

# On the Design of Paid Sick Leave: A Structural Approach

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## Abstract

What is the optimal paid sick leave system? To answer this question, I combine individual-level data on paid sick leave claims with a model of sick pay insurance provision. I start by providing evidence that workers respond to the monetary incentives induced by the benefit scheme. I also document that workers behavior varies with the day of the week they fall sick. I use these patterns to inform a model of sick pay insurance. In the model, risk-averse workers face a health shock and decide how many days to be on leave. Workers are insured by a risk-neutral social planner who chooses the optimal contract to maximize social welfare considering workers' behavioral responses. Social welfare is a function of workers' utility and the potential production losses induced by sick pay provision. The main empirical challenge in estimating the model is to disentangle the underlying distribution of health from workers' preferences. To overcome this challenge, I combine the individual-level data on sick pay utilization with detailed medical assessments of recovery times associated with each health condition. This strategy allows me to construct the underlying distribution of health without imposing parametric assumptions. To estimate workers' preference parameters, I exploit the day of the week on which a sick leave claim is filed as a quasi-exogenous shifter of the temptation to extend a sick leave claim as the main source of variation. Finally, I use the estimated model to derive the optimal sick pay contract and estimate the welfare gains from its implementation. I find that relative to the current system, the optimal system would provide more insurance for short-term sickness and less insurance, i.e., lower replacement rates, for longer sickness spells. I estimate that workers are willing to give up 1.53% of their earnings to be insured under the optimal policy.

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# I Introduction

Social insurance programs offer valuable protection against a broad range of risks that could be detrimental to individuals' well-being, such as health deterioration that limits one's ability to work. In particular, paid sick leave provides income replacement for workers who suffer from short-term impairments caused by non-work-related sickness (e.g., common flu).<sup>1</sup> If adequately designed, paid sick leave can be greatly beneficial. It allows workers to meet their personal health needs and smooth consumption. Nonetheless, the availability of sick pay could induce workers to request more sick days than should be assigned based on their health. This response could partially offset the welfare gains of sick pay. This raises the following question: What is the optimal paid sick leave system?

The main contribution of this paper is to answer this question. To do so, I proceed in three steps. First, I use detailed data on paid sick leave claims to document how workers' characteristics and the institutional details of the sick pay system—e.g., the presence of deductibles—determine sick pay utilization. Second, I propose and estimate a model of sick pay provision. This exercise gives me key inputs to derive the optimal paid sick leave system: the value of risk protection, the costs of insurance provision in terms of moral hazard, the production cost of time off, and the underlying distribution of health shocks.<sup>2</sup> Finally, I use these estimates to determine the replacement rates that characterize the optimal sick paid system. I find that the optimal system features a low replacement rate for short claims, i.e., up to three days long claims are partially insured, with most of the cost on the worker side. Longer sickness spells are covered at a higher rate and the replacement rate is increasing with sick leave duration. I estimate that workers are willing to give up 1.53% of their earnings to be insured under the optimal policy.

I study this question in Chile, which is an ideal setting for this research for several reasons. First, it has a comprehensive paid sick leave system that covers all workers and features only one plan designed by the central government. Thus, workers do not choose their sick leave coverage.<sup>3</sup> The Chilean system provides no coverage for sickness lasting

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<sup>1</sup>While closely related to worker's compensation programs, which provide income replacement and medical benefits in case of work-related sickness, and disability insurance programs, which provide income replacement in case of permanent or long-term impairments to working ability, paid sick leave programs offer protection against the risk of contracting a disease that impairs workers for a short period and has a foreseeable recovery.

<sup>2</sup>In this paper, moral hazard refers to the responsiveness of workers' demand for sick leave to changes in the generosity of sick leave benefits.

<sup>3</sup>This alleviates adverse selection concerns. If workers could choose their sick pay coverage, we could expect individuals with preferences for more absences to self-select into plans with more generous provisions. The presence of adverse selection would result in an upward bias in the estimates of the moral hazard responses.

three days or fewer. This nonpayable period works like a deductible that resets with every new sick leave spell and is a common mechanism among sick leave programs.<sup>4</sup> Starting on the fourth day, there is full coverage of each missed day, i.e., the replacement rate is one. If the sick leave spans 11 days or more, the nonpayable period is reimbursed; this implies that the average replacement rate varies with the duration of a claim and jumps discretely at 11 days.<sup>5</sup>

The second advantage of this setting is that Chile has greatly detailed administrative data. I observe the universe of workers insured by the government eligible to file a sick leave claim between 2015 and 2019 and their utilization of sick leave benefits. This group accounts for about 70% of the Chilean workforce. This database includes rich demographic information at the worker and sick-leave claim levels. In particular, I observe the exact beginning and end dates and the primary diagnosis related to a sick leave claim at the International Classification of Diseases 10th revision (ICD-10) four-digit level. I combine the claims data with medical assessments from the Peruvian Handbook of Recovery Times ([EsSalud, 2014](#)). This handbook specifies the average recovery times for 2,763 unique disease codes at the ICD-10 four-digit level. These recommendations are adjusted based on workers' gender, age, and occupation.

Exploiting these data, I document three facts that provide qualitative motivation for the model and serve as quantitative targets in the estimation. First, workers' sick leave claim utilization varies with age and occupation. For example, on average, workers aged between 55 and 64 use an extra 2.72 days per year relative to their younger counterparts. Similarly, compared to white-collar workers, workers in blue-collar occupations use, on average, 1.15 more days. These patterns could reflect differences in the underlying distribution of health shocks and differences on their preferences. In the estimation of the model, I allow the distribution of health shocks to vary with age and occupation.

Second, I provide evidence that workers respond to the financial incentives induced by the benefit scheme. Specifically, I test whether workers bunch around the discontinuity in the replacement rate. To do so, I construct an underlying distribution of recovery times, leveraging the handbook's recommendation of how many rest days a worker needs to recover from a disease. I compare this distribution with the observed distribution of requested days and estimate that 11-day-long sick leave claims are 4.55 percentage points

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<sup>4</sup>These resettable deductibles are similar to those used in automobile or homeowners insurance: Separate deductibles apply to each loss. Many European paid sick leave systems have a similar deductible. See [Marie and Castello \(2022\)](#) on the case of Spain and [Pollak \(2017\)](#) on the Italian experience. Table A2 summarizes sick pay systems for a sample of OECD countries with available data.

<sup>5</sup>Panel (a) of Figure 1 presents days paid as a function of days on leave for claims of different duration. Panel (b) shows the average replacement rate.

more likely than what the underlying distribution of health predicts. I rely on this empirical fact to assess the model performance and find that the proposed model can reproduce the excess mass observed at 11 days.

Third, I show that workers respond to nonmonetary shifts in the temptation to extend their leaves. To do so, I exploit the data on exact dates when sick leave claims are filed. I argue that the temptation to extend a sick leave claim varies with the day of the week when a worker falls sick. For example, the incentives to file a two-day-long sick leave claim on a Thursday differ from those to file a two-day claim on a Tuesday. I consider the following exercise: I fix the duration of a sick leave claim and inspect the share of claims filed on each day of the week. I find an excess mass on combinations of days of the week and durations that allow the worker to extend her leave through the weekend. I refer to such combinations of durations and start days as “weekend-streak combinations”. I document that workers are, on average, 12.33% more likely to file a weekend-streak claim than to file a sick leave claim of the same duration on any other day of the week. To capture this empirical regularity, the model allows workers’ behavior to vary with the day of the week of a sick leave claim.

I use this evidence to develop and estimate a model of sick pay provision. The model has two agents: the workers and a social planner. Workers are risk-averse expected utility maximizers and choose their sick leave utilization. When choosing the demand for sick days, the worker trades off the utility cost of working while sick with the consumption loss from missing work when taking up sick leave. The latter depends on sick leave generosity. The former is a function of two key parameters: (i) workers’ valuation of time outside work to recover from health shocks or engage in leisure and (ii) workers’ propensity to overstate their sickness. Utility varies with the day of the week when a sick leave claim is filed to capture the empirical fact that the temptation to extend leaves varies at this level. In this setting, sick pay coverage lowers the cost of a day away from work and (weakly) increases sick pay utilization. This is the *traditional* moral hazard effect of insurance provision.

Sickness negatively impact workers’ productivity. This reduction is justified by two forces. First, a *pure* productivity effect: a worker is less productive when she is sick relative to her healthy state. Second, individuals may be contagious at work, creating a negative externality. In the model, I capture this by allowing lower productivity of sick workers to incorporate any potentially negative effects on coworkers. If the wage rate does not depend on the health-related productivity, this reduced productivity gives rise to a production externality.<sup>6</sup> Some workers find optimal to show up to work sick to avoid

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<sup>6</sup>I assume that wages are not conditioned on workers’ health-related productivity. This assumption

the consumption losses associated with an absence. Additionally, some workers find optimal to skip work even if their productivity is “high enough”, e.g. some workers return to work too late. This production externality affects the main trade-off faced by the planner.

The optimal contract balances the benefits of risk protection with the cost associated with moral hazard and production losses. A more generous sick pay scheme would increase workers’ well-being by offering more risk protection but workers’ responses provide incentives to overstate sickness, resulting in lost production and increased program costs. On the other hand, if a contract is not generous enough, some workers would work while sick, facing a utility cost and reducing aggregate welfare. Thus, the optimal level of benefits depends on risk preferences, workers’ behavioral responses, production losses, and the distribution of risks. The principal empirical focus of this paper is to quantify these elements.

To determine the optimal system, I proceed in two steps. The first step concerns workers’ sick pay utilization choices. In this step, I recover a vector of preference parameters—time valuation and compliance costs—from workers’ observed leave-claiming behavior. The second step determines the optimal paid sick leave system—the replacement rates that maximize total welfare. The validity of this approach relies on the fact that the worker’s problem can be viewed as a two-stage problem. Once the health shock is realized, workers optimally choose their sick pay utilization. Risk preferences do not affect the utilization decision since the uncertainty has been resolved when this decision is made. Thus, the focus of the first step. Nonetheless, workers’ expected utility depends on their risk preferences: more risk-averse workers would prefer a contract with more coverage. This is accounted for in the second step. The main strength of this approach is that I only rely on workers’ observed decisions to estimate the model and do not need to assume that the current sick pay plan is optimal.

I estimate the model of workers’ behavior by the simulated method of moments (SMM). The main empirical challenge is to disentangle the underlying distribution of health from the distribution of workers’ preferences. To overcome this challenge, I build the underlying distribution of health exploiting the Peruvian Handbook of Recovery Times recommendations and the observed diagnoses. This approach has two advantages: (i) it provides an objective measure of recovery times constructed outside the structure of the Chilean system, and (ii) it does not impose parametric assumptions on this distribution.

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is consistent with an information asymmetry between the firm and the worker—the worker knows her health state but the firm cannot observe it—and with contracting frictions—even if the firm could observe workers’ health, it might not be able to offer a contract that induces worker to report their health state. The focus of this paper is on the consequences of this production externalities and not to model the reason why wages are independent of health-related productivity.

The empirical distribution of health states incorporates observed heterogeneity across workers: I allow for variation in age and occupation. That is, the same diagnosis has age- and occupation-specific associated recovery times. On average, older workers and workers employed in blue-collar occupations are assigned longer recovery times. In estimating the model, I also allow an arbitrary correlation between health states and workers' income to capture that wealthier workers tend to have better health and could require shorter absences.

To recover the distribution of workers' preference parameters, I employ the day of the week when a sick leave claim is filed as a quasi-exogenous shifter of the temptation to extend sick leave claims as the main source of variation. First, the excess of weekend-streak sick leave claims informs how workers' utility from a sick leave claim of the same duration varies with the day of the week on which the claim is filed. Second, I consider workers with similar characteristics and the same *assigned* recovery time—i.e., I hold workers' health, age, and occupation fixed—and compare their demand for sick pay across days of the week. I start by computing the share of claims filed for a duration that matches the assigned recovery time and compare this figure with the share of claims filed for an extra day. This difference is informative on how costly it is for individuals to ask for an extra day of leave. I restrict this comparison to claims filed for a combination of durations and days of the week representing a weekend streak. For example, I compare the share of two-day-long claims filed on a Thursday with that of three-day-long claims filed on a Wednesday for workers assigned two days of recovery. The larger the difference is, the more costly it is for workers to ask for an extra day of leave. Comparing these shares keeps the incentives for extending sick leave claims fixed since every combination implies that workers would be on leave through the weekend. These comparisons inform the distribution of compliance costs. Lastly, to learn the distribution of workers' time valuation, I construct the ratio of leisure to (a measure of) consumption from the claims data.

The estimation of the model incorporates observed heterogeneity across workers in the valuation of time outside work and the propensity for overstating sickness. Heterogeneity across the valuation of time outside work reflects variation in opportunity costs from missing work to recover from a disease—e.g., due to workers' role in the firm—or variation in tastes for leisure relative to consumption. Heterogeneity in the propensity for moral hazard behavior reflects variation in workers' preferences over behaving as expected or revealing their “true” health status. Additionally, the model of workers' behavior allows for heterogeneity in how workers perceive their sickness. That is, workers who suffer the same health shock can be affected by it differently. While the parameter that governs this perception is not separately identified, the derivation of the optimal pol-

icy does not require its identification. This derivation rather relies on workers' responses to the incentives generated by the provision of sick pay.

The estimated model provides a good fit for the targeted and nontargeted moments. I exploit the discontinuity at 11 days—a nontargeted moment—to assess the model performance. The model predicts that if a worker realizes a health state just under 11 days, she will take advantage of the proximity to the full-coverage region and fake her type to gain full coverage. The proposed model can reproduce the excess mass at 11 days quite well. I estimate that, in the data, the 11-day duration accumulates an additional 4.50% mass than its neighbors. Using the model-simulated sample, I estimate an additional 4.03%.

I use the estimated model to derive the optimal sick pay policy, i.e., to determine the replacement rates that maximize aggregate welfare. The optimal policy differs from the current system in three key ways. First, it offers partial replacement, with an average replacement rate of 0.36, for claims of up to three days. This shift increases the utility of sick workers who would not take sick leave under the current system but do under the optimal policy. At the same time, partial coverage constrains moral hazard since most of the cost of those absences is faced by workers.

Second, the optimal policy eliminates the discontinuity at 11 days and exhibits a higher average replacement rate between 4 and 10 days. Doing so curbs the cost of the behavioral responses to the program incentives and provides more risk protection. Implementing the optimal scheme would shift the distribution of sick leave duration: workers would be more likely to file sick leave claims of between 8 and 10 days and less likely to file claims for 11 days relative to the corresponding probabilities under the current Chilean system.

Third, the optimal policy does not offer full replacement for sick leave claims longer than 11 days. The average replacement rate is increasing, as in the current system, but it is less generous for longer claims. Taken together, these changes in the replacement rate reflect that the workers value a contract that offers more protection for shorter claims to smooth consumption across different health states. I estimate that workers are willing to give up 1.53% of their earnings to be insured under the optimal policy.

This paper contributes to several areas of the economics literature. First, it contributes to a large body of literature on public insurance programs. This literature has modeled the trade-offs between protection against risk and moral hazard present in unemployment risks (Hopenhayn and Nicolini, 1997; Chetty, 2008; Hendren, 2017), disability and retirement risks (Gruber, 2000; Low and Pistaferri, 2015), healthcare risks (Cutler and Zeckhauser, 2000; Einav, Finkelstein and Cullen, 2010; Handel, Hendel and Whinston, 2015; Ho and Lee, 2020; Marone and Sabety, 2022), and work-related injuries (Powell



and Seabury, 2018; Cabral and Dillender, 2020). This paper contributes to this literature by being the first study to propose a theoretical framework for designing the provision of paid sick leave and quantifying the welfare gains from its implementation.

The closest programs to paid sick leave are disability insurance and workers' compensation. These three programs condition benefits on a difficult-to-verify state: the true impairment of working ability due to health deterioration. Thus, the trade-offs considered in the design of disability insurance and workers' compensation are relevant to the design of paid sick leave. Nonetheless, disability insurance and workers' compensation programs target specific groups of workers—elderly people and workers especially vulnerable to accidents—and provide protection for different set of health shocks—more permanent and more severe shocks. The nature of the health shock insured by paid sick leave provision—short spells of non-work-related illness—implies that virtually every worker could benefit from the risk protection under the program and demand paid sick leave.

This paper is close to Maclean, Pichler and Ziebarth (2020), who evaluate the labor market effects of sick pay mandates in the United States and extend the Baily–Chetty framework of optimal social insurance to assess the welfare consequences of mandating sick pay. Their framework allows researchers to study the effects of policies that vary the share of employees eligible for the benefit. This paper differs in two critical dimensions. To begin with, I propose a structural approach to conducting welfare analysis. This approach does not rely on the assumption that policy changes are marginal.<sup>7</sup> Relaxing this assumption is important since it allows the optimal policy to differ freely from the actually implemented policy, i.e., it allows for non-marginal policy changes.

Second, this paper relates to the empirical literature on sick pay insurance. Exploiting arguably exogenous variations, the literature has documented a positive response of sick pay utilization to increases in benefit levels (Johansson and Palme, 2005; Ziebarth, 2013; De Paola, Scoppa and Pupo, 2014; Ziebarth and Karlsson, 2014; Pollak, 2017; Böckerman, Kanninen and Suoniemi, 2018; Cronin, Harris and Ziebarth, 2022; Marie and Castello, 2022). This paper goes beyond workers' responses to policy changes and proposes a framework and an empirical strategy to quantify the welfare effects of these policy changes.

Additionally, this paper is the first to use administrative data on sick leave claims at the individual level.<sup>8</sup> These data allow me to study daily leave-taking behavior and

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<sup>7</sup>For the validity of the sufficient statistics approach, the analyzed policy changes should be infinitesimal or at least close enough to infinitesimal for first-order approximations to be precise Kleven, 2021.

<sup>8</sup>Cronin, Harris and Ziebarth (2022) constructs a similar dataset for the Scott County School District (SCSD) in Kentucky, which allows a detailed study of teachers' use of paid sick leave. While the data structure is similar to the one used in this paper, I observe sick leave utilization regardless of workers'



estimate an individual demand for sick pay. In addition, these data are less prone to measurement error. Many papers have used survey questions that ask respondents how many days of work they have missed due to illness in a reference period. The use of survey data raises the usual measurement error issues with self-reported recall data and prevents researchers from distinguishing the incidence of absences from their length. Observing the length of absences is a crucial input for quantifying moral hazard responses, as workers could extend their absences to obtain more sick pay.

This paper also contributes to the literature on variation in leave claiming behavior across days of the week. [Card and McCall \(1996\)](#) and [Campolieti and Hyatt \(2006\)](#) provide evidence of a “Monday effect”—which refers to a spike in back injury and sprain claims on Mondays—among workers’ compensation claimants. [Thoursie \(2004\)](#) shows that Swedish men were likelier to call in sick the day after popular skiing competitions were broadcast at night during the Winter Olympics in Calgary. Implementing a similar test, [Cronin, Harris and Ziebarth \(2022\)](#) document that teachers in Kentucky are not more likely to use sick leave while Keeneland is in session, on Mondays following Super Bowls, or on days when the University of Kentucky men’s basketball team plays in the NCAA tournament. I provide new evidence regarding workers’ behavior across weekdays by exploiting the exact dates of sick leave spans.

This paper proceeds as follows. Section [II](#) describes the empirical setting that I study and the data. Section [III](#) presents the theoretical framework and discusses the optimal design of a paid sick leave system. Section [IV](#) presents the empirical implementation of the model. Section [V](#) presents the model estimates and main results. Section [VI](#) discusses the optimal policy. Section [VII](#) concludes.

## II Background and Data

In this section, I discuss the Chilean healthcare and sickness insurance systems, focusing on the institutional features relevant to my analysis. I then present the data and patterns in the data that motivate my modeling choices.

### II.A The Chilean Health Insurance System

In Chile, healthcare insurance providers serve two functions: (i) to offer healthcare insurance contracts and (ii) to administer the paid sick leave system. The healthcare insurance

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occupations. [Marie and Castello \(2022\)](#) also exploit administrative data for Spain, though their data are at the spell rather than the individual level. The data in this paper capture the sick leave choices of 70% of the universe of Chilean workers.

system is composed of a government-run healthcare insurance provider and a handful of private insurers.<sup>9</sup> Workers are mandated to purchase health insurance, allocating at least 7% of their salary to a healthcare plan offered by an insurer of their choice.

The government-run healthcare insurance provider offers four plans, whose eligibility is based on monthly salary and household composition. The lowest-tier plan provides coverage for individuals with no income at no cost in public system hospitals. As income increases, workers qualify for a higher-tier plan. This plan provides healthcare coverage in public system hospitals with low copays and access to private healthcare institutions with high copays.<sup>10</sup> Private insurance companies, on the other hand, provide tiered plans with financially vertically differentiated coverage levels—similar to the Gold, Silver, and Bronze plans offered by Affordable Care Act exchanges in the US. The plans offered by private insurance companies allow beneficiaries to obtain healthcare from private healthcare institutions, which provide a higher quality of care than public institutions.

The mandatory contribution would allow workers to enrolled in a plan offered by the government-run healthcare insurance with no need to make voluntary contributions.<sup>11</sup> To select one of the private providers, workers might need to contribute a higher proportion of their salary to qualify for the healthcare plan of their choice.<sup>12</sup>

In 2017, 73% of workers enrolled in plans offered by the government-run healthcare insurance system; the remaining 27% enrolled in plans offered by one of the private providers (see Panel A of Table A1). Workers enrolled in the government-run plans have observable characteristics that would predict that they are more costly to insure: they are older, more likely to be women, and have lower salaries.

The second function of healthcare insurance providers is to *administer* the paid sick leave system. Insurers are in charge of receiving and screening sick leave claims and disbursing sick leave benefits. Insurers cannot design sick pay plans and must follow the rules set by the central government regarding eligibility criteria and benefits. Nonetheless, there are differences in how each provider applies these rules in practice. For example, panel B of Table A1 shows that the rejection rate by private insurers is almost three

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<sup>9</sup>These are called FONASA and ISAPRES, respectively, for their names in Spanish (*Fondo Nacional de Salud* and *Instituciones de Salud Previsional*).

<sup>10</sup>Plans are indexed by letters, where A is the lowest-tier plan and D the highest-tier plan. The highest-tier plan has a 20% copay in public system hospitals and vouchers to use healthcare providers who participate in the plan's network at a discounted price.

<sup>11</sup>Workers would be enrolled in one of the four plans based on their monthly salary and household composition. For example, a single worker who earns USD\$693 a month—the median salary in 2017—and chooses the government-run insurance system will be enrolled in the highest-tier plan and cannot choose any of the lower-tier plans with lower copays.

<sup>12</sup>Plans offered by private insurers are highly regulated. These insurers can set prices based on observable characteristics—including age and (until April 2020) sex—and risk factors.

times that of the government-run insurer. I argue that these differences in leniency are suggestive evidence that private insurers might have different motives—such as minimizing sick leave payments—when screening sick leave claims. My empirical analysis focuses sick pay utilization of workers enrolled in the government-run health insurance system—they represent about 73% of all Chilean workers. The main reason for this choice is that this paper focuses on the provision of paid sick leave as a social insurance system, which is closer to the behavior of the government-run healthcare provider.

## II.B The Chilean Paid Sick Leave System

The Chilean paid sick leave system gives employees the right to call in sick and receive sick pay due to short-term, non-work-related sickness—e.g., the common flu or back pain.<sup>13</sup> Workers can use sick leave to meet their own health needs but not to care for family members. The eligibility criteria for claiming paid sick leave requires that workers (i) have been enrolled in the social security system for six months and (ii) have made contributions to the health insurance system for three months. The paid sick leave system is financed through these mandatory contributions. That is, the 7% of workers salary that is contributed towards the healthcare system. Between 2015 and 2019, the paid sick leave portion of the system was financed with 2.6% of the contributions (see table A1).

Upon falling sick, workers must obtain a physician’s certification of their sickness stating the primary diagnosis and the number of days that the physician considers the worker will need to recover from the disease. This certificate is necessary to justify the absence from work and must be requested regardless of the duration of the sick leave claim. This certificate is reviewed by an insurance office, which decides whether the sick leave claim is (i) approved with no changes, (ii) approved with a reduction in its length, or (iii) denied.

Sick leave payments are a function of sick leave duration subject to a maximum salary.<sup>14</sup> For workers with a salary below the maximum, benefits are computed as follows: The benefit scheme exhibits a nonpayable period of 3 days; i.e., the replacement rate for the first three days of a sick leave spell is zero.<sup>15</sup> This nonpayable period works like a deductible that resets for every new sick leave span.<sup>16</sup> Starting on the fourth day, there is

<sup>13</sup>The sickness insurance system aims to provide risk protection from impairments to working ability that are temporary and from which full recovery is foreseeable. A separate program provides disability insurance to workers in case of permanent impairments to working ability.

<sup>14</sup>In my sample, less than 1% of workers earn above this threshold; see Figure A1. I exclude these workers from the analysis.

<sup>15</sup>Cid (2006) documents that the origin of the 3-day nonpayable period dates to a regulation implemented in 1952 that aimed to prevent abusive behavior, which has not been revised since.

<sup>16</sup>These resettable deductibles are similar to those used in automobile or homeowners insurance: Sepa-

full coverage of each additional missed day—i.e., the replacement rate is one. If the sick leave lasts 11 days or more, the nonpayable period is reimbursed. That is, claims with an 11-day or longer duration are fully covered.<sup>17</sup> Panel (a) of Figure 1 presents days paid as a function of days on leave for claims of different duration. Reimbursement of the nonpayable period after 11 days implies that the average replacement rate jumps discretely at 11 days, and it is nonconstant (see Panel (b) of Figure 1).

Chile constitutes an ideal setting to study the design of optimal sick pay systems for several reasons. First, its paid sick leave system is comprehensive, covers all workers, and features only one plan designed by the central government. This implies that workers do not choose their sick leave plan and alleviates adverse selection concerns. If workers could choose their sick pay coverage, we could expect sicker individuals to choose plans offering more generous insurance coverage. While this mechanism could be at play in the choice of healthcare insurance provider, conditional on this decision, sicker and healthier individuals face the same sick pay coverage.

The design of the Chilean system is similar to many European paid sick leave systems that use resettable deductibles. Table A2 compares the design on 22 countries. Twelve of the systems are “bracket systems”. These are characterized by (i) a first bracket with a low or zero replacement rate and (ii) two or three brackets with a higher replacement rates. Specifically, in 9 of these 12 countries the replacement rate for the first days is zero.

The second advantage of this setting is that Chile has greatly detailed administrative data which I describe in the next section.

## II.C Data

I exploit unique administrative data on sick leave claims matched to enrollment data for workers insured by the government-run healthcare system. These restricted-access data were provided directly by the government-run healthcare insurance office and cover the period 2015–2019.

The enrollment dataset covers the universe of individuals enrolled in government-run healthcare insurance regardless of whether they have filed a sick leave claim. I observe individuals’ demographic and economic characteristics: sex, age, annual earnings, and health indicators for chronic conditions.<sup>18</sup> Additionally, I observe individuals’ residence

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rate deductibles apply to each loss.

<sup>17</sup>If a worker files two (or more) consecutive claims, they are treated as one claim for the computation of benefits. To be consistent, I treat these claims as one in the analysis. Appendix Table A4 presents counts and summary statistics of sick leave claims and sick leave spells.

<sup>18</sup>These conditions are cerebral vascular accident, Alzheimer’s, juvenile arthritis, rheumatoid arthritis, bronchial asthma, lung cancer, diabetes, chronic obstructive pulmonary disease, chronic kidney disease,

postal codes and the health insurance plan assigned to them. The latter allows me to exclude individuals enrolled in the lowest-tier plan from the analysis, as these individuals are not active in the labor market.

