

WILLIAM GEORGE

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INTRODUCTION

Upcoming Computer Science graduate with significant sales success and a passion for Tech, looking for a position where I can work with a team and can best use my tech expertise and relationship building skills to generate positive outcomes.

EDUCATION

Bachelor of Science: Computer Science Sept 2014 - Dec 2017
OREGON STATE UNIVERSITY Overall GPA: 3.98/4.00
Anticipated Graduation: December 2017

Masters of Business Administration: Information Systems Management Concentration Sept 2010 - Dec 2013
KELLER GRADUATE SCHOOL Overall GPA: 3.92/4.00

Bachelor of Science: Molecular, Cellular and Developmental Biology Sept 2003 - June 2008
Bachelor of Arts: Psychology
UNIVERSITY OF WASHINGTON Overall GPA: 3.46/4.00

WORK EXPERIENCE

Owner/ Founder *Vis Vires LLC* Mar 2012 - Current

- Founded successful startup focused on providing health and fitness solutions for busy professionals
- Maintained a healthy client base through word of mouth and social media advertising
- Currently developing iOS, Android and Web applications alongside company website to ease day to day operations

Account Specialist *SimuLab Corporation* Dec 2011 - Aug 2014

- Increased territory sales over 100%, leading company in Domestic Sales in 2013 & 2014
- Managed thousands of user accounts in MI, OH, ON, PA, DE, MD, DC
- Identified several new potential customers to grow company reach

Master Trainer *24 Hour Fitness* Apr 2008 - Apr 2012

- Consistently in the top three in revenue generated at the highest grossing training gym in the nation for 4 years
- Worked with over 125 unique clients for more than 7000 sessions

PERSONAL AND ACADEMIC PROJECTS

PinchTest Application <https://github.com/VisVires/PinchTest> June 2017

- Android Application built using Android SDK that uses OKHttp and AppAuth to communicate with API
- RESTful API built in Python and hosted on Google App Engine, Web and iOS interfaces currently under construction

HowToGuide <https://github.com/VisVires/HowToGuide> December 2015

- NodeJS Application built to explain how to do server side analytics using universal analytics and the Google Analytics API
- Templating: handlebars.js, CSS3: Bootstrap, Framework: Node.js express, Task Management: Grunt
- Originally hosted on AWS EC2 Instance and will rehost and supply url at request

SKILLS

Technical Skills

Primary Languages: C++, Python
Familiar With: JavaScript, C, C#, Java, SQL, & bash
Web: NodeJS, Python, HTML5, CSS3, JSON
Databases: MySQL, Oracle, NoSQL, SQLite, DynamoDB
IAAS Technologies: AWS
PAAS Technologies: Google App Engine, Unity 3D Game Engine
XCode, Android Studio

Soft Skills

Well-developed public speaking skills
Expertise in Customer Identification
Ability to utilize negotiation skills & closing strategies to find mutually beneficial solutions
Skilled leader with an ability to motivate
Objective Thinker