

Attack Economics and Attack Categories



Attack Economics



- Attack campaign on a predefined set of **targets**:
 - $\text{Gain} \approx \text{Takings} - \text{AttackCost}$
- We want an estimate for:
 - **Human-operated** attacks vs **Automated** attacks
- **Very** simplified and intuitive treatment...yet very useful

Takings Estimate



- Assumption:
 - Failed attack on a target: **zero** taking
 - Successful attack on a target: always **the same** taking

- Takings \approx TakingPerTarget * #targets * ProbSuccess

- Linear in #targets
- Slope TakingPerTarget * ProbSuccess

Attack Cost Estimate: Human-operated



- Assumption:
 - Initial cost **independent** from #targets
 - Reconnaissance + Resource Development
 - How you execute the attack and collect takings
 - **Additional** cost for each target
 - **Same** additional cost
- $\text{AttackCost} \approx \text{FixedCost} + \text{CostPerTarget} * \#targets$
- Linear in #targets
- Slope CostPerTarget

Gain Estimate: Human-operated

- ☐ Takings $\approx \text{TakingPerTarget} * \text{ProbSuccess} * \#\text{targets}$
- ☐ AttackCost $\approx \text{FixedCost} + \text{CostPerTarget} * \#\text{targets}$



- ☐ Attractive **only** when ($\approx \approx$):
 $\text{TakingPerTarget} * \text{ProbSuccess} > > \text{CostPerTarget}$
- ☐ "The **target** must be worth the effort"

Attack Cost Estimate: Automated (I)



- Assumption:
 - Initial cost **independent** from #targets
 - Reconnaissance + Resource Development
 - How you execute the attack and collect takings
 - **Additional** cost for each target
 - **Same** additional cost
- Counterintuitive fact:
 - For many automated attacks,
additional costs are **negligible** (!)
 - Attacking 100 targets costs like attacking 10000 targets

Example: Phishing



- Assumption:
 - Initial cost **independent** from #targets
 - Reconnaissance + Resource Development
 - How you execute the attack and collect takings
 - At this point, sending 1000 or 10000 or 100000 emails has roughly the same cost

Example: Large-scale Injection



- ❑ Assumption:
 - ❑ Initial cost **independent** from #targets
 - ❑ Reconnaissance + Resource Development
 - ❑ How you execute the attack and collect takings
 - ❑ At this point, contacting 1000 or 10000 or 100000 IP addresses has roughly the same cost
 - ❑ Predominant cost is developing exploit

Attack Cost Estimate: Automated (II)

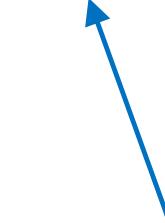
- ❑ Assumption:
 - ❑ Initial cost **independent** from #targets
 - ❑ Reconnaissance + Resource Development
 - ❑ How you execute the attack and collect takings
 - ❑ **Additional** cost for each target
 - ❑ **Same** additional cost
- ❑ $\text{AttackCost} \approx \text{FixedCost} + \text{CostPerTarget} * \#targets$
- ❑ **Independent** from #targets

Gain Estimate: Automated

- ☐ Takings \approx TakingPerTarget * ProbSuccess * #targets
- ☐ **AttackCost** \approx **FixedCost**



- ☐ Attractive when ($\approx \approx$):
 $\text{TakingPerTarget} * \text{ProbSuccess} * \#\text{targets} > >$
FixedCost



they may be **small!**
(because **#targets** may be very large)

Low-value targets (I)

□ Human-operated:

Taking **PerTarget** * ProbSuccess >> **CostPerTarget**

Attacking a target of little value
is **not** rational

□ Automated:

Taking **PerTarget** * ProbSuccess * **#targets** >> **FixedCost**

Attacking a target of little value
may be rational!

Low-value targets (II)



- **Human-operated:** Attacking a target of little value is **not** rational
- **Automated:** Attacking a target of little value **may be rational!**
- This considerations explains why:
 - Single-users are almost always affected by **automated** attacks
 - Phishing is still a huge problem

Automated: EXTREMELY FREQUENT



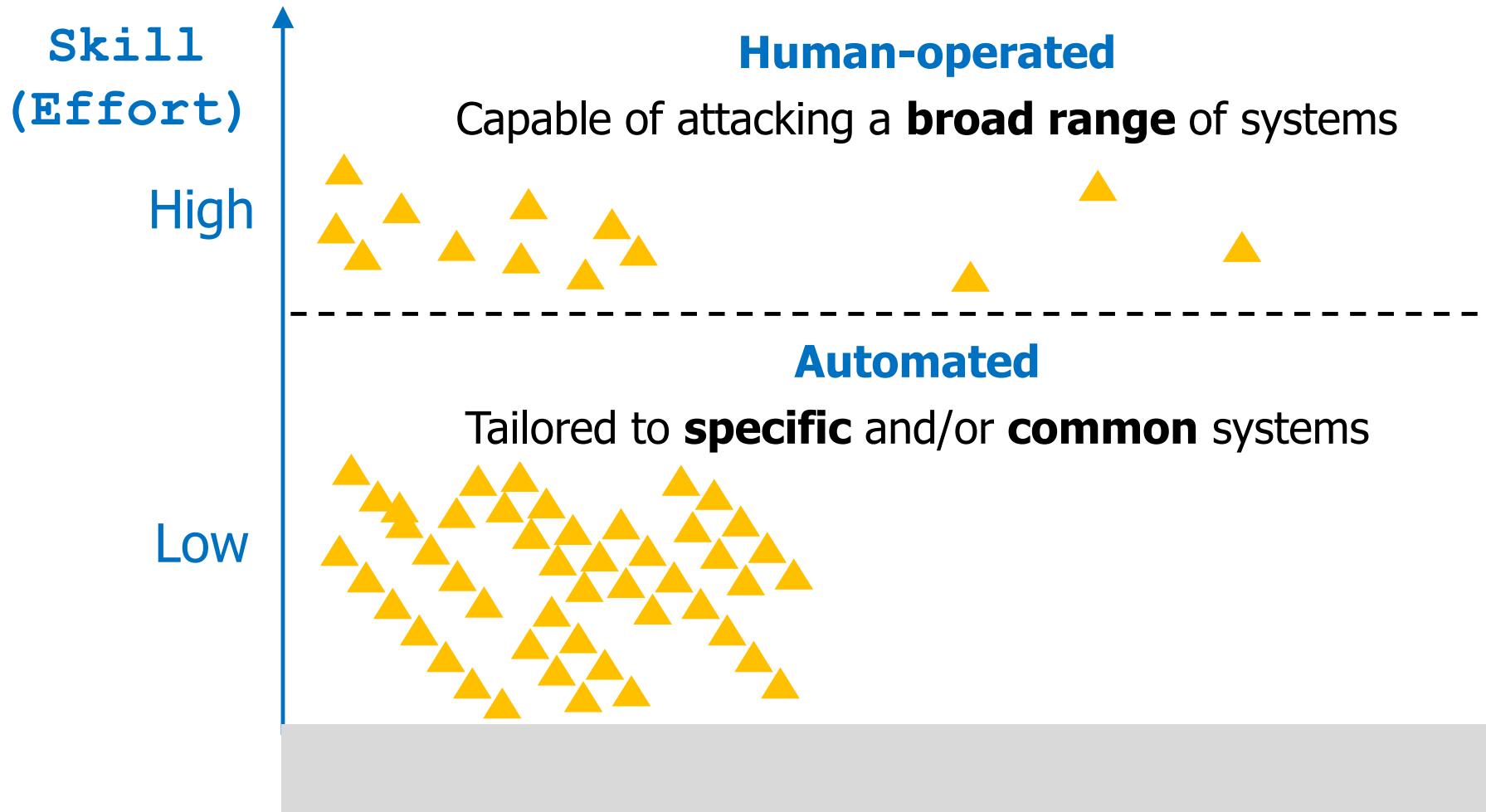
- `TakingPerTarget` * ProbSuccess * `#targets`
- `FixedCost`