In the claim dataset, I observe detailed information about each sick leave claim: start and end dates, prescribed days on leave, primary diagnosis (coded following the ICD-10), physician identifiers, and amount received for paid sick leave. I also observe the occupation in which the worker is employed at the moment of filling the sick leave claim.

I combine these data with medical assessments from the Peruvian Handbook of Recovery Times. I rely on these assessments to construct the underlying distribution of health; this is a key input in characterizing workers responses and in the estimation of the model. The Peruvian Handbook of Recovery Times ([EsSalud, 2014](#)) specifies the average recovery times for 2,763 unique disease codes at the ICD-10 four-digit level. Crucially, these recommendations are adjusted based on workers' sex, age, and occupation. Table [A3](#) provides an example of the average recovery times for three common diagnoses—lumbago with sciatica, common cold, and infectious gastroenteritis—and the correction factors proposed by the handbook. The main advantage of exploiting this external source of data is that it provides an objective measure of recovery times constructed outside the structure of the Chilean system. That is, it is not affected by the brackets used in the paid sick leave benefit function.

Based on these three sources, I construct a claim-level dataset with detailed information on workers' demographic characteristics and leave-taking behavior and the average recovery time. My primary measure of leave-taking behavior is the duration of a sick leave claim filed on a given day of the week. I assign a benchmark recovery time to each sick leave claim exploiting the disease code and the suggestions of the Peruvian Handbook of Recovery Times. I construct these measures at the sick leave spell level; i.e., I consider consecutive claims as one claim. Thus, the unit of analysis is the same as the one used to compute sick leave benefits. Appendix Table [A4](#) presents counts and summary statistics of sick leave claims and spells.

To construct the analysis sample, I impose two restrictions. First, the estimation sample includes claims from private-sector male workers aged 25 to 64. This is a demographic group with high labor market participation rates. Although women's sick leave-taking behavior is of high interest for the design of sick leave programs, women have much lower participation rates than men. For example, in Chile, women's labor force participation rates are more than 20 percentage points lower—52.6% for women at the beginning of the sample period and 73.2% for men. Thus, a model of sick leave-taking behavior

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arterial hypertension, acute myocardial infarction, leukemia, lymphoma, multiple myeloma, and HIV.

that explains women’s choices would also require incorporating their decision to participate in the labor market. Abstracting from the participation decision simplifies the model estimation.

Second, the estimation sample includes claims associated with a subset of diseases. I exclude mental-health diagnoses because their filing process is more cumbersome than the one for non-mental health claims.<sup>19</sup> That is, in this paper, I focus on non-mental health sick leave claims. Among non-mental health diagnoses, I exclude diagnoses for which it is hard to assign a recovery time. For example, I exclude claims with codes corresponding to neoplasms. Table A5 lists the conditions included in the analysis and the share of claims recorded under each diagnosis. Appendix B. provides additional details. The final sample includes 90.19% of all non-mental health sick leave claims.

## II.D Descriptive Evidence

**Summary statistics.** Table 1 presents summary statistics for all the workers in the sample and for those who used sick pay during 2017. I split the last group based on the type of disease and duration of the sick leave claim. Almost 20% of Chilean workers filed a non-mental health-related sick leave claim in 2017. The average worker in the sample is 44 years old, and the average worker who used sick pay is approximately the same age (column 1 vs. column 2). Nonetheless, the average claimant has a higher salary than the average worker, and this difference is statistically and economically significant.

To better clarify the differences between workers who filed sick leave claims and those who did not, Table 2 presents characteristics of workers who used sick leave benefits based on the duration of their claims. I group workers who filed (i) at least one claim with a duration of up to 3 days, (ii) at least one claim with a duration of between 4 and 10 days, and (iii) at least one claim with a duration of 11 days or longer. Shorter sick leave claims are associated with younger workers with higher average wages, who are also less likely to have chronic conditions. This pattern is compatible with the 3-day waiting period, reducing the likelihood that lower-earning workers file a sick leave claim. Additionally, the association between workers’ age and prevalence of chronic conditions is consistent with older workers experiencing more severe conditions than their younger counterparts.

**Sick leave duration.** Figure 2 shows the distribution of sick leave claims of up to 29 days. Two main patterns characterize the distribution of days on leave. First, approximately 26.54% of sick leave claims have a duration of up to 3 days. This provides evidence that

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<sup>19</sup>For example, these claims must be certified by a psychiatrist and require a comprehensive medical assessment at the time of filing.



workers are completing the filling process to justify their absences even when not paid for them. Sick leave claims lasting between 4 and 10 days account for 41.06% of claims. Thus, 32.40% of claims have a duration between 11 and 29 days.<sup>20</sup>

Second, some durations accumulate more mass than others. For example, three days on leave is the most common duration representing 15.54% of claims, followed by five and seven days (accounting for 13.56% and 13.64%, respectively). This pattern could be explained by the underlying distribution of recovery times or behavioral responses to the incentives provided by the sick leave benefit scheme; disentangling these is one of the papers' aims.

Figure 3 compares the underlying distribution of recovery times with the observed distribution of days on leave. It shows that three rest days are the most recommended recovery time, consistent with 3-days-long sick leave claims being the most frequent duration. In contrast, there is a broader gap when comparing the share of claims with five and seven days as suggested recovery time and the observed claims of such duration. This pattern is consistent with physicians being more likely to write recovery times that correspond to a workweek—five days—or a calendar week and multiples of these. Panel (b) of Figure 3 shows the ratio of the difference between the share of sick leave claims for a given duration and the share implied by the underlying distribution to the latter. This figure illustrates that the greater gaps are at 5, 7, and 11 days.

Finally, the excess of mass or bunching at 11 days coincides with the most significant jump in the average replacement rate: starting at 11-day-long claims, workers are fully reimbursed for the time off. This jump incentivizes workers to extend their leaves to enter the “full” insurance region. Panel (b) of Figure 3 shows missing mass in durations just below the eleven-day jump: eight, nine, and ten days. I estimate that 11-day-long sick leave claims are 4.55 percentage points more likely than what the underlying distribution of health predicts. I interpret these patterns as suggestive evidence that workers respond to the discontinuity in the replacement rate at 11 days.<sup>21</sup>

**Sick leave duration by workers' characteristics.** Figure A4 shows the histogram of sick leave claim duration by worker characteristics. I group workers into eight groups or bins

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<sup>20</sup>Claims filed for 30 days are used either by workers with illness requiring a longer recovery or those transitioning to disability insurance. I do not have access to data that would allow me to differentiate between these outcomes. Thus, my analysis focuses on claims of up to 29 days. This restriction approximates the universe of workers that suffer conditions with foreseeable recovery.

<sup>21</sup>Missing mass at eight, nine, and ten days could also be explained by the rounding at seven days. In the model, I allow for a rounding process that rounds up (down) sick leave claims with durations in three days neighbor.



defined based on age and occupation type: blue-collar and white-collar occupations.<sup>22</sup> Conditional on worker occupation, older workers require a higher proportion of long sick leave claims. Their distribution of sick leave claims is shifted toward the right relative to the distribution for younger workers (comparing across rows in Figure A4). This pattern is consistent with workers requiring more time to recover from the same conditions as they age and with older workers suffering more severe underlying conditions.

Comparisons across occupations for workers in the same age group indicate that claims made by blue-collar workers are longer on average, with a smaller share of claims of up to 3 days. This comparison suggests that differences in the underlying distribution of health could be correlated with occupation type. Motivated by these results, I allow the underlying distribution of health to vary with workers' age and occupation in the estimation of the model.

**Workers' behavior by day of the week.** Incentives to take time off vary with the day of the week when a worker falls sick. For example, the incentives to file a two-day-long sick leave claim on a Thursday differ from the incentives to file a two-day-long claim on a Tuesday. The first combination implies four continuous days on leave while the second combination implies two days. I refer to the first case as a "weekend-streak combination".

Figure 5 shows the share of sick leave claims filed on each day of the week. For each day of the week, I compute the share of sick leave claims, indexed by  $j$ , of duration  $s$  that are filed that day  $day$ . That is:

$$\text{share}_s^{day} = \frac{\sum_j \mathbb{1}\{dow_j = day, s_j = s\}}{\sum_j \mathbb{1}\{dow_j = day\}}.$$

Consider 1-day-long sick leave claims: the share of claims filed on Friday is about three times higher than the share of claims filed on any other day of the week (see Panel (a) of Figure 5). Similarly, two-days long claims are more likely to be filed on a Thursday than any other day of the week.<sup>23</sup> This pattern is present for one- to five-day-long claims. Crucially, when inspecting 7-day-long claims, the share is constant across days of the week.<sup>24</sup> I document that workers are 12% more likely to file a weekend-streak claim than

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<sup>22</sup>A blue-collar worker refers to an individual who performs manual labor. For example, operators, assemblers, and laborers are considered blue-collar workers. A white-collar worker refers to an individual who performs professional, desk, managerial or administrative work. For example, sales representatives are considered white-collar workers. Table A7 details the occupations classified as blue-collar and white-collar.

<sup>23</sup>In the data, less than 6% of sick leave claims are filed on weekends. Thus, in the rest of the paper I focus on claims filed between Monday and Friday.

<sup>24</sup>Claims of durations longer than six days exhibit a similar pattern. I use seven days as a reference point

a claim of comparable duration on any other day of the week. To capture this empirical regularity, the model allows workers' behavior to vary with the day of the week of a sick leave claim.

### III Theoretical Framework

In this section, I present the model of paid sick leave provision that I use to derive the optimal sick leave insurance contract. First, I model the choices of an expected utility-maximizing worker who faces uncertainty about her health and her ability to work and outline a definition of moral hazard that applies to this setting. Second, I describe how workers' choices and provision of sick pay affect production. Third, I discuss the social planner's problem. In the rest of this section, I omit  $i$  subscripts to simplify notation and present the baseline version of the model. I later describe how individuals might vary across (i) their distribution of health shocks, (ii) preferences over time outside work, and (iii) preferences over extending absences.

#### III.A Workers

Workers are subject to a stochastic health shock  $(\theta, dow)$ , drawn from a distribution  $G(\theta, dow)$ , where  $\theta$  represents the number of days that a worker is sick and  $dow$  indicates the day of the week when a worker falls sick. I assume that  $\theta$  is discrete and bounded between zero and  $M$  and that higher values of  $\theta$  are associated with longer sickness spells.<sup>25</sup> The sickness distribution  $G(\theta)$  accumulates positive mass in the no-sickness realization; i.e., the value of zero for  $\theta$  corresponds to the healthy state.

**Sick pay utilization.** Upon the realization of the health shock  $(\theta, dow)$ , the worker decides her sick pay utilization to maximize her utility. I assume the worker derives utility over consumption ( $c$ ) and time outside of work ( $s$ ), given her budget constraint. The budget constraint is  $c = w(M - s) + wB(s)$ , where  $w$  is the daily wage rate,  $M$  is the number of workable days in a month that the worker takes as given and  $B(s)$  represents the sick pay transfer function.<sup>26</sup> I assume that  $B(s)$  is a piece-wise linear function, with marginal

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since the share of these claims in the data is greater than the share of 6-day-long claims. Appendix Figure A2 presents the distribution of the share of sick leave claims by day of the week for claims with a duration of between 8 and 15 days, pooled in 2-day groups.

<sup>25</sup>The sickness level is bounded to capture the fact that paid sick leave insurance aims to provide risk protection from impairments to working ability when full recovery is foreseeable. I focus on sick leave claims for up to 30 days in the empirical application.

<sup>26</sup>For individuals working full-time,  $M$  is the number of workdays in a month.

replacement rates ( $b_j$ ) constant for sick leave claims in a duration bracket  $[\underline{s}, \bar{s}]$ , and that it is a non-decreasing function of  $s$ . The worker's utility takes the following form:

$$u(s; \phi, f, w, B, \theta, dow) = w(M - s) + wB(s) + \phi(s_l(s; dow) - \theta) - \phi f(s - \theta) + \phi q \mathbb{1}\{\text{weekend}\}.$$

The last three terms represent utility from time outside work. The preference parameter  $\phi$  reflects the opportunity cost of time away from work relative to the time allocated to consumption. The term  $(s_l(s; dow) - \theta)$  captures the utility cost of working while sick ( $s_l < \theta$ ), and the gains from taking time off when not sick ( $s_l > \theta$ ). In this expression,  $s_l$  indicates business days, a function of total days on leave and the day of the week a sick leave claim starts.<sup>27</sup>

The function  $f(s - \theta)$  equals zero if the difference between  $s$  and  $\theta$  is non-positive and it takes positive values otherwise. This implies that there is no cost for the worker to file a sick leave claim for the duration of her health shock, but there is a cost of filing a claim for a duration above her health shock. Thus, the compliance costs function  $f(s - \theta)$  is increasing in  $(s - \theta)$ . These costs are motivated on the risks and efforts associated with extending absences above the time needed for recovery. For example, if a worker is caught in violation of *mandatory* rest, the claim can be denied—and not paid by the insurance company—and his reputation could suffer—impacting future promotions or increasing the likelihood of being fired.<sup>28</sup> The compliance costs function can also reflect the effort that the worker could exert to find a physician who would sign off on a longer leave. These mechanisms are captured in reduced form; i.e., I do not model the specific action that workers take to extend their absences.

The term  $\phi q \mathbb{1}\{\text{weekend}\}$  captures the extra utility that a worker derives when the sick leave claim allows her to not return to work until after the weekend. The indicator

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<sup>27</sup>For example, two days long sick leave claim that starts on a Monday represents two business days away from work, while a sick leave claim that starts on Friday implies one day away from work. See Appendix Table A11

<sup>28</sup>In practice, the insurance office screens claims and audit that workers are resting, e.g., are at home during working hours—over the duration of the leave.

variable  $\mathbb{1}\{\text{weekend}\}$  is defined as follows<sup>29</sup>:

$$\begin{aligned}
\mathbb{1}\{\text{weekend}\} &= 1 \text{ if } \text{dow} = \text{Monday and } s = 5 \\
&= 1 \text{ if } \text{dow} = \text{Tuesday and } s = 4 \\
&= 1 \text{ if } \text{dow} = \text{Wednesday and } s = 3 \\
&= 1 \text{ if } \text{dow} = \text{Thursday and } s = 2 \\
&= 1 \text{ if } \text{dow} = \text{Friday and } s = 1 \\
&= 0 \text{ otherwise.}
\end{aligned}$$

Given this specification of the utility function, workers choose sick pay utilization by trading off the cost of a day away from working  $w(1 - B'(s_c))$  with its net gain. This net gain depends on the day of the week and the duration of the claim. An additional day on leave beyond the worker's sickness level (i) lowers utility by increasing the compliance cost term in  $\phi f'(s - \theta)$ , (ii) increases utility in  $\phi$  if  $s_l$  increases by a unit, i.e., if  $s'_l(s) = 1$ , and (iii) increases utility in  $q$  if the sick leave claim ends on a Friday. Thus, the net gain of time away from work is given by the term  $\phi [s'_l - f'(s - \theta) + q\mathbb{1}\{\text{weekend}\}]$ . The optimal sick pay utilization is  $s^*(\phi, f, w, B, \theta, \text{dow}) = \arg\max u(s; \phi, f, w, B, \theta, \text{dow})$ .

*Moral Hazard.* Insurance provision lowers the marginal cost of sick leave—by lowering the cost of a day away from work—weakly increasing sick pay utilization. That is,  $s^*(\cdot)$  is nondecreasing in the sick leave benefits function  $B(s)$ . In my model, moral hazard refers to the responsiveness of the sick leave demand to varying the generosity of sick pay. The magnitude of this response depends on workers' valuation of time off ( $\phi$ ), their preferences for behaving as expected (summarized by the parameters of function  $f$ ), their wages ( $w$ ), and generosity of the paid sick leave contract summarized by the function  $B$ .

To formalize this, consider two alternative sick pay contracts  $B^0$  and  $B^1$ . The contracts may specify different replacement rates given a particular piece-wise linear function or may differ in the shape of the function itself. For example, both contracts could feature a three-day-long deductible but differ in the marginal replacement rate for claims longer than three days. Alternatively, contract  $B^0$  could have a three-days-long deductible, and contract  $B^1$  could have a constant replacement rate. Thus, moral hazard is the change in

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<sup>29</sup>The definition of the indicator variable  $\mathbb{1}\{\text{weekend}\}$  considers only the extra utility from sick leave claims with a duration of up to 5 days. A more general definition would be to have  $\mathbb{1}\{\text{weekend}\}$  equal one for each sick leave claim that ends on a Friday and assume different values of  $q$  for the first and second weekends. I argue that the extra utility from the first weekend is more salient in a worker's decision when filing a sick leave claim. The data presented in Figures 5 and A2 support this assumption.

the demand for sick leave ( $\Delta s$ ) when the worker is shifted from contract  $B^0$  to contract  $B^1$ :

$$\Delta s = s^*(\phi, f, w, B^1, \theta, dow) - s^*(\phi, f, w, B^0, \theta, dow) .$$

This definition follows the conventional use of the term moral hazard. In the health-care insurance literature, the term is used to capture the notion that insurance coverage, by lowering the marginal cost of care to the individual, may increase healthcare use (see Pauly, 1968; Cutler and Zeckhauser, 2000; Einav et al., 2013; Einav and Finkelstein, 2018). Put another way, moral hazard refers to the responsiveness of consumer demand for healthcare to the price she has to pay for it. In the context of paid sick leave contracts, workers (consumers) demand time off (healthcare) by considering the share of wages that is forgone with an absence (price). Thus, moral hazard refers to the responsiveness of workers to the replacement rate. The literature on paid sick leave refers to this responsiveness as moral hazard as well (see Johansson and Palme, 2005 and Ziebarth and Karlsson, 2010).<sup>30</sup>

*Optimal utilization under linear contracts and quadratic penalties.* To facilitate intuition, I impose the following functional form assumptions: (i) a linear benefit scheme  $B(s) = bs$ , where  $b \in [0, 1]$ , and (ii) a quadratic compliance cost function. Under these assumptions, and not taking into account the day of the week when a sick leave claim is filed, the worker's utility function is:

$$u(s; \phi, \kappa, w, b, \theta) = w(M - s) + wbs + \phi(s - \theta) - \phi \frac{1}{2\kappa} (s - \theta)^2 \times \mathbb{1}\{(s - \theta) > 0\}.$$

Thus, the optimal choice of sick leave duration from the worker's perspective, conditional on  $s > \theta$ , is:

$$s^*(\phi, \kappa, w, b, \theta) = \theta + \kappa \left( 1 - \frac{w}{\phi} (1 - b) \right) .$$

In the case of full coverage ( $b = 1$ ), the worker optimally chooses  $s^* = \theta + \kappa$ . This case is presented in Panel (a) of Figure A3; for strictly positive values of  $\kappa$ , sick pay utilization is above the worker's health state. Lower compliance costs (higher  $\kappa$ ) are associated with

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<sup>30</sup>This definition of moral hazard refers to "ex post moral hazard"; i.e., how workers respond to the generosity of sick pay. It abstracts from "ex ante moral hazard"; i.e., actions that workers can take to prevent deterioration of their health. Understanding how these actions are shaped by the generosity of the sick leave system is above the scope of this paper.

greater deviations from the worker's health status. The nonpaid sick leave contract ( $b = 0$ ) is presented in Panel (b) of Figure A3. If the worker's valuation of time outside work  $\phi$  is greater than the wage rate, the worker would optimally choose to claim longer sick leaves.

Panels (c) and (d) of Figure A3 consider the case of partial coverage—i.e., a strictly positive replacement rate less than one  $b \in (0,1)$ —for different values of  $\kappa$  and  $\phi$ .<sup>31</sup> All else equal, a greater valuation of time outside work (a higher  $\phi$ ) is associated with a longer sick leave claim. Similarly, lower compliance costs (higher  $\kappa$ ) are associated with longer sick leave claims. That is, moral hazard is increasing in the valuation of time outside work and decreasing in compliance costs. Additionally, given the worker's preferences, the previous expression shows that the duration of a sick leave claim is increasing in the replacement rate  $b$ .

*Scope of the model of workers' behavior.* The propose model of workers' behavior aims to illustrate how illness affects the absence behavior of employed individuals. Thus, I make some simplifying assumptions to keep the model tractable and the estimation feasible. I discussed some of the most salient assumptions and its consequences next.

The model abstracts from the behavior of “when” to file a sick leave claim—that is, in the model, a worker cannot choose the day when she files a claim. Nonetheless, the model allows for strategic behavior in the duration margin of a sick leave claim. While both margins play a role in the worker's choices, incorporating a filing-day choice in the model would require detailed data on when a worker falls sick and when she files a claim. Absent such data, I assume that workers claim on the day when they fall sick.

The model also abstracts from the interaction between workers and physicians. In reality, physicians write sick leave claims with (partial) information about workers' health. The main implication of not modeling this interaction is that the compliance cost function does not disentangle workers' and physicians' risks and costs. For example, suppose physicians want to avoid facing the cost of being caught signing off an excessively long claim. In that case, compliance costs will be higher, and the duration of sick leave would closely reflect workers' health state.<sup>32</sup>

**Expected utility.** Ex ante, the worker aims to maximize her expected utility, taken over

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<sup>31</sup>In this case, workers care about the effective valuation of time, i.e.,  $\frac{w(1-b)}{\phi}$ .

<sup>32</sup>Physicians are subject to screenings and penalties for fraudulent sick leave prescriptions. Policies aiming to correct physician behavior would use instruments not included in my model, e.g., the mentioned penalties. This paper focuses on the level of generosity of the system and the trade-off between risk protection and workers moral hazard responses.

the distribution of health shocks  $G(\theta, dow)$ . I assume that the worker is risk averse with a von Neumann–Morgenstern (vNM) utility function of the constant relative risk aversion (CRRA) type:  $v(y) = y^{1-\gamma}/(1-\gamma)$ , where  $y$  corresponds to the realized utility  $u^*(\theta, dow)$ . Thus, expected utility is given by

$$U = E[v(u^*(\theta, dow))] = \int v(u^*(\theta, dow)) dG(\theta, dow) .$$

This utility maximization problem can be viewed as a two-stage problem (Einav et al., 2013). Once the health shock is realized, the uncertainty is resolved, workers aim to maximize the contribution of the *state* utility  $u^*(\theta, dow)$  to their expected utility  $E_{\theta, dow}[v(u^*(\theta, dow))]$  by optimally choosing the duration of a claim  $s$ .<sup>33</sup> Put another way, given the health shock, risk preferences become irrelevant. That is, risk aversion does not affect workers' decision over sick pay utilization, and *all else equal*, variation in the utilization of paid leave across workers reflects variation in their preference parameters ( $\phi$ ,  $f$  and  $q$ ).

For the rest of the section, it is helpful to consider an economy populated by  $I$  workers and let  $i$  index workers. Thus,  $s^{i*}(\phi^i, f^i, w^i, B, \theta^i, dow^i)$  represents the optimal sick pay utilization choice of worker  $i$  when insured in contract  $B$ , and  $U^i(\theta^i, dow^i)$  represents her expected utility.

### III.B Production

Changes in the generosity of sick pay induce two costs. First, as discussed in the previous section, the cost of moral hazard that accrues to the government (the insurer). This is the typical cost modeled in the design of social insurance programs. Second, sick leave insurance provision, by changing labor supply, affects production. In this section, I propose a stylized version of a model of a firm to capture the production losses (or gains) of changes in the sick pay policy.

Sickness is detrimental to production for two reasons. First, sickness might impair individuals' ability to perform their work, i.e., a worker is less productive when sick. Second, if a worker is contagious and infects her coworkers, further production losses could arise: either by direct absences or by reducing other workers' productivity.

Let  $\nu$  represent the worker's productivity on a day she is sick. I assume that  $\nu$  also incorporates any potentially negative effects on coworkers. Thus,  $\nu \in (-\inf, 1]$ . If  $\nu = 1$ , the worker is equally productive when healthy and sick and is not contagious, and any

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<sup>33</sup>In this model, the only source of uncertainty the worker faces is over her health status, which is the risk the planner seeks to insure.



value of  $\nu$  below one implies a productivity loss from sickness.

The firm pays worker  $i$  a daily wage  $w^i$  independent of her realized health-related productivity. I assume that the firm does not observe workers' productivity. Thus, the posted wage does not depend on it. Given the wage rate, labor costs are a function of total days worked by each individual. On the other hand, revenue is a function of days worked and the worker's health state. Let  $d_{healthy}$  denote the number of days that  $i$  works and is healthy, and let  $d_{sick}^i$  the number of days that  $i$  works sick. These are a function of the optimal sick pay utilization  $s^{i*}$ . Using these definitions, the profits generated by worker  $i$  are:

$$\pi^i(s^{i*}) = g(d_{healthy}(s^{i*}) + \nu d_{sick}(s^{i*})) - w^i(d_{healthy}(s^{i*}) + d_{sick}(s^{i*})),$$

where the price of the good is normalized to one. The production function  $g(\cdot)$  exhibits diminishing returns on effective days worked. Total profits equal the sum of individual workers' profit:  $\Pi = \sum_{i=1}^I \pi^i(s^{i*})$ .

In this setting, the firm pays  $w^i$  to a worker regardless of whether she showed up sick or healthy, i.e., wages are not conditioned on workers' health-related productivity.<sup>34</sup> Thus, from the point of view of the firm, it would be optimal that worker  $i$  stays home every time her marginal productivity when sick ( $\nu g'(s^{i*})$ ) is below  $w^i$ . Nonetheless, worker  $i$  chooses her labor supply trading of the net pay from working ( $w^i(1 - B'(s))$ ) with her marginal utility of leisure—the wedge between the wage rate and marginal productivity when sick drives the production externalities.

### III.C Social Planner

In this section, I derive the optimal sick pay contract. A maintain assumption in this paper is that the planner offers one contract and only observes the duration of sick leave claims. Thus, the replacement rates could depend only on this dimension.

To facilitate intuition, I start with a stylized version of the model to illustrate the main trade-off the planner faces when designing the optimal policy. Then, I relax these assumptions and present the full-fledged model of insurance provision.

#### The textbook case

Consider two simplifying assumptions: (i) the planner offers only one linear contract,

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<sup>34</sup>This assumption is consistent with an information asymmetry between the firm and the worker—the worker knows her health state but the firm cannot observe it—and with contracting frictions—even if the firm could observe workers' health, it might not be able to offer a contract that induces worker to report their health state. Nonetheless, this paper focuses on the consequences of this production externalities and does not explicitly model its source.

i.e.,  $B(s) = bs$ , and (ii) workers are risk-neutral. The second assumption allows us to ignore the value of risk protection and focus on the role of moral hazard responses on the design of sick pay. Workers choose their sick pay utilization comparing the cost of an absence  $((1 - b)w)$  with the net gain from an extra day off ( $u_s$ ). The marginal utility of an extra day off depends on the health shock and workers' preferences:  $u_s = \phi[s'_l - f'(s - \theta) + q\mathbb{1}\{\text{weekend}\}]$ . Thus, when  $w(1 - b) > u_s$  the individual chooses to go to work, else she takes a day off.

*No externalities.* Assume that sickness has no effect on production, i.e.,  $\nu = 1$ . In this case, the optimal wage rate  $w^*$  would reflect workers marginal utility of leisure. From a welfare standpoint, it is efficient that workers are absent when the marginal utility of an extra day off is above  $w^*$ . Sick pay provision distorts workers incentives: by lowering the cost of absences it induces some individuals to take a day off. I term these absences *inefficient absenteeism*.<sup>35</sup> This is the traditional moral hazard response in insurance provision: an increase in the replacement rate increases inefficient absenteeism. Panel (a) of Figure 4 shows graphically the effect of an increase in the replacement rate on absences.

