

# VINCENT RYAN G. ARCEO

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## PROFESSIONAL SUMMARY

Passionate and adaptive professional transitioning from real estate to web development, seeking a Junior Web Developer role to leverage strengths in problem-solving, collaboration, and technical skills. Eager to contribute to innovative projects and grow within a dynamic team.

## TECHNICAL SKILLS

Languages: Java, Python, HTML, CSS, JavaScript | Frameworks: Spring Boot, Vue.js | Databases: PostgreSQL, SQL, Table Design, E/R Diagrams | Tools: Git, IntelliJ, pgAdmin, Agile | Testing: Unit Testing (JUnit) | Other Skills: Video editing (Davinci Resolve), Real Estate Analysis

## TECHNICAL PROJECT

### Music and Merch Management Web App

*Tech Elevator*

- **Developed a full-stack web application** for a band, featuring a **Vue.js** frontend and a **Spring Boot** backend with RESTful API endpoints.
- **Designed and implemented a dynamic UI** using Vue.js, including interactive pages for browsing music tracks, viewing merchandise, and managing a shopping cart.
- **Integrated Vue Router and Vuex**, enhancing state management and user experience for seamless page navigation and data handling.
- **Built a secure authentication system** with **role-based access control**, ensuring only admin users could manage inventory, tracks, and orders.
- **Implemented a PostgreSQL database**, designing relational tables for users, music tracks, merchandise, orders, and shopping cart functionality.
- **Created a DAO layer with JDBC**, enabling efficient and maintainable CRUD operations for all entities in the system.
- **Engineered a shopping cart system** that allowed users to add items, adjust quantities, and proceed to checkout with order processing.
- **Developed and tested API endpoints** using JUnit, ensuring backend reliability and database consistency.
- **Worked in an Agile development environment**, utilizing Git for version control and following best practices for software design and testing.

## PROFESSIONAL EXPERIENCE

### Licensed Real Estate Agent

Oct '16 - Present

*Howard Hanna (Previously Home Experts Realty)*

Dayton, OH

- Increased client satisfaction by 25% through exceptional relationship management and comprehensive property marketing strategies
- Utilized **Realtors Property Resource** tools to analyze MLS data, providing detailed market insights for informed client decision-making
- Facilitated property sales across Dayton and Cincinnati, consistently surpassing sales targets and client expectations

### Dental Assistant

Apr '15 - Mar '17

*Five Rivers Health Center – Dental Center*

Dayton, OH

- Managed clinical records and prepared 15–20 patients daily for procedures, ensuring smooth operations for dental professionals
- Leveraged Dentrrix software to streamline patient scheduling and record-keeping, reducing administrative errors by 15%

## Jun '10 - Apr '15

Dayton, OH

- ## EDUCATION

## May '24 - Feb '25

Remote

- ## Real Estate Course

Mar '16 - Oct '16

Fairborn, OH

- Completed 120 hours of required pre-licensing education