walmart-cs

March 13, 2025

1 About Walmart

Walmart is an American multinational retail corporation that operates a chain of supercenters, discount departmental stores, and grocery stores from the United States. Walmart has more than 100 million customers worldwide.

1.1 Business Problem

The Management team at Walmart Inc. wants to analyze the customer purchase behavior (specifically, purchase amount) against the customer's gender and the various other factors to help the business make better decisions. They want to understand if the spending habits differ between male and female customers: Do women spend more on Black Friday than men? (Assume 50 million customers are male and 50 million are female).

1.2 Dataset

The company collected the transactional data of customers who purchased products from the Walmart Stores during Black Friday. The dataset has the following features:

User ID: User ID

Product_ID : Product ID

Gender: Sex of User

Age: Age in bins

Occupation : Occupation(Masked)

City Category: Category of the City (A,B,C)

StayInCurrentCityYears: Number of years stay in current city

Marital Status: Marital Status

ProductCategory: Product Category (Masked)

Purchase: Purchase Amount

2 1. Defining Problem Statement and Analysing basic metrics:

Observations on shape of data, data types of all the attributes, conversion of categorical attributes to 'category' (If required), statistical summary

```
[98]: import pandas as pd
      import numpy as np
      import matplotlib.pyplot as plt
      import seaborn as sns
      import math
      import warnings
      warnings.filterwarnings('ignore')
      from scipy import stats
      from scipy.stats import norm
[99]: | wget https://d2beiqkhq929f0.cloudfront.net/public_assets/assets/000/001/293/
        original/walmart_data.csv?1641285094 -0 walmart_data.csv
      --2025-03-13 06:11:34-- https://d2beiqkhq929f0.cloudfront.net/public_assets/ass
      ets/000/001/293/original/walmart_data.csv?1641285094
      Resolving d2beiqkhq929f0.cloudfront.net (d2beiqkhq929f0.cloudfront.net)...
      13.224.9.181, 13.224.9.103, 13.224.9.24, ...
      Connecting to d2beigkhq929f0.cloudfront.net
      (d2beiqkhq929f0.cloudfront.net)|13.224.9.181|:443... connected.
      HTTP request sent, awaiting response... 200 OK
      Length: 23027994 (22M) [text/plain]
      Saving to: 'walmart_data.csv'
                         in 0.1s
      walmart data.csv
      2025-03-13 06:11:34 (202 MB/s) - 'walmart_data.csv' saved [23027994/23027994]
[100]: | walmart = pd.read_csv('walmart_data.csv')
```

3 Basic data exploration:

```
[101]: # Prints top 5 rows
      walmart.head()
[101]:
         User_ID Product_ID Gender
                                    Age Occupation City_Category \
      0 1000001 P00069042
                                F 0-17
                                                 10
                                                                Α
      1 1000001 P00248942
                                F 0-17
                                                 10
                                                                Α
      2 1000001 P00087842
                                F 0-17
                                                 10
                                                               Α
      3 1000001 P00085442
                                F 0-17
                                                 10
      4 1000002 P00285442
                                   55+
                                                 16
```

```
0
                                                                8370
     1
                             2
                                           0
                                                          1
                                                               15200
     2
                             2
                                           0
                                                         12
                                                                1422
     3
                             2
                                           0
                                                         12
                                                                1057
     4
                            4+
                                           0
                                                          8
                                                                7969
[102]: # Prints last 5 rows
     walmart.tail()
[102]:
            User ID Product ID Gender
                                          Occupation City_Category \
                                     Age
     550063
            1006033 P00372445
                                 M 51-55
                                                 13
                                                             С
     550064
            1006035 P00375436
                                 F
                                    26-35
                                                 1
     550065 1006036 P00375436
                                    26 - 35
                                                 15
                                                             В
     550066 1006038 P00375436
                                 F
                                     55+
                                                 1
                                                             С
     550067
            1006039 P00371644
                                    46-50
                                                 0
                                                             В
                                 F
           Stay_In_Current_City_Years Marital_Status Product_Category
                                                                 Purchase
     550063
                                                                     368
                                                             20
     550064
                                 3
                                                             20
                                                                     371
     550065
                                4+
                                               1
                                                             20
                                                                     137
     550066
                                 2
                                                             20
                                                                     365
     550067
                                               1
                                                             20
                                                                     490
[103]: print(f"Shape:\n {walmart.shape}")
     print("-----
     print(f"Columns of this data set are:\n {walmart.columns}")
     print("----")
     print(f"Data types: \n {walmart.dtypes}")
     print("-----
     Shape:
      (550068, 10)
     Columns of this data set are:
      Index(['User_ID', 'Product_ID', 'Gender', 'Age', 'Occupation', 'City_Category',
           'Stay_In_Current_City_Years', 'Marital_Status', 'Product_Category',
           'Purchase'],
          dtype='object')
     Data types:
      User_ID
                                int64
     Product ID
                               object
     Gender
                               object
                               object
     Age
     Occupation
                                int64
     City_Category
                               object
```

Stay_In_Current_City_Years Marital_Status Product_Category

Purchase

```
Stay_In_Current_City_Years object
Marital_Status int64
Product_Category int64
Purchase int64
```

dtype: object

Observation:

- 1. The Dataset consists of 550068 rows and 10 columns
- 2. Numerical data type: User_ID,Gender,Occupation,Martial_Status,Product_Category,Purchase
- $3. \ \ Object \ data \ type: Product_ID, Age, City_Category, Stay_In_Current_City_Years$

4 Statistical summary:

```
[104]: walmart.describe().T
[104]:
                                                                                 25%
                             count
                                            mean
                                                          std
                                                                      min
       User_ID
                         550068.0
                                   1.003029e+06
                                                  1727.591586
                                                               1000001.0
                                                                           1001516.0
       Occupation
                         550068.0 8.076707e+00
                                                     6.522660
                                                                      0.0
                                                                                 2.0
       Marital_Status
                         550068.0 4.096530e-01
                                                     0.491770
                                                                      0.0
                                                                                 0.0
       Product_Category
                                                                      1.0
                         550068.0 5.404270e+00
                                                     3.936211
                                                                                 1.0
       Purchase
                         550068.0 9.263969e+03 5023.065394
                                                                     12.0
                                                                              5823.0
                               50%
                                           75%
                                                      max
       User_ID
                         1003077.0
                                    1004478.0
                                                1006040.0
       Occupation
                               7.0
                                          14.0
                                                     20.0
       Marital_Status
                               0.0
                                           1.0
                                                      1.0
       Product Category
                                           8.0
                                                     20.0
                               5.0
       Purchase
                                       12054.0
                                                  23961.0
                            8047.0
[105]: walmart.describe(include = 'object').T
[105]:
                                     count unique
                                                         top
                                                                 freq
       Product_ID
                                             3631 P00265242
                                                                 1880
                                    550068
       Gender
                                    550068
                                                2
                                                           M 414259
       Age
                                    550068
                                                7
                                                       26-35 219587
       City_Category
                                                3
                                    550068
                                                           B 231173
       Stay_In_Current_City_Years
                                    550068
                                                           1 193821
      Descriptive Statistics of Numeric columns:
[106]: for col in walmart.select_dtypes(np.number):
         mean = np.round(walmart[col].mean(),2)
         sd = np.round(walmart[col].std(),2)
         median = np.round(walmart[col].median(),2)
         minimum = walmart[col].min()
         maximum = walmart[col].max()
```

```
q1 = np.percentile(walmart[col], 25)
  IQR = q3 - q1
  Upper = q3 + 1.5 * IQR
  Lower = q1 - 1.5 * IQR
  print(f"----DESCRIPTIVE STATISTICS OF {col} COLUMN-----")
  print(f"Mean:{mean}")
  print(f"Standard deviation:{sd}")
  print(f"Median:{median}")
  print(f"Minimum:{minimum}")
  print(f"Maximum:{maximum}")
  print(f"25 Percentile:{q1}")
  print(f"75 Percentile:{q3}")
  print(f"Inter Quartile Range:{IQR}")
  print(f"Upper bound:{Upper}")
  print(f"Lower bound:{Lower}")
  print()
-----DESCRIPTIVE STATISTICS OF User_ID COLUMN------
Mean:1003028.84
Standard deviation:1727.59
Median:1003077.0
Minimum: 1000001
Maximum: 1006040
25 Percentile:1001516.0
75 Percentile:1004478.0
Inter Quartile Range: 2962.0
Upper bound:1008921.0
Lower bound:997073.0
-----DESCRIPTIVE STATISTICS OF Occupation COLUMN------
Mean:8.08
Standard deviation:6.52
Median:7.0
Minimum: 0
Maximum:20
25 Percentile:2.0
75 Percentile:14.0
Inter Quartile Range: 12.0
Upper bound:32.0
Lower bound:-16.0
-----DESCRIPTIVE STATISTICS OF Marital_Status COLUMN------
Mean: 0.41
Standard deviation:0.49
Median:0.0
Minimum: 0
```