*Production externalities.* Assume that sickness affects workers productivity, i.e.,  $\nu < 1$ . In this case, the optimal employment from a welfare standpoint trades off the productivity from working ( $\nu$ ) against the value of time off ( $u_s$ ). Thus, it is efficient that an individual shows up to work only if her productivity is above her valuation of time off. Nonetheless, workers trade-off abstracts from the reduction in productivity. Since wages do not reflect workers' health-related productivity, production externalities arises. Some workers are absent when it would be efficient that they work—i.e., the inefficient absenteeism described before. Some individuals work when it would be efficient for them to stay home. I term these labor supply response *inefficient presenteeism*.

Panel (b) of Figure 4 provides a graphical illustration. I define four regions based on the relation between wages, productivity, and the marginal value of a day off. The top left area corresponds to the pool of individuals who do not work ( $u_s > w^*(1 - b)$ ) and for whom this is efficient given their productivity ( $u_s > \nu$ ). I refer to this pool of workers as involved in *efficient absenteeism*. The bottom right area shows the opposite situation: a pool of individuals who do work ( $u_s < w^*(1 - b)$ ) and for whom this is the efficient response ( $u_s < \nu$ ). I refer to this pool of workers as involved in *efficient presenteeism*. The other two (darker) areas show inefficient absences ( $u_s > w^*(1 - b)$  and  $u_s < \nu$ ) and inefficient work attendances ( $u_s < w^*(1 - b)$  and  $u_s > \nu$ ).

Consider an increase in the replacement rate, this shifts the slope of the effective wage function  $w^*(1 - b)$ . In this case, the welfare effects of moral hazard responses have two

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<sup>35</sup>This terminology is close to the one proposed by Pichler and Ziebarth (2017).

components. On the one hand, inefficient absenteeism increases: a higher replacement rate induces absences from workers with relatively low value of time off ( $u_s < \nu$ ). On the other hand, a higher replacement rate increases efficient absenteeism: workers with a relatively low productivity take time off ( $u_s > \nu$ ).

This exercise illustrates the main differences between the design of sick pay insurance and other health-related insurance programs (e.g. healthcare insurance, disability insurance). The presence of production externalities changes the welfare effect of moral hazard. A higher replacement rate induces workers who are taking up “too little” sick pay to efficiently take time off.

### The full-fledged model.

I relax the assumption of linear contracts and allow the benefit function to be piece-wise linear ( $B(s)$ ). Aggregate welfare can be written as follows:

$$W(B(s)) = \sum_i^I \omega^i U^i(B(s); \theta^i, dow^i),$$

where  $\omega^i$  represents the Pareto weight assigned to worker  $i$ . I assume that every worker  $i$  obtains the same share of total profits  $\pi = \frac{\Pi}{N}$ . Thus, workers' expected utility is given by:  $U^i(B(s); \theta^i, dow^i) = E_{\theta, dow} [v(u^*(\theta, dow) + \pi)]$ .

The social planner chooses  $B(s)$  to maximize the sum of individual welfare:

$$\max_{B(s)} W(B(s)) = \sum_i^I \omega^i U^i(B(s); \theta^i, dow^i) \text{ s.t. } \sum_i^I s^{i*} B(s) \leq S,$$

where  $S$  represents the allocated funds to cover the cost of the sick pay system. This constraint allows comparisons across policies that have the same cost. It is not feasible to solve this problem without restricting attention to a sub-set of the universe of piece-wise linear functions  $B(s)$ . The set of contracts that I consider are the ones characterized by the following transfer function:

$$\begin{aligned} B(s) &= b_1 s && \text{for } s \in [1, \underline{s}] \\ &= b_2 (s - \underline{s}) && \text{for } s \in (\underline{s}, \bar{s}] \\ &= b_3 s && \text{for } s > \bar{s}. \end{aligned}$$

This function features a deductible of  $\underline{s}$  days. Absent moral hazard, the optimal sick leave contract would be one featuring full coverage for any duration, i.e.,  $B_s = b \ \forall \ s$ . It would

be socially optimal for all workers to be fully insured against health risks since their leave duration would equal their health state. In the presence of moral hazard, the optimal contract features some level of incompleteness of coverage to deter unjustified leave taking and minimize the production cost associated with unjustified absences. I empirically derive such contract. To do so, I rely on (i) estimates of workers preferences, which allows me to quantify the value of risk protection and the cost of behavioral responses; (ii) estimates of the underlying distribution of health; and (iii) estimates of the production costs associated with sick pay provision. I discuss how I estimate these objects in the next sections.

## IV Model Estimation and Identification Discussion

This section is organized as follows: in Subsection IV.A I discuss the parametric assumptions and the procedure that I follow to estimate the model of workers' behavior. In Subsection IV.B I present heuristic arguments regarding the identification of this model.

### IV.A Model Estimation: Workers' Behavior

I exploit workers' responses to the incentives induced by sick insurance to estimate a vector of preference parameters. The estimation of these parameters relies only on workers' observed decisions. That is, I do not impose optimality of the current policy. This result relies on the fact that the worker's problem can be viewed as a two-stage problem. Once the health shock is realized, workers optimally choose their sick pay utilization. Neither risk preferences nor production effects affect workers' utility. Risk preferences do not affect the utilization decision since the uncertainty is resolved once the health shock is realized. The production effects are not internalized by workers: they take the share of profits as given and not depending on their labor supply decision.<sup>36</sup>

**Parameterization.** I parameterize workers' utility to represent the theoretical model fully in terms of parameters to estimate. I assume the following utility function:

$$u(s^i; \phi^i, \kappa^i, w^i, b^i, \theta^i, \alpha^i) = w^i(M - s^i) + w^i B(s^i) + \phi^i(s_l^i(s^i; \text{dow}^i) - \theta^i) + \phi^i q \mathbb{1}\{\text{weekend}\} \\ - \phi^i [\kappa_0^i (s - \theta)^2 \mathbb{1}\{s - \theta > 0\} + \sum_{j=1}^3 \kappa_j^i (s - \theta) \mathbb{1}\{s - \theta = j\}] ,$$

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<sup>36</sup>I assume that each worker is infinitesimal and her labor supply does not impact profits.

where  $i$  indexes workers and the compliance cost function takes a flexible functional form: it allows for quadratic penalties and specific costs of deviating one, two, or three days. Additionally, I assume that the transfer function is captured by a piece-wise linear function with day brackets corresponding to those currently implemented in the Chilean system.

Worker  $i$  draws a health shock  $(\theta^i, dow^i)$  from the distribution  $G(\theta^i, dow^i) = P(\theta^i = m, dow^i = day | X)$ , where  $X$  is a vector of observable characteristics (age and occupation). I group workers into eight groups or bins based on age and occupation type. Thus, all workers in a given bin  $b$  draw health shocks from the same distribution. This approach allows me to capture the empirical pattern that suggests that the diagnosis prevalence varies with the age and occupation of workers (see Figures A4, A5, and A6).

*Preference parameters.* The preference parameter  $\phi^i$  governs the valuation of time outside work. I assume that  $\log(\phi^i)$  is drawn from a normal distribution with mean  $\mu_\phi$  and variance  $\sigma_\phi^2$  such that

$$\log(\phi^i) \sim N(\mu_\phi, \sigma_\phi^2) .$$

I allow for heterogeneity in the valuation of time outside work, but each worker draws a realization from the same distribution. Heterogeneity across this dimension reflects variation in the opportunity costs of missing work to recover from a disease or in tastes for leisure relative to consumption.

The term  $\phi q$  captures the extra utility that a worker derives when the sick leave claim has a duration that allows the worker to not return to work until after the weekend. I assume that all of the variation in this term is governed by the parameter  $\phi$ ; thus,  $q$  does not vary across workers and is constant across sick leave duration. This assumption is justified by the fact that the valuation of time outside work is already captured by the parameter  $\phi$ .

Variation in the compliance cost parameter  $\kappa_0$  reflects variation in workers' preferences over behaving as expected or revealing their "true" health status. Additionally, job characteristics can justify variation in  $\kappa_0$ . For example, if a coworker can easily perform a worker's job, workers might face high compliance costs and ask for time outside work that closely follows their health status. I capture both of these mechanisms in a reduced-form manner. I assume that  $\ln(\kappa^i)$  follows a normal distribution with mean and variance  $\mu_\kappa$  and  $\sigma_\kappa^2$ :

$$\ln(\kappa^i) \sim N(\mu_\kappa, \sigma_\kappa^2) .$$

I interpret  $\kappa_1$ ,  $\kappa_2$ , and  $\kappa_3$  as shifters of the compliance cost of deviating for one, two, and three days, respectively. Thus, heterogeneity in  $\kappa_0$  implies that the cost of deviating for one day varies across individuals—a similar argument applies for two- and three-day-long deviations. Nonetheless, this specification assumes that workers with high (low) compliance costs face a high (low) cost of deviating for one, two, three, four, or any number of days.

*Rounding and measurement error.* I include two additional mechanisms when estimating the model to capture the behavior of physicians who prescribe sick leave claims in a reduced-form way.<sup>37</sup> First, I allow the duration of sick leave claims assigned to a worker to differ from the one optimally chosen by the worker. This discrepancy allows the model to accommodate (i) informational frictions between a worker and a physician and (ii) observed sick leaves with a combination of duration and day of the week that the model does not predict. I assume that the duration of sick leave claims is measured with an additive error that has a mean zero and is uncorrelated with the “true” sickness level. That is, I assume that given the optimal sick leave duration  $s^*$ , the physician prescribes  $\tilde{s}$ :

$$\tilde{s} = s^* + \delta ,$$

where  $\delta$  is a mean-zero random variable with support  $[-3,3]$ . With probability  $p_{me}$ ,  $\delta$  takes the values one or negative one; i.e., it shifts the duration of a sick leave claim by one day. With probability  $p_{me}^2$ , the duration of the sick leave claim is shifted two days. That is,  $\delta$  takes the values two or negative two.

Second, I adjust the sick leave duration to consider the rounding or heaping observed in the data. I interpret this pattern as coming from physicians being more likely to prescribe rest for a number of days that is a multiple of seven. I assume that with some probability  $p_7$ , a sick leave claim of duration  $m$  is rounded up (down) to 7 days.

*Distribution of health states ( $\theta, dow$ ).* Workers face a distribution of health states, characterized by  $\theta, dow$ , given by  $G(\theta^i, dow^i) = P(\theta^i = m, dow^i = day | X)$ , where  $X$  is a vector of observable characteristics (age and occupation). I observe the day when a sick leave claim is filed from the data. When estimating the model, I assume that workers fall sick on the day that they start a recovery spell, i.e., the first day of the sick leave claim. Relaxing this assumption would require an additional source of data that distinguishes between the

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<sup>37</sup>While explicitly modeling physician behavior is relevant for the design of paid sick leave, the lack of available data on physicians’ characteristics limits our ability to address the question empirically.

day that a worker falls sick and the day that she starts an absence spell or files a sick leave claim. Absent such data, I use the starting day of a recovery span as the day when the worker falls sick. I assume that workers file sick leave claims from Monday to Friday and that their work schedule is precisely Monday to Friday. In the data, less than 6% of sick leave claims are filed on weekends. Additionally, 83% of Chilean workers have a regular work schedule (Aguayo Ormeño, 2019).

I use the Peruvian Handbook of Recovery Times to assign the average number of days that a worker would need to recover from the condition reported in the sick leave claim data. I use these average days as an input to construct the underlying distribution of health  $G(\theta)$ , as discussed in Section II. This approach allows me to construct an objective measure without imposing parametric assumptions on the health distribution.

*Heterogeneity in health states.* The model of workers' behavior allows for heterogeneity in how workers suffer a health shock. To see this, let the parameter  $\alpha$  reflect how sickness affects a worker: workers with a higher  $\alpha$  benefit more from time outside work. All else equal, if we consider two workers such that  $\alpha^i > \alpha^j$ , worker  $i$  is more affected by the symptoms of any disease than worker  $j$ . For example, workers  $i$  and  $j$  suffer the same health shock: fall sick with the common cold on Monday, but the realization that  $i$  gets is worse and worker  $i$  would need more time to recovery. Thus, the utility function is given by:

$$u(s^i; \phi^i, \kappa^i, w^i, b^i, \theta^i, \alpha^i) = w^i(M - s^i) + w^i B(s^i) + \tilde{\phi}^i \alpha^i (s_l^i(s^i; \text{dow}^i) - \theta^i) + \tilde{\phi}^i \tilde{q} \mathbb{1}\{\text{weekend}\} \\ - \tilde{\phi}^i [\tilde{\kappa}_0^i (s - \theta)^2 \mathbb{1}\{s - \theta > 0\} + \sum_{j=1}^3 \tilde{\kappa}_j (s - \theta) \mathbb{1}\{s - \theta = j\}] ,$$

where  $\alpha^i$  is not identified. Nonetheless, it is not necessary to separately identify  $\alpha$  to derive the optimal sick pay policy. What matters for the optimal design of the policy are workers' responses to the incentives generated by the provision of sick pay. These responses are a function of the parameters  $\phi, q, \kappa_0, \kappa_1, \kappa_2$ , and  $\kappa_3$ .

**Estimation procedure.** I estimate a vector of ten parameters:  $\Lambda = \{q, \mu_\phi, \sigma_\phi^2, \mu_{\kappa_0}, \sigma_{\kappa_0}^2, \kappa_1, \kappa_2, \kappa_3, p_{me}, p_\tau\}$ . For this estimation, I select informative moments from the sick leave claims data and use the SMM to estimate the vector of parameters that minimize the criterion function. Let  $G(\Lambda)$  represent the vector of simulated moments and  $G^E$  their empirical counterpart. I aim to find the vector of parameters  $\Lambda$  that minimizes the squared distance



between the simulated moments and the moments computed from the data:

$$\min_{\Lambda} \sum_{t=1}^{10} \left( \frac{G_t(\Lambda) - G^E}{G^E} \right)^2.$$

To compute the simulated moments, I draw a representative sample of the data. This sample consists of a vector of wages, recovery times, and days of the week. The sample is stratified at the workers' group level.<sup>38</sup> The main strength of this approach is that it does not impose parametric assumptions on the distributions of wages and health shocks. Put another way, this strategy allows for arbitrary correlation between the health shocks and workers' wages to capture two empirical facts: (i) as discussed in II.D, the duration of days on leave varies with income; and (ii) diagnosis prevalence changes with the age and occupation of workers.

#### IV.B Moments and Identification

Even though the parameters are jointly estimated, below I provide a heuristic discussion of the most relevant moment for each parameter.

**Weekend-streak utility ( $q$ ).** The term  $\phi^i q 1\{weekend\}$  captures the extra utility that a worker derives when the interaction of the sick leave claim duration and day of the week implies a streak of days off work that includes the weekend, which I term a weekend-streak combination. To identify  $q$ , I exploit variation across days of the week on which a sick leave claim of duration  $s$  is filed. That is, I rely on the fact that the temptation to extend a sick leave claim varies between days of the week. For example, a 2-day-long sick leave claim is more attractive on a Thursday than on a Tuesday. Figure 5 illustrates this variation.

The identification of  $q$  relies on the difference between the share of 1- to 5-day-long sick leave claims filed on a weekend-streak day and the share of 1- to 5-day-long claims filed any other day of the week. I pool all the weekend-streak combinations to compute the average share of claims on those days and compare it with the average share of claims made during the rest of the week. The model requires a higher  $q$  to rationalize the data if a larger difference is observed. This comparison relies on the idea that the share of sick leave claims of duration  $s$  on a non-weekend-streak day is a good counterfactual to estimate the effect of filing a sick leave claim of duration  $s$  on a weekend-streak day. The

<sup>38</sup>Table A.11 verifies balance in terms of workers' characteristics and sick leave utilization between the sample drawn for estimation of the model and the sample used to document workers' behaviors and compute data moments.

last panel of Figure 5 shows this moment graphically, and Table A12 presents detailed computations.

**Compliance cost function** ( $\mu_{\kappa_0}, \sigma_{\kappa_0}^2, \kappa_1, \kappa_2, \kappa_3$ ): I exploit variation across days of the week and sick leave claims duration conditional on workers' health to inform the distribution of compliance costs. I consider the pool of workers with similar characteristics and the same *assigned* recovery time—i.e., I hold fixed workers' health, age, and occupation—and compare their demand for sick pay across days of the week. For each day of the week and assigned recovery time, I compute the share of sick leave claims, indexed by  $j$ , of duration  $s$  filed by workers with health  $\theta$ :

$$\text{share}_{s,\theta}^{\text{day}} = \frac{\sum_j \mathbb{1}\{\text{dow}_j = \text{day}, s_j = s, \theta_j = x\}}{\sum_j \mathbb{1}\{\text{dow}_j = \text{day}, \theta_j = x\}},$$

where the denominator counts the number of sick leave claims filed on day of the week  $\text{day}$  with primary diagnoses that would require  $x$  days of leave and the numerator counts how many of these claims have duration  $s$ . For example, the share of workers with a 1-day-long health shock on a Friday who ask for a one-day-long leave is given by

$$\text{share}_{1,1}^{\text{Friday}} = \frac{\sum_j \mathbb{1}\{\text{dow}_j = \text{Friday}, s_j = 1, \theta_j = 1\}}{\sum_j \mathbb{1}\{\text{dow}_j = \text{Friday}, \theta_j = 1\}}.$$

Figure 6 illustrates this computation for sick leave claims with a health shock that requires a 1-day-long recovery. I start by computing the share of claims filed for a duration that matches the assigned recovery time and compare this figure with the share of claims filed for an extra day, that is, Panel (a) vs. Panel (b) of Figure 6. This difference is informative on how costly it is for individuals to ask for an extra day of leave. Panel (c) informs us of how costly it would be to ask for two extra days of leave. I restrict this comparison to claims filed for a combination of duration and day of the week representing a weekend streak. These are the darker columns in Figure 6. Thus, comparing these shares keeps the incentives for extending absences fixed. That is, every combination implies that workers would be on leave through the weekend. Panel (f) summarizes the probabilities of not asking for extra days of leave, asking for one extra day of leave, asking for two extra days of leave, and asking for up to four extra days of leave conditional on filing a sick leave claim on a weekend-streak day.

I perform these comparisons for sick leave claims with diagnoses assigned one, two, and three days of rest to inform the distribution of compliance costs. These shares are

presented in Panel (a) of Figure 7. To compute the average share of claims with a given deviation, I average across claims from health states requiring up to 3 days on leave (see Figures A7 and A8). The pattern in the data suggest that a one-day-long deviation is not too costly relative to truth-telling while two-day deviations are more costly, as reflected by the lower share of sick leave claims in the third column of this graph.

**Value of leisure ( $\mu_\phi, \sigma_\phi^2$ ):** The parameter  $\phi$  captures the taste for leisure relative to the taste for consumption. It can therefore be identified by the average ratio of leisure to consumption. I leverage data on wages, duration of sick leave claims, and sick pay to compute this ratio. I compute consumption as the net earnings in a month using data on wages and sick pay, that is, the consumption measure implied by the model. To compute leisure, I use the number of days that a worker is on leave. For worker  $i$ , this ratio is computed as follows:

$$LC_i = \frac{\text{leisure}}{\text{consumption}_i} = \frac{1}{N_i} \sum_m \frac{w_{i,m} \times \text{Days on leave}_{i,m}}{w_{i,m} \times \text{Days worked}_{i,m} + \text{Sick pay}_{i,m}},$$

where  $m$  indexes the month of the year and  $N_i$  is the number of months in the year in which worker  $i$  used at least one sick leave claim. The numerator estimates worker  $i$ 's valuation of leisure in month  $m$ , and the denominator estimates her consumption in month  $m$ . Thus, the ratio  $LC_i$  is the average relative valuation of leisure for individual  $i$ . Figure A15 shows the distribution of  $LC_i$ ; the mean and standard deviation of this distribution inform the distribution of  $\phi$ , which I assume to be log-normal with mean  $\mu_\phi$  and standard deviation  $\sigma_\phi$ .

**Rounding and measurement error.** I use the difference between the share of 5-day-long sick leave claims filed on a Monday relative to the share of claims filed on a Tuesday, conditional on health shocks with a 1-day recovery, to pin down the success probability of the measurement error term  $\delta$  (see Panel (e) of Figure 6). Given the share of claims filed on a Monday, a smaller difference implies that more sick leave claims have been moved away from the most-profitable duration. That is, the smaller the difference, the more likely it is that the observed duration is not the optimal one in terms of workers' utility. To inform the probability of a sick leave claim being rounded to duration that is a multiple of seven, I use the share of seven-day-long sick leave claims.

## V Results: Workers' Behavior

### V.A Parameter Estimates

Table 3 presents the values of the estimated parameters. I use the spikes in the share of claims filed on weekend-streak days relative to non-weekend-streak days to identify the parameter governing the utility that workers derive from sick leave claims that end on a Friday ( $q$ ). I estimate that, *all else equal* the utility of a worker increases in 0.79 for filing a sick leave claim weekend-streak combination.

Conditional on their health shocks, I exploit the share of sick leave claims observed on weekend-streak days to identify the parameters of the compliance cost function. Panel (b) of Figure 7 compares targeted moments from the data and a model-simulated sample. The model matches the distribution of compliance costs—i.e., the cost of reporting the *true* health shock—reasonable well with  $\mu_{\kappa_0} = 0.82$  and  $\sigma_{\kappa_0} = 1.77$ .

I use the distribution of the ratio of leisure to consumption to identify the distribution of values of time outside work, i.e., the distribution of the parameter  $\phi$ . I estimate that, on average, workers value time off work, either to recover from disease or to engage in leisure, about 45% more than their wages. To put this estimate into context, consider that 26.54% of sick leave claims involve non-paid time off, and a total of 67.60% of claims involve partial paid for workers—, i.e., 67.60% of claims have a duration of up to 10 days for which the replacement rate is less than one.

### V.B Workers' responses

Exploiting these estimates, I document how sick leave taking behavior varies with changes in the replacement rate. First, I document how workers' behavior changes if the jump at 11 days is reduced. I consider three alternative systems that keep the marginal replacement rates in each bracket fixed—the slope of each payment function is one for claims above 4 days—and reduce the size of the jump at 11 days. Panel (a) of Figure 9 presents the alternative payment schemes, each scheme reduces the jump at 11 days in one day, the less generous alternative features no discontinuity. Panel (b) shows the share of sick leave claims filed under each alternative system.

Two main patterns arise. First, the mass at 11 days decreases monotonically as the jump at 11 days is reduced. Second, the share of sick leave claims filed for eight, nine, and ten days increases as the discontinuity decreases. This result suggests that workers who would extend their time off to 11 days to enter the “full insurance” region, find this behavior less attractive as the jump at 11 days decreases. I estimate that, on average, the

share of 11-days-long sick leave claims declines in 0.1538 percent for each day that is not reimbursed. That is, when move from the current system to the one that pays 10 days out of 11 days, the share of claims filed for 11 days decreases in 0.1417 percent. Similarly, when move from the current system to the one that pays 9 out of 11 days, the share of claims decreases in 0.1565 percent, on average, per day.

## V.C Model Fit

**Matched moments.** With the estimated parameters, the model matches the most relevant moments, presented in Table 4. There are, on average, 12.33% more sick leave claims on weekend-streak days. The share generated by the model is very close: on average, I estimate 14.64% more sick leave claims on weekend-streak days relative to non-weekend-streak days.

Panel (b) of Figure 7 compares the share of sick leave claims with non, one, and up to three-days long deviation implied by the data and by a model-simulated sample. I overestimate the share of claims with non deviations—i.e., claims with duration equal to the assigned diagnosis. I slightly underestimate the share of claims for a day above the assigned diagnosis. Nonetheless, the model replicates the decay in the share of sick leave claims with positive deviations quite well. For example, a two-day deviation is more costly than a one-day deviation, as reflected by the lower share of sick leave claims in this category.

The distribution of the ratio of leisure to consumption is assumed log-normal. Under this assumption, the mean generated by the model is slightly higher than the observed in the data, while the variance, on the other hand, is very close.

**Specification Tests.** I test how well the model matches data moments not used in the estimation. Figure 8 compares the share of claims filed for a duration of 8 to 13 days from the data and a model-simulated sample. The model captures the main pattern observed in the data: sick leave claims spike at 11 days, with lower mass at 8, 9, and 10 days. In particular, using the measure of heaping proposed by Roberts and Brewer (2001), I estimate that, in the data, the 11-day duration accumulates an additional 4.50% mass than its neighbors. Using the model-simulated sample, I estimate an additional 4.03% mass relative to its neighbors.<sup>39</sup> The derivation of the optimal policy requires an estimate

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<sup>39</sup>Roberts and Brewer (2001) proposes the following measure:  $h_z = f(z) - \frac{f(z-1)+f(z+1)}{2}$ , where  $z$  corresponds to 11 days, and  $f(\cdot)$  indicates the frequency of sick leave claims with duration  $z$ . Thus,  $h_z$  gives the difference between a duration frequency and the average of the frequencies of the two immediately neighboring duration. It indicates how much a duration sticks out from the pattern suggested by its neighbors.

of the moral hazard costs associated with this discontinuity, thus the importance of a precise estimate of workers' responses to this feature of the paid sick leave contract.

Additionally, I construct the demand for days on leave as a function of the duration of the health shock. For each duration, I compute how many days; on average, workers request to be on leave. Figure A9 compares the average days on leave from the data and a model-simulated sample. This figure tests the model's ability to replicate workers' sick leave utilization choices and provides evidence that the model can replicate workers' responses to different health shocks. It is important that the model performs well on this dimension since the derivation of the optimal policy relies on estimates of workers' responses to changes in the paid sick leave policy.

I also propose an out-of-sample exercise exploiting data not used in the estimation of the model. Using data on sick leave claims filed in 2019, I compute the vector of moments used to estimate preference parameters and the share of claims with a duration in the neighborhood of 11 days. I compare these moments with their model-simulated counterparts to test the model performance. To obtain the latter, I simulate the model based on a representative sample drawn from the 2019 data and the estimated vector of preference parameters. Table 5 presents the results of this exercise. The results suggest that the model performs reasonably well out of the sample: preference parameters and the share of sick leave claims of selected durations are comparable in magnitude. Additionally, the model reproduces (i) the decay of the share of sick leave claims with positive deviations and (ii) the excess mass at 11 days.

**Robustness Checks: Moments' computation.** The estimation of the model relies the computation of moments using data on all sick leave claims filed during the 2017. I ask whether the main moments are affected by restricting the sample to specific times of the year, e.g., Winter.

*Weekend-streak utility ( $q$ ).* In figures A10 to A13, I compute this moment restricting the sample to claims filed during each quarter of the year. These figures show the same qualitative pattern than Figure 5 providing evidence that claims from a particular time of the year, e.g., winter do not drive the patterns in the data.

*Compliance cost function ( $\mu_{\kappa_0}, \sigma_{\kappa_0}^2, \kappa_1, \kappa_2, \kappa_3$ ):* Figure A14 proposes a similar exercise. I show the distribution of share of sick leave claims with none and positive deviations for each quarter of the year. This figure tells a similar story: the share of sick leave claims with no or one day deviations are almost the same, and the share of sick leave claims corresponding to longer deviations decreases monotonically.

## VI The Optimal Sick Pay Contract: Derivation and Counterfactuals

I use the estimated model of workers' behavior to determine the sick paid leave system that maximizes aggregate welfare. In this section, first I present the set of assumptions that I impose when solving the social planner maximization problem. Second, I discuss what the optimal system is and compare it with the current system. Finally, I present counterfactual analyses.

