

assignment module 9

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The Research and Development Division of the Emax Corporation has developed three new products. A decision now needs to be made on which mix of these products should be produced. Management wants primary consideration given to three factors

1. **Total Profit,**

2. **Stability in the workforce and**

3. **Achieving an increase in the company's earnings next year from the \$75 million achieved this year.**

Objective Function

Maximize $Z = P - 6C - 3D$, where

P = Total discounted profit over the life of the new products,

C = Change in either direction towards the current level of employment,

D = decrease if any in next year's earnings from the current year's level.

Setting default values to get a clean output

```
knitr::opts_chunk$set(message = FALSE)
knitr::opts_chunk$set(warning = FALSE)
```

Loading the required packages

```
library(lpSolve)
library(lpSolveAPI)
```

Loading the LP file from the current directory and printing the model.

Defining $y1p$ and $y1m$ as the amount over (if any) and the amount under (if any) the employment level goal. Defining $y2p$ and $y2m$ in the same way for the goal regarding earnings next year. Define $x1$, $x2$ and $x3$ as the production rates of Products 1, 2, and 3, respectively. Also expressing P in terms of $x1$, $x2$ and $x3$ and the objective function in terms of $x1$, $x2$, $x3$, $y1p$, $y1m$, $y2p$ and $y2m$.

```
ema_rd <- read.lp("./ema.lp")
print(ema_rd)
```

```
## Model name:
##           X1      X2      X3      Y1P      Y1M      Y2M      Y2P
## Maximize   20      15      25      -6      -6      -3       0
## R1         6       4       5      -1       1       0       0 = 50
## R2         8       7       5       0       0       1      -1 = 75
## Kind       Std     Std     Std     Std     Std     Std     Std
## Type       Real    Real    Real    Real    Real    Real    Real
## Upper      Inf     Inf     Inf     Inf     Inf     Inf     Inf
```

```
## Lower      0      0      0      0      0      0      0
```

The impact (per unit of production) of each new product on each of these factors is shown in the table below:

```
ema_table <- matrix(c("Total Profit", "Employment Level", "Earnings Next Year",
                      20,6,8,
                      15,4,7,
                      25,5,5,
                      "Maximize", "=50", ">=75",
                      "Millions of Dollars", "Hundreds of Employees", "Millions of Dollars"), ncol=6,
                    byrow = F)
```

```
colnames(ema_table) <- c("Factor", "Product 1", "Product 2", "Product 3", "Goal", "Units")
```

```
as.table(ema_table)
```

```
##   Factor      Product 1 Product 2 Product 3 Goal
## A Total Profit      20      15      25      Maximize
## B Employment Level  6       4       5      =50
## C Earnings Next Year 8       7       5      >=75
##   Units
## A Millions of Dollars
## B Hundreds of Employees
## C Millions of Dollars
```

Solve the goal programming model to get the values of the goals and variables.

```
solve(ema_rd)
```

```
## [1] 0
```

```
get.objective(ema_rd)
```

```
## [1] 225
```

```
get.variables(ema_rd)
```

```
## [1] 0 0 15 25 0 0 0
```

Interpretation:

1. X_1 , X_2 , X_3 are the combination units that companies must implement to maximize their objective function. X_1 - Product 1, X_2 - Product 2, and X_3 for Product 3 indicate that Product 1 and Product 2 cannot be manufactured as intended. H. 20 units of product 1 and 15 units of product 2 cannot be created because the resulting solution was '0'. However, the X_3 has changes. H. Product 3 is the only product the company can produce. H. 15 units of product 3, thereby maximizing profit.

2. The aim was to stabilize the employment level by limiting the maximum number of employees to 5000, but in this case the company exceeded the employment level by 2500 employees (y_{1p}) and was penalized for overage/person had to pay an increase in employee's.

3. The goal of y_{2p} and y_{2m} was to understand the increase or decrease in revenue over the next few years from current levels. In this case, it is indicated by '0', indicating no increase or decrease in revenue compared to this next level. Year income is returned in the current year. Therefore, the next year's income is constant.

4. The profit that the firm maximizes is given by the value of the objective function. In this case, this value is \$225 million.