q3 = np.percentile(walmart[col],75)

```
Maximum:1
25 Percentile:0.0
75 Percentile:1.0
Inter Quartile Range: 1.0
Upper bound:2.5
Lower bound:-1.5
-----DESCRIPTIVE STATISTICS OF Product_Category COLUMN------
Mean:5.4
Standard deviation: 3.94
Median:5.0
Minimum: 1
Maximum:20
25 Percentile:1.0
75 Percentile:8.0
Inter Quartile Range: 7.0
Upper bound:18.5
Lower bound: -9.5
-----DESCRIPTIVE STATISTICS OF Purchase COLUMN-----
Mean: 9263.97
Standard deviation:5023.07
Median:8047.0
Minimum:12
Maximum:23961
25 Percentile:5823.0
75 Percentile:12054.0
Inter Quartile Range:6231.0
Upper bound:21400.5
Lower bound: -3523.5
```

5 Missing Values and Outlier Detection

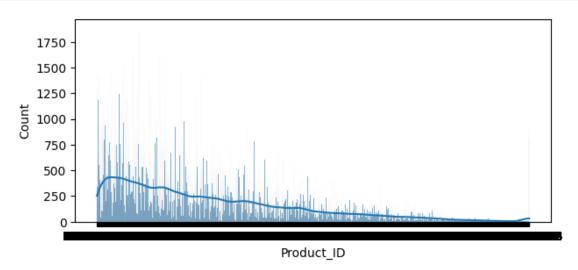
```
outliers = df[((df < (q1 - 1.5 * IQR)) | (df > (q3 + 1.5 * IQR)))]
    return outliers

outliers = find_outliers_IQR(walmart["Purchase"])

print("number of outliers: "+ str(len(outliers)))
print('-----')
print("max outlier value: "+ str(outliers.max()))
print('-----')
print("min outlier value: "+ str(outliers.min()))
```

```
number of outliers: 2677
-----
max outlier value:23961
-----
min outlier value: 21401
```

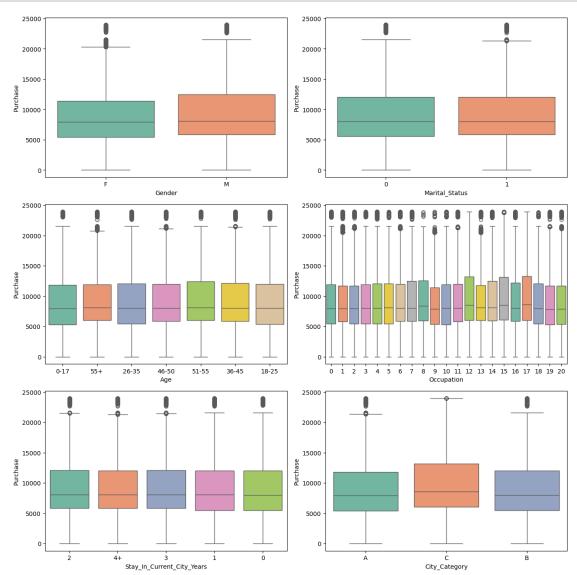
```
[110]: plt.figure(figsize = (7, 3))
sns.histplot(data = walmart, x = 'Product_ID', kde = True)
plt.show()
```



```
[111]: # Creating a function to find outliers using IQR for ALL columns

def find_outliers_IQR(walmart, column_name):
    q1 = walmart[column_name] .quantile(0.25)
    q3 = walmart[column_name] .quantile(0.75)
    IQR = q3 - q1
    outliers = walmart[((walmart[column_name] < (q1 - 1.5 * IQR)) | _____
    (walmart[column_name] > (q3 + 1.5 * IQR)))]
    return outliers
```

```
outliers = find_outliers_IQR(walmart, "Purchase")
      print("Number of outliers: " + str(len(outliers)))
      print('----')
      print("Max outlier value: " + str(outliers.max()))
      print('----')
      print("Min outlier value: " + str(outliers.min()))
     Number of outliers: 2677
     Max outlier value: User_ID
                                                    1006040
     Product ID
                                 P00368842
     Gender
                                        Μ
                                       55+
     Age
     Occupation
                                       20
     City_Category
                                        С
     Stay_In_Current_City_Years
                                       4+
     Marital_Status
                                        1
     Product_Category
                                       15
     Purchase
                                     23961
     dtype: object
     Min outlier value: User_ID
                                                    1000017
     Product_ID
                                 P00007542
     Gender
                                        F
                                      0-17
     Age
     Occupation
                                        0
     City_Category
     Stay_In_Current_City_Years
     Marital_Status
                                        0
     Product_Category
     Purchase
                                     21401
     dtype: object
[112]: palette = "Set2"
      fig, axs = plt.subplots(nrows=3, ncols=2, figsize=(13, 13))
      sns.boxplot(data=walmart, x="Gender", y="Purchase", ax=axs[0, 0], __
       →palette=palette)
      sns.boxplot(data=walmart, y='Purchase', x='Marital_Status', ax=axs[0, 1],
       →palette=palette)
      sns.boxplot(data=walmart, y='Purchase', x='Age', ax=axs[1, 0], palette=palette)
      sns.boxplot(data=walmart, y='Purchase', x='Occupation', ax=axs[1, 1], u
       →palette=palette)
      sns.boxplot(data=walmart, y='Purchase', x='Stay_In_Current_City_Years',u
       ⇒ax=axs[2, 0], palette=palette)
```



6 2 Non-Graphical Analysis: Value counts and unique attributes:

```
[113]: for column in walmart.columns:
    print(f"Value counts for column '{column}':")
    print(walmart[column].value_counts())
    print("\n")
```

```
Value counts for column 'User_ID':
User_ID
1001680
           1026
1004277
            979
            898
1001941
1001181
            862
1000889
            823
1002690
              7
1002111
              7
              7
1005810
1004991
              7
1000708
              6
Name: count, Length: 5891, dtype: int64
Value counts for column 'Product_ID':
Product_ID
P00265242
             1880
P00025442
             1615
P00110742
             1612
P00112142
             1562
P00057642
             1470
P00314842
                1
P00298842
                1
P00231642
                1
P00204442
                1
P00066342
Name: count, Length: 3631, dtype: int64
Value counts for column 'Gender':
Gender
М
     414259
F
     135809
Name: count, dtype: int64
Value counts for column 'Age':
Age
26-35
         219587
36-45
         110013
18-25
          99660
46-50
          45701
51-55
          38501
55+
          21504
0-17
          15102
```

```
Value counts for column 'Occupation':
Occupation
      72308
4
0
      69638
7
      59133
1
      47426
17
      40043
20
      33562
12
      31179
14
      27309
      26588
2
16
      25371
      20355
6
3
      17650
10
      12930
5
      12177
15
      12165
11
      11586
19
       8461
       7728
13
       6622
18
9
       6291
       1546
8
Name: count, dtype: int64
Value counts for column 'City_Category':
City_Category
     231173
С
     171175
     147720
Name: count, dtype: int64
Value counts for column 'Stay_In_Current_City_Years':
Stay_In_Current_City_Years
1
      193821
2
      101838
3
       95285
4+
       84726
       74398
0
Name: count, dtype: int64
```

