

Business Case: Nathan Jims' customer management system

Lab03_Group 15

Viet Quoc Tran - 33810672
Jiahuan He - 31492185

1.1 Business Problem - Background

Industry Experience:

Successfully recruits organisations and contractors for various business projects.

Traditional Recruitment Methods:

- Leaflets sent to local business chamber members.
- Word of mouth via networking.



1.2 Business Problem

1. Time-Consuming Admin Work

- Manual handling of tasks like recording organization & contractor details, tracking communication.
- These repetitive tasks take time away from critical business functions like liaising with clients.

2. Limited Scalability

- Reliance on physical leaflets and personal connections restricts growth.
- Inefficient and difficult to manage as the business expands due to time and location constraints.

3. Data Management Issues

- Information recorded across paper documents and emails.
- Risk of data loss and increased chances of errors



2. Solution - New Recruitment Process Information System

1. Streamlined Administration

- Automated management of projects, organizations, and contractors.
- Eliminates manual data handling and leaflet distribution.

2. Expanded Recruitment Reach

- Business advertised online, significantly increasing recruitment potential.
- Customers can easily connect via the website's **Contact Us** form.

3. Improved Data Management

- Centralized system to store, retrieve, and modify information.
- Reduces errors, miscommunication, and data loss.



3. Proposed Functionality

CRUD Operations: Manage key entities (organisations, contractors, projects, and contacts) with easy-to-use Create, Read, Update, and Delete features.



Create Read Update Delete

Filter and Search Tools: Facilitates quick and effortless information retrieval, for any of the listing pages.

Product Filter and Search

All T-Shirt Short Pants Shoes Sort by Search product

 Polo Category: T-Shirt Price: \$20	 Men Short Category: Short Price: \$30	 Jeans Category: Pants Price: \$50	 Sneakers Category: Shoes Price: \$70
 Shirt Category: T-Shirt Price: \$40	 Skirt Category: Short Price: \$25	 Chinos Category: Pants Price: \$45	 Boots Category: Shoes Price: \$80

Centralized Operations: Keeps everything in one place for better organization and a more efficient workflow.

Simplified Management: Streamlines customer and contract management, allowing for timely responses to customer queries.



4. Recommendations for Nathan

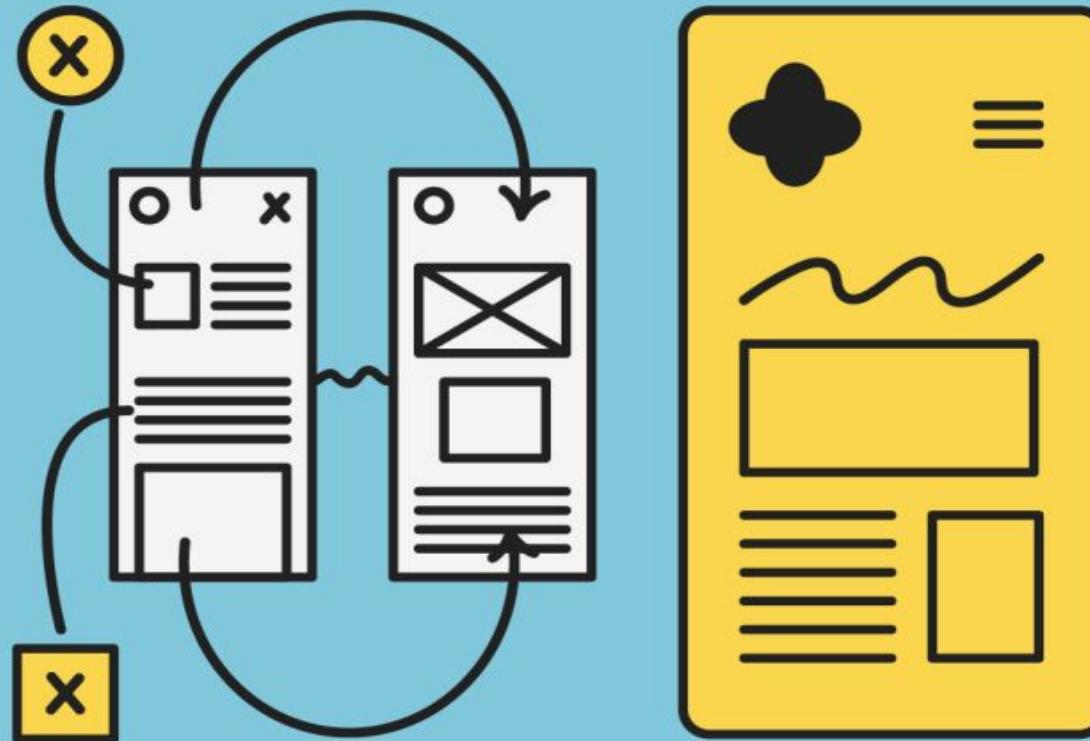
Contractor Verification: Add a verification step (e.g., *LinkedIn profile*) to confirm contractor credentials.

