUROPE-MILANO

Josh Ewing

GTM&Product Roadmap / USA

Autodesk Bright Machines

CloEE

$ 380,000 ASK

to get a $1M pre-seed round

$ 620,000

Raised from angels and
VCs by now

25

Recurring Customers

$ 1 M

in ARR by EOY 2025

Let’s Build
AI Future Together

CloEE

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