Value counts for column 'Marital_Status':

Name: count, dtype: int64

```
{\tt Marital\_Status}
     324731
     225337
1
Name: count, dtype: int64
Value counts for column 'Product_Category':
Product_Category
5
      150933
      140378
1
8
      113925
11
       24287
2
       23864
6
       20466
3
       20213
4
       11753
16
        9828
15
        6290
13
        5549
10
        5125
12
        3947
7
        3721
18
        3125
20
        2550
19
        1603
14
        1523
17
         578
9
         410
Name: count, dtype: int64
Value counts for column 'Purchase':
Purchase
7011
         191
7193
         188
6855
         187
6891
         184
7012
         183
23491
           1
18345
           1
3372
           1
855
           1
21489
           1
Name: count, Length: 18105, dtype: int64
```

```
[114]: for column in walmart.columns:
        print(f"Unique Count of {column} : {walmart[column].nunique()}")
     for column in walmart.columns:
        print(f"Unique values present in {column} ----- {walmart[column].

unique()}")
     col_category = ['Gender', 'Age', 'City_Category', 'Stay_In_Current_City_Years', __
      (walmart[col category].melt().groupby(['variable', 'value'])[['value']].count().

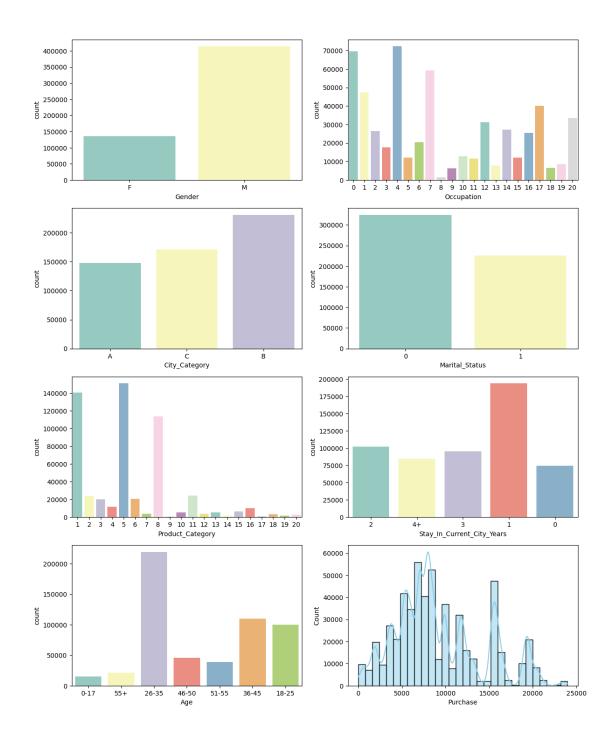
¬rename(columns={'value': 'Count(%)'}) / len(walmart)) * 100

     Unique Count of User_ID: 5891
     Unique Count of Product ID: 3631
     Unique Count of Gender: 2
     Unique Count of Age: 7
     Unique Count of Occupation: 21
     Unique Count of City_Category : 3
     Unique Count of Stay_In_Current_City_Years : 5
     Unique Count of Marital_Status : 2
     Unique Count of Product_Category : 20
     Unique Count of Purchase: 18105
     **************************************
     Unique values present in User_ID ----- [1000001 1000002 1000003 ... 1004113
     1005391 1001529]
     Unique values present in Product ID ----- ['P00069042' 'P00248942'
     'P00087842' ... 'P00370293' 'P00371644'
      'P00370853'l
     Unique values present in Gender ----- ['F' 'M']
     Unique values present in Age ----- ['0-17' '55+' '26-35' '46-50' '51-55'
     '36-45' '18-25']
     Unique values present in Occupation ----- [10 16 15 7 20 9 1 12 17 0 3
     4 11 8 19 2 18 5 14 13 6]
     Unique values present in City Category ----- ['A' 'C' 'B']
     Unique values present in Stay_In_Current_City_Years ----- ['2' '4+' '3' '1'
     '0']
     Unique values present in Marital_Status ----- [0 1]
     Unique values present in Product Category ----- [ 3 1 12 8 5 4 2 6 14
     11 13 15 7 16 18 10 17 9 20 19]
     Unique values present in Purchase ----- [ 8370 15200 1422 ...
     6137
     ***********************************
     *********
```

```
[114]:
                                            Count(%)
       variable
                                   value
                                   0 - 17
                                            2.745479
       Age
                                   18-25 18.117760
                                   26-35 39.919974
                                   36-45 19.999891
                                   46-50
                                          8.308246
                                   51-55
                                            6.999316
                                   55+
                                            3.909335
       City_Category
                                   Α
                                           26.854862
                                   В
                                           42.026259
                                   C
                                           31.118880
                                   F
       Gender
                                           24.689493
                                           75.310507
                                   М
                                           59.034701
       Marital_Status
                                   0
                                   1
                                           40.965299
       Stay_In_Current_City_Years 0
                                           13.525237
                                           35.235825
                                    1
                                   2
                                           18.513711
                                   3
                                           17.322404
                                    4+
                                           15.402823
```