Organisation Validation: Require a valid Australian Business Number (*ABN*) to ensure the legitimacy of organizations.

Trust Building: These steps help build a trusted network of professionals and businesses on the platform.



5. Prototypes



5.1 Public Facing sites

Landing Page

https://JimsConnect.com

Home | Login | Contact Us | Registration | Register Organization | Register Controller | GET STARTED

Title copy goes here

Start Free

Features section

12% Metric description

87% Metric description

\$5000 Metric description

43,770 Metric description

Clients section

PIPELINX EFISHIENT FlatPax, Inc. ATARES STUDIO Common Thread Health

Testimonial Section Title

"Amet minim mollit non deserunt ullamco est sit aliqua dolor do amet sint. Velit officia consequat duis enim velit mollit. Exercitation veniam consequat."

Author Name
Former VP of Company

"Amet minim mollit non deserunt ullamco est sit aliqua dolor do amet sint. Velit officia consequat duis enim velit mollit. Exercitation veniam consequat."

Author Name
Former VP of Company

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https://JimsConnect.au.com/contact_us

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Contact Us

First Name

Last Name

Contact number

Contact email

Organisation

Message

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Contractor Registration

Contractor register

First name

Last name

Contact number

Contact email

Specialisation

Other

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Organisation Registration

Register Organisation Page
https://JimsConnect.au.com/register_organisation

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Organisation register

Business Name

Contact Name

Contact number

Contact email

Current website

Industry

Business description

Submit

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Password: Show password [Forgot password?](#)

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5.2 Private Access Page

Dashboard

Dashboard Page
<https://JimsConnect.eu.com/dashboard>

JimsConnect Solutions

Dashboard | Organisations | Projects | Contractors | Contacts

Log out

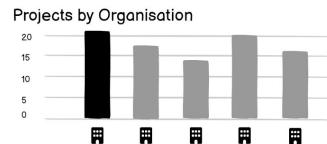
 JimsConnect

-  Dashboard
-  Organisations
-  Projects
-  Contractors
-  Contacts



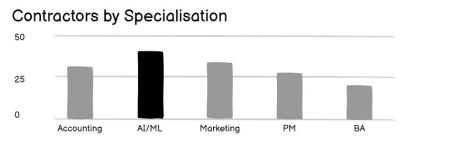
Dashboard

Projects by Organisation



Category	Projects
Category 1	20
Category 2	18
Category 3	15
Category 4	18
Category 5	16

Contractors by Specialisation



Specialisation	Count
Accounting	30
AI/ML	40
Marketing	35
PM	30
BA	25

Average Comission Per Contract

\$20,100

Industry



Yearly Goal

\$252K Goal \$840K

● AI
● Finance
● E-commerce
● Administrative

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- Contractors
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Organisations

ID	Name	Current Website	Description	Industry	No. Projects
1	Metus Facilisis Industries	http://humblewave.com	non justo. Proin non massa non vehicula et, rutrum eu, ultrices sit amet, risus. Donec nibh enim, gravida sit amet, dapibus id	Advertising	1
2	Blandit Company	http://zestvibe.de	vitae risus. Duis a mi fringilla mi lacinia	Legal Department	2
3	Dolor Quisque PC	http://whizzzy.com	Aliquam vulputate ullamcorper magna. Sed eu eros. Nam consequat	Customer Relations	3
4	Purus Gravida Corp.	https://sizzelloop.de	pulvinar arcu et pede. Nunc	Asset Management	4
5	Quis Institute	https://waveflip.in	mauris eu elit. Nulla facilisi. Sed neque. Sed eget lacus. Mauris non dui nec urna suscipit nonummy.	Tech Support	5
6	Sed Tortor Incorporated	http://tizzchat.jp	fringilla purus mauris a nunc. In at pede.	Human Resources	6
7	Nunc Sit Amet Inc.	https://quacktalk.de	Cras vulputate velit eu sem. Pellentesque ut ipsum ac mi	Customer Service	7