- One **fixed** and **known** investment
- **A lot** of taking opportunities
(linear in the number of free attempts)

- **Fantastic economic opportunity!**

- One can make even a small bet
- **Extremely frequent**

Attack Categories: Skills (Effort)

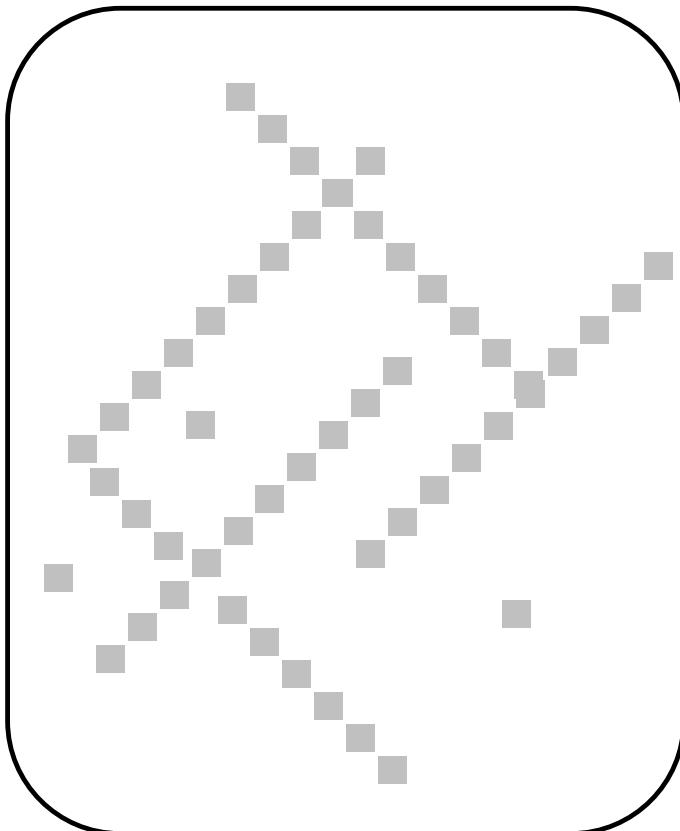


Attack Categories



Attack Categories

Attacks



- **Many possible categorizations**
- We will see a **very useful categorization** in 4 classes
(Steve Bellovin)

- Then, we will reason about:
 - **How many** in each category?
 - Which category is **more relevant** for a **defender**?

Personal Consideration



- Seemingly trivial topic
- **HUGE** impact on my understanding of cybersecurity

Financially-motivated Attackers



Real Scenario: Attacker point of view



- **Plentiful** of targets
- **Many** of them have **bad** defenses
(success requires moderate attack effort)

- While attacking **a certain target**, you do **not** know:
 - Whether you will **succeed** in your attack
 - What **investment** you will need for that target

Financially-motivated Attackers



- Interested **only** in **money**
- Clearly, a **very large** population of attackers

- Money is all that matters⇒
 - **Not** "fixated" on any specific target
 - **All** targets are **equivalent**

Keep in mind 1



- Not "fixated" on any specific target
- All targets are **equivalent**

- This is by far the **most common** attacker mindset

Key Question



- You are a financially-motivated attacker
- You are attacking a certain target
 - Your early attack steps are costly
 - Prevention and Detection appears "not bad"
- What is the **most rational** behavior?
 1. Invest more and more effort on this target
 2. Change target



Rational behavior



- What is the most rational behavior?
 1. Invest more and more effort on this target
 2. Change target
- Most rational behavior: **change target!**
- In a large population of attackers, the **prevalent** behavior is certainly the most rational one