7 3. Visual Analysis - Univariate, Bivariate, Multivariate

7.1 Univariate



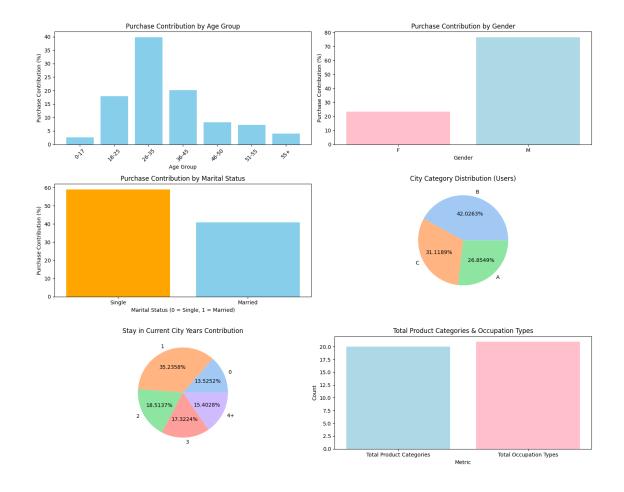
```
[116]: # Age Group Contribution to Purchases
age_distribution = walmart.groupby("Age")["Purchase"].sum()
age_percentage = (age_distribution / age_distribution.sum()) * 100
wal_age = age_percentage.reset_index(name="Purchase Contribution (%)")

# Gender Contribution to Purchases
gender_distribution = walmart.groupby("Gender")["Purchase"].sum()
```

```
gender_percentage = (gender_distribution / gender_distribution.sum()) * 100
wal_gender = gender_percentage.reset_index(name="Purchase Contribution (%)")
# Marital Status Contribution
marital_distribution = walmart.groupby("Marital_Status")["Purchase"].sum()
marital_percentage = (marital_distribution / marital_distribution.sum()) * 100
wal_marital = marital_percentage.reset_index(name="Purchase Contribution (%)")
# Stay in Current City Years Contribution
stay_distribution = walmart.groupby("Stay_In_Current_City_Years")["User_ID"].
 ⇔count()
stay_percentage = (stay_distribution / stay_distribution.sum()) * 100
wal_stay = stay_percentage.reset_index(name="Customer Contribution (%)")
# City Category Contribution
city_distribution = walmart["City_Category"].value_counts(normalize=True) * 100
city purchase distribution = walmart.groupby("City Category")["Purchase"].sum()
city_purchase_percentage = (city_purchase_distribution /_
 ⇒city_purchase_distribution.sum()) * 100
wal_city = pd.DataFrame({
    "City Category": city_distribution.index,
    "User Contribution (%)": city_distribution.values,
    "Purchase Contribution (%)": city_purchase_percentage.values
})
# Total Product Categories & Occupation Types
num product categories = walmart["Product Category"].nunique()
num_occupations = walmart["Occupation"].nunique()
wal_summary = pd.DataFrame({
    "Metric": ["Total Product Categories", "Total Occupation Types"],
    "Count": [num_product_categories, num_occupations]
})
# Visualizations
fig, axes = plt.subplots(3, 2, figsize=(15, 12))
# Bar chart - Purchase Contribution by Age Group
axes[0, 0].bar(wal_age["Age"], wal_age["Purchase Contribution (%)"],__
 ⇔color="skyblue")
axes[0, 0].set title("Purchase Contribution by Age Group")
axes[0, 0].set_xlabel("Age Group")
axes[0, 0].set_ylabel("Purchase Contribution (%)")
axes[0, 0].tick_params(axis='x', rotation=45)
# Bar chart - Purchase Contribution by Gender
axes[0, 1].bar(wal_gender["Gender"], wal_gender["Purchase Contribution (%)"], __

color=["pink", "lightblue"])
```

```
axes[0, 1].set_title("Purchase Contribution by Gender")
axes[0, 1].set xlabel("Gender")
axes[0, 1].set_ylabel("Purchase Contribution (%)")
# Bar chart - Purchase Contribution by Marital Status
axes[1, 0].bar(wal_marital["Marital_Status"], wal_marital["Purchase_
 →Contribution (%)"], color=["orange", "skyblue"])
axes[1, 0].set_title("Purchase Contribution by Marital Status")
axes[1, 0].set_xlabel("Marital Status (0 = Single, 1 = Married)")
axes[1, 0].set_ylabel("Purchase Contribution (%)")
axes[1, 0].set_xticks([0, 1])
axes[1, 0].set_xticklabels(["Single", "Married"])
# Pie chart - City Category Distribution
palette_color = sns.color_palette('pastel')
axes[1, 1].pie(wal_city["User Contribution (%)"], labels=wal_city["City_
 axes[1, 1].set_title("City Category Distribution (Users)")
# Pie chart - Stay in Current City Years Contribution
palette_color = sns.color_palette('pastel')
axes[2, 0].pie(wal_stay["Customer Contribution (%)"],__
 ⇔labels=wal_stay["Stay In_Current_City_Years"], autopct="%1.4f%%",⊔
⇔colors=palette_color)
axes[2, 0].set title("Stay in Current City Years Contribution")
# Bar chart - Total Product Categories & Occupation Types
axes[2, 1].bar(wal_summary["Metric"], wal_summary["Count"],
 ⇔color=["lightblue",'pink'])
axes[2, 1].set_title("Total Product Categories & Occupation Types")
axes[2, 1].set_xlabel("Metric")
axes[2, 1].set_ylabel("Count")
plt.tight_layout()
plt.show()
# Display DataFrames
wal_outputs = {
   "Age Group Contribution": wal_age,
   "Gender Contribution": wal_gender,
   "Marital Status Contribution": wal_marital,
   "Stay in City Contribution": wal_stay,
   "City Category Contribution": wal_city,
   "Summary": wal_summary
wal_outputs
```



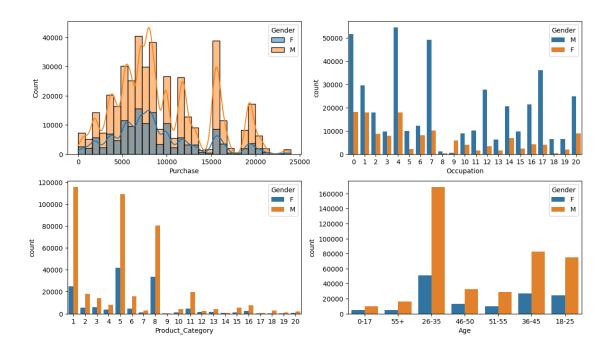
```
[116]: {'Age Group Contribution':
                                      Age Purchase Contribution (%)
            0-17
        0
                                   2.647530
        1
          18-25
                                  17.933325
          26-35
                                  39.871374
          36-45
                                  20.145361
        4 46-50
                                   8.258612
        5
          51-55
                                   7.203947
        6
             55+
                                   3.939850,
        'Gender Contribution':
                                 Gender Purchase Contribution (%)
               F
                                  23.278576
                                  76.721424,
        'Marital Status Contribution':
                                          Marital_Status Purchase Contribution (%)
                                           59.047057
                                            40.952943,
        'Stay in City Contribution':
                                       Stay_In_Current_City_Years Customer
       Contribution (%)
                                                       13.525237
                                   0
        1
                                                       35.235825
                                   1
        2
                                   2
                                                       18.513711
```

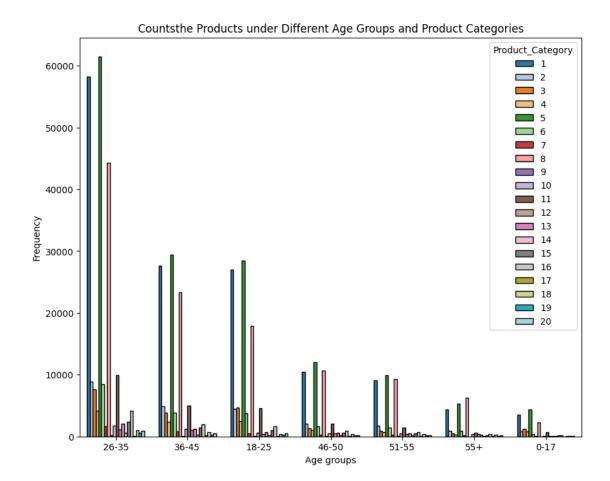
```
3
                             3
                                                  17.322404
 4
                            4+
                                                  15.402823,
 'City Category Contribution':
                                   City Category User Contribution (%)
Contribution (%)
                               42.026259
                                                            25.834381
                С
 1
                               31.118880
                                                            41.515136
 2
               Α
                               26.854862
                                                            32.650483,
 'Summary':
                                   Metric
                                          Count
    Total Product Categories
                                   20
      Total Occupation Types
                                   21}
```

Observations: 1. About 40% of the purchases are done by the age group 26-35, 18% by the age group 18-45, 20% by the age group 36-45, also being the top 3 contributing age groups 2. About 75% purchases are done by the Male customers and about 25% by the Female customers 3. About 59% Single and 41% Married customers contribute to the total purchases made 4. 13.5% of the customers are staying in city for less than a year, 35% for 1 year, 18% for 2 years, 17% for 3 years and 15% for more than 4 years 5. 53% of the users belongs to city category C whereas, 29% to category B and 18% belong to category A. combining from the previous observation, category B purchase count is 42% and category C purchase counts is 31%. 6. We can clearly see category B are more actively purchasing inspite of the fact they are only 29% of the total users. On the other hand, we have 53% of category C users but they only contribute 31% of the total purchase count. 7. There are 20 product categories in total 8. There are 21 different types of occupations in the city

Business Insights: 1. Focus advertisements and offers on the 26-35 age group. 2. Stock more of the best-selling products.

7.2 Bivariate

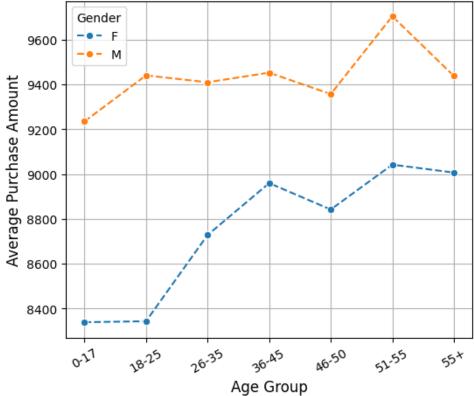




```
[119]: # Compute mean purchase amount per gender and age group
       gender_age_purchase_trend = walmart.groupby(["Age", "Gender"])["Purchase"].
        →mean().reset_index()
       # Plot purchase trend
       plt.figure(figsize=(6, 5))
       sns.lineplot(data=gender_age_purchase_trend, x="Age", y="Purchase", u
        ⇔hue="Gender", marker="o", linestyle="--")
       # Customizing plot
       plt.title("Trend Analysis: Purchase Behavior Across Gender & Age Groups",

    fontsize=14)
       plt.xlabel("Age Group", fontsize=12)
       plt.ylabel("Average Purchase Amount", fontsize=12)
       plt.xticks(rotation=30)  # Rotate x-axis labels for better readability
       plt.legend(title="Gender")
       plt.grid(True)
       # Show plot
```





Observations: 1. Age 26-35 can be observed as a dominant buyer group:contributing the most to purchases. 2. from this we can say that Males spend more than females, but variance in purchases exists. 3. Married individuals spend more likely due to family expenses. 4. Customers in City B have the highest purchase contribution. 5. Recent city movers have stayed for 1-3 years and tend to spend more. 6. Occupations influence spending patterns, with some professions having significantly higher spending. 7. Certain product categories are of age-specific, affecting sales trends.

