# Welcome to the presentation of Gloxbox Banner A/B Testing.

From Data to Decisions: The Globox Journey

## Introduction

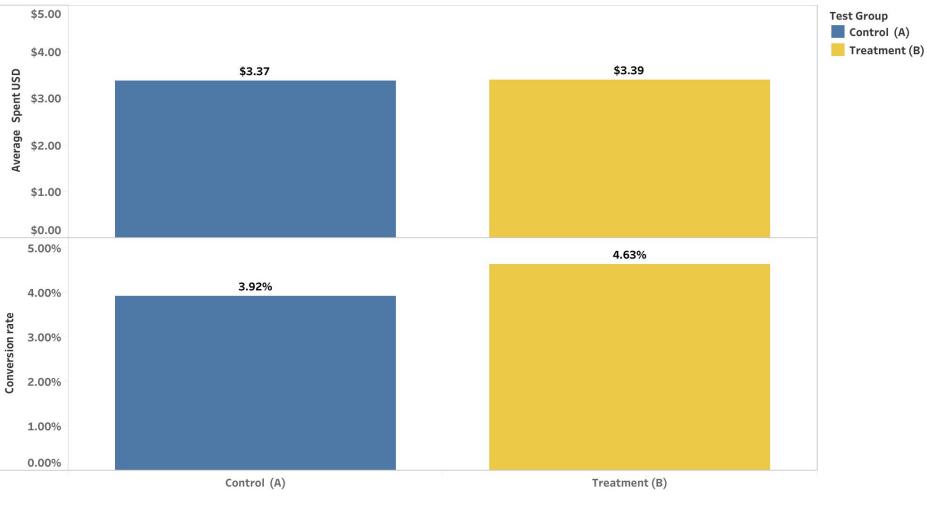




**Test**: We are testing a new banner on the homepage with the goal of increasing income.

**Duration**:13 days from January 25th until February 6th.

#### Average Spent Vs Conversion Rate

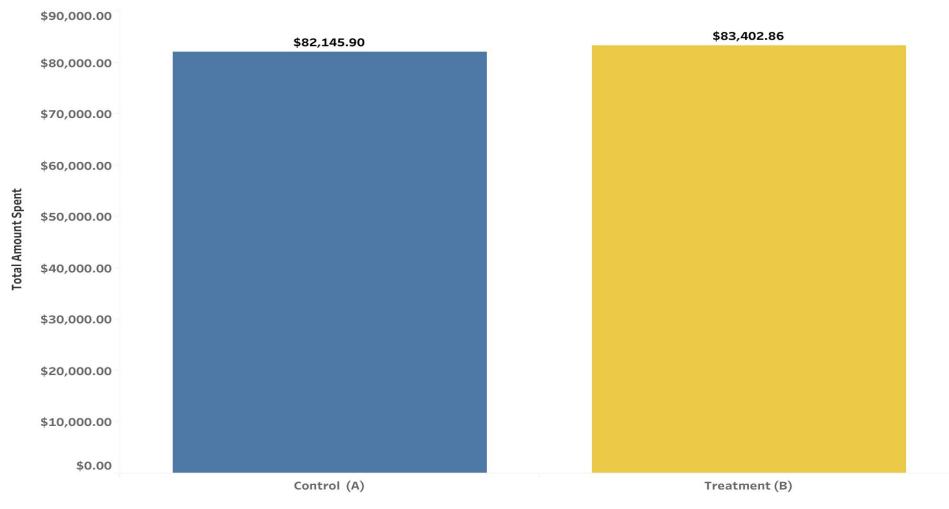


# **Initial Findings**

 Positive strong proof that a fresh banner enhances the overall conversion rate.

• The difference in total spending between the control (\$82,145.90) and test (\$83,405.86) groups is negligible, giving little evidence of change.

#### **Total Amount Spent Within Groups**



### Conclusion

Not enough evidence to conclusively establish new banner is superior to the other in terms of its influence on user behaviour and spending.

## **Next Steps**

Suspend the A/B test temporarily and focus on creating improved banners. Extend the testing duration to gather data from a larger group of users, with a particular emphasis on the English-speaking audience.