Keep in mind 2

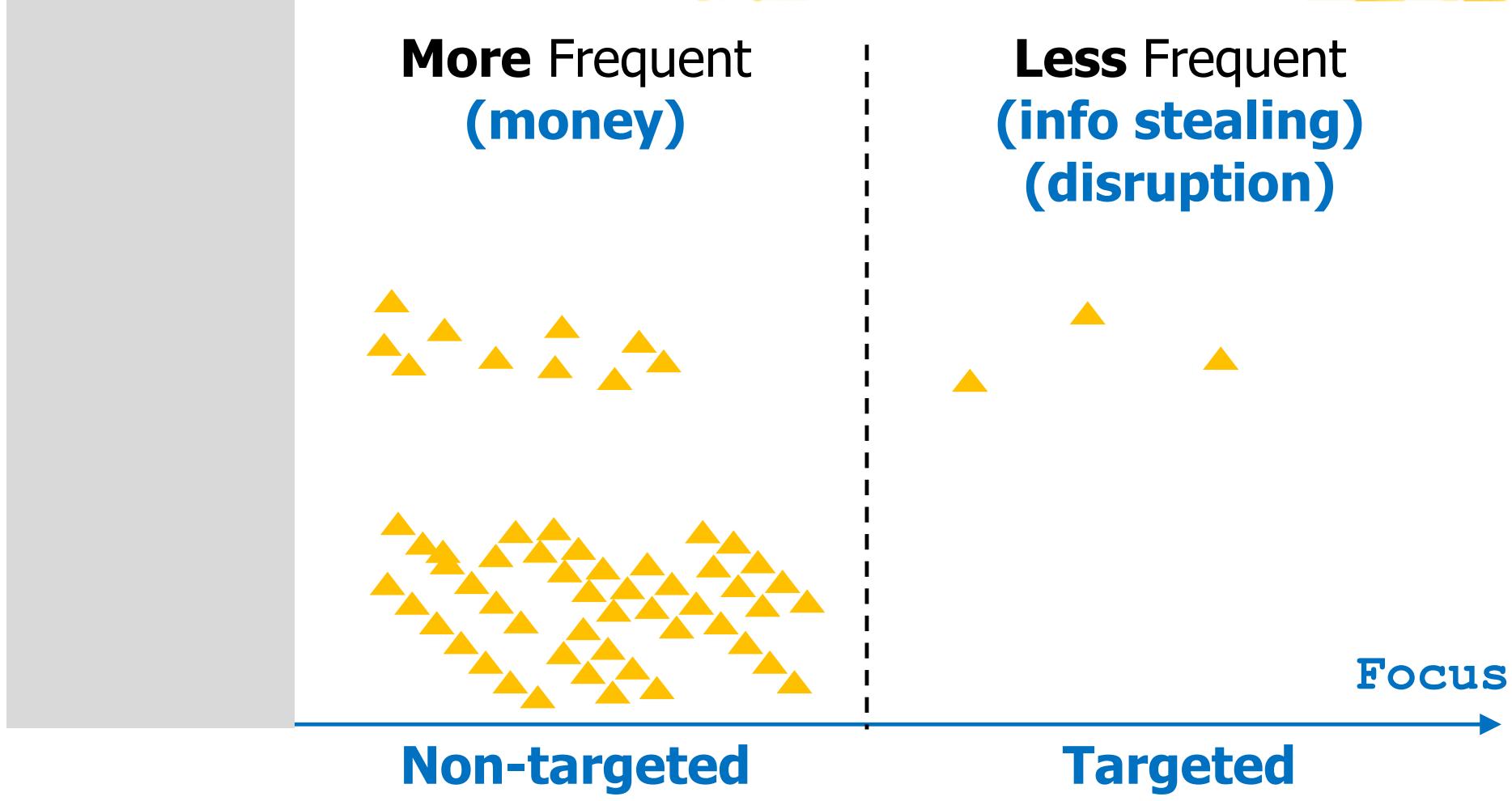


- ❑ IF early attack steps on a particular target
 suggest that the target has a good defense
 - ❑ THEN **change** the target
-
- ❑ This is by far the **most common** attacker mindset