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https://JimsConnect.au.com/organisation/create Create Organisation Page

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Create New Organisation

Back

Business Name
Enter your business name

Contact Name
Enter your business contact name

Contact number
Enter your business number

Contact email
Enter your business email

Current website
Enter a link to your website

Industry
Enter your business industry

Business description
Enter your business description here

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View Organisation

Business Name: Matrix Facilities Industries

Contact Name: Hedy Corey

Contact number: 06 6358 5578

Contact email: jenothibus@icloud.co

Current website: http://humblewave.com

Industry: Advertising

Business description: non justo. Proin non massa non

Projects

ID	Name	Description	Due Date	Management Tool	Status	Contractor In Charge
4	Ventures Inspire	diam at pretium	7 Dec 2023	http://lasttide.com	IN PROGRESS	Mona Ross
11	Revenue Peck	sc mattis velit justo nec ante. Maecenas mi felis	1 May 2025	http://priorityhub.co.uk	COMPLETED	Kylee Sellers

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Update Organisation

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Update Organisation Page

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Back

Business Name: Metus Facilisis Industries

Contact Name: Hedy Carey

Contact number: 05 6358 5578

Contact email: penotibus@icloud.co

Current website: <http://humblewave.com>

Industry: Advertising

Business description: non justo. Proin non massa non

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Log out

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Contacts

Are you sure to delete this organisation: "Metus Facilisis Industries"?

OK Cancel

Organisations

ID	Name	Current Website	Description	Industry	No. Projects
1	Metus Facilisis Industries	http://humblewave.com	non justo. Proin non massa non vehicula et, rutrum eu, ultrices sit amet, risus. Donec nibh enim, gravida sit amet, dapibus id vitae risus. Duis a mi fringilla mi lacinia Aliquam vulputate ullamcorper magna. Sed eu eros. Nam consequat pulvinar arcu et pede. Nunc mauris eu elit. Nulla facilisi. Sed neque. Sed eget lacus. Mauris non dui nec urna suscipit nonummy. fringilla purus mauris a nunc. In at pede. Cros vulputate velit eu sem. Pellentesque ut ipsum ac mi	Advertising	1
2	Blandit Company	http://zestvibe.de		Legal Department	2
3	Dolor Quisque PC	http://whizzzy.com		Customer Relations	3
4	Purus Gravida Corp.	https://sizzlloop.de		Asset Management	4
5	Quis Institute	https://waveflip.in		Tech Support	5
6	Sed Tortor Incorporated	http://tizzchat.jp		Human Resources	6
7	Nunc Sit Amet Inc.	https://quacktalk.de		Customer Service	7

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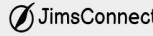
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Contractors

Search 

ID	First Name	Last Name	Email	Phone	Specialisation	No. Projects	Profile
1	Isabella	Harper	morbi.neque.tellus@protonmail.ca	08 6547 5201	Accounting and Auditing	1	
2	Maite	Molina	proin.ultrices@aol.edu	04 9524 7804	SEO/SEM Specialist	2	
3	Rebecca	Bennett	elementum@hotmail.net	06 5352 6811	Human Resources Consulting	3	
4	Rajah	Parker	fusce.diam.nunc@google.net	02 5535 4702	Quality Assurance	2	
5	Angelica	Berry	nisi.nulla@icloud.co.uk	02 8368 9707	Legal Compliance	1	
6	Mona	Ross	velit.dui@icloud.ca	02 3328 4408	Software Engineering	2	
7	Kylee	Sellers	consectetuer.adipiscing@google.org	06 8517 5309	Business Analyst	5	

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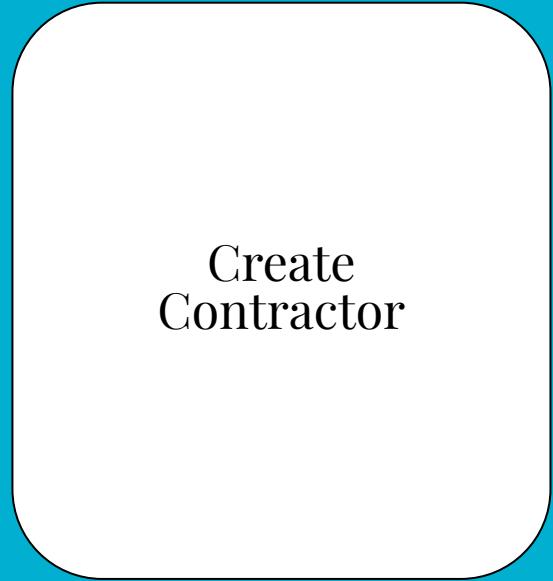
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Last name

