
Vincent Toon

vincenttoon22@gmail.com / 618-972-9547 / Edwardsville, Illinois 62025

Summary

- Primary focus in Javascript coding language and am taking part in full-stack MERN applications. Additional technologies learned/practiced /implemented: HTML, CSS, Bootstrap, Web API's, JQuery, Moment, OOP, MySQL
- Experience in both craft beer promotion and sales. Management of inventory, sales, and employees for a full restaurant staff, specializing in beer, wine, liquor, and bartenders. Bachelor's Degree in Political Science.

Experience

Global Brew Tap House and Lounge - Bartender 05/2021 - Current
O'Fallon, IL

- Maintained knowledge of bar and menu options to prepare drinks and make food recommendations.
- Trained new bartenders on drink preparation and upselling techniques.
- Balanced daily registers and generated sales reports for management.
- Balanced tills, handled cash, processed credit card payment batches and prepared bank deposits.

Robert Chick Fritz - Salesman 10/2021 - 04/2022
Edwardsville, IL

- Educated customers on product features and technical details to highlight benefits.
- Followed up with customer to identify and resolve service, account or technical issues and maintain satisfaction.
- Negotiated prices and set up contracts to finalize sales agreements.
- Identified and capitalized on key business growth opportunities.
- Placed orders and answered customer questions in-person, through email and over phone to maximize customer service.

Old Herald Brewery & Distillery - Brewery Assistant 08/2020 - 05/2021
Collinsville, IL

- Helped brew 10 barrel batches of craft beer.
- Emptied, cleaned, sanitized and organized kegs.
- Worked events as a representative from the perspective of a brewery

Skills

- Software best practices
- JavaScript experience
- CSS expertise
- Good work ethic
- Computer skills
- Scripting
- Relationship management
- Communication skills
- Customer relations
- Directorship
- Brand awareness
- Relationship development
- Organization
- Team building
- Courteous
- Employee training
- Marketing and sales experience

Education and Training

Expected in 12/2022

Washington University in St Louis
St Louis, MO

MERN Stack Development: Web Development

2018

Southern Illinois University
Edwardsville

Edwardsville, IL

Bachelor of Arts: Political Science

employee.

Craft Brand Ambassador LLC - Brand Ambassador *03/2019 - 02/2021*
Metro East, IL

- Promoted craft beer products by educating customers and prospects about offerings.
- Maintained consistent visual merchandising standards to highlight product features, attract customers and boost sales.
- Promoted products using social media outlets, including Facebook and Instagram.
- Attended and helped organize multiple promotional events each month in surrounding area to promote brand awareness and sales for each brewery.

Wang Gang Asian - Bar Program Manager *04/2013 - 08/2020*
Edwardsville, Illinois

- Started employment as a dishwasher and worked up to Bar Program & Floor Manager.
- Helped coordinate organized bartending schedule, inventory and specials.
- Increased beer, wine, liquor sales 10% or higher each year with creative menus, marketing, and promotion of new products.
- Helped organize, manage and work multiple off-sites events, several of which were not for profit.

References

Available upon request