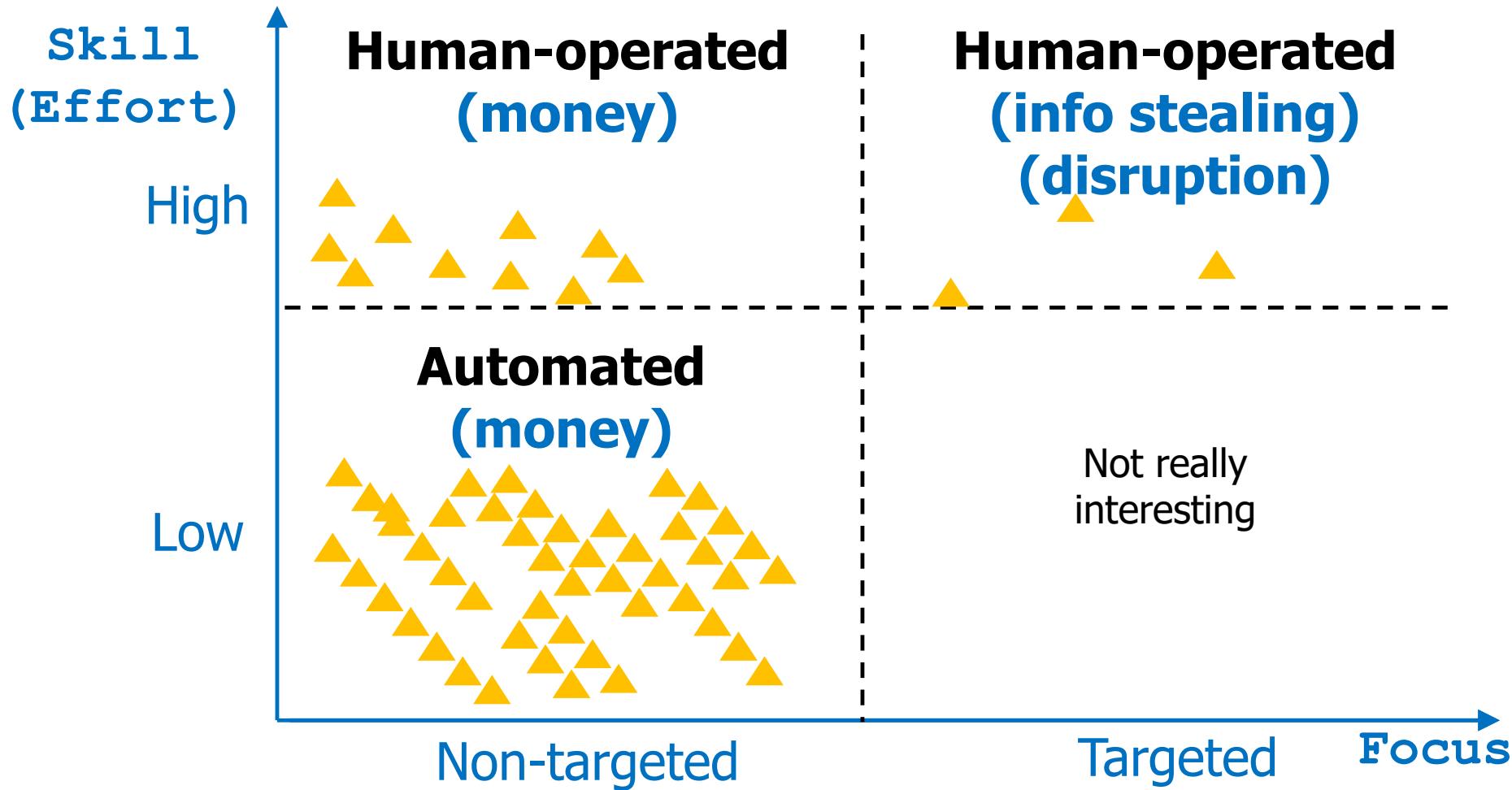
Attack Categories



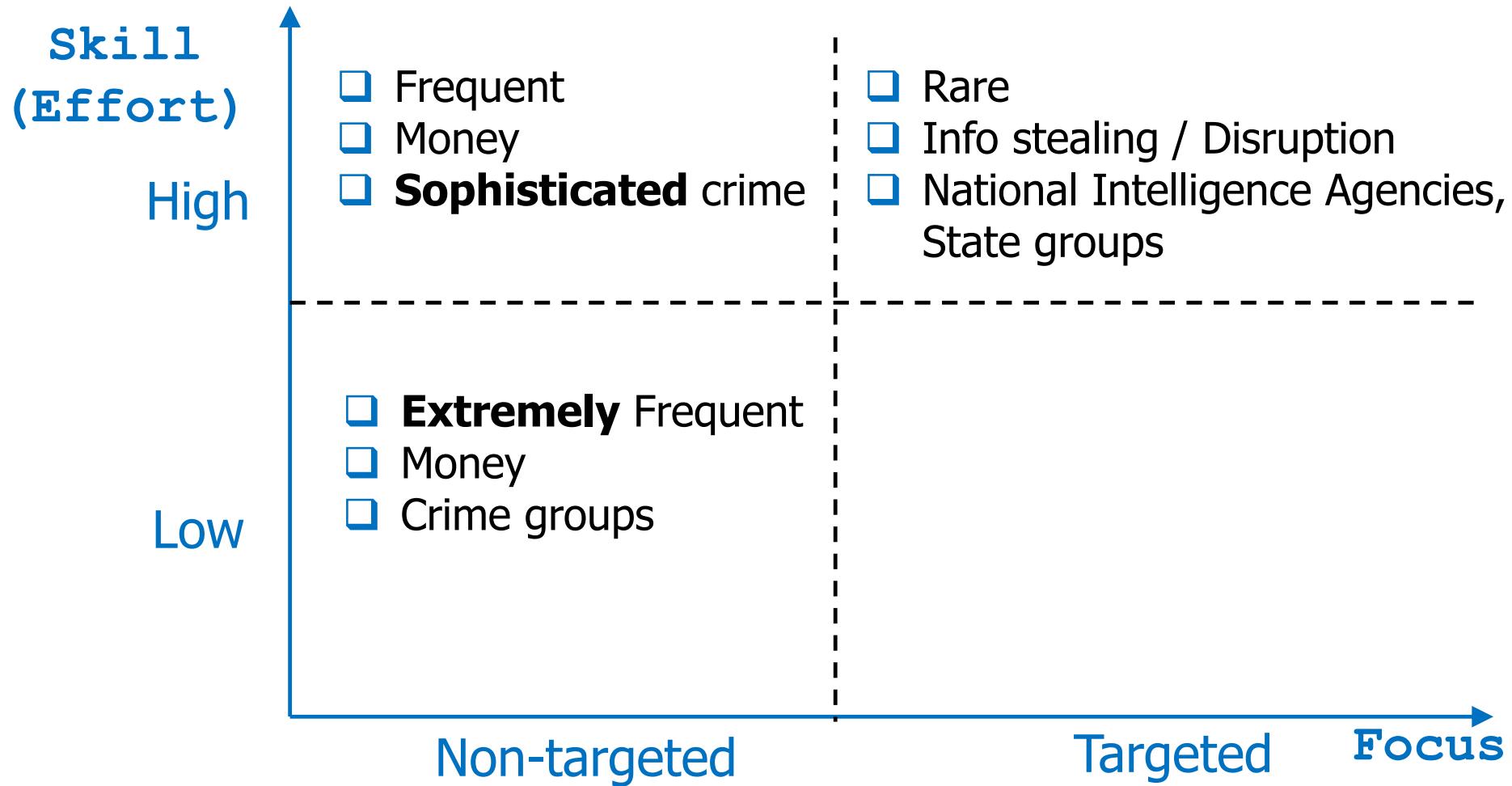
Attack Categories: Focus



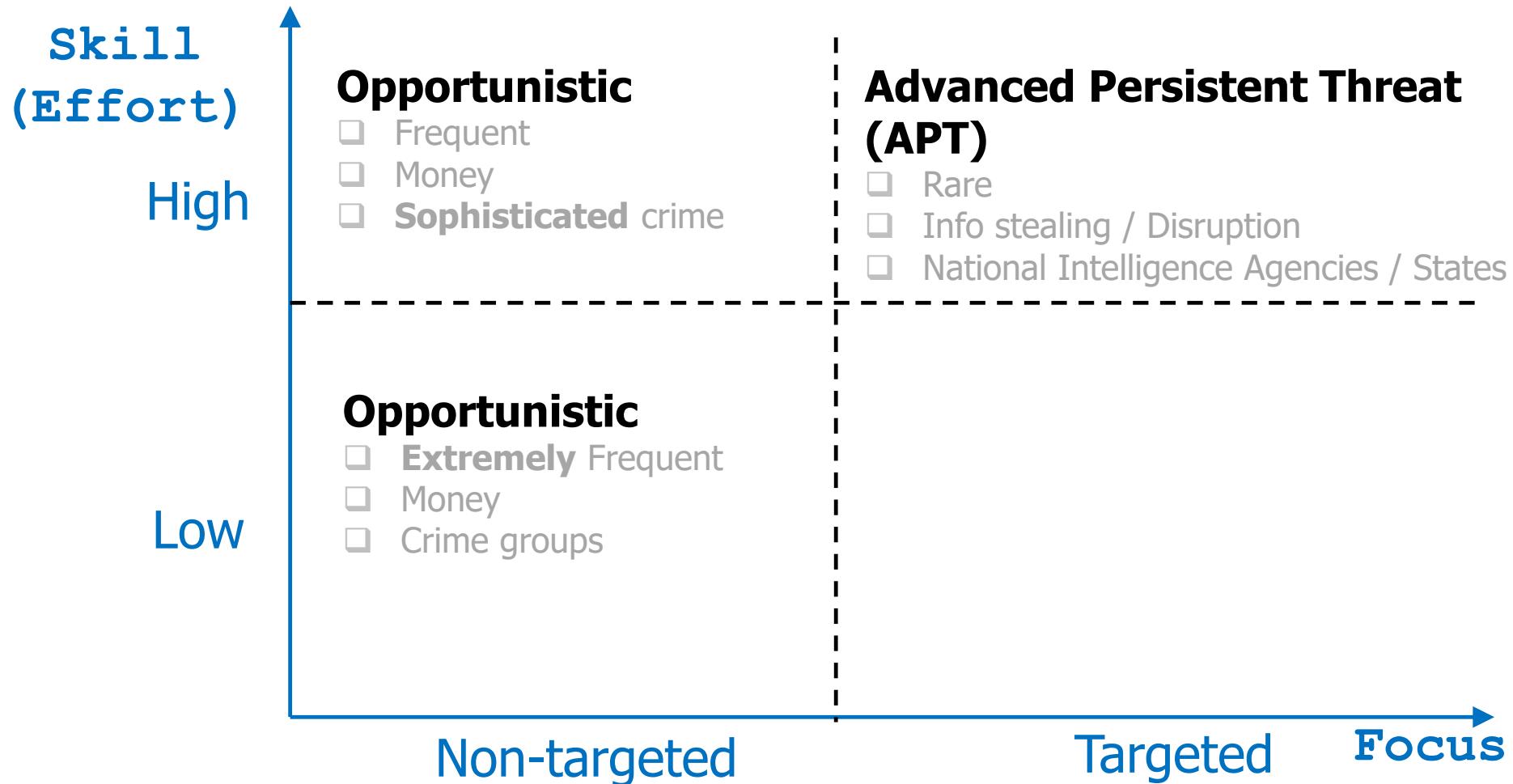
Attack Categories: Threat Matrix (I)