### VI.A Solving the Social Planner's Problem

I consider solutions of the social planners problem in the set of piece-wise linear contracts with three-brackets. That is, when solving the welfare maximization problem I aim to find the marginal replacement rate  $b$  within a sick leave duration bracket  $[\underline{s}, \bar{s}]$  that maximizes welfare given the budget constraint. I restrict attention to contracts where  $\underline{s}$  equals three days. That is, I constraint the solution to those contracts that reproduce the bracket systems summarized in Table A2.<sup>40</sup> Motivated by the features of such contracts, I also assume that transfers are nondecreasing, i.e.,  $B(s + 1) \geq B(s)$ . Additionally, I constrain the system to be at most as generous as the full-coverage case:  $B(s) \leq s$ .

The derivation of the optimal contract relies on the estimates of workers' preference parameters discussed in the previous section and requires an estimate of risk preferences and the parameters of the production function. In the baseline estimates, I consider the case where the pareto weights are the same for all workers.

**Risk Aversion.** Identification of  $\gamma$  would require, for instance, variation in plan choices across workers. Nonetheless, the Chilean paid sick leave system does not offer choice over sick pay plans. Absent this variation, I calibrate  $\gamma$  using results from the literature. I assume that  $\gamma = 2$  and present results with two alternative specifications that allow for preference heterogeneity.

**Production costs.** To quantify the cost of the production losses associated to the changes in the sick pay policy, I need an estimate of the toll of sickness on workers' productivity, i.e., an estimate of  $\nu$ . Unfortunately, my data do not allow a direct estimate. Thus, I rely on the estimate proposed by Maestas, Mullen and Rennane (2021). This estimate is based on the American Working Conditions Survey (AWCS), which asks a nationally

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<sup>40</sup>Using the proposed framework, one could allow  $\underline{s}$  to be a choice variable. Nonetheless, adding the brackets' limit as an additional choice variable increases the dimensionality of the problem quickly. For example, if we consider the set of contracts with two brackets, and allow bracket's limits to take any value between 2 and 30 days there are 406 contracts. Then, for each contract one should find the vector of replacement rates that maximize welfare.



representative sample of U.S. adults to estimate their reduced work productivity when working sick. In the main estimates of the optimal policy, I calibrate  $\nu = 0.77$  and consider sensitivity checks regarding this assumption.

## VI.B The Optimal Paid Sick Pay Contract

Figure 10 presents the total payment function implied by the optimal sick pay contract. The total payment function could be interpreted as the monetary payment a worker with wage  $w = 1$  would receive for a sick leave claim with the indicated duration. The optimal policy differs from the current system in three key ways. First, it offers partial replacement, with an average replacement rate of 0.36, for claims of up to three days. This shift increases the utility of workers who would not take sick leave under the current system but do under the optimal policy. At the same time, partial coverage constraints moral hazard since most of the cost of those absences is faced by workers.

Second, the optimal policy eliminates the discontinuity at 11 days and exhibits a higher average replacement rate between 4 and 10 days. This feature curbs the cost of the behavioral responses to the program incentives and provides more risk protection. Implementing the optimal scheme would shift the distribution of sick leave duration relative to the distribution of claims under the current Chilean system: workers would be more likely to file sick leave claims between 8 and 10 days and less likely to file claims for 11 days.

Third, the optimal policy does not offer full replacement for sick leave claims longer than 11 days. The average replacement rate is increasing, as in the current system, but is less generous for longer claims. Taken together, these changes in the replacement rate reflect that workers value a contract that offers more protection for shorter claims to smooth consumption across different health states. I estimate that workers are willing to give up 1.53% of their earnings to be insured under the optimal policy.

**Changes in compliance cost function.** In this section, I examine how the optimal sick pay policy changes when workers' are more (less) reluctant to extend sick leave claims. First, *all else equal*, I reduce the cost of filing a sick leave claim longer than the health state ( $\theta$ ). For example, the cost of filing a sick leave claim for an extra day ( $f_1$ ) is given by:

$$f_1 = f(s = \theta + 1; \theta) = \kappa_0^i + \kappa_1 .$$

I use the estimates of  $(\mu_{\kappa_0}, \sigma_{\kappa_0}, \kappa_1, \kappa_2, \kappa_3)$  and construct a new distribution of compliance costs by shifting the mean of  $\kappa_j$  such that  $E(\kappa_j) = \mu_{\kappa_j} \times (1 + \varepsilon)$  for  $\varepsilon = 0.10$ . The second

exercise considers the case where  $\varepsilon = -0.10$ .

Using these counterfactual compliance costs distributions, I first show workers' choices assuming that they are insured under the Chilean paid sick leave system. Panel (a) of Figure 11 shows that when compliance costs are higher, the average number of days on leave more closely reflects workers' health state. In contrast, when compliance costs are low, workers' ask for longer claims, given their health state. That is, in the scenario with low compliance costs, the average duration of a sick leave claim for a given health shock is longer.

Panel (b) of Figure 11 presents the optimal policy for higher compliance costs and the policy for lower compliance costs and compares it to that in the benchmark case. This exercise provides two main lessons. First, when workers use sick leave claims that closely reflect recovery times, their duration is shorter and the optimal contract is more generous. That is, the optimal contract offers more coverage for all sick leave claims using the same budget as the baseline policy. Financing a higher level of coverage is possible due to shorter sick leave claims—this is a mechanical effect—and smaller production losses. Second, when workers' are more prompt to extending sick leave claims, the optimal policy aims to contain these responses by lowering coverage for all durations. The new policy is below the baseline case. This reduction is more marked for longer sick leave claims. This result indicates that the savings from providing less coverage to longer claims outweighs its utility costs—a reduction in coverage lowers the utility value of sick pay provision.

## VII Conclusions

This paper addresses a relevant but poorly understood question in the provision of social insurance: What is the optimal paid sick leave system? I answer this question by combining a unique dataset on sick pay utilization and a model of insurance provision. I start by providing descriptive evidence of the main determinants of workers' behavior. I show three main empirical facts (i) workers' sick leave claim utilization varies with age and occupation; (ii) workers respond to the discontinuity in the replacement rate bunching at 11 days; (iii) workers respond to nonmonetary shifts in the temptation to extend their time off through the weekend.

Based on these facts, I develop a model of sick pay provision. The model gives three main insights. First, workers demand sick pay by trading off the utility cost of working while sick with the consumption loss from missing work when taking sick leave. The provision of sick pay lowers the cost of absences, increasing sick pay utilization. This trade-off governs the moral hazard cost of insurance provision. Second, sick leave insur-

ance could generate production externalities arising from extended absences and workers showing up sick (when their productivity is lower). Third, the model provides intuition on the trade-off faced by the social planner (the insurer). The optimal policy balances the benefits of risk protection with the cost associated with moral hazard and production losses.

I use the estimated model of workers' behavior to determine the sick paid leave system that maximizes aggregate welfare. I limit attention to those payment schemes of the piecewise linear family. The optimal policy differs from the current system in three key ways. First, it offers partial replacement, with an average replacement rate of 0.36, for claims of up to three days. Second, the optimal policy eliminates the discontinuity at 11 days and exhibits a higher average replacement rate between 4 and 10 days. Doing so curbs the cost of the behavioral responses to the program incentives and provides more risk protection. Third, the optimal policy does not offer full replacement for sick leave claims longer than 11 days. The average replacement rate is increasing, as in the current system, but it is less generous for longer claims. I estimate that workers are willing to give up 1.53% of their earnings to be insured under the optimal policy.

The empirical application of this paper exploits the Chilean context but the insights are informative in other contexts and more generally for the discussion on sick pay policy design. Many paid sick leave systems use the replacement rate as the relevant policy parameter. This paper provides a framework to study and quantify the main trade offs that arise when considering changing this rate.

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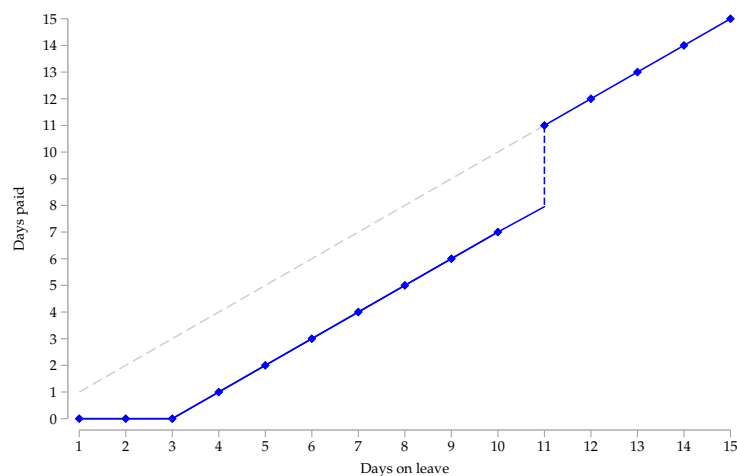
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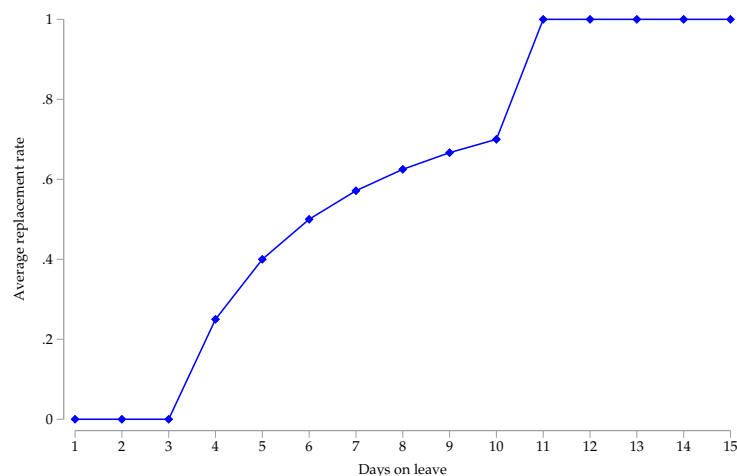
## VIII Figures

Figure 1: Chilean paid sick leave system: benefits computation

(a) Days paid as a function of days on leave



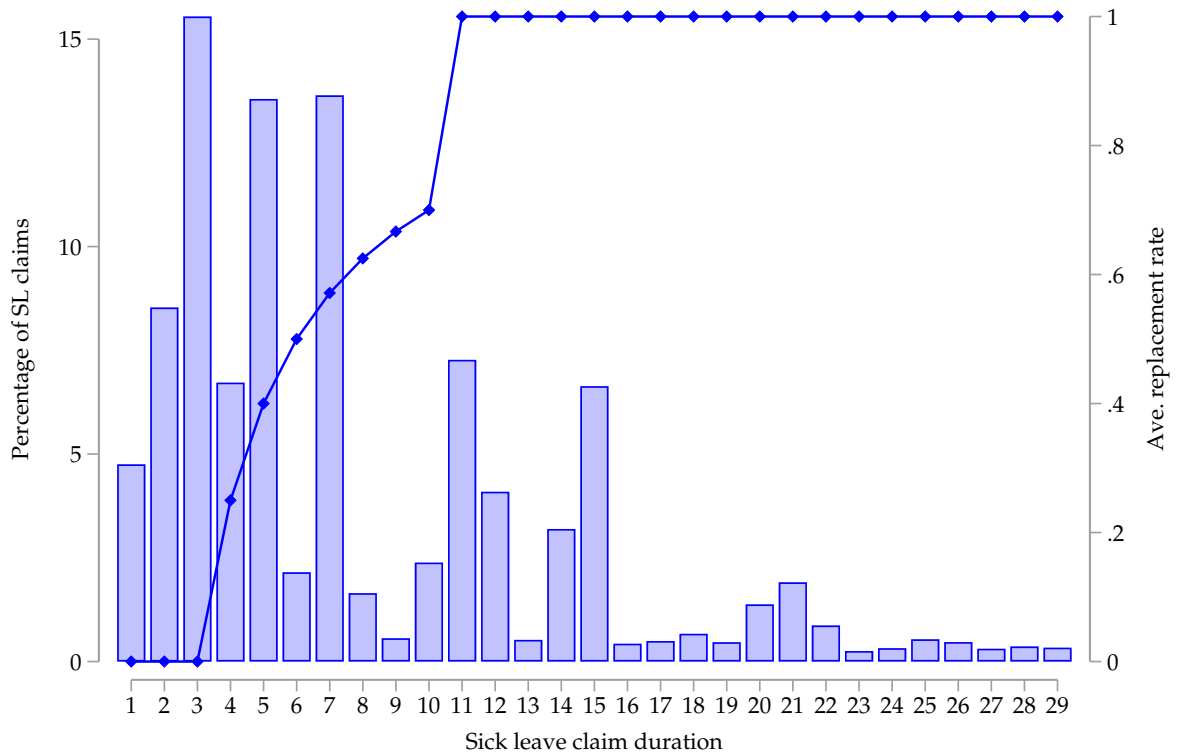
(b) Average replacement rate



Notes: This figure shows the paid sick leave benefit scheme for private-sector employees. Panel (a) shows the number of days paid as a function of days on leave. The replacement rate for the first three days of a sick leave spell is zero. Starting on the fourth day, there is coverage of each missed day—i.e., the replacement rate is one. If the sick leave lasts 11 days or more, the nonpayable period is reimbursed. Panel (b) shows the average replacement rate, i.e., the ratio between the number of days paid and the number of days on leave. This figure is referenced in Section II.B.

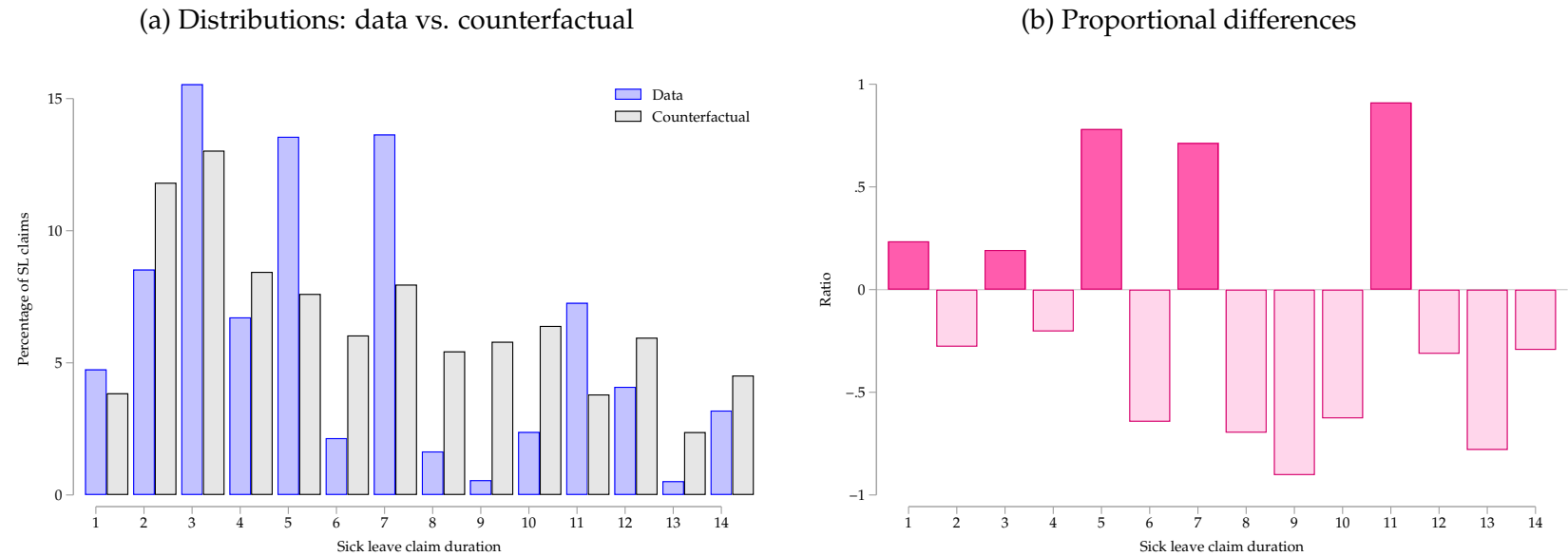


Figure 2: Duration of sick leave claims: Private-sector male workers



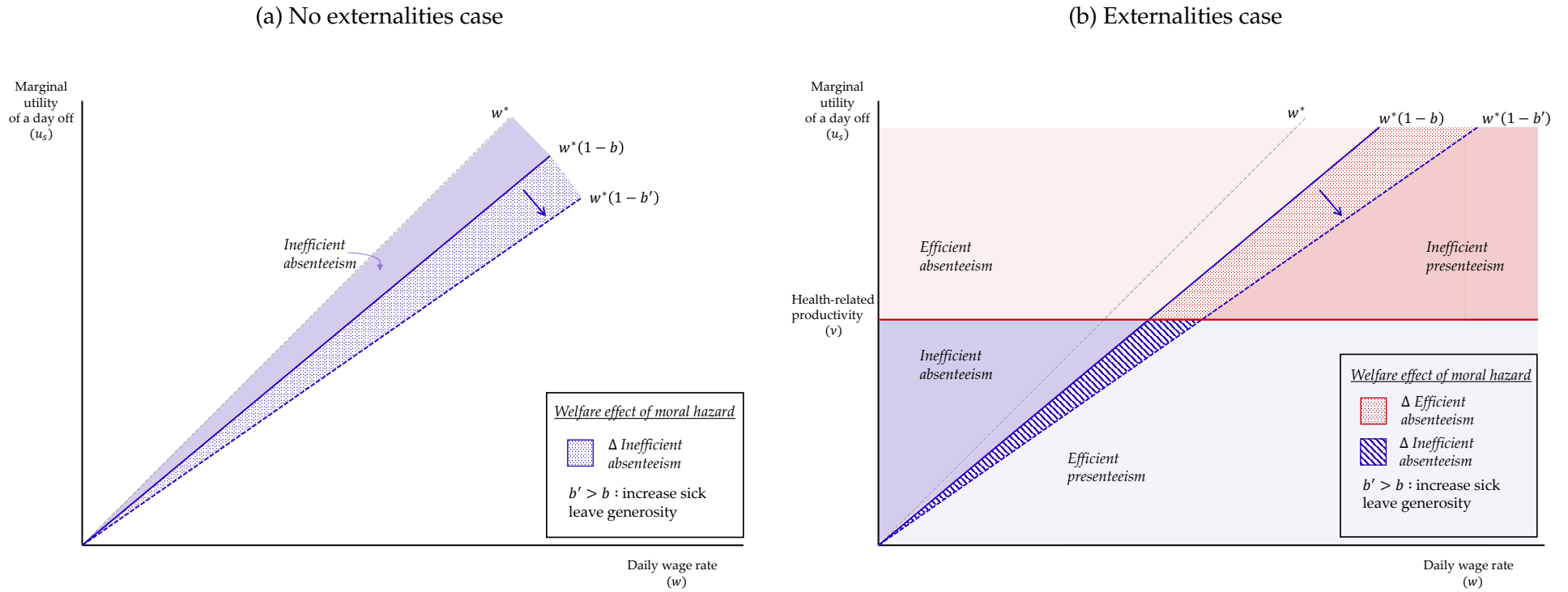
Notes: This figure shows the distribution of the duration of sick leave claims made by male workers on the left-hand-side vertical axis and the average replacement rate on the right-hand-side vertical axis. The figure includes only sick leave claims of up to 29 days; these represent 89% of all claims. This figure is referenced in Section II.D.

Figure 3: Sick leave duration: data and counterfactual distribution



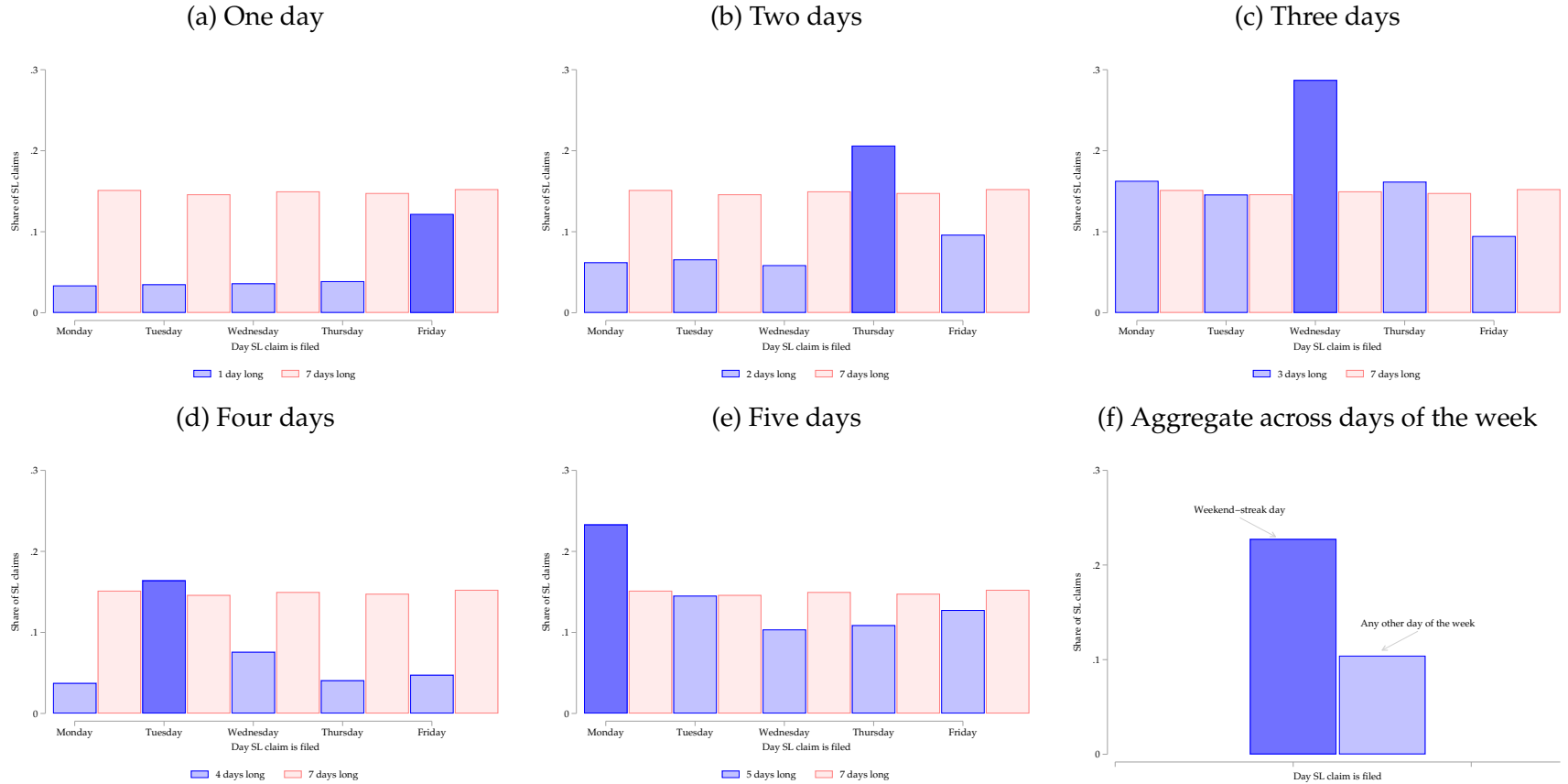
Notes: This figure shows the distribution of days on leave coming from the data, as shown in Figure 2, and the counterfactual distribution of days on leave. The latter is constructed assigning to each sick leave the recovery time suggested by the Peruvian Handbook of Recovery Times, adjusted by worker age and occupation. This figure is referenced in Section II.D.

Figure 4: The welfare effects of moral hazard



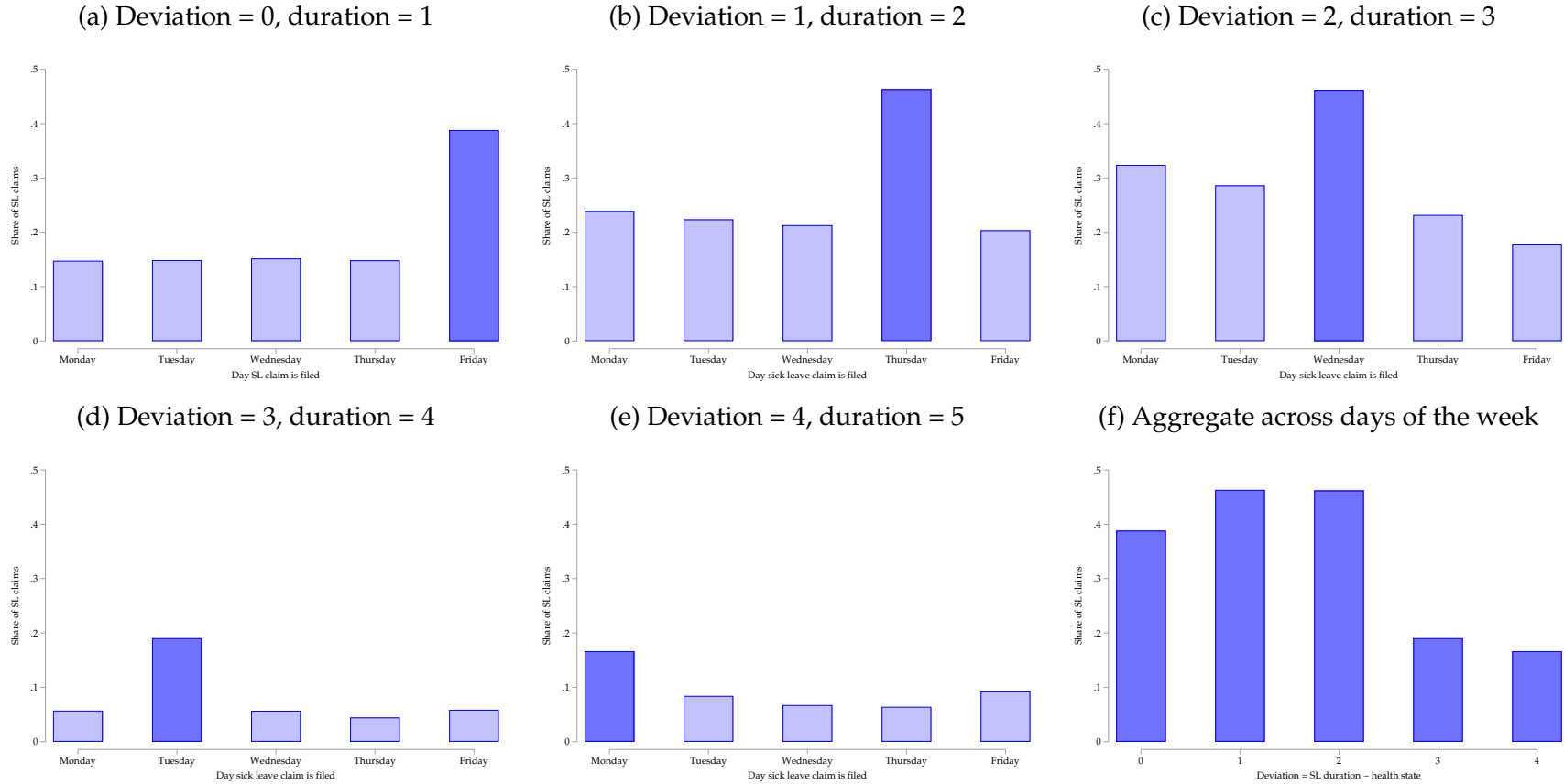
Notes: Panel (a) shows the effect of an increase in the replacement rate on absences in the case where there are no production externalities ( $\nu = 1$ ). In this scenario, inefficient presenteeism arise due to the provision of sick benefits. Panel (b) presents the more interesting case where there are production externalities ( $\nu < 1$ ). The relation between wages, productivity, and the marginal value of a day off defines four regions. The top left area corresponds to the pool of individuals who do not work ( $u_s > w^*(1 - b)$ ) and for whom this is efficient given their productivity ( $u_s > \nu$ ). I refer to this pool of workers as involved in *efficient absenteeism*. The bottom right area shows the opposite situation: a pool of individuals who do work ( $u_s < w^*(1 - b)$ ) and for whom this is the efficient response ( $u_s < \nu$ ). I refer to this pool of workers as involved in *efficient presenteeism*. The other two (darker) areas show inefficient absences ( $u_s > w^*(1 - b)$  and  $u_s < \nu$ ) and inefficient work attendances ( $u_s < w^*(1 - b)$  and  $u_s > \nu$ ). This figure is referenced in Section III.C.