Contact number

Contact email

Profile Picture
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 Isabella Homer

First name: Isabella
Last name: Homer
Contact number: 08 6547 5601
Contact email: morbi.neque.tellus@protonmail.co

Specialisation: Corporate Communications, Accounting and Auditing, Business Consultations, Crisis Management, Customer Relationship Management, Digital Transformation, E-commerce Management

Admin User: Nathan Jims (admin)

Other: Enter other specialisation here

Projects

ID	Name	Description	Due Date	Management Tool	Status	Organisation
4	Ventures Inspire	diam et pretium	7 Dec 2023	http://tracktide.com	IN PROGRESS	Metus Facilis Industries
11	Revenue Peak	do mottis velit justo nec ante. Maecenas mi felis	1 May 2025	http://priorityhub.co.uk	COMPLETED	Sed Sapien Corp.

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Nathan Jims

Update Contractor

Back

First name: Isabella

Last name: Harper

Contact number: 08 6547 5201

Contact email: morbi.neque.tellus@protonmail.ca

Specialisation:

- Corporate Communications
- Accounting and Auditing
- Corporate Communications
- Crisis Management
- Customer Relationship Management
- Digital Transformation
- E-commerce Management

Admin User: Nathan Jims (admin)

New Profile Picture

Other

Enter other specialisation here

Update

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Delete Contractor

Contractor Page

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Log out

OK Cancel

Are you sure to delete this contractor: "Isabella Harper"?

Contractors

Create View Edit Delete

ID	First Name	Last Name	Email	Phone	Specialisation	No. Projects	Profile
1	Isabella	Harper	morbi.neque.tellus@protonmail.ca	08 6547 5201	Accounting and Auditing	1	
2	Maite	Molina	proin.ultrices@aol.edu	04 9524 7804	SEO/SEM Specialist	2	
3	Rebecca	Bennett	elementum@hotmail.net	06 5352 6811	Human Resources Consulting	3	
4	Rajah	Parker	fusce.diam.nunc@google.net	02 5535 4702	Quality Assurance	2	
5	Angelica	Berry	nisl.nullo@icloud.co.uk	02 8368 9707	Legal Compliance	1	
6	Mona	Ross	velit.dui@icloud.ca	02 3328 4408	Software Engineering	2	
7	Kylee	Sellers	consectetuer.adipiscing@google.org	06 8517 5309	Business Analyst	5	

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Project

Contractor Page

https://JimsConnect.co.com/project

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Log out



Project Page

Projects

ID	Name	Description	Due date	Management tool	Organisation	Contractor
1	Horizons No	Maecenas mi felis	13 Sep 2023	https://milestonehub.jp	Ac Company	Camden Chavez
2	Solaris Alpha	Nullam vehicula urna	14 Sep 2023	https://taskflow.io	Beta Corp	Jordan Perry
3	Orion Project	Pellentesque habitant morbi	15 Sep 2023	https://workflowpro.com	Orion LLC	Taylor Lee
4	Nova Task	Vivamus nec nisi	16 Sep 2023	https://milestonehub.jp	Nova Systems	Morgan Lee
5	Zenith System	Aenean bibendum nunc	17 Sep 2023	https://tasktracker.org	Zenith Enterprises	Alex Martinez
6	Pioneer Initiative	Phasellus nec erat	18 Sep 2023	https://projectsync.com	Pioneer Group	Drew Patel
7	Stellar Phase	Suspendisse faucibus felis	19 Sep 2023	https://kanbanize.net	Stellar Inc	Chris Kim

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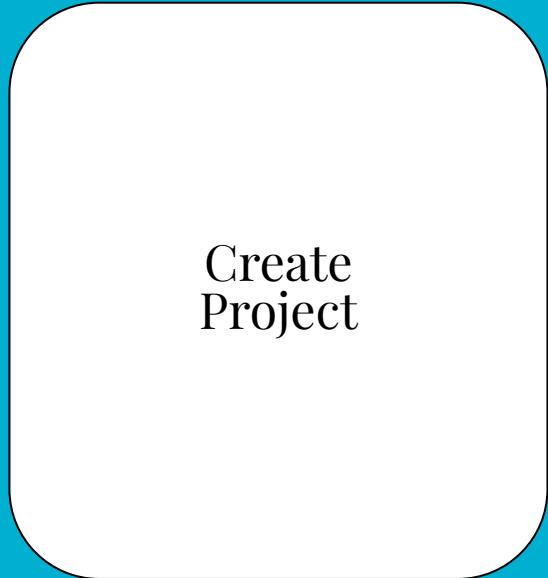
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Create New Project