Attack Categories: Threat Matrix (II)



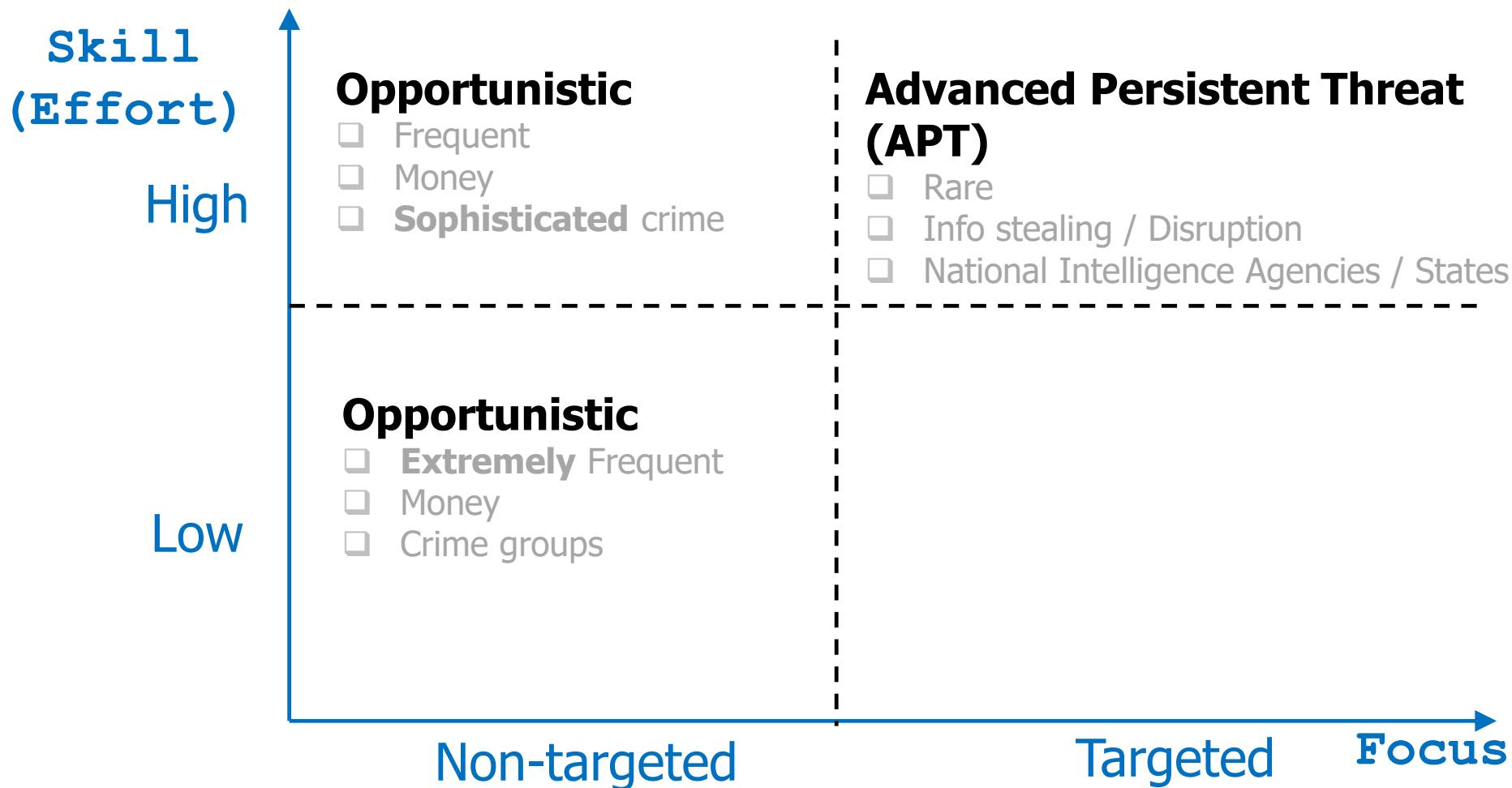
Attack Categories: Threat Matrix (III)