Figure 5: Days of the week and sick leave claim duration



Notes: Panels (a) to (e) show the share of sick leave claims with duration  $s$  and the share of seven-day-long sick leave claims filed on each day of the week. Panel (f) aggregates across durations and days of the week: The first bar—labeled “weekend streak”—averages the share of one- to five-day-long sick leave claims that end on a Friday and are filed on any day of the week (for example, one-day-long claims filed on a Friday, two-day-long claims filed on a Thursday, and so on). The second bar—labeled “non-weekend streak”—averages the share one- to five-day-long sick leave claims filed on any other day of the week (for example, two-day-long claims filed on a Friday). Table A12 reports the estimated shares and moments. This figure is referenced in Sections III.A and IV.B.

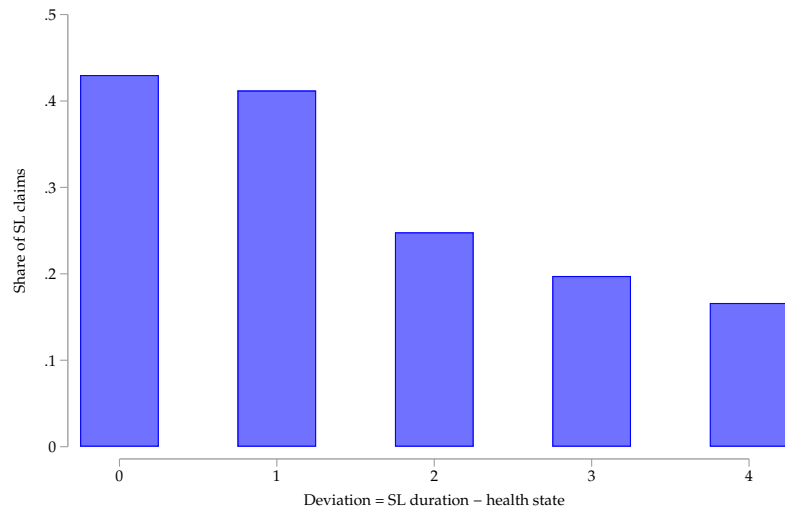
Figure 6: Identification of compliance cost function: Sick leave claims by duration and day of the week  
(one-day recovery time)



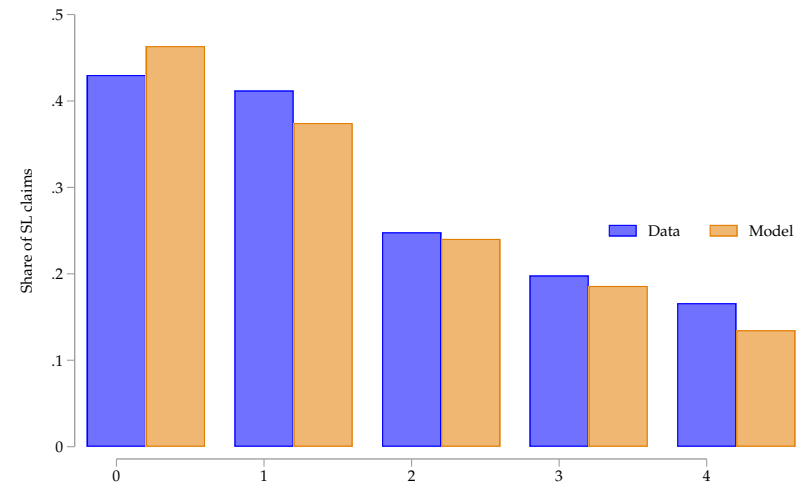
Notes: Panels (a) to (e) show the share of sick leave claims with duration  $s$  for workers whose main diagnosis would imply a health state of 1 day on leave. Panel (f) aggregates the share of sick leave claims across days of the week, including only weekend-streak combinations; e.g., from Panel (a), I consider only the share for Friday. This figure is referenced in Section IV.B.

Figure 7: Compliance cost function

(a) Share of sick leave claims as a function of deviation

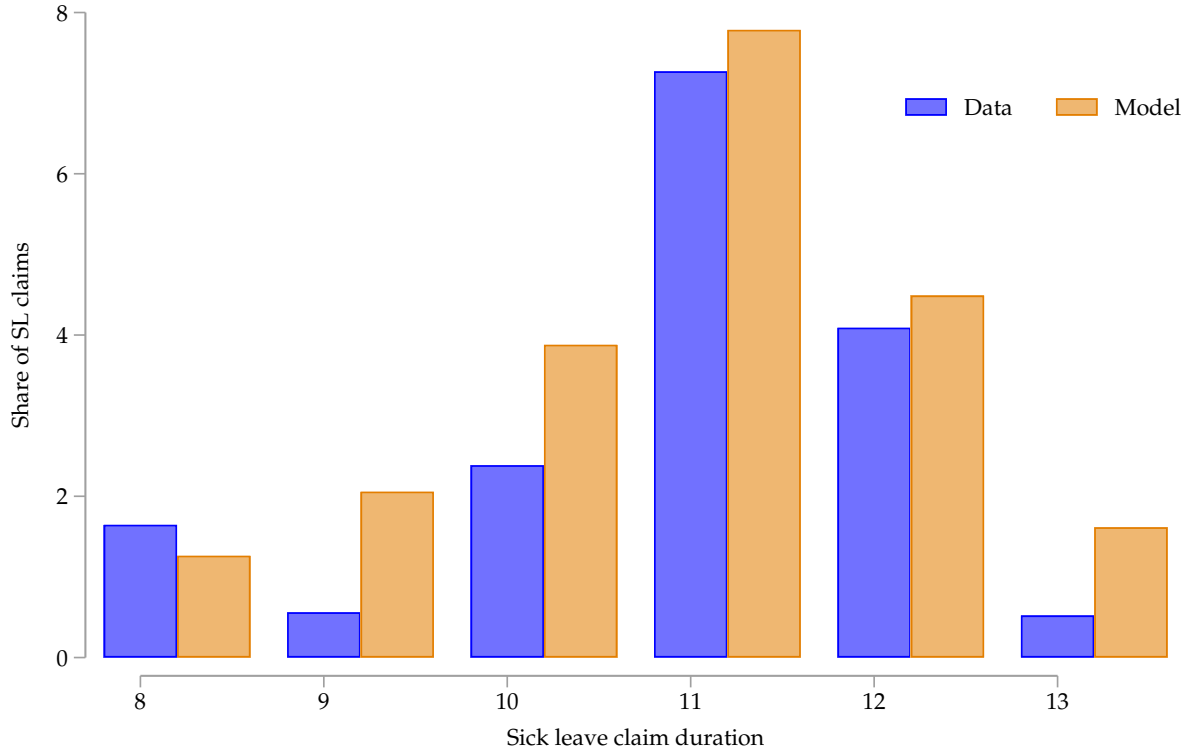


(b) Model fit: Data vs. model moments



Notes: Panel (a) shows the average share of sick leave claims with deviations between 0 and 4 days. The average is computed over sick leave claims with primary diagnoses requiring 1, 2 or 3 days of rest filed on weekend-streak days. Each column is the weighted average of the probability for each health state. Panel (b) replicates this figure and adds the moments computed from the simulated data. This figure is referenced in Section [IV.B](#).

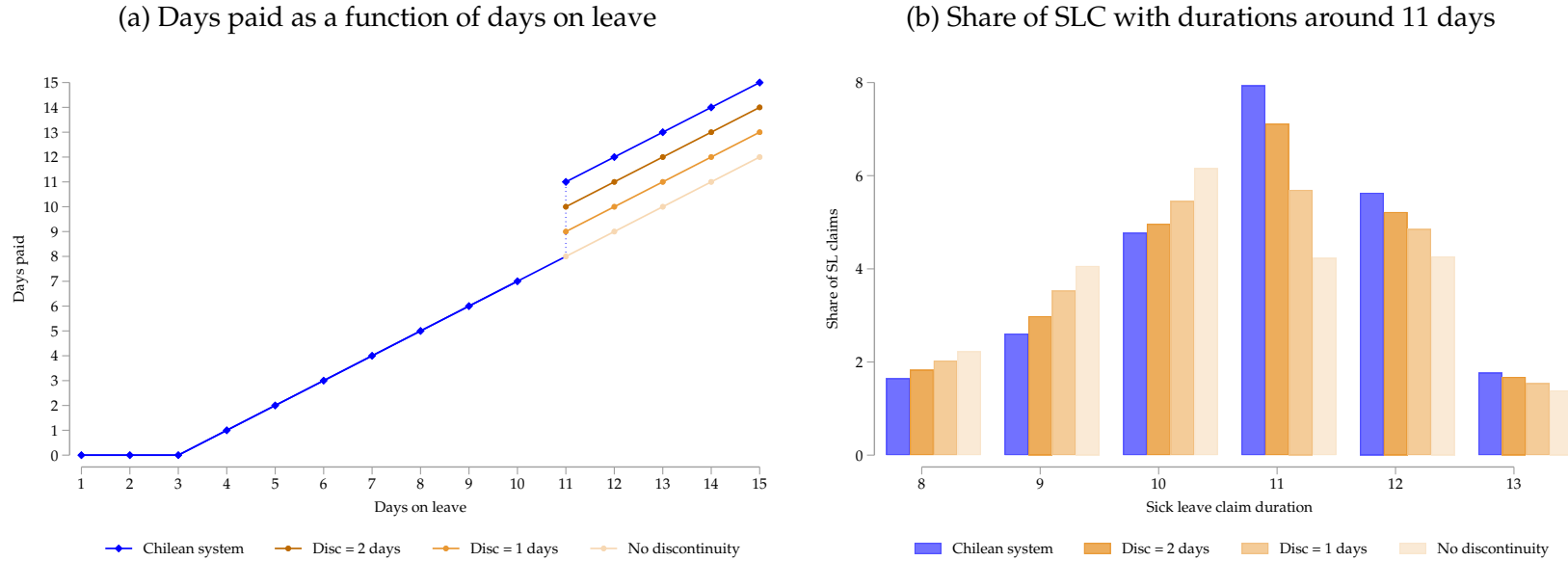
Figure 8: Model's fit: Distribution of sick leave claims with durations around 11 days



Notes: This figure compares the distribution of sick leave claims with a duration in the neighborhood of 11 days from the data and a model-simulated sample. Using the measure of heaping proposed by [Roberts and Brewer \(2001\)](#), I estimate that, in the data, the 11-day duration accumulates an additional 4.50% mass than its neighbors. Using the model-simulated sample, I estimate an additional 4.03% mass relative to its neighbors. This measure approximates how much a duration ‘sticks out’ from the pattern suggested by its neighbors. [Roberts and Brewer \(2001\)](#) proposes:  $h_z = f(z) - \frac{f(z-1) + f(z+1)}{2}$ , where  $z$  corresponds to 11 days, and  $f(\cdot)$  indicates the frequency of sick leave claims with duration  $z$ . Thus,  $h_z$  gives the difference between a duration frequency and the average of the frequencies of the two immediately neighboring duration. This figure is referenced in Section [V.C](#).

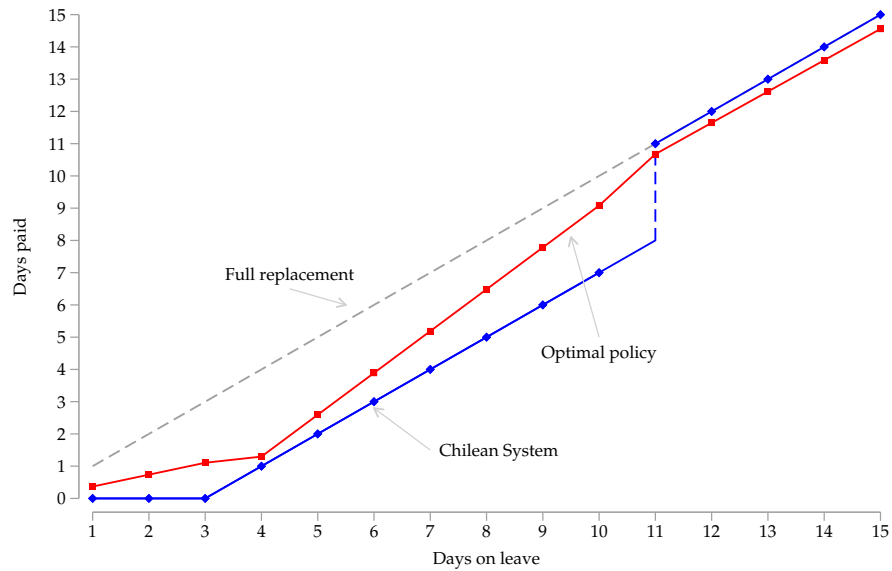


Figure 9: Workers' behavior: Changes in the discontinuity at 11 days



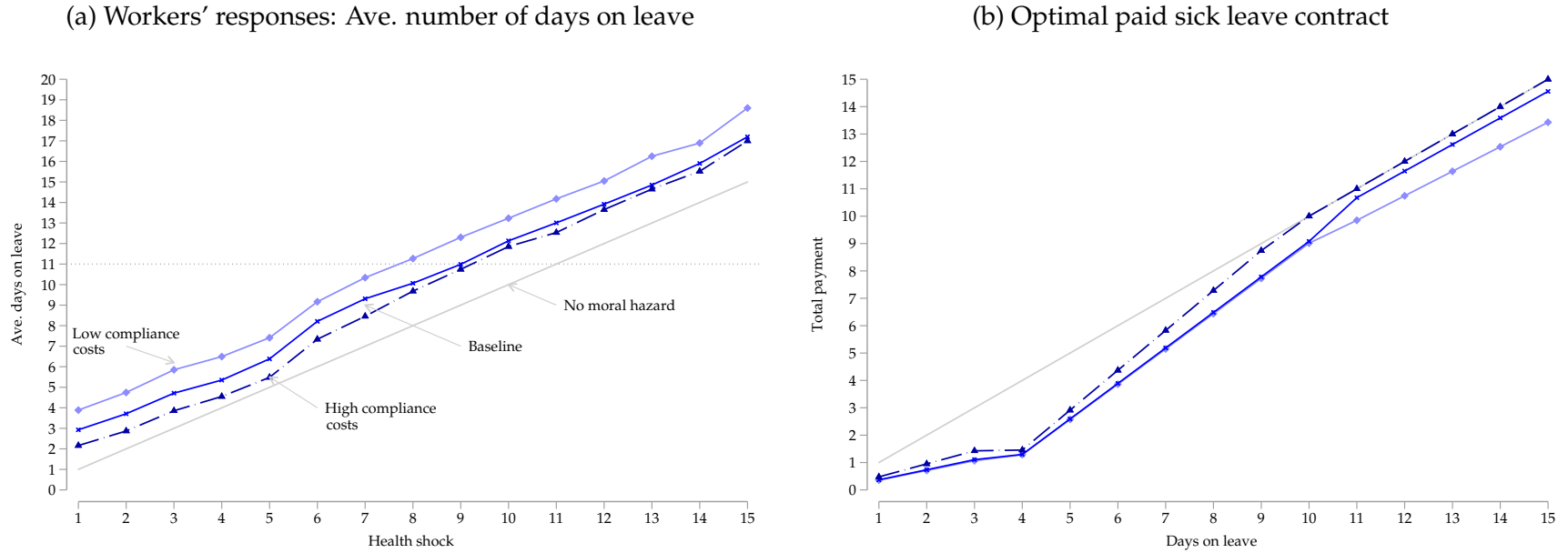
Notes: This figure shows workers responses to changes in the paid sick leave benefit scheme, relative to the current Chilean system. I consider three alternative systems that keep the marginal replacement rates in each bracket—the slope of each function is one for claims above 4 days—and reduce the size of the jump at 11 days. Panel (a) presents the alternative payment schemes and Panel (b) shows the share of SLC filed under each alternative payment scheme. This figure is referenced in Section V.A.

Figure 10: The Optimal Sick Pay System



Notes: This figure compares the Chilean system with the optimal paid sick leave system. It presents the total payment function under each contract. This function could be interpreted as the monetary payment a worker with wage  $w = 1$  would receive for a sick leave claim with the duration indicated in the horizontal axis. That is, this presents sick pay as a function of the duration of a claim for a unitary wage. This figure is referenced in Section [V.A.](#)

Figure 11: Counterfactual exercise: Changes in compliance cost



Notes: This figure presents the optimal policy under alternative distributions of compliance costs. Panel (a) summarizes workers behavior. It shows the average duration of sick leave claims for the estimated distribution of compliance costs and for two alternative distributions. To construct the high compliance costs distribution, I increase the average cost of an extra day off by 10%. Similarly, the low compliance costs distribution is constructed by decreasing the average cost of an extra day off by 10%. Panel (b) shows the optimal policy under each of these distributions. This figure is referenced in Section [V.A.](#)

## IX Tables

Table 1: Summary statistics: all workers and workers who use sick leave insurance

	All workers	Workers who had used SL benefits		
		Any	Included conditions	
			All	Up to 30 days
	(1)	(2)	(3)	(4)
<i>Age</i>				
Mean	43.94	43.41	43.30	42.24
Share of workers aged (%)				
25 - 34 years old	26.35	28.90	29.14	32.11
35 - 44 years old	24.48	24.10	24.34	25.35
45 - 54 years old	26.70	24.71	24.66	23.73
55 - 64 years old	22.47	22.28	21.86	18.81
<i>Income (monthly USD)</i>				
Mean	772.00	904.70	909.42	918.02
Standard deviation	367.27	388.79	389.99	390.03
25th percentile	484.45	587.51	591.79	601.77
Median	682.15	829.84	835.53	845.74
75th percentile	997.97	1,146.82	1,152.48	1,161.29
90th percentile	1,328.04	1,483.17	1,489.20	1,496.41
<i>Region (%)</i>				
Central	34.97	40.76	41.22	41.92
Mining intensive	8.96	8.49	8.32	7.62
<i>Health - chronic conditions (%)</i>				
Hypertension	12.90	16.12	15.96	13.93
Diabetes	6.04	7.95	7.51	6.19
Share of workers (%)	100	18.50	17.12	13.78
Observations	1,916,138	354,469	328,053	263,951

*Notes:* This table presents summary statistics for all male workers in the sample (column 1) and for workers who have used sick leave benefits in the past year based on the conditions and duration of sick leave claims (columns 2 to 4). The sample includes private and public sector employees age 25 to 64 years old. Income statistics are based on the winsorized distribution where the lowest and highest 5% of the income values are excluded. Sick leave claims of up to 30 days account for 95% of all claims filed in a year. This table is referenced in Section II.D.

Table 2: Summary statistics: workers who use sick leave insurance by duration.

	All	Sick leave claims duration		
		1 to 3 days	4 to 10 days	11 to 29 days
	(1)	(2)	(3)	(4)
<i>Age</i>				
Mean	42.00	39.40	41.79	43.97
Share of workers aged (%)				
25 - 34 years old	33.07	41.74	33.74	26.38
35 - 44 years old	25.11	26.22	25.23	24.56
45 - 54 years old	23.50	19.82	23.15	26.10
55 - 64 years old	18.32	12.23	17.88	22.96
<i>Income (monthly USD)</i>				
Mean	870.30	953.50	852.48	849.98
Standard deviation	367.30	386.19	353.57	358.76
25th percentile	569.20	645.54	564.03	552.85
Median	797.88	892.11	782.44	776.38
75th percentile	1,103.05	1,201.53	1,075.22	1,072.83
90th percentile	1,418.81	1,523.37	1,380.31	1,390.51
<i>Region (%)</i>				
Central	48.35	59.10	48.05	43.78
Mining intensive	6.01	4.09	5.30	7.89
<i>Health - chronic conditions (%)</i>				
Hypertension	14.34	11.46	14.48	17.17
Diabetes	6.22	4.64	6.21	7.92
Share of workers (%)	100	32.00	49.76	38.08
Observations	177,531	56,803	88,345	67,599

*Notes:* This table presents summary statistics for all male workers who have used sick leave insurance in the past year. Column (1) presents characteristics of all workers who have filed at least one claim with duration of up to 30 days for conditions included in the analysis of this paper (see Table A5 for more details). Columns (2) to (4) present characteristics of workers by duration of the sick leave claims filed. Columns (2) to (4) are not exhaustive, that is, workers can be included in more than one category based on the claims they have filed. This table is referenced in Section II.C.

Table 3: Parameter Estimates

Parameter	Description	Value	Std. error
<i>Preferences parameters</i>			
$q$	Weekend-streak utility	0.7894	0.2110
$\mu_\phi$	Value of leisure relative to consumption, mean	56.8930	26.8567
$\sigma_\phi$	Value of leisure relative to consumption, std. dev.	39.8246	13.1373
$\mu_{\kappa_0}$	Compliance costs, mean	0.8290	0.2320
$\sigma_{\kappa_0}$	Compliance costs, standard deviation	1.7714	0.2616
$\kappa_1$	Cost of one day deviation	0.3594	0.0960
$\kappa_2$	Cost of two days deviation	0.3217	0.0998
$\kappa_3$	Cost of three days deviation	0.0041	0.0021
<i>Measurement error</i>			
$p_{me}$	Prob. physician assigns one day more (less) than asked	0.2992	0.0430
<i>Rounding</i>			
$p_7$	Prob. SL duration is round to the closest multiple of 7	0.5746	0.1751

Notes: This table presents the model's estimated parameters. The standard errors are based on 200 bootstrap simulations. This table is referenced in Section V.

Table 4: Moments used in the estimation.

Moments	Data (1)	Model (2)
<i>Preferences parameters</i>		
Weekend streak utility		
Weekend streak days relative to non-streak days	0.1233	0.1546
<i>Compliance costs</i>		
Sh. of SLC with 0 day deviation	0.4300	0.4635
Sh. of SLC with 1 day deviation	0.4120	0.3745
Sh. of SLC with 2 days deviation	0.2480	0.2401
Sh. of SLC with 3 days deviation	0.1975	0.1858
Sh. of SLC with 4 days deviation	0.1663	0.1371
<i>Value of time outside work</i>		
Mean time outside work to consumption ratio	0.2972	0.3342
SD time outside work to consumption ratio	0.1962	0.1965
<i>Measurement error</i>		
Sh. Monday SLC - sh Tuesday SLC conditional to 5-days-long and a day of recovery	0.0822	0.0802
<i>Rounding</i>		
Share of 7-days-long claims	0.1364	0.1050

Notes: This table presents the moments used to estimate the model's parameter. Column 2 reports the data moments. Column 3 reports simulated moments. This table is referenced in Section [V.C](#).



Table 5: Out-of-sample: selected moments from 2019 data and simulated counterparts

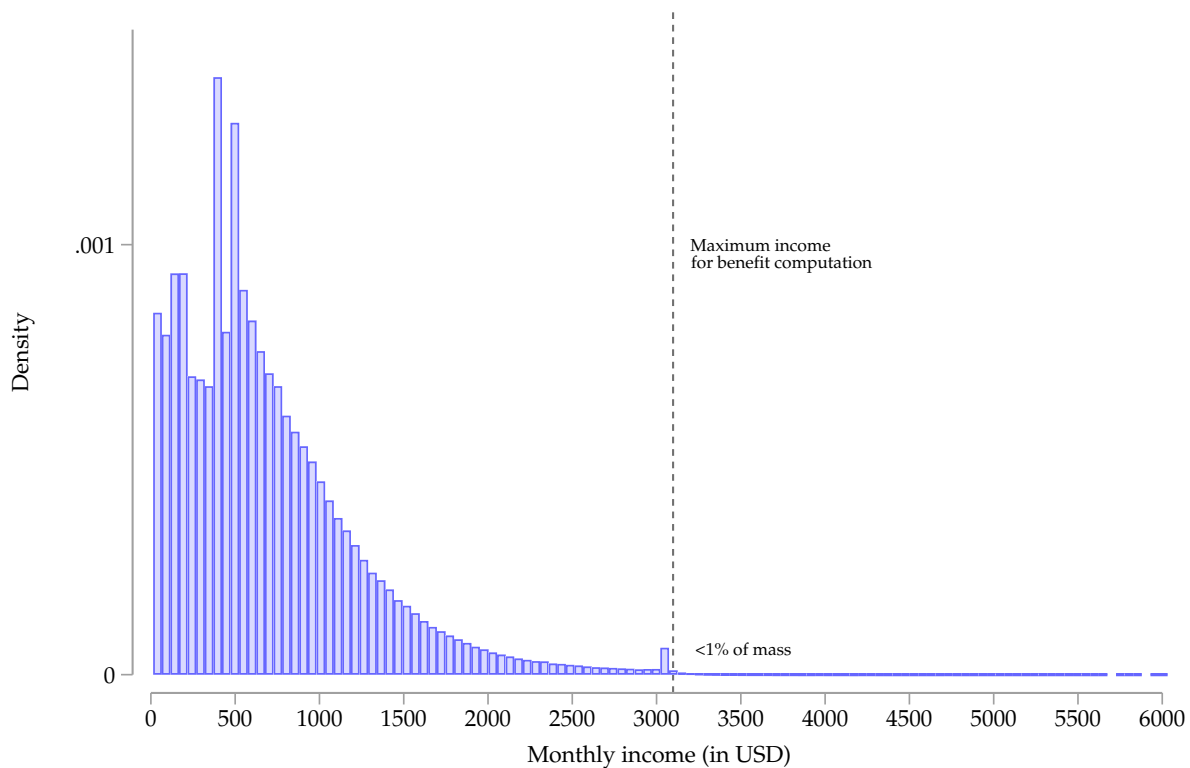
Moments	Data (1)	Model (2)
<i>Preference parameters</i>		
Weekend streak utility		
Weekend streak days relative to non-streak days	0.1158	0.1428
Compliance costs		
Sh. of SLC with 0 day deviation	0.4385	0.4611
Sh. of SLC with 1 day deviation	0.4223	0.3819
Sh. of SLC with 2 days deviation	0.2293	0.2330
Sh. of SLC with 3 days deviation	0.1843	0.1683
Sh. of SLC with 4 days deviation	0.1650	0.1232
Value of leisure		
Mean leisure to consumption ratio	0.2993	0.3297
SD leisure to consumption ratio	0.1985	0.1980
<i>Share of SLC - selected durations</i>		
7 days	0.1305	0.1053
8 days	0.0162	0.0162
9 days	0.0057	0.0262
10 days	0.0211	0.0461
11 days	0.0834	0.0939
12 days	0.0404	0.0535
13 days	0.0051	0.0172

Notes: This table presents results from an out-of-sample test of the model performance. Column (1) is constructed using data on sick leave claims filed in 2019. The moments included correspond to those used for the estimation of preference parameters and the shares of claims with duration in the neighborhood of 11 days. To test the performance of the model, I compare these moments with their model-simulated counterparts. These are presented in column (2). To construct column (2) I simulate the model based on a representative sample drawn from the 2019 data and the estimated vector of preference parameters. This table is referenced in Section [V.C.](#)

