# **Personal Finance**

# Personal financial planning may include:

- Savings and Loans
- Investments
- Taxation
- Insurance
- Retirement

# **Effective money management starts with Goal Setting:**

- What are my goals?
  - Educational Goals (Timeframe 2 years)
    - Complete my masters.
    - Do multiple courses to upskill.
  - o Family Goals (Timeframe -0)
    - None
  - Health & Fitness Goals (Timeframe 2 years)
    - Get my weight to 75-80kg.
    - Gym daily
  - Social Goals (Timeframe 2 years)
    - Make friends.
    - Make professional connections.
  - o Recreational Goals (Timeframe 0)
    - None
  - o Financial Goals (Timeframe − 2 years)
    - Try to fund myself.
    - Create emergency funds.

# **Top Priority Goals**

- Educational Goals (Timeframe 2 years)
  - Complete Masters
  - o Immediate Steps:
    - Go to University.
- Family Goals (Timeframe 0)
  - o None
  - o Immediate Steps:
    - None
- Health & Fitness Goals (Timeframe 2 years)
  - o Reduce weight to 75-80kg
  - o Immediate Steps:
    - Join the gym and attend daily.
- Social Goals (Timeframe 0)
  - o None
  - Immediate Steps:
    - None
- Recreational Goals (Timeframe 0)
  - o None
  - o Immediate Steps:

- Financial Goals (Timeframe 2 years)
  - o Create emergency fund for Australia.
  - o Immediate Steps:
    - Start part time job.
    - Start saving.

# What can I be doing now to achieve this goal?

•

# What are the resources needed to achieve this goal?

• Personal resources (Eg: Skills, education, time, etc.)

С

• External resources (Eg: Money, tools, Equipment, etc.)

# **Budgeting**

- Create a realistic budget.
- Income (Where your money comes from?)
  - o What are my current sources of income?
  - What are my expected future sources of income?
- Expenses (Where your money goes?)
  - o Track your expenses for a minimum of 1 month.
  - Answer the following question:
    - Where does most of my money go?
    - Are there any patterns in my monthly spending?
    - How do I decide what to spend my money on?
    - What factors influence my purchasing decisions?
    - What percentage of my monthly spending would I consider to be unnecessary expenditure?
- Make sure your income > expenses

## **Personal Finance**

- Personal Income Statement
  - $\circ$  Income Expenses = Savings/Investments
  - o Expenses
    - Fixed Expenses (rent, school fees, etc.)
    - Varied Expenses (travelling, outings, food, etc.)
- Personal Cash Flow Statement
  - o Tracks all cash inflows and outflows on a monthly basis.
- Personal Net-worth Statement
  - o Total Assets Total Liabilities = Personal Networth
  - Make a list of all your assets:
    - All accounts: savings, current, FDs, RDs.
    - Items of sellable value: jewellery, houses, etc.
    - Stocks, Investments, etc.
  - o Make a list of all your liabilities:
    - Credit card debt
    - Student loans
    - Money borrowed from friends and family

# Types of Costs associated with moving out

- Fixed costs (Does not change in the short time and remains constant)
  - Example rent, subscriptions, college fees, repayments on loans, premiums for insurance.
- Variable costs (Changes according to frequency of usage, amount of usage and price)
  - o Example utility bills, groceries, transport, entertainment, services, etc.
- One-time costs (Costs that occur on a one off basis)
  - o Example deposits for rent, brokerage fees, etc.

### Jobs!

- Annual salary figure is NOT EQUAL to the monthly earnings you get in hand.
- Gross pay is the compensation before deductions and investments. Gross salary refers to this.
- Net salary is the actual cash in hand you will receive after all deductions.
- Gross Salary = Earnings + Deductions + Investments
- Earnings = Basic Pay (Fixed) + Allowances (Varies) + Bonuses (Varies)
- Deductions = Income Tax + Professional Tax
- Investments = Provident Funds + Gratuity
- Net Salary = Earnings Deductions Investments

### **Credit Cards**

- Annual Percentage Rate
- Late Payment Fees
- Annual Fees
- Foreign Transaction Fees
- Cash advance
- GST
- CREDIT SCORES! (CIBIL Scores)
  - o Measures how trustworthy you are.
  - o Ranges from 300 to 900.
    - 300-550 = Poor credit score
    - 550-650 = Average credit score
    - 650-750 = Good credit score
    - 750-900 = Excellent credit score
  - To obtain high credit score
    - Have a credit card.
    - Always pay your dues in full and on time.
    - Only use 30% of your credit card limit monthly.
    - Do not make any investments for which you can't repay comfortably.
    - If you have loans, pay back higher than you owed.

# **SAVINGS**

- 50/30/20 rule
  - o 50% of the net income in needs (rent, electricity, groceries, etc.)
  - o 30% of the net income in wants (eating out, shopping, etc.)
  - o 20% of the net income in savings.
- Increase ways to generate more income
  - Part time jobs

- Stock dividends
- Commission based projects
- Freelance works
- Savings roadmap
  - o Build an emergency fund (atleast 6 months, worth of expenses and keep it separate liquid FD)
  - Clearing debt and avoiding debt (start with the highest interest first and clear out rest)
  - o Saving up to achieve long term goals

### **Insurance**

- Health insurance
  - Helps with medical expenses
- General Insurance
  - o Protects valuable assets
- Life/Term insurance
  - o Compensates dependants in case of death

Things to keep in mind when choosing an insurance:

- Coverage
  - o Claim
  - Network hospitals
  - o Deductible
  - o Co-payment
  - Out of packet maximum
- Cost
- Terms and Conditions

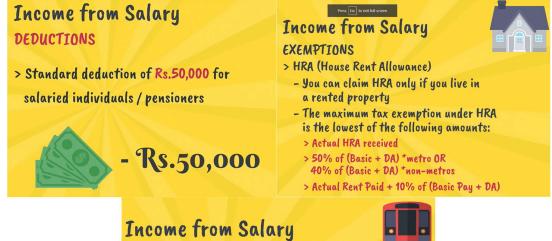
### **Investments**

- Stocks and shares
- Bonds
- Real estate
- Commodities (gold, silver, etc.)
- Cash (bank accounts, FDs, etc.)
- Cryptocurrencies
- Alternative assets (Fine arts, luxury cars, collectibles, watches, etc.)



### **Taxes**

- Taxable income
  - Income from salary
  - Income from house property
  - Profits and Gains on Business
  - o Capital gains income (Profit earned from selling assets)
  - o Income from any other sources (Interests from Savings account, FDs, etc.)



# EXEMPTIONS > LTA (Leave Travel Allowance) - Procedure to claim LTA is employer-specific - Can only be claimed on actual travel costs & limited to domestic travel

- Claimable limit is LTA received

# Deductions under Section 80C



- 1.5L of deductions on eligible investments (Example: PPF, ELSS, EPF, SSY, etc.)
- Repayment of home loans
- Term insurance and Life insurance premiums.
- On medical insurance amount based on the age of the individual and their insured family member.
- On educational loan. There is no tax benefits on principal amount.

# Legend

Time frame	Type goals		
1-4 weeks	Short Term Goals		
2-12 months	Medium Term Goals		
1 year or longer	Long Term Goals		

S	M	A	R	T
Specific	Measurable	Attainable	Relevant	Time-bound
What exactly do	Have a figure to	Make sure the	Always keep	Keep a set time
you want?	set it as a goal.	goal is	goals which are	line defined.
How will you		achievable and	relevant to you.	
achieve it?		realistic.		