Business Insights: 1. Develop personalized discounts for younger and older customers based on their spending trends. 2. Tailor promotions based on jobs (e.g., discounts on electronics for IT professionals).

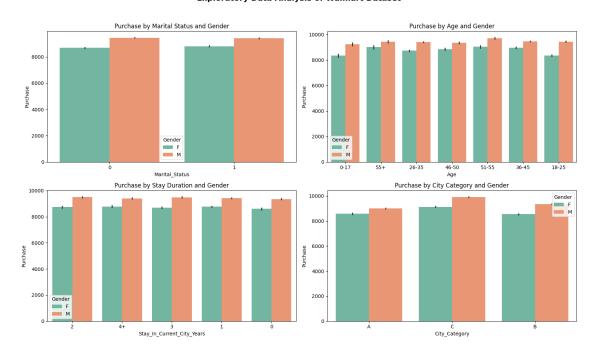
7.3 Multivariate Analysis:

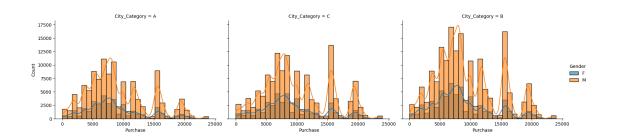
```
sns.barplot(data=walmart, y="Purchase", x="Marital_Status", hue="Gender", __
 ⇒ax=axes[0, 0], palette=palette)
axes[0, 0].set_title("Purchase by Marital Status and Gender")
sns.barplot(data=walmart, y="Purchase", x="Age", hue="Gender", ax=axes[0, 1],
 →palette=palette)
axes[0, 1].set_title("Purchase by Age and Gender")
sns.barplot(data=walmart, y="Purchase", x="Stay_In_Current_City_Years", __
 →hue="Gender", ax=axes[1, 0], palette=palette)
axes[1, 0].set_title("Purchase by Stay Duration and Gender")
sns.barplot(data=walmart, y="Purchase", x="City_Category", hue="Gender", u
→ax=axes[1, 1], palette=palette)
axes[1, 1].set_title("Purchase by City Category and Gender")
plt.tight_layout(rect=[0, 0, 1, 0.95])
plt.show()
#Face grid
g = sns.FacetGrid(walmart, col="City_Category", hue="Gender", height=4,_
\Rightarrowaspect=1.4)
g.map(sns.histplot, "Purchase", bins=30, kde=True, alpha=0.6)
g.add_legend()
plt.subplots_adjust(top=0.9)
plt.show()
# Correlation
numerical_features = walmart.select_dtypes(include=["number"])
correlation_matrix = numerical_features.corr()
fig, ax = plt.subplots(figsize=(10, 6))
sns.heatmap(correlation_matrix, annot=True, cmap="coolwarm", linewidth=0.4, __
 \Rightarrowax=ax)
ax.set_title("Correlation Heatmap of Numerical Features", fontsize=14, __
plt.show()
# Pairplot
num_cols = ["Purchase", "Occupation", "Product_Category"]
sns.pairplot(walmart[num_cols + ["Gender"]], hue="Gender", palette="coolwarm", u

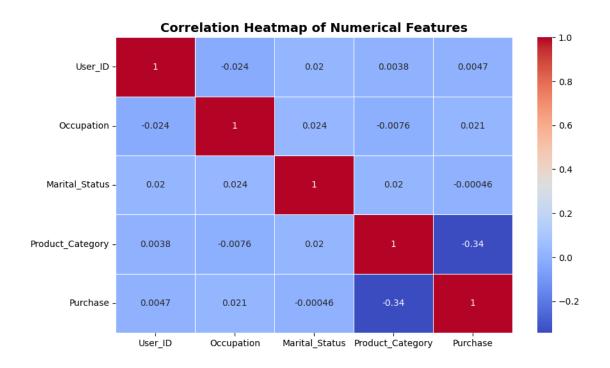
diag_kind="kde")

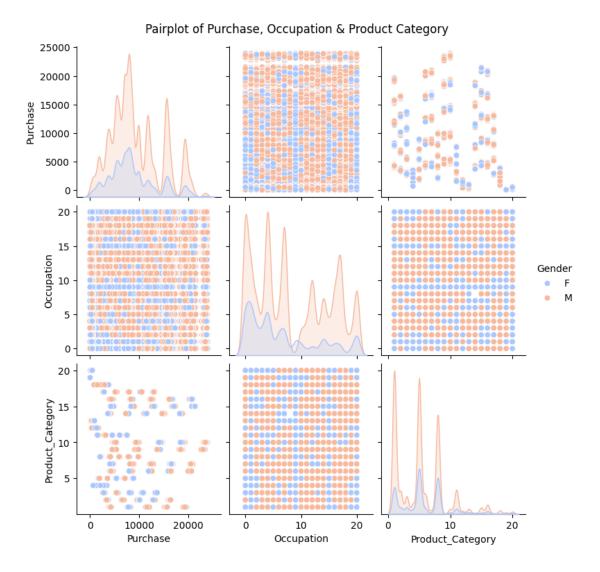
plt.suptitle("Pairplot of Purchase, Occupation & Product Category", y=1.02)
plt.show()
```

Exploratory Data Analysis of Walmart Dataset









Observations: 1. Males aged 26-35 in City B are the highest spenders, making them an important target segment. 2. Product preferences vary significantly by age ,meant that personalized marketing is crucial. 3. City B has the largest customer base, but City C customers spend more. 4. Occupation strongly influences product category preferences, suggesting for a role-based marketing. 5. Recent movers spend the most (1-3 years stay), making them the key targets for marketing efforts. 6. City A has the most balanced gender shopping pattern, compared to City B & C, are male-dominated.

Business Insights: 1. Focus digital ads & discounts on high-spending demographic groups here we have males aged 26-35 in City B). 2. Offer premium product promotions in City C 3. budget-friendly product campaigns in City A. 4. Improve customer retention for 1-3 year stayers by offering loyalty programs.

8 Question1: Are women spending more money per transaction than men? Why or Why not?

```
[121]: def bootstrap_CI(data, bootstrap_samples, sample_size, alpha):
         boot means = []
         for _ in range(bootstrap_samples):
             sample = np.random.choice(data, size=sample_size, replace=True)
            boot_means.append(np.mean(sample))
         lowerbound = np.percentile(boot_means, 100 * alpha / 2)
         upperbound = np.percentile(boot_means, 100 * (1 - alpha / 2))
         return lowerbound, upperbound
[122]: # Filter the data for female and male customers
      wal female= walmart.loc[walmart["Gender"]=='F',["Purchase"]]
      wal_male = walmart.loc[walmart["Gender"]=='M',["Purchase"]]
      # Calculate average spending per transaction for female and male customers
      avg_female_spending = round((wal_female['Purchase'].mean()),2)
      avg_male_spending = round((wal_male['Purchase'].mean()),2)
      print("Average spending per transaction for female customers:", __
       →avg_female_spending)
      print('-----')
      print("Average spending per transaction for male customers:", avg_male_spending)
      print('----')
      male_std = np.std(wal_male['Purchase'])
      print("Population male SD:",male_std)
      print('-----')
      female_std = np.std(wal_female['Purchase'])
      print("Population female SD:",female_std)
      print('-----')
      if avg_female_spending > avg_male_spending:
         print("Yes, women are spending more money per transaction than men.")
      elif avg_female_spending < avg_male_spending:</pre>
         print("No, men are spending more money per transaction than women.")
      else:
         print("There is no significant difference in spending per transaction⊔
       ⇒between men and women.")
```

No, men are spending more money per transaction than women.

