

# Vinita Singh

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## Education

### NIT DURGAPUR

#### BACHELORS OF TECHNOLOGY

June 2022 Durgapur, IN

- Undergraduate in Electrical Engineering
- First class with distinction degree
- CGPA 8.27/10.0

## Links

in LinkedIn VinitaSingh

## SKILLS

### DIGITAL MARKETING

- Ad Campaigns (Google, Meta)
- Email Marketing
- Sales and Marketing
- LinkedIn Marketing
- Copy writing and Content Writing
- Market Research
- Customer Relationship Management

### DATA ANALYSIS

- Analytics Tools (Python, Excel)
- SQL and Database Management

### PROJECT MANAGEMENT

- Project Planning and Execution
- Cross-functional Collaboration
- Data Analysis and Manipulation
- Advanced skills in Microsoft Office Suite

### SOFT SKILLS

- EU Timezone Availability
- Problem Solver and Keen Learner
- Exceptional written and verbal communication
- Detail Oriented and Multitasking
- Cross-functional Collaboration

### LANGUAGE PROFICIENCY

Python • C/C++ • SQL

### MISCELLANEOUS

RDBMS • Jupyter Notebooks • Google Workspace • Visio • Sharepoint • Git • Jira

## ACHIEVEMENTS

### EXCELLENCE SCHOLARSHIP

#### FASHPRO

1st prize winner in Business Plan Competition at Bihar Startup Conclave organized by Indian Angel Network.

### PRAKRITI

#### NIT DURGAPUR

Held positions of responsibility (Public Relations) at NIT Durgapur, showcasing exceptional leadership and organizational skills.

## Summary

Experienced Business Analyst with a strong track record in Data Management with a Bachelor's degree in from NIT Durgapur and a strong background in project management and data analysis. Experienced in data analysis and business strategy with a strong foundation in digital marketing expertise in Sales and Marketing, I am seeking an opportunity to contribute my skills and knowledge to a dynamic team. My expertise in digital marketing, market research and data analysis, combined with my problem-solving abilities and communication skills, makes me a valuable asset to any organization. I am eager to take on challenges and drive results in given field.

## Experience

### BUSINESS ANALYST

#### DELOITTE USI

June 2022 – April 2023

Bengaluru, KA

- Demonstrated relevant industry experience in business analyst and operations activities..
- Proficient in Excel, effectively utilizing it for data analysis and reporting.
- Utilized SQL queries to extract and manipulate data from multiple sources, ensuring data accuracy and relevance for analysis.
- Adapted to data visualisation tool like Tableau to enhance data analysis capabilities.
- Maintain a process-oriented approach, developing comprehensive viewpoints to facilitate efficient problem-solving and decision-making.
- Successfully managed multitasking and ensured timely completion of activities with high-quality output.
- Collect, analyze, and interpret data, transforming complex information into actionable insights. Prepared reports and presentations to convey findings to stakeholders.
- Analyzed client requirements, mapped out supported solutions, and offered consultative guidance to help clients overcome challenges and achieve their goals.
- Participate in project planning, data gathering, and reporting to support supply chain optimization initiatives.

### FASHPRO ((START-UP IN FASHION INDUSTRY ) (PROJECT MANAGER)

April 2023 – Presesnt

Durgapur, IN

- The idea is to Create 3D models of Humans by capturing a 30s video to try-on suitable 3D outfits for any Occasions.
- Collaborated with internal teams and sellers/vendors to coordinate catalog creation, product imaging, and content quality improvements, enhancing the overall customer experience.
- Taken ownership of the growth and success of assigned brands within the program, continuously engaging with sellers and internal teams to ideate on new solutions for seller success.
- Managed day-to-day marketing operations, including handling backend tickets and configurations to support campaigns and promotions.
- Collaborated on horizontal marketing initiatives across customer, traffic, and event marketing domains, contributing to cross-functional success.

## Projects

### OOKER

Aug 2021 – March 2022

Durgapur, IN

- Ooker is a C++ library designed to facilitate distributed programming within the context of distributed shared memory (DSM) and adopts a shared memory multithreading model.