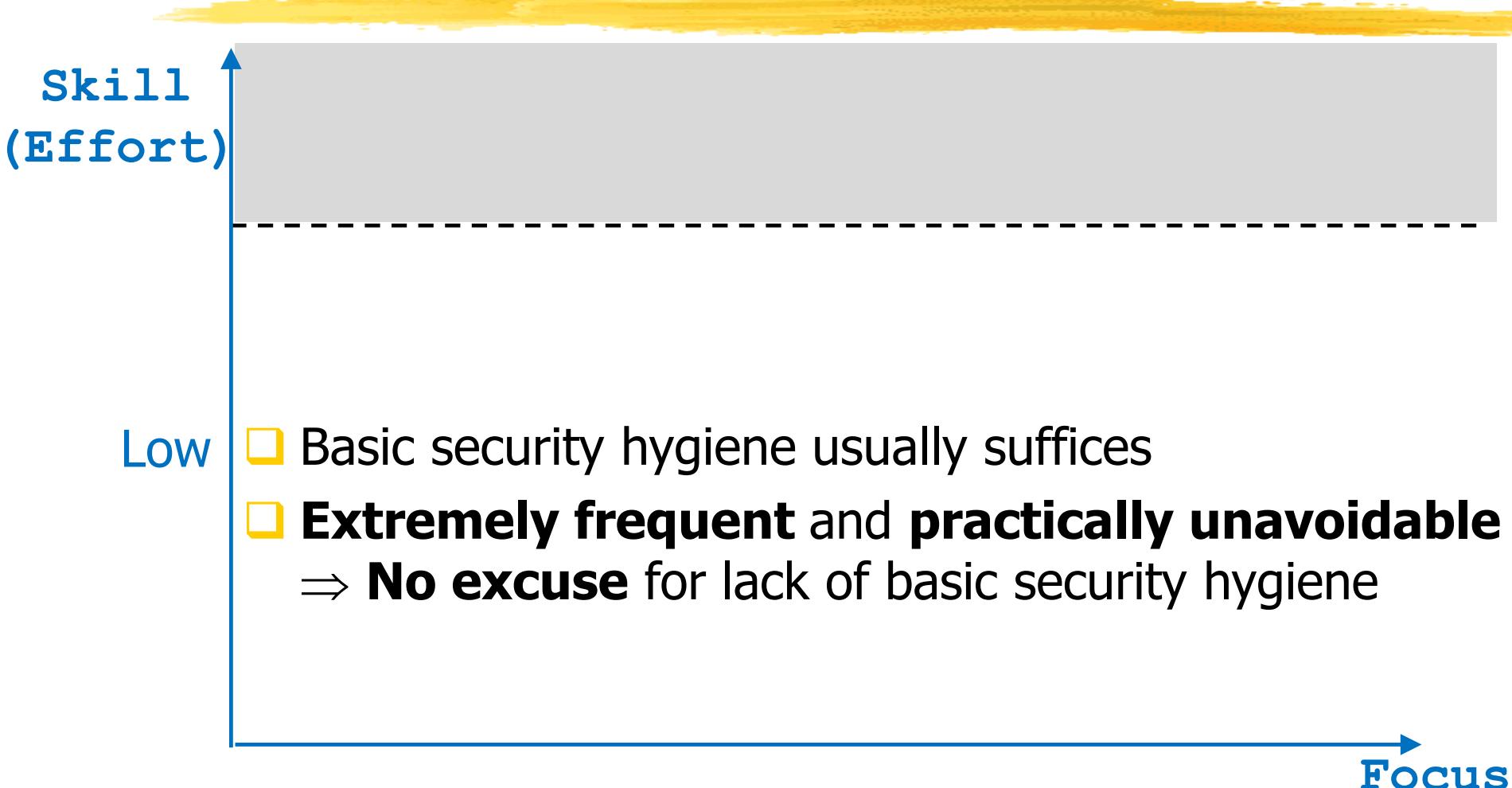
Strategic Framework: Defender Mindset



How to defend?



Low Effort Attacks



(Strongly) Suggested Reading

Hearing before the New York City Council
Committee on Technology
Committee on Small Business

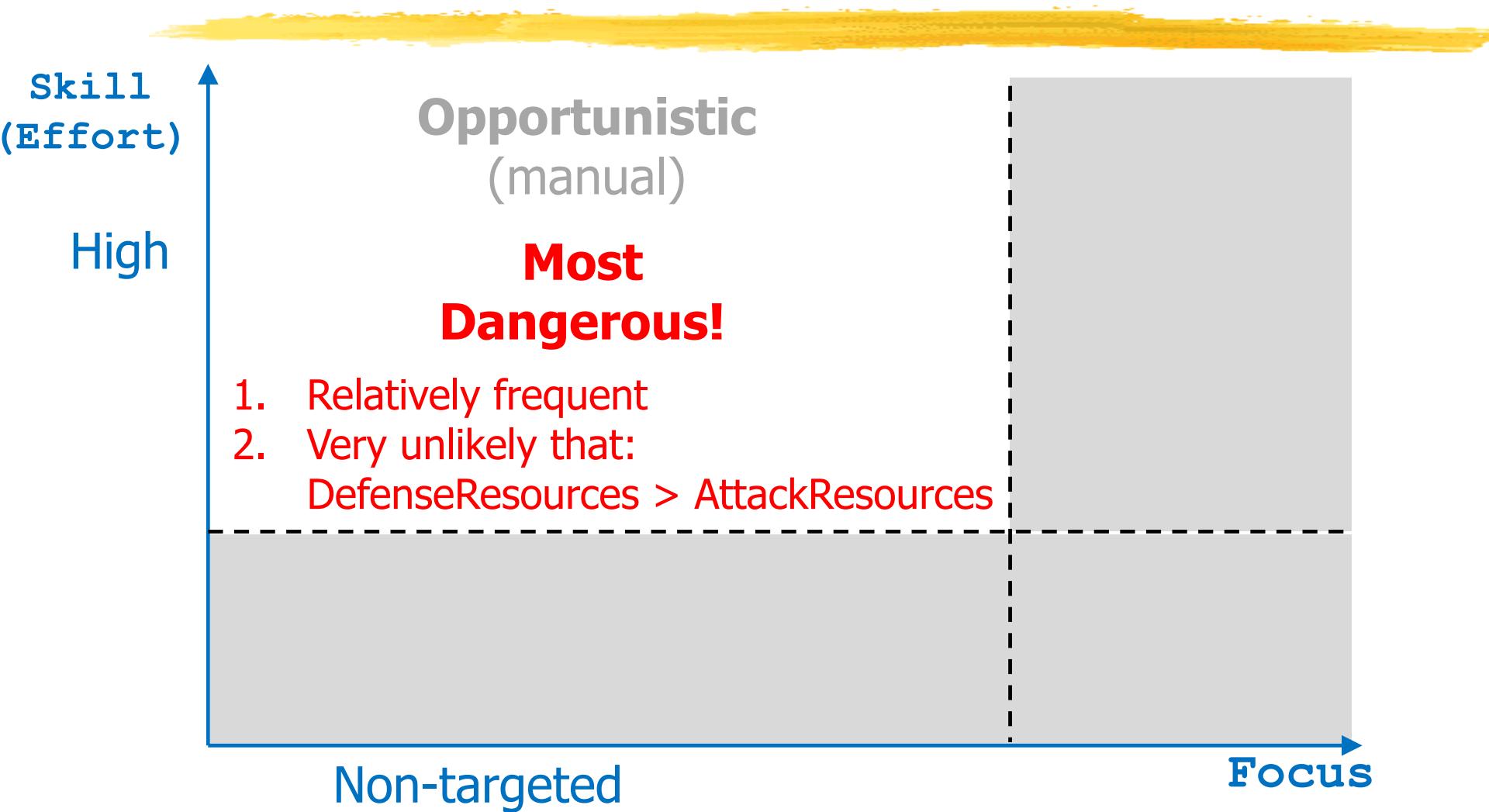
Cybersecurity for Small Businesses

Steven M. Bellovin*
Department of Computer Science
Columbia University

<https://www.cs.columbia.edu/~smb>

February 25, 2020

High Effort Attacks: Opportunistic



DefenderResources vs AttackerResources



Very unlikely that:

DefenseResources > AttackResources

- Costs are **highly asymmetric**
 - Attacker: may **concentrate** resources on a **few points** in a **few moments**
 - Defender: must "dilute" resources **everywhere** and **always**
- With comparable resources, Attacker wins

Example: Initial Access



- Costs are **highly asymmetric**
 - Attacker: may **concentrate** resources on a **few points** in a **few moments**
 - Defender: must "dilute" resources **everywhere** and **always**
- Hundreds of PCs / Notebooks
- End-of-life web framework
- Network printer forgotten by everyone
- Webcams
- Heating / cooling systems
- ...