8.1 Question2: Confidence intervals and distribution of the mean of the expenses by female and male customers

```
[123]: # Define sample sizes and parameters
      sample_sizes = [300, 3000, 30000]
      iterations = 10000
      alpha = 0.05
      cis_data = []
      wal_male_spending = wal_male["Purchase"].values
      wal_female_spending = wal_female["Purchase"].values
      for gender, data in {'Male': wal_male_spending, 'Female': wal_female_spending}.
       →items():
          print(f"\nConfidence Intervals for Gender: {gender}")
          for size in sample_sizes:
              ci = bootstrap_CI(data, iterations, size, alpha)
              print(f"Size: {size}, CI: {ci}")
              cis_data.append({
                  'Sample Size': size,
                  'Gender': gender,
                  'Lowerbound': ci[0],
                  'Upperbound': ci[1]
              })
      # Convert to DataFrame
      cis df = pd.DataFrame(cis data)
      print("\n<---->")
      print(cis df)
```

```
Confidence Intervals for Gender: Male
Size: 300, CI: (8868.739333333333, 10022.74)
Size: 3000, CI: (9257.064533333332, 9615.778258333332)
Size: 30000, CI: (9380.484447499999, 9494.527672499999)
Confidence Intervals for Gender: Female
Size: 300, CI: (8205.608416666668, 9279.190083333333)
Size: 3000, CI: (8564.082433333333, 8902.31755)
Size: 30000, CI: (8680.610245, 8788.283253333335)
<----> Confidence Interval at 95% for Male and Female ----->
  Sample Size Gender
                        Lowerbound
                                      Upperbound
0
          300
                 Male 8868.739333 10022.740000
         3000
                 Male 9257.064533 9615.778258
1
2
        30000
                 Male 9380.484447 9494.527672
3
          300 Female 8205.608417 9279.190083
4
         3000 Female 8564.082433 8902.317550
```

```
z_stat: 44.837957934353966 , p_value: 0.0
<----->
reject the null hypothesis : There was higher mean purchases of males than females.
```

8.2 Question3: Are confidence intervals of average male and female spending overlapping? How can Walmart leverage this conclusion to make changes or improvements?

```
[125]: |print("\n<---->")
      overlap_results = []
      for sample in sample_sizes:
          male_ci = cis_df[(cis_df["Gender"] == "Male") & (cis_df["Sample Size"] == "
          female_ci = cis_df[(cis_df["Gender"] == "Female") & (cis_df["Sample Size"]_
        ⇒== sample)]
          male_lower, male_upper = male_ci["Lowerbound"].values[0],__
        →male_ci["Upperbound"].values[0]
          female_lower, female_upper = female_ci["Lowerbound"].values[0],__

→female_ci["Upperbound"].values[0]

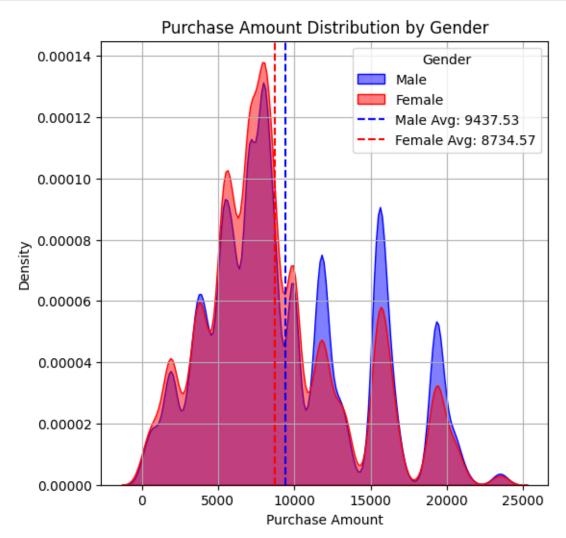
          # Check for overlap
          overlap = max(male lower, female lower) <= min(male upper, female upper)</pre>
          print(f"Sample Size: {sample}")
          print(f" Male CI: ({male_lower}, {male_upper})")
          print(f" Female CI: ({female_lower}, {female_upper})")
          print(f" Overlap: {'YES' if overlap else 'NO'}\n")
          overlap_results.append({
               "Sample Size": sample,
```

```
"Male CI": (male_lower, male_upper),
               "Female CI": (female_lower, female_upper),
               "Overlap": overlap
          })
       # Convert overlap results to DataFrame and display
      overlap_df = pd.DataFrame(overlap_results)
      print(overlap_df)
      <---->
      Sample Size: 300
        Male CI: (8868.739333333333, 10022.74)
        Female CI: (8205.608416666668, 9279.190083333333)
        Overlap: YES
      Sample Size: 3000
        Male CI: (9257.064533333332, 9615.778258333332)
        Female CI: (8564.082433333333, 8902.31755)
        Overlap: NO
      Sample Size: 30000
        Male CI: (9380.484447499999, 9494.527672499999)
        Female CI: (8680.610245, 8788.283253333335)
        Overlap: NO
         Sample Size
                                                     Male CI \
      0
                               (8868.739333333333, 10022.74)
                 300
                3000 (9257.064533333332, 9615.778258333332)
      1
               30000 (9380.484447499999, 9494.527672499999)
                                      Female CI Overlap
      Ω
        (8205.608416666668, 9279.190083333333)
                                                    True
      1
                (8564.082433333333, 8902.31755)
                                                   False
               (8680.610245, 8788.283253333335)
                                                   False
[126]: plt.figure(figsize=(6, 6))
      sns.kdeplot(wal_male["Purchase"], label="Male", fill=True, alpha=0.5,
        ⇔color="blue")
      sns.kdeplot(wal_female["Purchase"], label="Female", fill=True, alpha=0.5,

color="red")

       # Mark the average spending for both genders
      plt.axvline(avg_male_spending, color="blue", linestyle="dashed", label=f"Male_u
        →Avg: {avg_male_spending}")
      plt.axvline(avg female spending, color="red", linestyle="dashed", |
        ⇔label=f"Female Avg: {avg_female_spending}")
      plt.title("Purchase Amount Distribution by Gender")
```

```
plt.xlabel("Purchase Amount")
plt.ylabel("Density")
plt.legend(title="Gender")
plt.grid(True)
plt.show()
```



Observations: 1. As the sample size increases from 300 to 30,000, the confidence intervals (CIs) narrow down, indicating a more precise estimate of the mean purchase amount for both males and females. 2. **Overlap Between Male and Female CIs:** > 1. If the confidence intervals for male and female purchases overlap significantly, this suggests that there is no significant difference in purchasing behavior between genders. > 2. If there is minimal or no overlap, it could indicate a notable difference in spending habits between males and females.

Central Limit Theorem in Action: 1. Larger sample sizes make the sampling distribution closer to normal, reducing variance and tightening the CIs. 2. The gap between intervals becomes smaller as more data points contribute to the estimated mean. 3. If male and female spending CIs

are far apart at all sample sizes, it suggests consistent differences in purchasing behavior. 4. If differences fluctuate based on sample size, the difference might not be statistically strong.