## Appendix A. Additional Figures and Tables

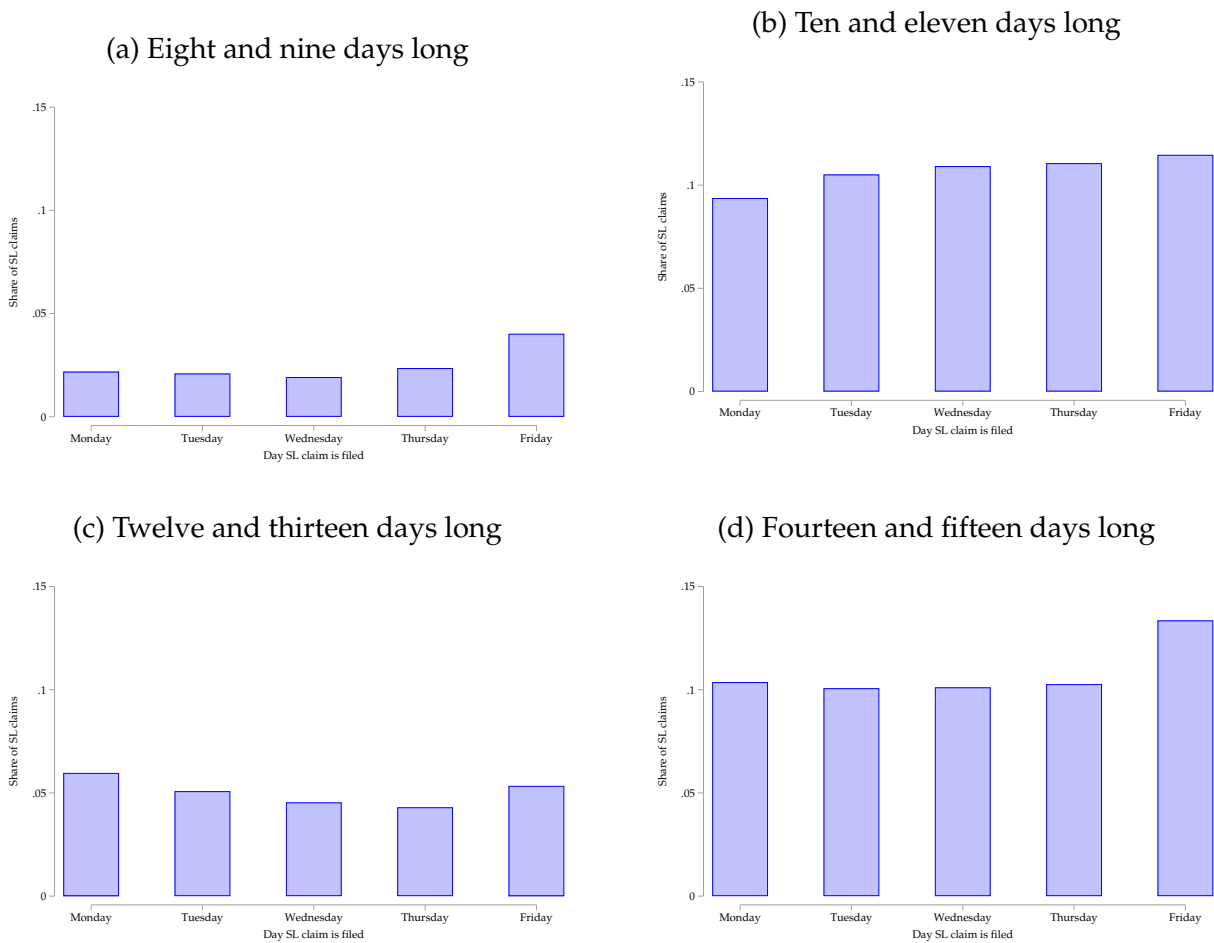
### A.I Additional Figures

Figure A1: Distribution of monthly income (in USD). Workers eligible to file a sick leave claim



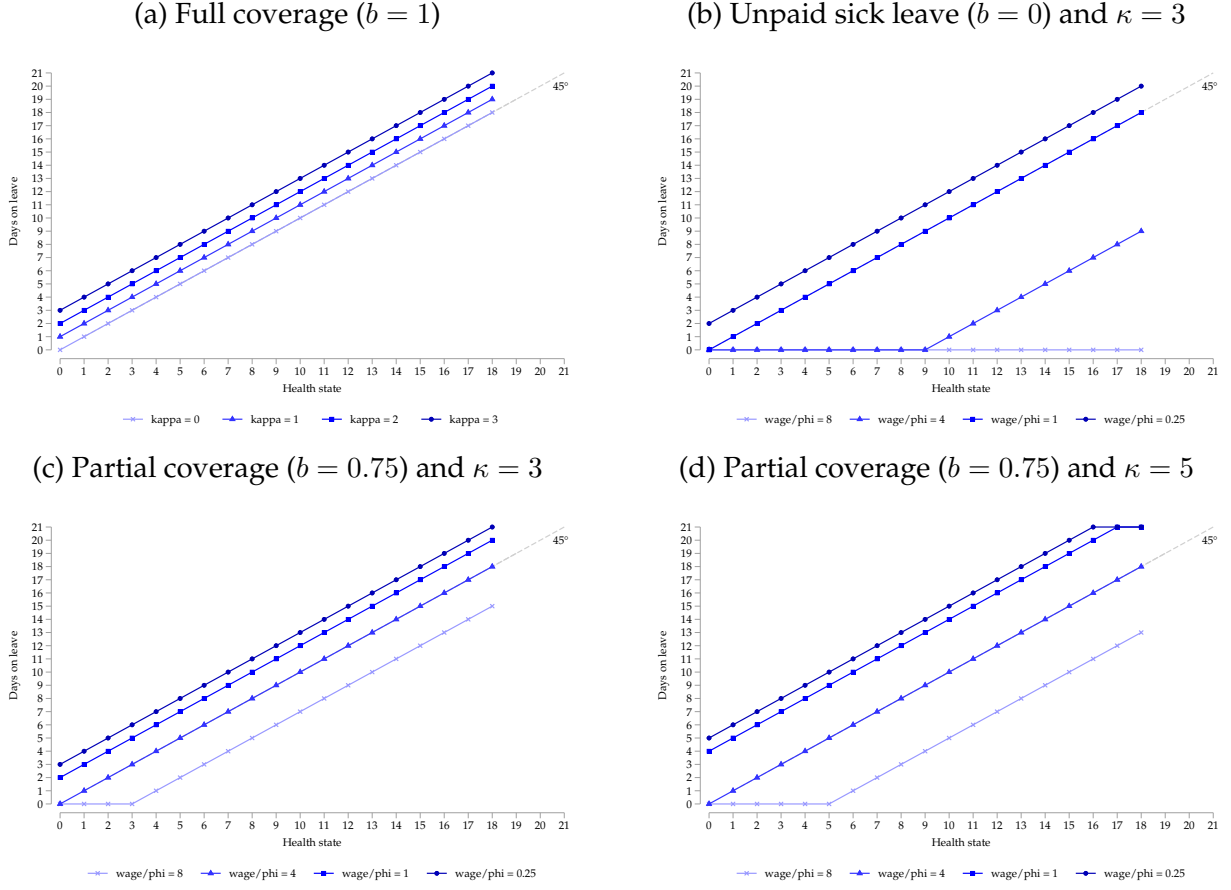
Notes: This figure shows the distribution of monthly income (in USD) for workers eligible to file a sick leave claim in 2017. The vertical line indicates the income level associated with the maximum benefit threshold. This figure is referenced in Section II.B.

Figure A2: Distribution of sick leave claims by duration and day of the week.



Notes: This figure shows the share of sick leave claims of duration  $s$  filed on each day of the week. Each panel aggregates sick leave claims with consecutive duration as stated in the title. This figure is referenced in Section IV.B.

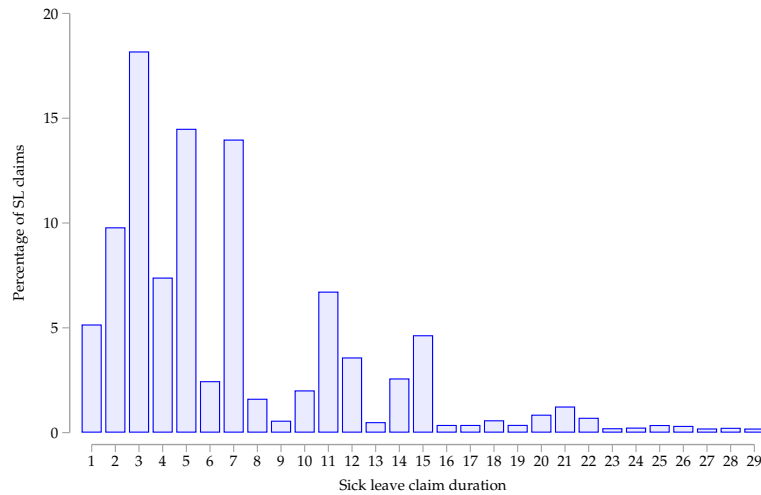
Figure A3: Sick Pay Utilization with Linear Contract



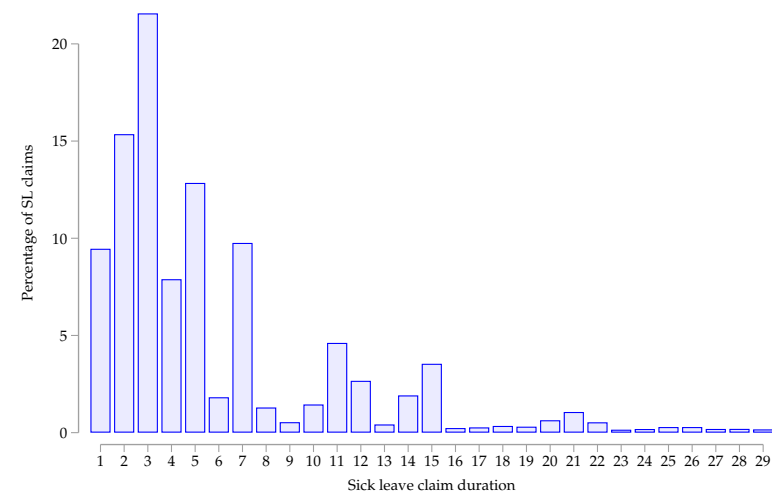
Notes: This figure shows the optimal demand of days on leave  $s^*(\theta)$  as a function of worker's health status ( $\theta$ ) under the assumption of linear contracts with different levels of coverage. This figure is referenced in Section III.

Figure A4: Histogram of days on leave by worker characteristics

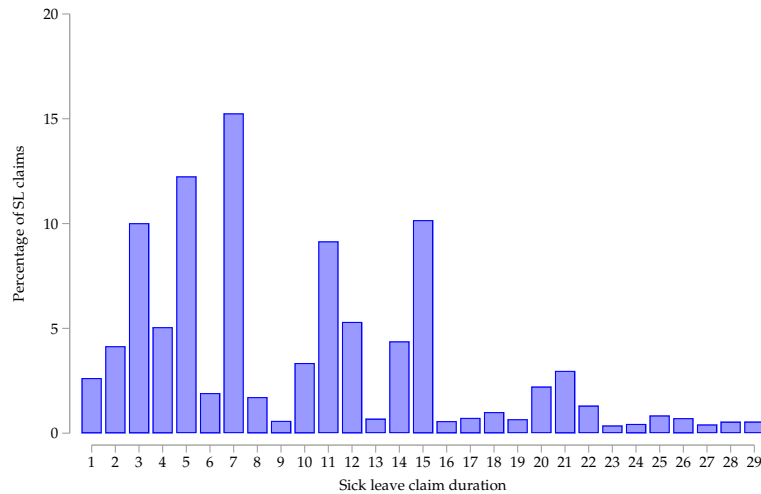
(a) 25–34 years old, blue-collar



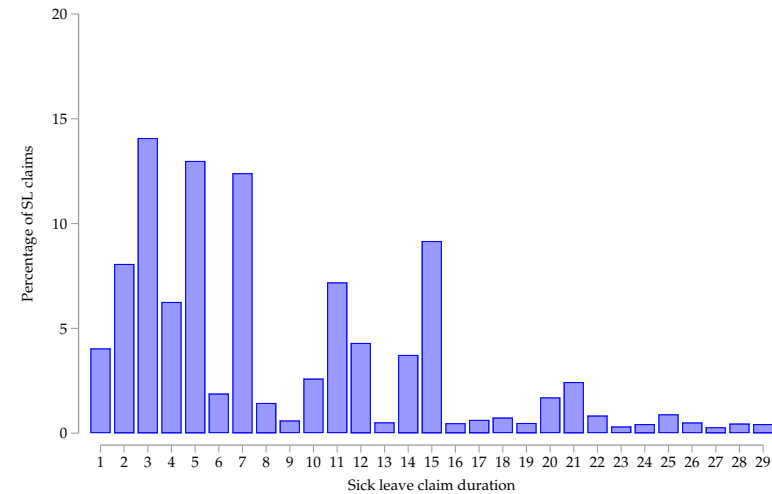
(b) 25–34 years old, white-collar



(c) 55–64 years old, blue-collar



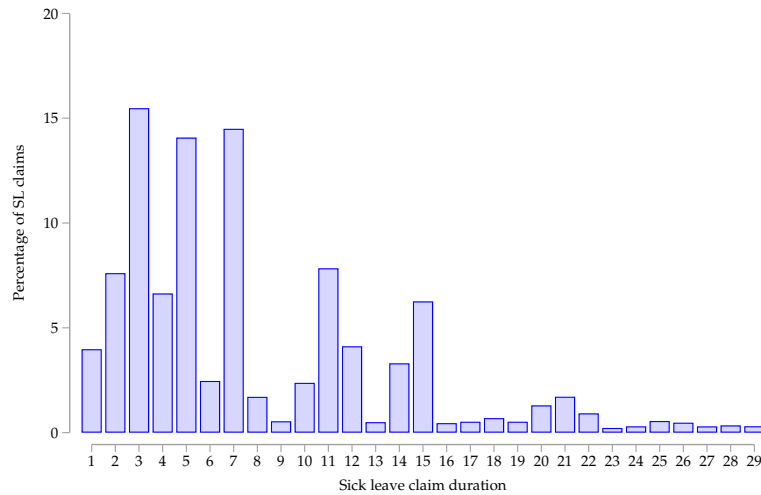
(d) 55–64 years old, white-collar



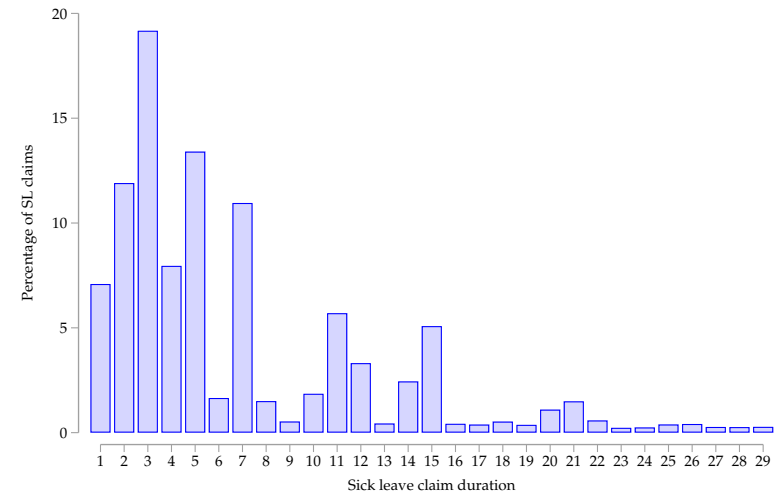
Notes: This figure shows the distribution of days on leave by worker age and occupation for the youngest and oldest group of workers. The sample includes male private-sector employees. Blue-collar workers refers to workers who engage in hard manual labor, typically agriculture, manufacturing, construction, mining, or maintenance. White-collar workers refers to workers whose daily work activities do not involve manual labor—e.g., teachers or administrative staff. Additional groups are presented in Appendix Figure A5. This figure is referenced in Section II.D and in Section IV.A.

Figure A5: Histogram of days on leave by workers characteristics

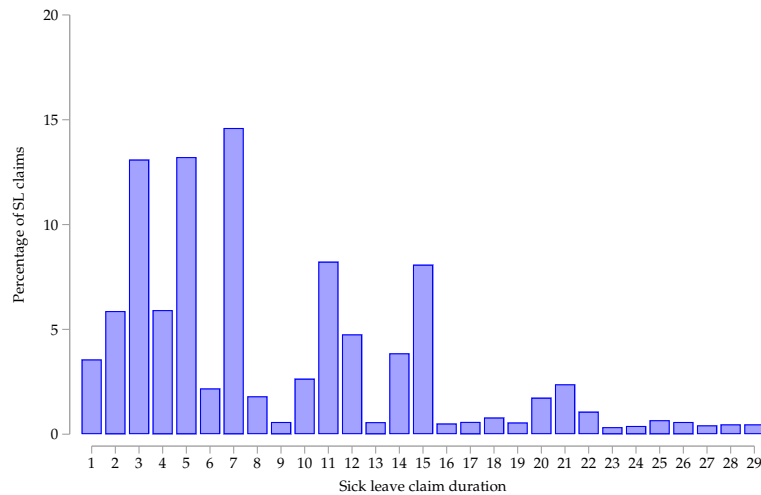
(a) 35-44 years old. Blue-collar



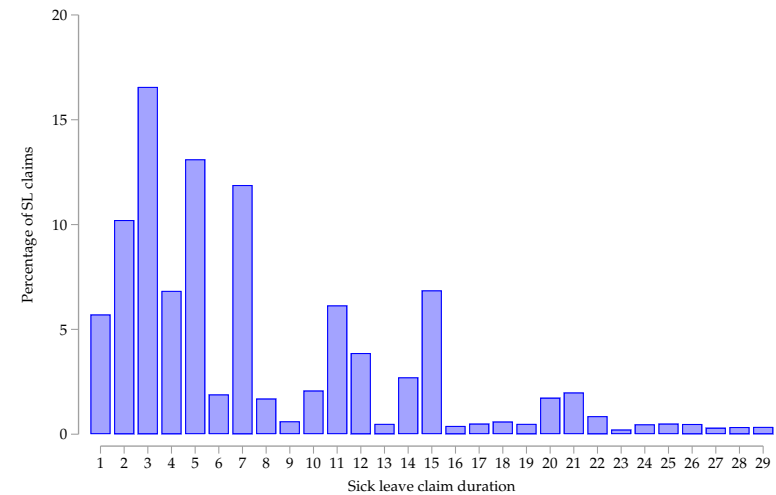
(b) 35-44 years old. White collar



(c) 45-54 years old. Blue-collar



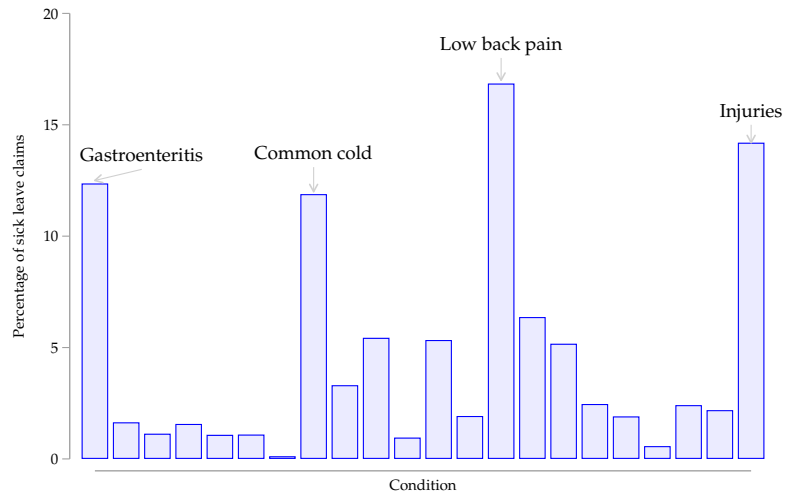
(d) 45-54 years old. White collar



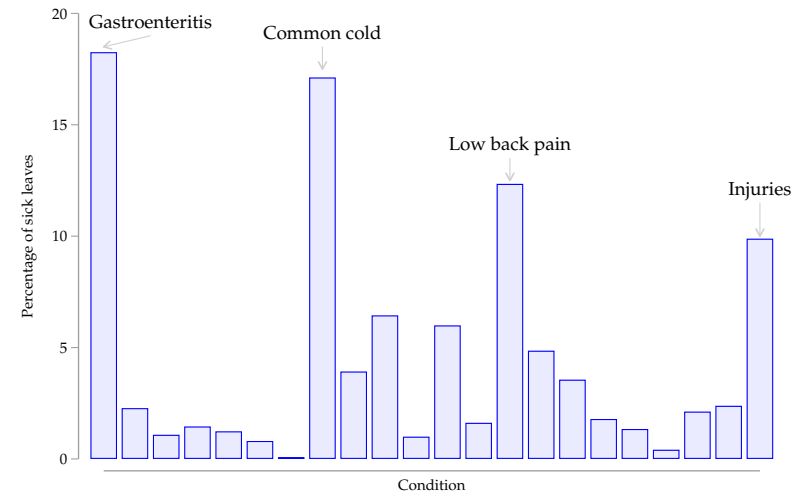
Notes: This figure shows the distribution of days on leave by workers' age and occupation for the youngest and oldest group of workers. Sample includes male private-sector employees. Blue-collar worker refers to workers who engage in hard manual labor, typically agriculture, manufacturing, construction, mining, or maintenance. White-collar worker refers to workers whose daily work activities do not involve manual labor—e.g., teachers or administrative staff. Additional groups are presented in Appendix Figure A4. This figure is referenced in Section II.C and in Section IV.A.

Figure A6: Histogram of days on leave by workers characteristics

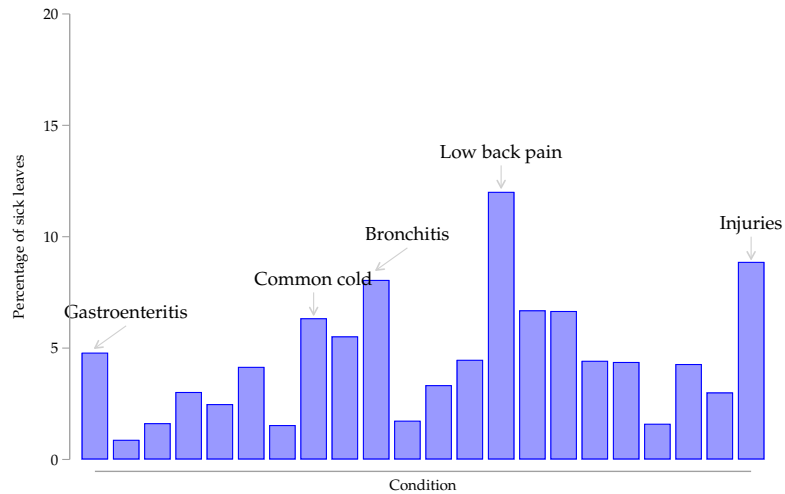
(a) 25-34 years old. Blue-collar



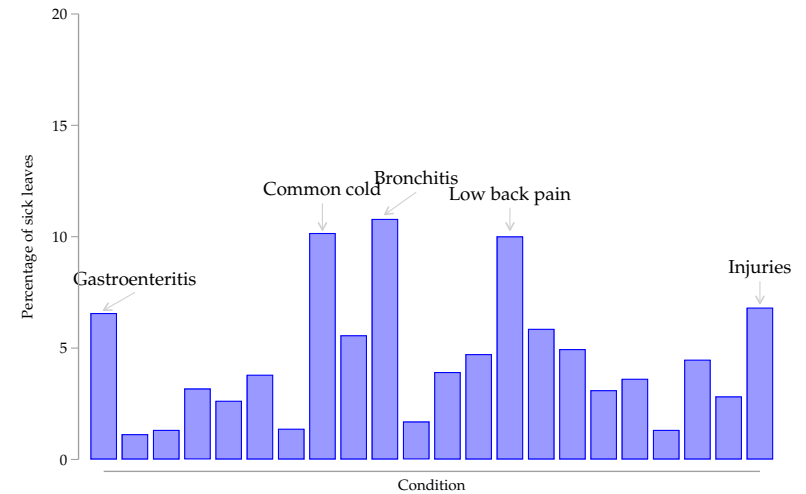
(b) 25-34 years old. White collar



(c) 55-64 years old. Blue-collar



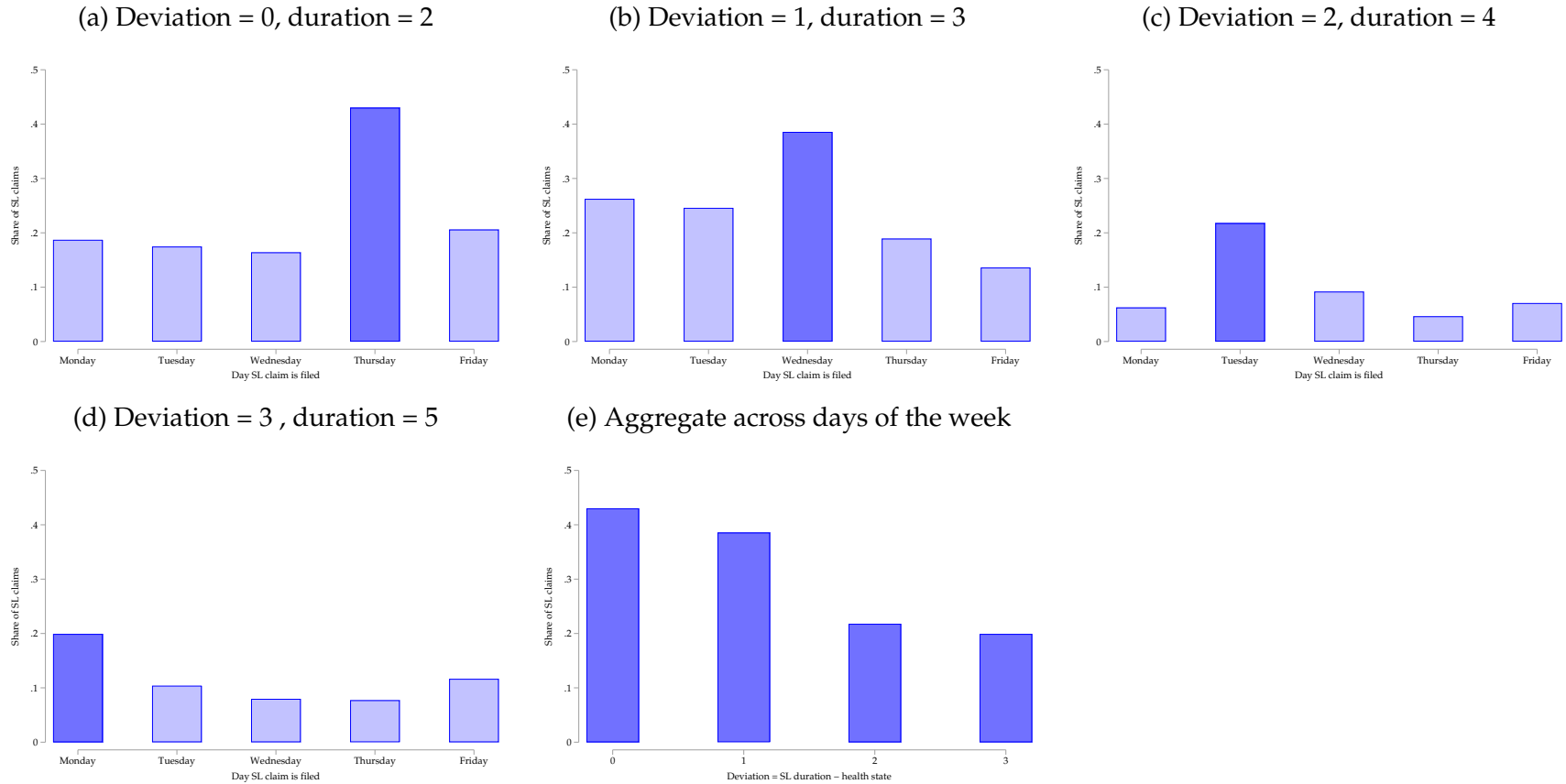
(d) 55-64 years old. White collar



Notes: This figure shows the probability that a worker contracts disease  $d$  by workers' age and occupation for the youngest and oldest group of workers. Diseases are ordered as presented in Table A10. Sample includes male private-sector employees. Blue-collar worker refers to workers who engage in hard manual labor, typically agriculture, manufacturing, construction, mining, or maintenance. White-collar worker refers to workers whose daily work activities do not involve manual labor—e.g., teachers or administrative staff. This figure is referenced in Section IV.B.