Project name*
Enter your first name

Management Tool Link*
Enter your tool name

Project Description

Techniques Required
Select
Java Programming, Python Programming, Public Speaking, Leadership and Team Management

Organisation
Select
Arte Nunc Mouris PC (14), Blondit Company (2), Curiae Inc. (13), Diam Nunc Ullamcorper Company (19)

Contractor
Select
Bert Benton (Quality Assurance), Brody Horton (Corporate Communications), Bruno Baker (Sales Consulting), Camden Chavez (Legal Compliance)

Due date
/ /

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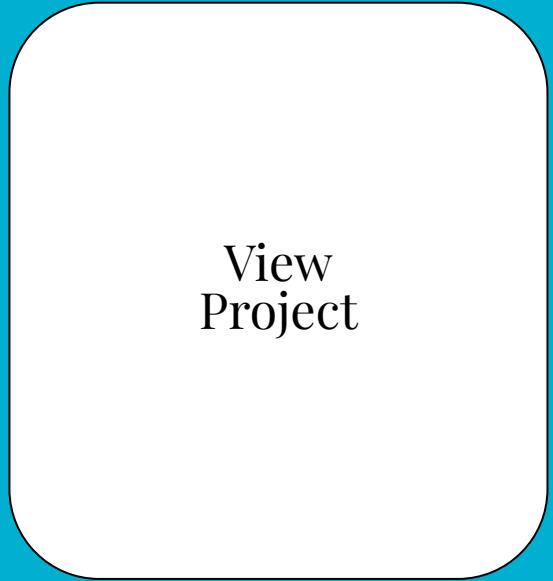
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View Project

Project Name: Horizons No

Management Tool Link: https://milestonehub.jp

Techniques Required: Java Programming, Python Programming

Organisation: Ac company

Contractor: Comden Chavez

Business description: non justo. Proin non massa non https://milestonehub.jp

Due date: 02 / 01 / 2025

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Update Project

Project Name: Horizon No

Management Tool Link: <https://milestonehub.jp>

Techniques Required:

- Java Programming
- Java Programming
- Python Programming
- Public Speaking
- Leadership and Team Management

Organisation: Ac Company

Contractor: Camden Chavez

Business description: non justo. Proin non massa non <https://milestonehub.jp>

Due date: 13 / 09 / 23 

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OK Cancel

Are you sure to delete this project: "Horizons No"?

Projects

Search

Create View Edit Delete

ID	Name	Description	Due date	Management tool	Organisation	Contractor
1	Horizons No	Maecenas mi felis	13 Sep 2023	https://milestonehub.jp	Ac Company	Camden Chavez
2	Solaris Alpha	Nullam vehicula urna	14 Sep 2023	https://taskflow.io	Beta Corp	Jordan Perry
3	Orion Project	Pellentesque habitant morbi	15 Sep 2023	https://workflowpro.com	Orion LLC	Taylor Lee
4	Nova Task	Vivamus nec nisi	16 Sep 2023	https://milestonehub.jp	Nova Systems	Morgan Lee
5	Zenith System	Aenean bibendum nunc	17 Sep 2023	https://tasktracker.org	Zenith Enterprises	Alex Martinez
6	Pioneer Initiative	Phasellus nec erat	18 Sep 2023	https://projectsync.com	Pioneer Group	Drew Patel
7	Stellar Phase	Suspendisse faucibus felis	19 Sep 2023	https://kanbanize.net	Stellar Inc	Chris Kim

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-  Contacts

Contacts

ID	Name	Phone	Message	Contractor	Replied
1	Kaseem Dalton	02 3236 5232	sapien. Aenean	Camden Chavez	
2	Yvette Juarez	08 5546 3359	purus. Maecenas	Maite Molina	
3	Jordan Perry	04 1234 5678	lorem ipsum dolor	Morgan Lee	
4	Taylor Lee	07 9876 5432	aliquam erat volutpat	Alex Martinez	
5	Drew Patel	03 5555 8888	integer vitae justo	Pioneer Group	
6	Chris Kim	09 6666 7777	proin scelerisque justo	Stellar Inc	
7	Alex Martinez	05 4444 3333	donec vehicula urna	Zenith Enterprises	

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