9 Question4: Are married individuals spending more money per transaction than unmarried individuals? Why or why not?

```
[127]: | married_spending = walmart.loc[walmart["Marital_Status"] == 1, ["Purchase"]]
     unmarried_spending = walmart.loc[walmart["Marital_Status"] == 0, ["Purchase"]]
      # Calculate average spending per transaction for married and unmarried customers
     avg married spending = round((married spending['Purchase'].mean()), 2)
     avg_unmarried_spending = round((unmarried_spending['Purchase'].mean()), 2)
     print("Average spending per transaction for married customers:", __
      ⇔avg_married_spending)
     print('-----')
     print("Average spending per transaction for unmarried customers:", u
      →avg_unmarried_spending)
     print('-----')
     # Compute standard deviation for both groups
     married_std = np.std(married_spending['Purchase'])
     print("Population Married SD:", married_std)
     print('-----')
     unmarried_std = np.std(unmarried_spending['Purchase'])
     print("Population Unmarried SD:", unmarried_std)
     print('-----')
      # Compare spending habits
     if avg_married_spending > avg_unmarried_spending:
         print("Yes, married customers are spending more per transaction than ⊔
      elif avg_married_spending < avg_unmarried_spending:</pre>
         print("No, unmarried customers are spending more per transaction than ⊔
      ⇔married customers.")
     else:
         print("There is no significant difference in spending per transaction⊔
       ⇒between married and unmarried customers.")
```

No, unmarried customers are spending more per transaction than married customers.

```
z_stat: [-0.34366981] , p_value: [0.63445269]
```

unable to reject null hypothesis : There was higher mean married purchases than non-married.

9.1 Question5: Analyze the confidence intervals and the distribution of the mean expenses for married and unmarried customers.

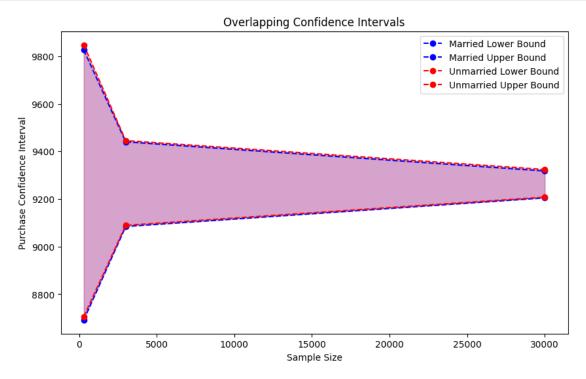
```
[129]: # Define sample sizes and parameters
      sample_sizes = [300, 3000, 30000]
      iterations = 10000
      alpha = 0.05
      cis_data = []
      # Convert spending data to NumPy arrays
      married_spending_values = married_spending["Purchase"].values
      unmarried_spending_values = unmarried_spending["Purchase"].values
      # Calculate confidence intervals
      for status, data in {'Married': married_spending_values, 'Unmarried': u
        print(f"\nConfidence Intervals for {status}")
          for size in sample_sizes:
              ci = bootstrap_CI(data, iterations, size, alpha)
              print(f"Sample Size: {size}, CI: {ci}")
              cis_data.append({
                  'Sample Size': size,
                  'Marital Status': status,
                  'Lowerbound': ci[0],
                  'Upperbound': ci[1]
              })
      # Convert to DataFrame
```

```
Confidence Intervals for Married
Sample Size: 300, CI: (8692.060083333334, 9825.82625)
Sample Size: 3000, CI: (9084.507525, 9440.262216666666)
Sample Size: 30000, CI: (9204.7468625, 9317.793751666668)
Confidence Intervals for Unmarried
Sample Size: 300, CI: (8706.063666666667, 9847.05775)
Sample Size: 3000, CI: (9089.354008333334, 9445.409658333332)
Sample Size: 30000, CI: (9207.853545, 9323.9664025)
<----> Confidence Interval at 95% for Married and Unmarried ----->
  Sample Size Marital Status Lowerbound
                                            Upperbound
0
          300
                     Married 8692.060083 9825.826250
1
         3000
                     Married 9084.507525 9440.262217
                     Married 9204.746863 9317.793752
        30000
3
          300
                   Unmarried 8706.063667 9847.057750
4
         3000
                   Unmarried 9089.354008 9445.409658
5
        30000
                   Unmarried 9207.853545 9323.966403
```

9.2 Question6: Do the confidence intervals of average spending for married and unmarried individuals overlap?

```
[130]: overlap_results = []
      for size in sample_sizes:
          married_ci = cis_df[(cis_df["Marital Status"] == "Married") &__
        unmarried_ci = cis_df[(cis_df["Marital Status"] == "Unmarried") \&
        ⇔(cis_df["Sample Size"] == size)]
          married_lower, married_upper = married_ci["Lowerbound"].values[0],__
        →married ci["Upperbound"].values[0]
          unmarried_lower, unmarried_upper = unmarried_ci["Lowerbound"].values[0],__
        →unmarried_ci["Upperbound"].values[0]
          # Check for overlap
          overlap = max(married_lower, unmarried_lower) <= min(married_upper,__</pre>
        →unmarried_upper)
          print(f"\nSample Size: {size}")
          print(f" Married CI: ({married_lower}, {married_upper})")
          print(f" Unmarried CI: ({unmarried_lower}, {unmarried_upper})")
          print(f" Overlap: {'Overlapping' if overlap else 'NOT Overlappinf'}\n")
```

```
overlap_results.append({
               "Sample Size": size,
               "Married CI": (married_lower, married_upper),
               "Unmarried CI": (unmarried_lower, unmarried_upper),
               "Overlap": "Overlapping" if overlap else "No Overlap"
           })
       # Convert overlap results to DataFrame and display
       overlap_df = pd.DataFrame(overlap_results)
       print(overlap df)
      Sample Size: 300
        Married CI: (8692.060083333334, 9825.82625)
        Unmarried CI: (8706.063666666667, 9847.05775)
        Overlap: Overlapping
      Sample Size: 3000
        Married CI: (9084.507525, 9440.262216666666)
        Unmarried CI: (9089.354008333334, 9445.409658333332)
        Overlap: Overlapping
      Sample Size: 30000
        Married CI: (9204.7468625, 9317.793751666668)
        Unmarried CI: (9207.853545, 9323.9664025)
        Overlap: Overlapping
         Sample Size
                                             Married CI \
      0
                 300
                        (8692.060083333334, 9825.82625)
                3000
      1
                       (9084.507525, 9440.262216666666)
      2
               30000 (9204.7468625, 9317.793751666668)
                                   Unmarried CI
                                                      Overlap
                (8706.063666666667, 9847.05775) Overlapping
      0
      1
         (9089.354008333334, 9445.409658333332)
                                                  Overlapping
                    (9207.853545, 9323.9664025)
                                                 Overlapping
[131]: fig, ax = plt.subplots(figsize=(10, 6))
       for status, color in zip(["Married", "Unmarried"], ["blue", "red"]):
           lower_bounds = [cis_df[(cis_df["Marital Status"] == status) &__
        ⇒(cis df["Sample Size"] == size)]["Lowerbound"].values[0] for size in_|
        ⇔sample_sizes]
```



Observations: 1. The width of the confidence intervals did not significantly decrease as the sample size increased from 300 to 30,000. 2. The differences between the intervals for married and unmarried individuals remained consistent across all sample sizes. 3. At a sample size of 30,000, the interval stabilized around the 9000 range, suggesting a limit to how much the interval can shrink with larger samples. 4. Across all sample sizes (300, 3,000, and 30,000), the confidence intervals for married and unmarried individuals overlapped. 5. This indicates that there is no statistically significant difference in the purchasing behavior of married versus unmarried individuals. 6. There has been evidence of overlapping of married and non-married samples of mean purchases for all sample sizes of 300, 3000 and 30000. Thus, we can conclude that there was no significant difference

of purchasing behaviour between the two groups.