Opportunistic Attacks: Key Defender Strategy

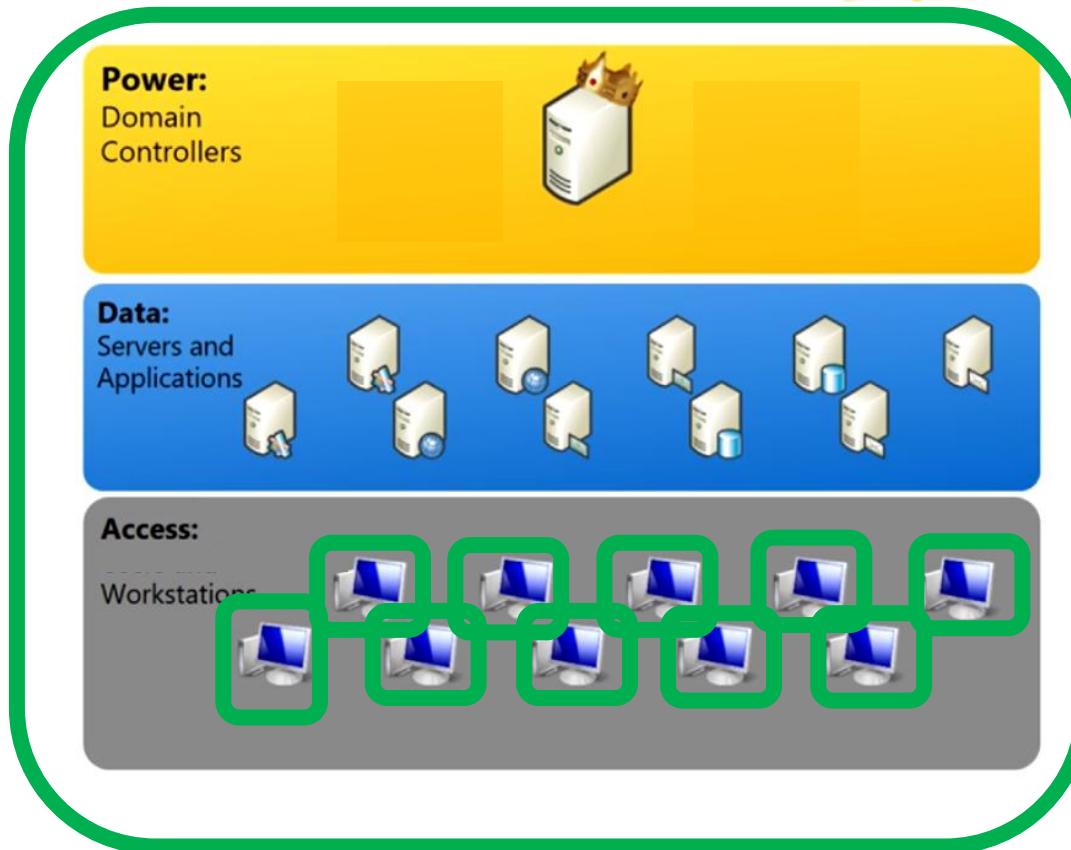
1. Select target
2. (Possibly) Collect information
3. Execute attack
4. IF attack becomes too difficult THEN **change target**

Encourage attacker to change target



- Defense must **appear** good
- Penetration / Lateral movement should be **expensive**
- Defense in depth (**multiple independent** layers)

Example: Tight Wks Firewalls

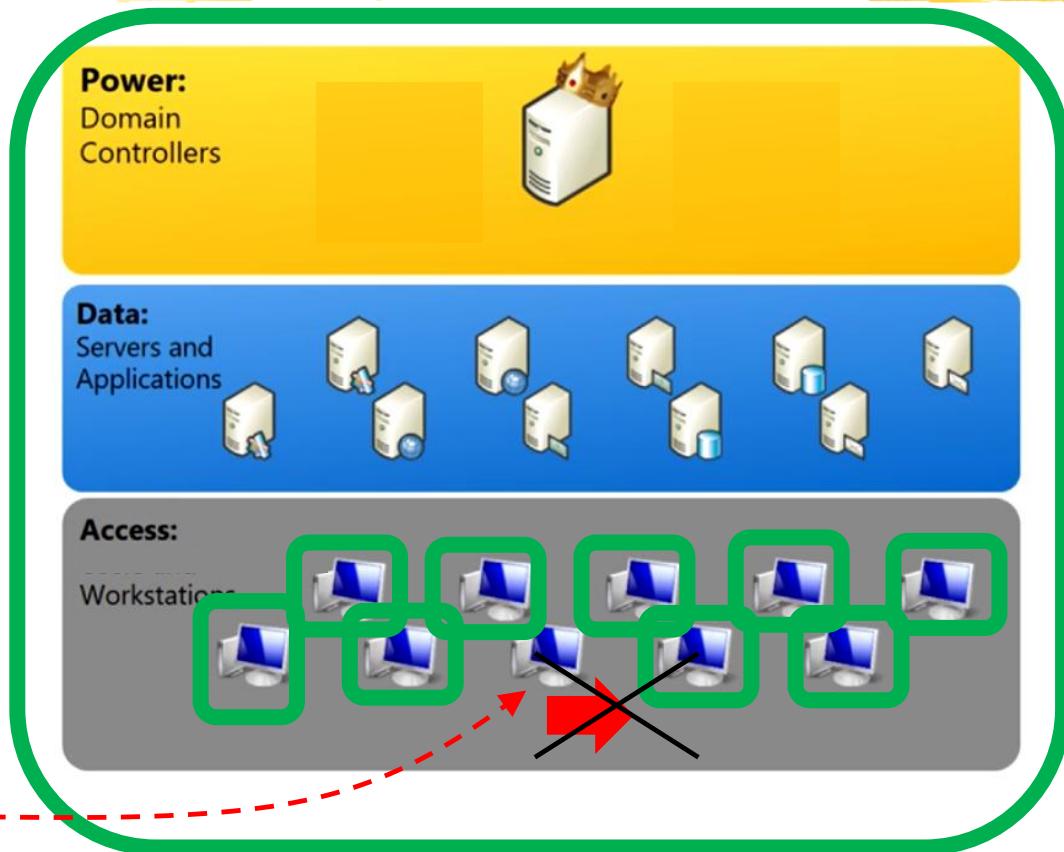


- Default configuration:
Accept **inbound** connections from **any** machine
- Stricter configuration:
Do **not** accept **any** inbound connections
- Except from the **very few designated** remote maintenance wks

