National College of Ireland

BSHC BSHBIS

Year 4

Strategic Management

Continuous Assessment (30%)

Due Date: 30th October 2016

Requirements:

You are required to conduct an analysis of Cisco's strategy based on the case study provided.

- 1. Select one analytical framework from the list below and apply it to the Cisco case study. A brief explanation / justification for your chosen selection should be provided for the analytical framework chosen.
- 2. Also, you are to comment on the following:
 - a. What do Cisco do very well that is "good for business"
 - b. Discuss three key developments in Cisco between 2009 and the present (2016)

Your assignment must be uploaded to Moodle on before the date above.

Marks are allocated as follows:

Individual analysis - 50%

Group work - 50%

- 1. P.E.S.T.
- 2. T.O.W.S.
- 3. Porter's 5 Forces Model
- 4. Porter's Value Chain
- 5. Porter's Generic Competitive Strategies
- 6. Boston Consulting Group (BCG) matrix
- 7. Ansoff's Growth product / market strategy matrix

Note: The cover page of your submission must include your name, STREAM / Class and student number.

20% of the marks in each section above will be allocated for professional presentation and completeness of the document.