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"Enterprise Management System for Furnishing Industry"

Problem Definition

Furnishing Industry is mainly unorganised market and so is there accounting system. Basically talking about the wholesale distributors there is a vast need to organise their paperwork and accounting system so to make the work easy. With lots of inventory, customer both Retail and Wholesale. Moreover the business is customer oriented that means customised comfort option are also provided to the customers based on their requirement. So to maintaining this is a very tedious task. To make this task easy we hereby propose "Business Management System for Furnishing Industry"

Objective

It will help to keep in sync all the activities of the firm. This may span from maintaining the customer and vendor database to maintaining the records of purchase and sales bills. For the smooth functioning and having growth of the business it is at most important for the organisation to have such an advanced and easy to use system.

Project Scope

Furnishing industry itself has very large scope in terms of its work order. As it is partly unorganised sector there is strong need to digitise it and make it paperless. There are various people included in the entire process. This system basically solves the problem for furnishing industry distributors. They Purchase goods from their vendors and sell them to other B2B Clients as well as to retail customers. The entire work flow takes place at the single showroom and multiple warehouses.

Here the owner is responsible for viewing all the data and make business decision. Whereas accountant is responsible to maintain all the purchase and sales invoices being in synchronisation with sales details. This would help to maintain the inventory and other important statistics. Moreover the Dealer (Wholesale Clients) are also entitled to view their purchase statistics with the distributor.

Functional Requirement

1. Login
2. Customer Management
3. Dealer Management
4. Vendor Management
5. Inventory Management
6. Invoicing
7. Task Management

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User Characteristics

People using this system:

✓ Owner/CEO

✓ Accountant/Manager/Business analyst

✓ Clients – Dealers (B2B)

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