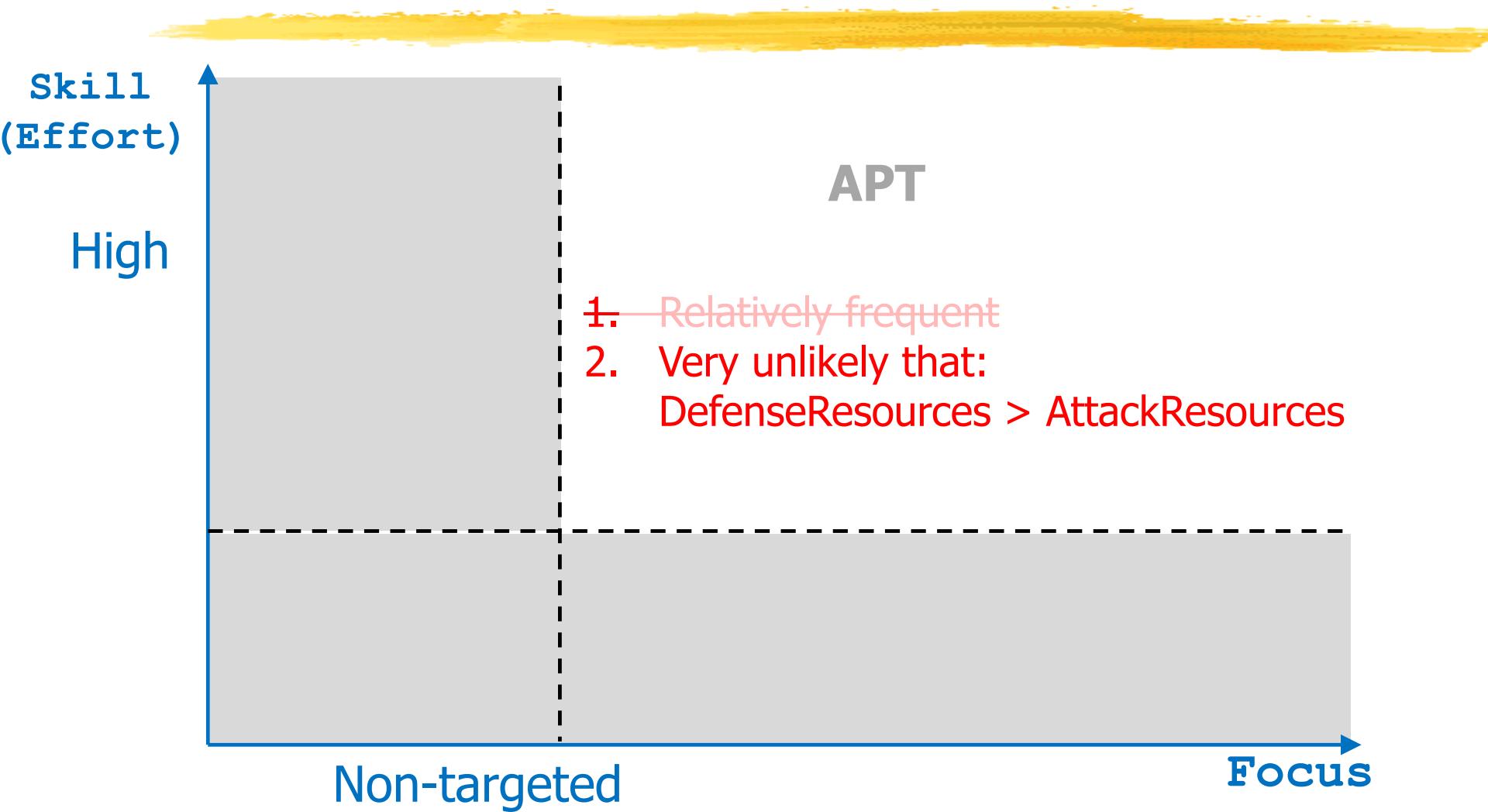
Lateral movement?

- ❑ I cannot connect anywhere!
- ❑ I need to find **how** to overcome this **additional** defense
- ❑ Will there be **further** defenses?

Better change target



High Skill/Effort Attacks: APT



APT Attacks: Key Defender Strategy



- ❑ Cross your fingers!
- ❑ IF a **highly skilled** attacker
is **firmly** interested in **you**
- ❑ THEN it is **very unlikely** that you will be able to resist
and it will not change target

- ❑ My suggestion: strong focus on **opportunistic** attackers

Understanding Cybersecurity



Every major incident...



- Recommended defensive actions:
 - Neither rocket science nor esoteric technology
 - **Always the same "boring" recommendations**
(more or less)

Naive Questions



- Recommended defensive actions:
 - Neither rocket science nor esoteric technology
 - **Always the same "boring" recommendations**
(more or less)
- Why it is always necessary to recommend them?
- Why they are not implemented???



Understanding Cybersecurity in the real world



- Do **not** look at **technical** issues
- Focus on the **incentive** structure of your environment

- **Warmly suggested** reading:
"How CEOs think" - Robert Graham
<https://blog.erratasec.com/2020/07/how-ceos-think.html>

Excerpt from "How CEO think"



- Unless you are a company like Google, whose cybersecurity is a competitive advantage, **you don't want to excel in cybersecurity**. You want to be average, or at most, slightly above average. **You want to do what your peers are doing.**
- It doesn't matter that this costs a lot of money due to data breaches. As long as the cost is no more than your competitors, then **you are still competitive in your markets.**
- (my opinion: one of the most important slides of this entire course)

Enter a tradeoff mindset



- Cybersecurity is **not** about **preventing** attacks
- It is about **tradeoffs**

- Distribute your defensive budget the best you can
 - Are 1000\$ more effective for Prevention or for Remediation?
 - How should I distribute 1000\$ for defending asset A and asset B?

Think in Economical Terms (REMIND)



- ❑ To understand cybersecurity **never** think only in **technical** terms
 - ❑ **Always** think in **economical** terms
-
- ❑ What is the cost?
 - ❑ Attack, Defense, Incident
 - ❑ Who pays?
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- ❑ **Money is what drives the world**
 - ❑ It may sound cynical...but thinking in these terms is very helpful