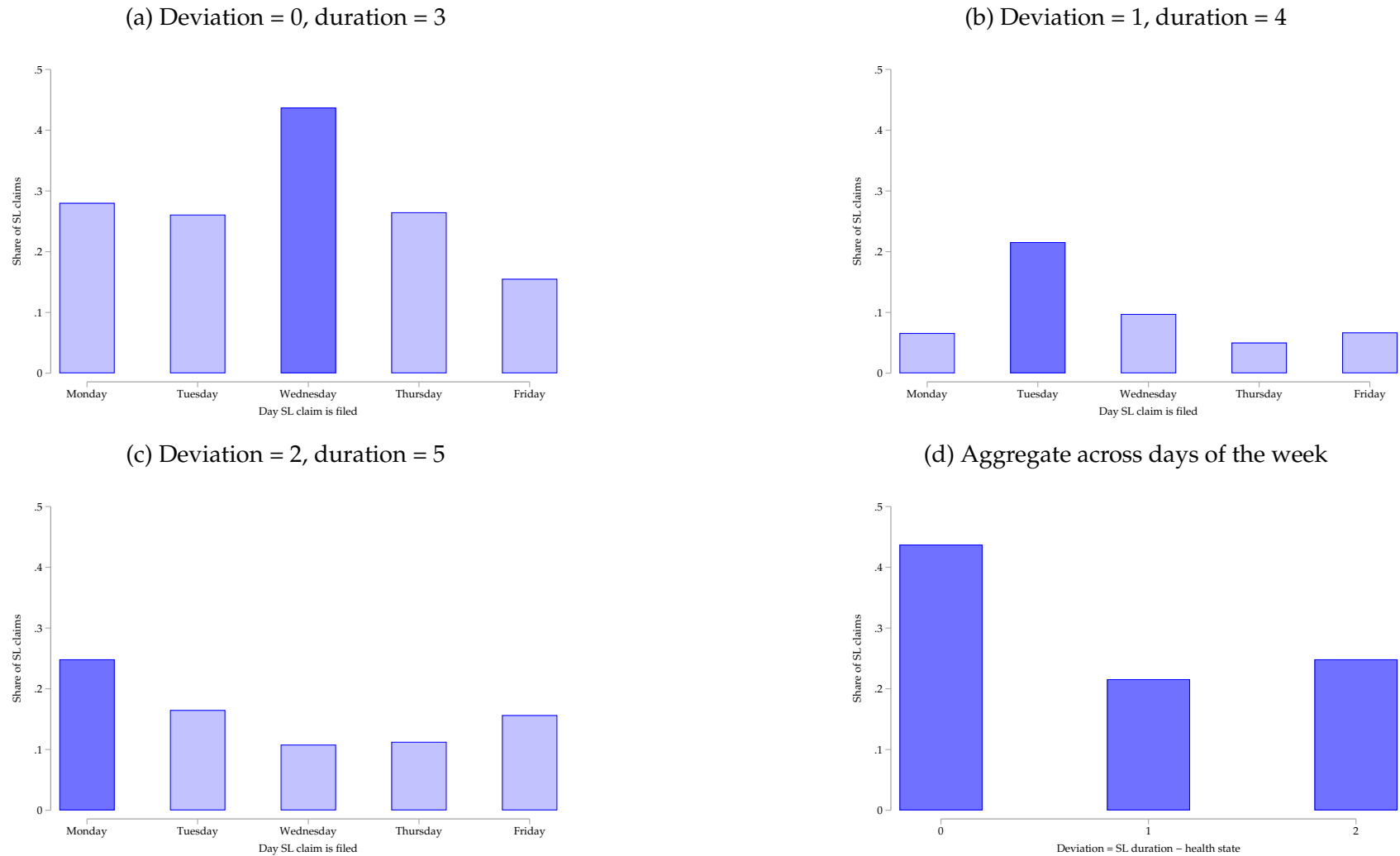


Figure A7: Identification of compliance costs parameter: Sick leave claims by duration and day of the week.  
Health shock ( $\theta$ ) equals 2-days-long.



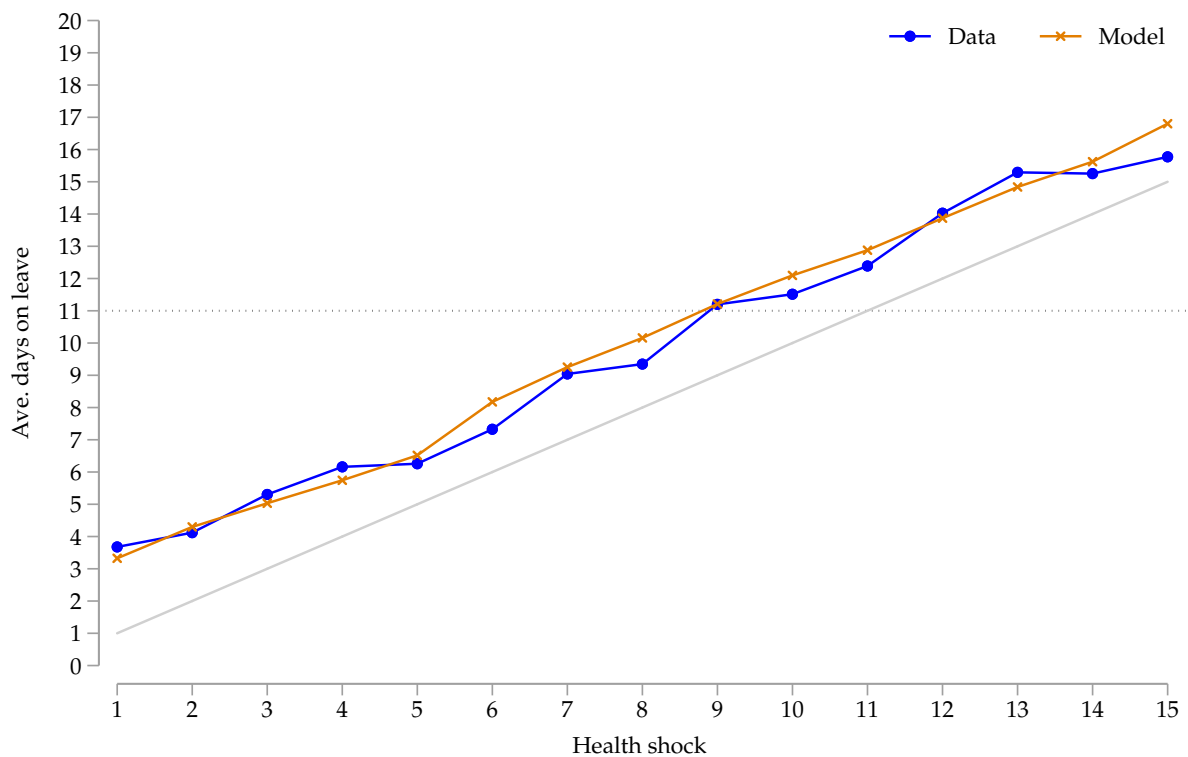
Notes: Panels (a) to (d) show the share of sick leave claims with duration  $s$  for workers whose main diagnose would implied a health state of 2 days on leave. Panel (e) aggregates the share of sick leave claims across days of the week, including only the weekend-streak combinations, e.g., from panel (a) I only consider the share for Thursday. This figure is referenced in Section IV.B.

Figure A8: Identification of compliance costs parameter: Sick leave claims by duration and day of the week.  
Health shock ( $\theta$ ) equals 3-days-long.



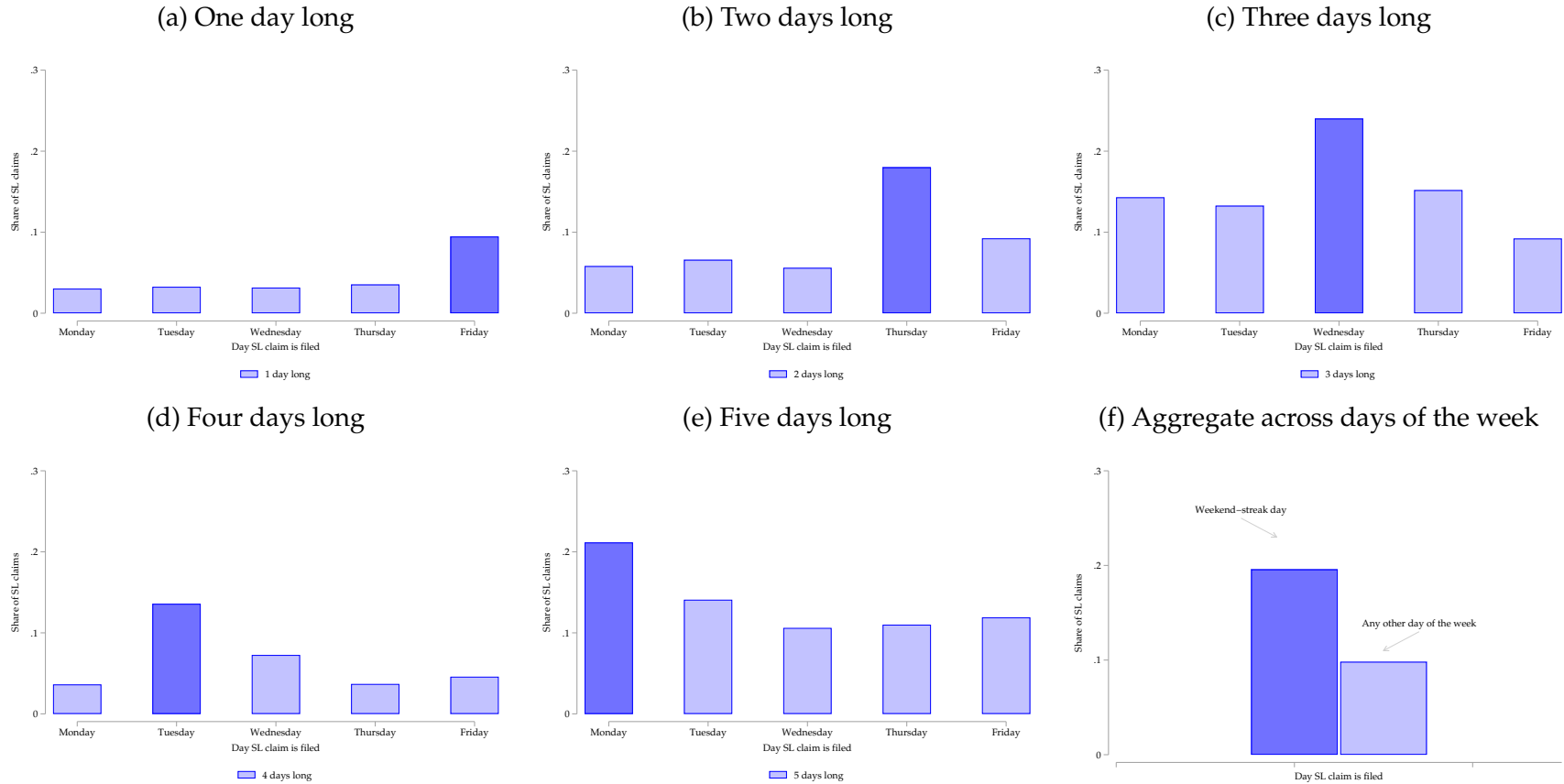
Notes: Panels (a) to (c) show the share of sick leave claims with duration  $s$  for workers whose main diagnose would implied a health state of 3 days on leave. Panel (d) aggregates the share of sick leave claims across days of the week, including only the weekend-streak combinations, e.g., from panel (a) I only consider the share for Wednesday. This figure is referenced in Section IV.B.

Figure A9: Demand for days on leave as a function of health shock



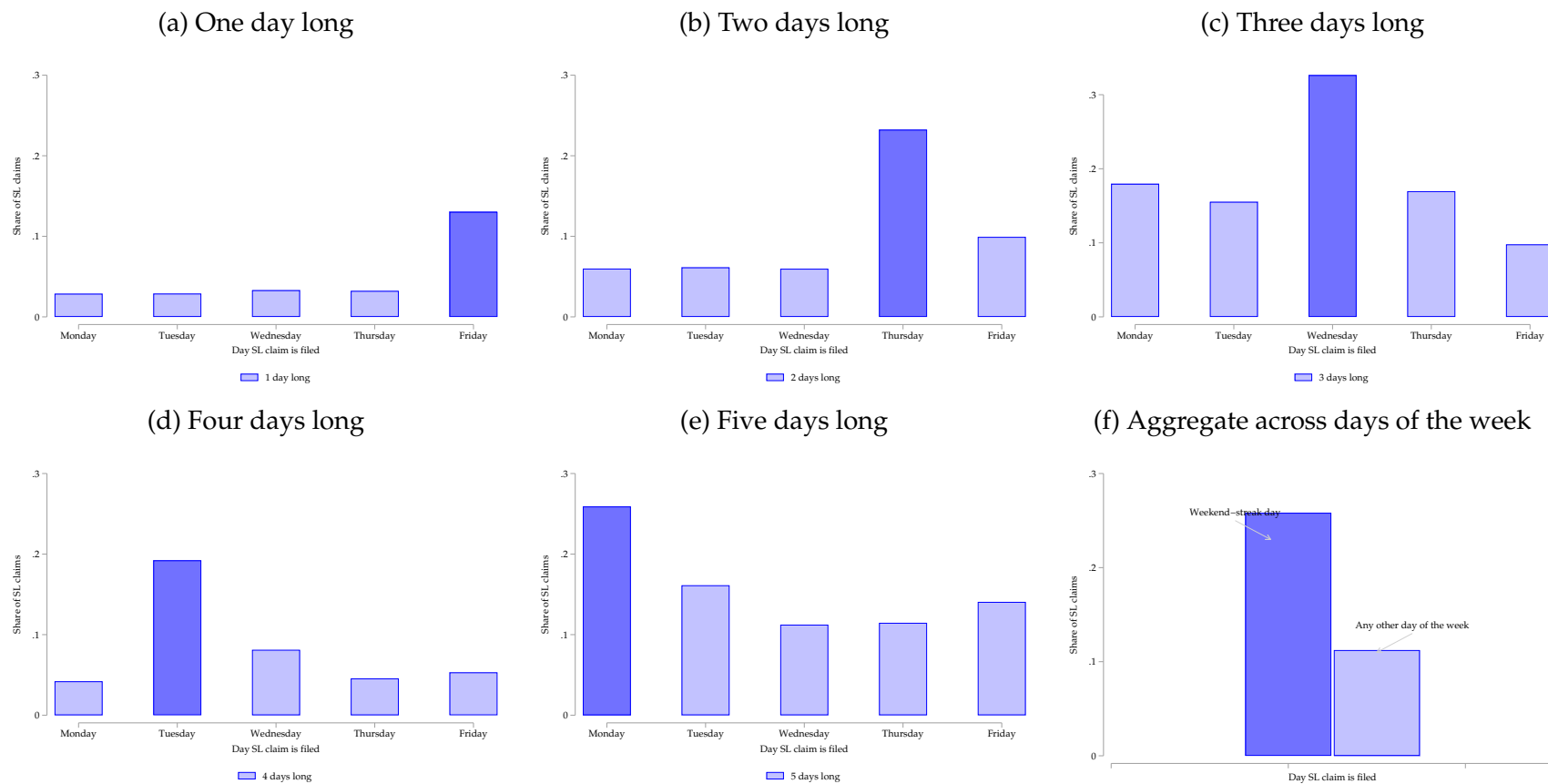
Notes: This figure shows the demand for days on leave as a function of the duration of the health shock from the data and a model-simulated sample. For each duration, I compute how many days; on average, workers request to be on leave. The 45 degrees line can be interpreted as the demand for days on leave when workers report their health. The horizontal line at 11 days indicates the position of the discontinuity in the sick pay scheme. This figure is referenced in Section [V.C](#).

Figure A10: Days of the week and sick leave claim duration. Conditional to first quarter of the year (Summer quarter).



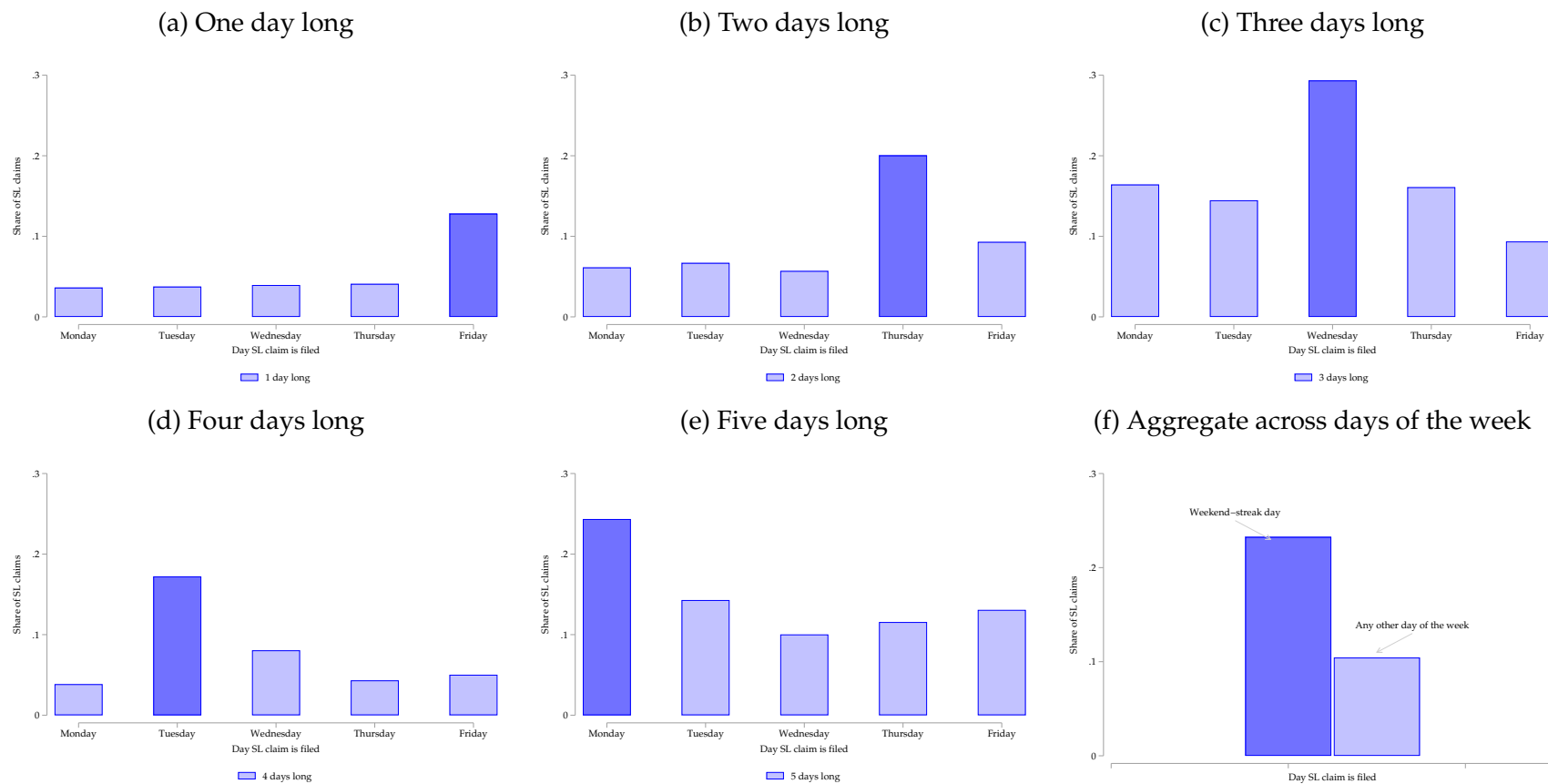
Notes: Panels (a) to (e) show the share of sick leave claims with duration  $s$  and the share of seven-days-long sick leave claims filed on each day of the week. Panel (f) aggregates across duration and days of the week: the first bar—labeled “weekend streak”—averages the share of one-to-five-days-long sick leave claims that end of a Friday and are filed any day of the week. For example, one-day-long on Friday, two-days-long on a Thursday, and so on. The second bar—labeled “non-weekend streak”—averages the share one-to-five-days-long sick leave claims filed any other day of the week. For example, two-days-long claims file on Friday. This figure is restricted to sick leave claims filed during the first quarter of the year (Summer quarter in Chile). This figure is referenced in Section ??.

Figure A11: Days of the week and sick leave claim duration. Conditional to the second quarter of the year (Fall quarter).



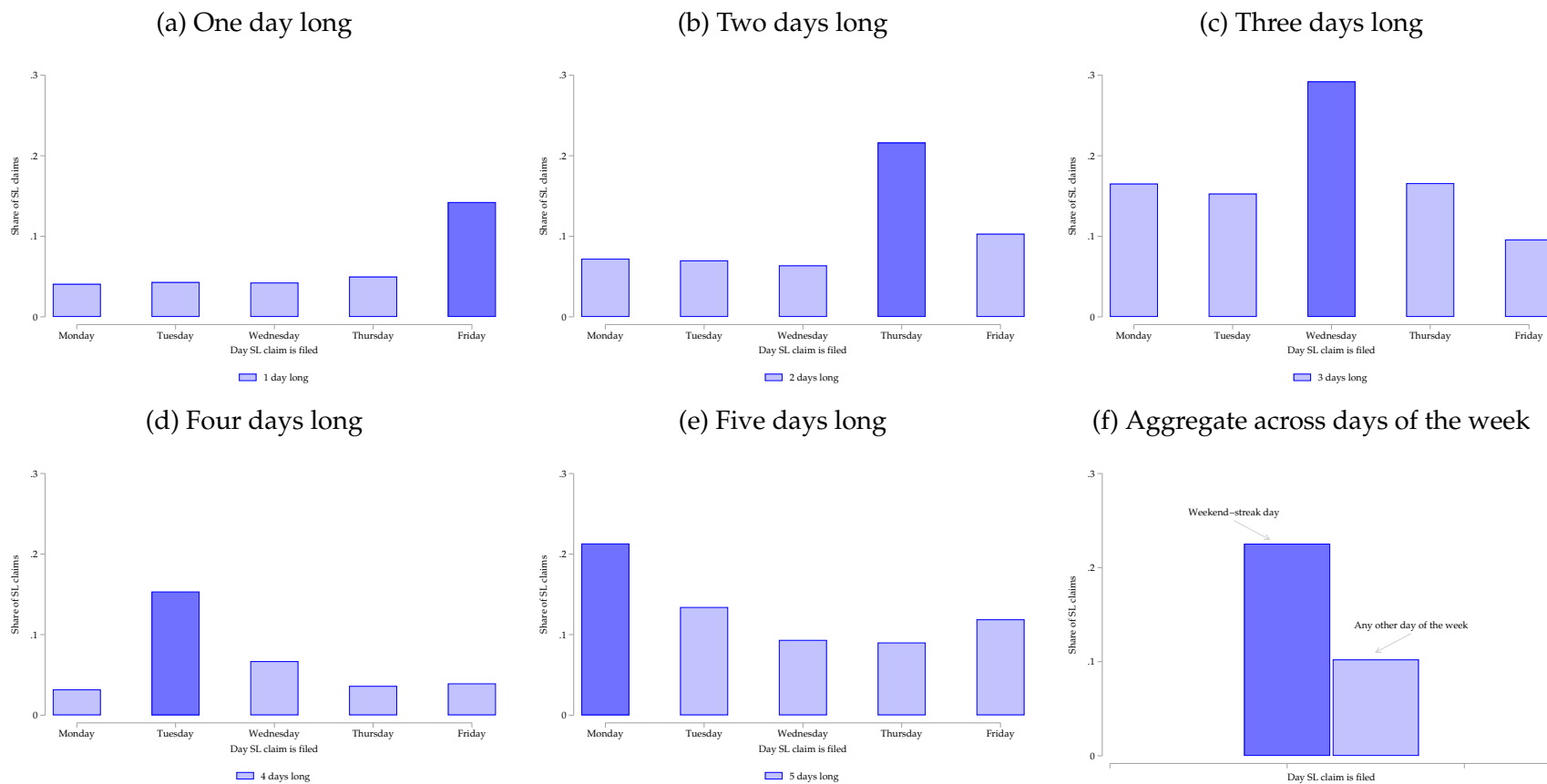
Notes: Panels (a) to (e) show the share of sick leave claims with duration  $s$  and the share of seven-days-long sick leave claims filed on each day of the week. Panel (f) aggregates across duration and days of the week: the first bar—labeled “weekend streak”—averages the share of one-to-five-days-long sick leave claims that end of a Friday and are filed any day of the week. For example, one-day-long on Friday, two-days-long on a Thursday, and so on. The second bar—labeled “non-weekend streak”—averages the share one-to-five-days-long sick leave claims filed any other day of the week. For example, two-days-long claims file on Friday. This figure is restricted to sick leave claims filed during the second quarter of the year (Fall quarter in Chile). This figure is referenced in Section ??.

Figure A12: Days of the week and sick leave claim duration. Conditional to the third quarter of the year (Winter quarter).



Notes: Panels (a) to (e) show the share of sick leave claims with duration  $s$  and the share of seven-days-long sick leave claims filed on each day of the week. Panel (f) aggregates across duration and days of the week: the first bar—labeled “weekend streak”—averages the share of one-to-five-days-long sick leave claims that end of a Friday and are filed any day of the week. For example, one-day-long on Friday, two-days-long on a Thursday, and so on. The second bar—labeled “non-weekend streak”—averages the share one-to-five-days-long sick leave claims filed any other day of the week. For example, two-days-long claims file on Friday. This figure is restricted to sick leave claims filed during the third quarter of the year (Winter quarter in Chile). This figure is referenced in Section ??.

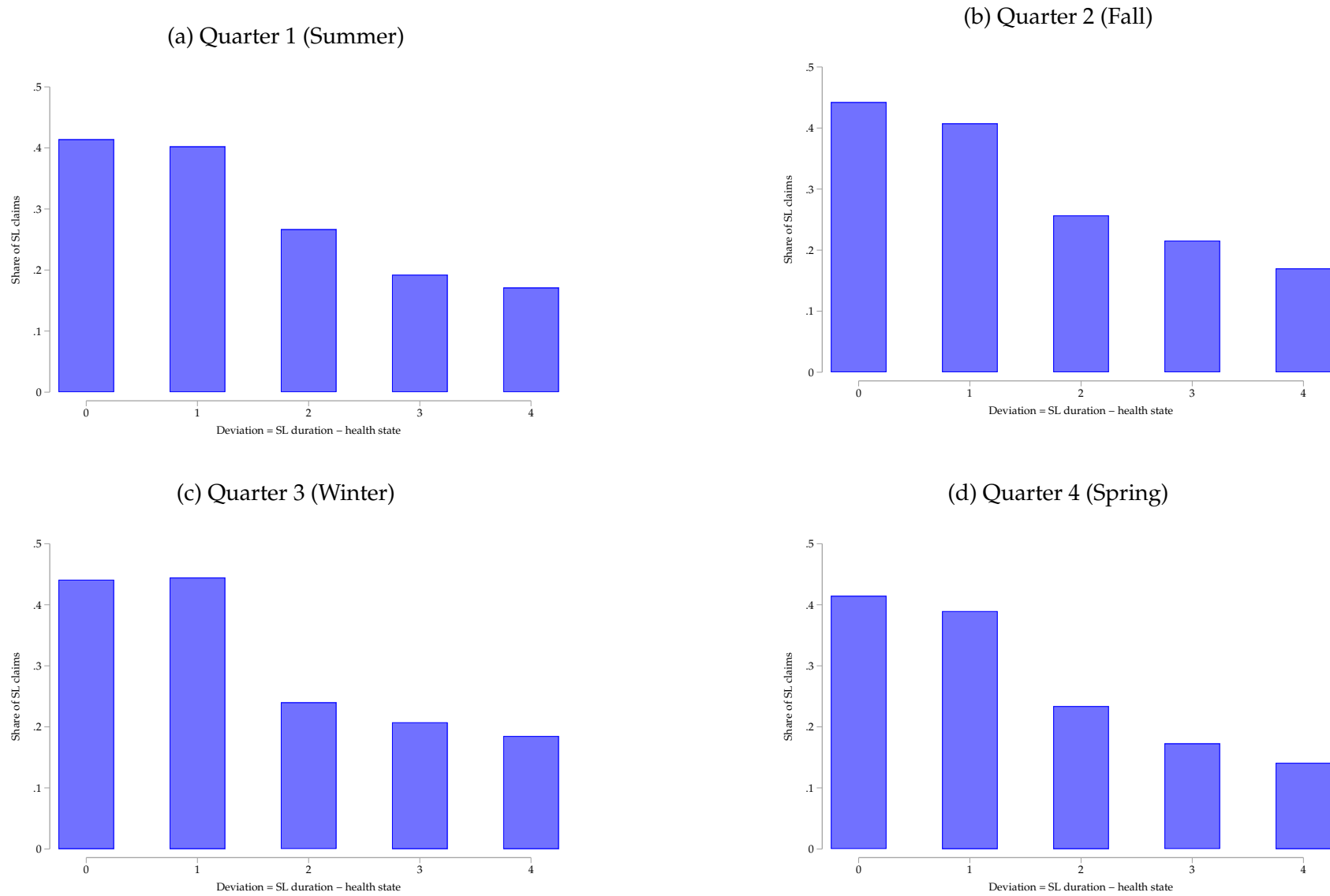
Figure A13: Days of the week and sick leave claim duration. Conditional to the third quarter of the year (Spring quarter).



Notes: Panels (a) to (e) show the share of sick leave claims with duration  $s$  and the share of seven-days-long sick leave claims filed on each day of the week. Panel (f) aggregates across duration and days of the week: the first bar—labeled “weekend streak”—averages the share of one-to-five-days-long sick leave claims that end on a Friday and are filed any day of the week. For example, one-day-long on Friday, two-days-long on a Thursday, and so on. The second bar—labeled “non-weekend streak”—averages the share one-to-five-days-long sick leave claims filed any other day of the week. This figure is restricted to sick leave claims filed during the fourth quarter of the year (Spring quarter in Chile). This figure is referenced in Section ??.

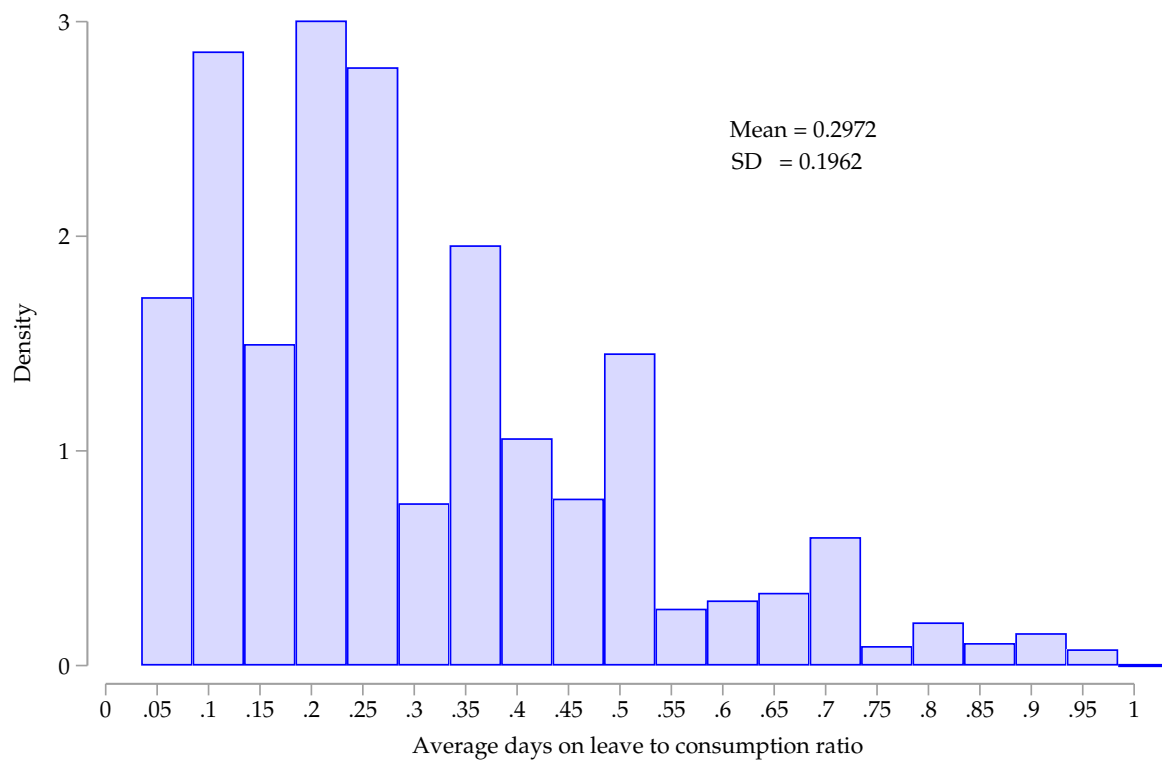


Figure A14: Compliance cost function by quarter.



Notes: Panels (a) to (d) show the average share of sick leave claims with deviations between 0 and 4 days for each quarter. Summer quarter goes from Jan to March. The average is computed over sick leave claims with primary diagnosis requiring 1, 2 or 3 days of rest filed on a weekend streak days. This figure is referenced in Section ??.

Figure A15: Distribution of leisure to consumption ratio from raw data



Notes: This figure shows the distribution of the leisure to consumption ratio  $LC_i$ . This figure is referenced in Section IV.B.

## A.II Additional Tables

Table A1: Summary statistics by healthcare insurance provider

	Government-run insurance (1)	Private insurance (2)	Year(s) (3)
<i>Panel A. Enrollees Characteristics</i>			
Share of enrollees aged			
25 - 34	25.06	31.76	2015-2019*
35 - 44	21.51	28.84	2015-2019*
45 - 54	21.11	20.12	2015-2019*
55 - 64	14.64	11.47	2015-2019*
Share female enrollees	0.44	0.35	2015-2019*
Wages (in USD monthly)			
Average	761.27	1,824.94	2015-2019*
Enrollees w/ wage above median (%)	34.44	86.69	2015-2019*
Metropolitan region (%)	38.04	60.01	2015-2019*
Mining sector (%)	0.50	2.49	2015-2019*
N of enrollees	4,503,474	1,689,240	2015-2019*
Share (%)	72.72	27.28	2015-2019*
<i>Panel B. Sick Leave Claims</i>			
Ratio SL claims to enrollees (%)			
2015	77.66	86.53	2015
2019	98.42	90.66	2019
Approved SL claims (%)	91.94	74.54	2015-2019
Rejected SL claims (%)	5.31	14.76	2015-2019
Ratio days on leave to SL claim	13.09	10.24	2015-2019
Annual cost per enrollee (in USD)	240.69	463.61	2015-2019
Ratio of total annual cost to paid days on leave	24.91	58.90	2015-2019
Annual cost			
percentage of mandatory contribution	2.6	2.1	2015-2019
as percentage of GDP	0.51	0.37	2015-2019
N of sick leave claims	3,910,482	1,473,540	2015-2019
Share (%)	72.63	27.37	2015-2019

Notes: Panel A presents summary statistics of individuals enrolled in plans offered by each healthcare insurance provider. Only individuals eligible to file a sick leave claim are included in the computations. Panel B shows characteristics of the sick leave claims handled by each insurer. Data come from the Annual Statistics of the Sick Leave System published by the Social Security Administration (SUSESO, 2020; 2019; 2018; 2017; 2016). The reported data are annual counts. Statistics in this table correspond to averages for 2015 - 2019, \* indicates that data for 2018 are not available. The median monthly wage is computed from the 2017 CASEN survey, and using this figure I compute the share of workers with monthly salary above the median. GDP data comes from the World Bank national accounts data. SL stands for sick leave. This table is referenced in Section II.A.

Table A2: Paid sick leave systems across countries

Country	Design (1)	Benefits' computation (2)
Bulgaria	bracket system	- Days 1 to 3: rep. rate = 0.7 - Day 4 onward: rep. rate = 0.8
Chile	bracket system	- Days 1 to 3: rep. rate = 0 - Days 4 to 10: rep. rate = 1 - Days 11 onward: rep. rate = 1 and the waiting period is reimbursed
Estonia	bracket system	- Days 1 to 3: rep. rate = 0 - Day 4 and onward: rep. rate = 0.7
Finland	bracket system	- Days 1 to 9: rep. rate = 0 - Day 4 and onward: rep. rate = 0.7
France	bracket system	- Days 1 to 3: rep. rate = 0 - Day 4 and onward: rep. rate = 0.5
Greece	bracket system	- Days 1 to 3: rep. rate = 0.5 - Days 4 to 30 are paid with a rep. rate of 1
Ireland	bracket system	- Days 1 to 3: 6 working days - Rates vary by earnings
Hungary	bracket system	- Days 1 to 15: rep rate = 0.7 - Days 16 onward: rep. rate = 0.5
Italy	bracket system	- Days 1 to 3: rep rate = 0 - Days 4 to 20: rep. rate = 0.5 - Days 21 onward: rep. rate = 0.66
Portugal	bracket system	- Days 1 to 3: rep rate = 0 - Days 4 onward: rep rate between 0.65 and 0.75
Spain	bracket system	- Days 1 to 5: rep rate = 0 - Days 4 to 20: rep. rate = 0.60 - Days 21 onward: rep. rate = 0.75
United Kingdom	bracket system (hybrid)	- Waiting period = 3 days , rep. rate = 0 - 99.35 pounds per week
Denmark	linear system	Replacement rate = 0.9
Netherlands	linear system	Replacement rate = 0.7
Norway	linear system	Replacement rate = 1
Poland	linear system	Replacement rate = 0.8
Switzerland	linear system	Replacement rate = 1
Germany	linear system*	- Days 1 to 42 : rep. rate = 1 - Week 7 onward: rep. rate = 0.7
Australia	credit account	10 sick days per year
Austria	credit account	Six weeks full paid sick leave
Belgium	credit accounts	30 sick days per year
United States	credit accounts	Average private-sector: < 10 days per year

Source: several sources, author's own collection and illustration. Notes: This table summarizes sick paid systems for 22 countries. Bracket system refers vary the replacement rate based on the duration of a leave. Linear system feature a constant replacement rate. Credit account refers to the case where paid leave is earned over time and unused leave accumulates, producing an employee-specific "leave balance." The UK system is hybrid because the second bracket proposes a lump sum transfer. The German system a hybrid because it features a change in the replacement rate that kicks in after a long period. This table is referenced in Section II.B.

Table A3: Average recovery times - Examples from Peruvian Handbook

Workers' characteristics and diagnoses	Correction factor and recovery time
<i>Example 1</i>	
Lumbago with sciatica (M544)	14
43 years old	1.05
Operator/manual worker (blue collar)	1.5
Optimal time	22.05
<i>Example 2</i>	
Common cold (J00)	3
25 years old	0.87
Teacher (white collar)	0.75
Optimal time	2
<i>Example 3</i>	
Infectious gastroenteritis (A09)	2
57 years old	1.3
Office manager (white collar)	0.75
Optimal time	2

Notes: This table presents examples on how to construct the average recovery time based on workers' characteristics and sick leave diagnoses. This table is referenced in Section II.C and Section IV.B.

Table A4: Sick leave claims and sick leave spells definitions

	(1)	(2)	(3)
Number of sick leave claims	1,483,103	657,125	551,647
Number of sick leave spells	1,030,613	437,418	365,127
N of SL claims in a spell (% of claims)			
One claim	55.43	51.71	51.22
Two claims	16.85	17.19	17.30
Three claims	7.30	7.93	8.00
Four claims	4.49	5.06	5.12
Five claims	3.19	3.63	3.67
Six or more claims	12.75	14.48	14.70
Among sick leave spells with more than 1 claim* (% of claims)			
Diagnoses change within spell			
Yes — 4 digits disease code	30.83	30.01	29.97
Yes — 3 digits disease code	28.67	27.86	27.82
Physician change within spell	31.21	30.87	30.83
Sample: Private sector workers			
Gender	All	Male	Male
Age	18-70	18-70	25-64

Notes: This table presents counts and summary statistics of sick leave claims and sick leave spells. A spell is a group of consecutive claims—these are considered one claim for the computation of sick leave benefits. The first row counts each sick leave claim as one observation and the second row considers the number of sick leave spells. The subsequent rows explore the composition of a spell in terms of number of claims and whether diagnoses and physicians changed within a spell. \* indicates that proportions are computed for spells composed by two to five sick leave claims. This table is referenced in Section II.B and in Section II.C.

Table A5: Conditions included in the analysis by ICD-10 group

ICD Group	Description	Included (=1 if yes)	Sick leave claims	
		(1)	Number (2)	Share (%) (3)
A00-B99	Certain infectious and parasitic diseases	1	31,244	8.56
C00-D49	Neoplasms	0	6,515	1.78
D50-D89	Blood and blood-forming organs	0	478	0.13
E00-E89	Nutritional and metabolic diseases	0	3,842	1.05
G00-G99	Nervous system	1	8,758	2.40
H00-H59	Eye and adnexa	1	6,141	1.68
H60-H95	Ear and mastoid process	1	6,246	1.71
I00-I99	Circulatory system	1	15,139	4.15
J00-J99	Respiratory system	1	64,823	17.75
K00-K95	Digestive system	1	25,854	7.08
L00-L99	Skin and subcutaneous tissue	0	8,762	2.40
M00-M99	Musculoskeletal system	1	108,908	29.83
N00-N99	Genitourinary system	1	11,605	3.18
O00-O9A	Pregnancy and childbirth	0	<50	0.01
P00-P96	Certain conditions of the perinatal	0	149	0.04
Q00-Q99	Congenital malformations	0	331	0.09
R00-R99	Abnormal clinical and laboratory findings	1	9,840	2.69
S00-S99	Injuries	1	44,922	12.30
T00-T88	Poisoning and external causes	0	4,385	1.20
U00-U85	Codes for special purposes	0	<50	0.00
V00-Y99	External causes of morbidity	0	3,578	0.98
Z00-Z99	Contact with health services	0	3,577	0.98
Total included			329,312	90.19
Total			365,127	

Notes: This table reports the health conditions included in the analysis, the number of sick leave claims filed in 2017, and what share these represent of the universe of claims. The criteria for excluding the selected health conditions is discussed in detailed in Section [Appendix B](#). This table is referenced in Section [II.C](#).

Table A6: Average recovery time by workers characteristics

ICD group	Main diagnoses	25 - 34 years old		35 - 44 years old		45 - 54 years old		55 - 64 years old	
		Blue c.	White c.	Blue c.	White c.	Blue c.	White c.	Blue c.	White c.
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
A00-A99	Infectious gastroenteritis	2	1	3	2	3	2	3	2
G00-G99	Migraine and headaches	3	2	4	2	4	2	5	3
G00-G99	Carpal tunnel syndrome	13	8	17	10	17	10	21	13
H00-H59	Conjunctivitis	5	3	7	4	7	4	9	5
H60-H95	Vertigo	4	2	5	3	5	3	6	4
I00-I99	Hypertension	4	3	6	3	6	3	7	4
I00-I99	Myocardial infarction	16	10	21	13	21	13	26	16
J00-J06	Common cold	3	2	4	2	4	2	5	3
J09-J18	Influenza and pneumonia	4	3	5	3	5	3	6	4
J20-J22	Bronchitis	5	3	7	4	7	4	8	5
J23-J99	Other respiratory diseases	8	5	9	6	9	6	11	7
K00-K95	Noninfective gastroenteritis	2	1	2	1	2	1	3	2
K00-K95	Inguinal hernia	6	4	9	5	9	5	11	7
M50-M54	Chronic low back pain	10	6	12	7	12	7	14	8
M50-M54	Lumbago with sciatica	10	6	12	7	12	7	14	8
M60-M79	Tendinitis	8	5	9	6	9	6	10	6
M60-M79	Shoulder lesions	8	5	9	6	9	6	10	6
Other M	Arthritis	9	5	10	6	11	6	12	7
Other M	Knee injuries	12	7	14	8	14	8	16	10
N00-N99	Renal colic	4	3	5	3	5	3	6	4
R00-R99*	Abdominal and pelvic pain	2	1	3	2	3	2	3	2
S00-S99	Injuries (e.g., sprain ankle)	14	8	16	9	16	9	18	11

Notes: This table shows the average recovery time by workers' age and occupation type for 22 disease groups. Blue c. stands for blue collar and white c. stands for white collar. Table A7 indicates what occupations and industries are classified as blue and white collar. This table is referenced in Section II.C and Section IV.B.



Table A7: Workers' occupation, industry and manual work classification

Occupation	Industry	Blue collar (=1 if yes) (1)
Executive, managers	Any	0
Professor, lecturer, teacher	Any	0
Other professional	Any	0
Sales representative	Any	0
Admin staff	Any	0
Factory worker	Any	1
Trabajador de casa particular	Any	1
Technician	Any	1
Unknown	Agriculture	1
Unknown	Natural Resources and mining	1
Unknown	Manufacturing	1
Unknown	Construction	1
Unknown	Utilities	1
Unknown	Retail trade	0
Unknown	Transportation, warehousing and telecommunications	1
Unknown	Service-Providing Industries	0
Unknown	Public administration	0
Unknown	Not specified	n.a.

Notes: This table reports workers' occupation, industry, and whether its combination implies the worker is considered a blue-collar (or manual) worker or not. If information is available on occupation and industry, I use worker's occupation to classified the worker as a blue-collar. If occupation is not available, I use workers' industry information. When neither occupation or industry is available, I drop observations for this worker. "n.a." stands for not applicable. This table is referenced in notes to Table A6 and in Section II.C.

Table A8: Sample construction

	2017
<i>Panel A. Sick leave claims</i>	
Single claims - from clean dataset	2,698,993
Observations without demographic information	22,757
Workers' age not in the interval [18,70]	50,369
Worker is not Chilean	61,740
Worker not enrolled in a public insurance plan	33,560
Observations without income information	8,920
Observations	2,521,647
<i>Panel B. Sick leave spells</i>	
Single spells	1,825,904
Condition on private sector workers	1,030,613
Condition on male workers	437,418
Condition on ages 25-64	365,127
Condition on diagnoses included in analysis	329,312

Notes: Panel A of this table shows the counts of sick leave claims drop due to each sample selection criterion. Panel B shows the counts of sick leave spells—consecutive claims with continuous start and end dates—for each sample selection criterion. A complete list of diagnoses included in the analysis is provided in Table A5. This table is referenced in Section II.C.

Table A9: Summary statistics: Private sector workers who have used SL benefits

	Any	Included conditions	
		All	Up to 30 days
	(1)	(2)	(3)
<i>Age</i>			
Mean	43.39	43.25	42.00
Share of workers aged (%)			
25 - 34 years old	29.21	29.51	33.07
35 - 44 years old	23.71	23.98	25.11
45 - 54 years old	24.70	24.63	23.50
55 - 64 years old	22.38	21.89	18.32
<i>Income (monthly USD)</i>			
Mean	857.97	862.72	870.30
Standard deviation	367.59	368.79	367.30
25th percentile	555.28	559.42	569.20
Median	782.85	788.21	797.88
75th percentile	1,089.33	1,095.32	1,103.05
90th percentile	1,408.30	1,414.46	1,418.81
<i>Region (%)</i>			
Central	46.78	47.32	48.35
Mining intensive	6.77	6.67	6.01
<i>Health - chronic conditions (%)</i>			
Hypertension	16.89	16.71	14.34
Diabetes	8.24	7.79	6.22
Share of workers (%)	100.00	92.59	72.16
Observations	246,017	227,797	177,531

*Notes:* This table presents summary statistics for all male workers who had used sick leave benefits in the past year based on the conditions and duration of sick leave claims. The sample includes private sector employees age 25 to 64 years old. Income statistics are based on the winsorized distribution where the lowest and highest 5% of the income values are excluded. Sick leave claims of up to 30 days account for 95% of all claims filed in a year. This table is referenced in Section II.C.

Table A10: Probability of filing a SLC for each disease group by workers' characteristics

ICD group	Main diagnoses	25 - 34 years old		35 - 44 years old		45 - 54 years old		55 - 64 years old	
		Blue c.	White c.	Blue c.	White c.	Blue c.	White c.	Blue c.	White c.
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
A00-A99	Infectious gastroenteritis	12.36	18.26	8.91	13.06	6.51	9.36	4.80	6.57
G00-G99	Migraine and headaches	1.64	2.28	1.57	1.86	1.19	1.64	0.89	1.14
G00-G99	Carpal tunnel syndrome	1.13	1.08	1.31	1.30	1.48	1.31	1.63	1.33
H00-H59	Conjunctivitis	1.57	1.46	1.92	2.40	2.40	2.40	3.03	3.19
H60-H95	Vertigo	1.08	1.24	1.32	1.23	1.85	1.68	2.49	2.64
I00-I99	Hypertension	1.09	0.80	1.88	1.70	2.95	2.85	4.16	3.81
I00-I99	Myocardial infarction	0.12	0.08	0.31	0.34	0.77	0.71	1.55	1.38
J00-J06	Common cold	11.89	17.12	10.64	14.87	8.62	12.79	6.34	10.17
J09-J18	Influenza and pneumonia	3.31	3.92	3.78	4.66	4.68	4.88	5.53	5.58
J20-J22	Bronchitis	5.44	6.44	5.91	7.33	7.18	8.35	8.06	10.80
J23-J99	Other respiratory diseases	0.96	1.00	1.11	1.13	1.30	1.37	1.74	1.71
K00-K95	Noninfective gastroenteritis	5.34	5.99	4.19	4.99	3.95	4.57	3.34	3.93
K00-K95	Inguinal hernia	1.93	1.62	3.02	2.87	3.82	4.02	4.48	4.73
M50-M54	Chronic low back pain	16.85	12.35	16.73	12.78	14.17	11.43	12.02	10.02
M50-M54	Lumbago with sciatica	6.37	4.86	8.11	6.33	7.54	6.60	6.70	5.87
M60-M79	Tendinitis	5.17	3.56	5.99	4.37	6.55	4.98	6.67	4.95
M60-M79	Shoulder lesions	2.47	1.79	3.78	2.49	4.62	3.61	4.43	3.11
Other M	Arthritis	1.91	1.34	2.25	1.79	3.11	2.63	4.38	3.63
Other M	Knee injuries	0.57	0.41	0.70	0.66	1.16	0.99	1.61	1.33
N00-N99	Renal colic	2.42	2.12	3.06	3.23	3.63	3.47	4.29	4.48
R00-R99*	Abdominal and pelvic pain	2.19	2.38	1.99	2.37	2.38	2.72	3.01	2.83
S00-S99	Injuries (e.g., sprain ankle)	14.19	9.89	11.53	8.25	10.13	7.64	8.87	6.82

*Notes:* This table shows the probability of filling a sick leave claim for each disease (*d*) by workers' group (*b*). Each of these probabilities is computed as the ratio of sick leave claims with diagnosis *d* and all claims from group *b*, thus columns add up to 100. Main diagnoses indicates the most common condition for a disease group. Blue c. and white c. stand for blue-collar and white-collar occupations respectively. These probabilities are plotted in Figure A6. This table is referenced in Section II.D.

Table A11: Number of business days on leave ( $s_l$ )

Day of the week ( $dow$ )	Number of days on leave ( $s_c$ )							
	1	2	3	4	5	6	7	8
Monday	1	2	3	4	5	5	5	6
Tuesday	1	2	3	4	4	4	5	6
Wednesday	1	2	3	3	3	4	5	6
Thursday	1	2	2	2	3	4	5	6
Friday	1	1	1	2	3	4	5	6

Notes: This table shows the number of business days on leave ( $s_l$ ) as a function of (total) days on leave ( $s_c$ ) and day of the week ( $dow$ ) a sick leave claim is filed. This table is referenced in Section III.A.

Table A12: Identification of weekend-streak utility parameter ( $q$ ): estimates from raw data

Duration	Day of the week		Difference
	Weekend streak	Non-weekend streak	
	(1)	(2)	
1 day long	0.1219	0.0355	0.0864
2 days long	0.2062	0.0672	0.1391
3 days long	0.2872	0.1482	0.1390
4 days long	0.1640	0.0489	0.1151
5 days long	0.2330	0.1216	0.1114
Simple average	0.2025	0.0843	0.1182
Weighted average	0.2274	0.1041	0.1233

Notes: This table presents the distribution of sick leave claims by duration and day of the week. Weekend streak refers to the day of the week a sick leave claim should start to finish on Friday. For example, when duration is one day, weekend streak refers to Friday, when duration is two days, it refers to Thursday. The non-weekend streak category groups all the other days of the week. The share of sick leave claims of duration  $s$  filed on day  $dow$  is computed as the ratio between the number of claims with duration  $s$  filed on  $dow$  and the number of claims of filed on  $dow$  with duration between one and fifteen days. Figure 5 presents this table graphically. This table is referenced in Section IV.B.

## Appendix B. Distribution of health states

The Peruvian Handbook of Recovery Times specifies an average recovery time for 2,763 unique disease codes at the fourth digit level of the 10th revision of the ICD. This paper focuses on non-mental health conditions; excluding these diagnoses reduces the number of unique diseases to 2,690.<sup>41</sup> Estimating the model with such level of granularity is unfeasible: it would require estimating a probability for each disease and group of observable characteristics ( $2,690 \text{ diagnoses} \times 4 \text{ age group} \times 2 \text{ occupation groups} = 21,520$ ). For this reason, I group diagnoses in more aggregated categories.

I use these categories considering (i) the type of diseases they represent and (ii) how frequently these diagnoses are used in the claims data. Table A5 lists the conditions included in the analysis by their ICD 10th revision group and the share of sick leave claim data with these diagnoses. To compute these shares, I used the sample constructed for the quantitative analysis of this paper. Table A8 provides details on sample construction.

The first criteria for excluding a group of conditions are those not listed in the Peruvian handbook. These are conditions originating in the perinatal period (codes in groups P00-P96) and congenital malformations, deformations, and chromosomal abnormalities (codes in groups Q00-Q99). In fact, 0.15% of the sick leave claim data is reported under these diagnoses. I dropped such observations.

The second criteria for excluding a group of conditions is the nature of the diagnosis which makes very challenging to assign a benchmark recovery time. I exclude poisonings and burns (codes in group T00-T98)—these diagnoses accumulate 1.22% of the sick leave claim data. Additionally, I exclude diseases coded under “special purposes codes” (codes U00-U85), external causes of morbidity (codes V00-Y99), and factor influencing health status and contact with health services (codes Z00-Z99). All these together represent 3.16% of the sick leave claims. These conditions associated with longer recovery times or impairments where full recovery might not be foreseeable, for example, leg amputations and organs transplants. Finally, I exclude conditions with diagnoses C00-D49; these codes are used for neoplasms, which in most cases, are chronic conditions or diseases that would require a longer recovery time. In terms of claims data, these represent 1.78% of the claims. The final sample includes about 86% of all sick leave claims filed by private-sector male workers.

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<sup>41</sup>I use codes F01-F99 to define mental health conditions, these are grouped under the chapter “Mental, Behavioral and Neurodevelopmental disorders”.