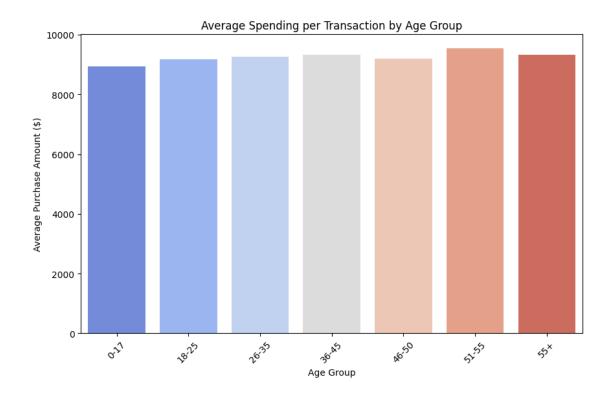
Central Limit Theorem in Action 1. As the sample size increases, the sampling distribution of the sample mean approaches a normal distribution, regardless of the original population distribution. This is consistent with the Central Limit Theorem, meaning that larger samples provide more stable and symmetrical confidence intervals. 2. Even at smaller sample sizes, the difference between confidence intervals was minimal, reinforcing the idea that marital status has little to no impact on purchasing behavior. 3. This strong similarity suggests that targeted marketing strategies based on marital status may not be necessary, as both groups exhibit comparable spending habits.

10 Question 7: Which age group spends the most money per transaction? What factors might contribute to this trend?

```
[132]: # Age-Based Spending Analysis
       age_groups = walmart.groupby("Age")["Purchase"]
       age_means = age_groups.mean()
       age_cis = age_groups.apply(lambda x: stats.t.interval(0.95, len(x)-1, loc=x.
        →mean(), scale=stats.sem(x)))
       # Convert CI tuples into separate columns
       age cis df = pd.DataFrame(age cis.tolist(), index=age means.index,

columns=["CI_Lower", "CI_Upper"])
       # Merge with age means
       age_analysis = pd.DataFrame(age_means).rename(columns={"Purchase":__

¬"Mean_Purchase"}).join(age_cis_df)
       plt.figure(figsize=(10, 6))
       sns.barplot(x=age_analysis.index, y=age_analysis["Mean_Purchase"],__
        ⇔palette="coolwarm")
       plt.ylabel("Average Purchase Amount ($)")
       plt.xlabel("Age Group")
       plt.title("Average Spending per Transaction by Age Group")
       plt.xticks(rotation=45)
       plt.show()
       print(age_analysis)
```



	Mean_Purchase	CI_Lower	CI_Upper
Age			
0-17	8933.464640	8851.941436	9014.987845
18-25	9169.663606	9138.407569	9200.919643
26-35	9252.690633	9231.733561	9273.647705
36-45	9331.350695	9301.669084	9361.032305
46-50	9208.625697	9163.083936	9254.167458
51-55	9534.808031	9483.989875	9585.626187
55+	9336.280459	9269.295064	9403.265855

10.1 Analyze the confidence intervals and the distribution of the mean expenses across different age groups.

```
[133]: age_groups = {
    '0-17': walmart[walmart["Age"] == '0-17']["Purchase"].dropna().values,
    '18-25': walmart[walmart["Age"] == '18-25']["Purchase"].dropna().values,
    '26-35': walmart[walmart["Age"] == '26-35']["Purchase"].dropna().values,
    '36-45': walmart[walmart["Age"] == '36-45']["Purchase"].dropna().values,
    '46-50': walmart[walmart["Age"] == '46-50']["Purchase"].dropna().values,
    '51-55': walmart[walmart["Age"] == '51-55']["Purchase"].dropna().values,
    '55+': walmart[walmart["Age"] == '55+']["Purchase"].dropna().values
}

# Bootstrap function
```

```
def bootstrap_CI(data, bootstrap_samples, sample_size, alpha):
   if len(data) == 0:
       return None, None # Return None if there's no data for an age group
   boot_means = []
   for _ in range(bootstrap_samples):
       sample = np.random.choice(data, size=min(sample_size, len(data)),__
 →replace=True)
       boot_means.append(np.mean(sample))
   lower = np.percentile(boot_means, 100 * alpha / 2)
   upper = np.percentile(boot_means, 100 * (1 - alpha / 2))
   return lower, upper
# Initialize bootstrap parameters
sample_sizes = [300, 3000, 30000]
bootstrap_samples = 10000
alpha = 0.05
# Compute confidence intervals for each age group
cis data = []
for age_group, data in age_groups.items():
   if len(data) == 0:
       print(f"Skipping {age_group} due to insufficient data.")
       continue
   print(f"\nConfidence Intervals for Age Group: {age_group}")
   for size in sample_sizes:
       if len(data) < size:</pre>
           print(f"Skipping sample size {size} for {age_group} (not enough_

data).")

           continue
       ci = bootstrap_CI(data, bootstrap_samples, size, alpha)
       print(f"Sample Size: {size}, CI: {ci}")
       cis_data.append({
           "Sample Size": size,
           "Age Group": age_group,
           "Lower Bound": ci[0],
           "Upper Bound": ci[1]
       })
# Convert results to DataFrame
cis_df = pd.DataFrame(cis_data)
print("\n<----->")
print(cis_df)
```

Confidence Intervals for Age Group: 0-17

Sample Size: 300, CI: (8347.836083333334, 9511.467916666666)
Sample Size: 3000, CI: (8751.484116666667, 9116.860975000001)

Skipping sample size 30000 for 0-17 (not enough data).

Confidence Intervals for Age Group: 18-25

Sample Size: 300, CI: (8595.122166666666, 9744.900916666667) Sample Size: 3000, CI: (8987.825424999999, 9350.246550000002) Sample Size: 30000, CI: (9112.572695833334, 9226.430811666667)

Confidence Intervals for Age Group: 26-35

Sample Size: 300, CI: (8701.3365, 9832.378)

Sample Size: 3000, CI: (9077.529008333333, 9436.54475)

Sample Size: 30000, CI: (9196.504215, 9309.441515)

Confidence Intervals for Age Group: 36-45

Sample Size: 300, CI: (8773.440583333335, 9900.958416666666)
Sample Size: 3000, CI: (9154.160091666667, 9508.884766666666)

Sample Size: 30000, CI: (9274.693385, 9388.191675)

Confidence Intervals for Age Group: 46-50

Sample Size: 300, CI: (8644.737666666666, 9757.075083333333)

Sample Size: 3000, CI: (9037.882216666667, 9383.89565)

Sample Size: 30000, CI: (9152.560190833334, 9265.844898333333)

Confidence Intervals for Age Group: 51-55

Sample Size: 300, CI: (8963.468583333333, 10122.151916666666) Sample Size: 3000, CI: (9355.556358333335, 9717.31546666667) Sample Size: 30000, CI: (9477.737368333334, 9592.744133333334)

Confidence Intervals for Age Group: 55+

Sample Size: 300, CI: (8792.056166666667, 9907.017166666665)
Sample Size: 3000, CI: (9156.876608333334, 9512.705116666666)

Skipping sample size 30000 for 55+ (not enough data).

<	Confidence	Interva	1 at 95% for	Age Groups>
	Sample Size Ag	e Group	Lower Bound	Upper Bound
0	300	0-17	8347.836083	9511.467917
1	3000	0-17	8751.484117	9116.860975
2	300	18-25	8595.122167	9744.900917
3	3000	18-25	8987.825425	9350.246550
4	30000	18-25	9112.572696	9226.430812
5	300	26-35	8701.336500	9832.378000
6	3000	26-35	9077.529008	9436.544750
7	30000	26-35	9196.504215	9309.441515
8	300	36-45	8773.440583	9900.958417
9	3000	36-45	9154.160092	9508.884767

```
36-45 9274.693385
10
         30000
                                       9388.191675
           300
                   46-50 8644.737667
                                       9757.075083
11
12
          3000
                   46-50 9037.882217
                                       9383.895650
13
         30000
                   46-50 9152.560191 9265.844898
                   51-55 8963.468583 10122.151917
14
           300
                   51-55 9355.556358
15
          3000
                                       9717.315467
16
         30000
                   51-55 9477.737368
                                       9592.744133
17
           300
                     55+ 8792.056167
                                       9907.017167
18
          3000
                     55+ 9156.876608
                                       9512.705117
```

```
k_stat : 315.65242682849174 , p_value : 3.612251655399266e-65
<----->
reject the null hypothesis : There is mean difference of purchasing patterns
between different age groups
```

10.2 Do the confidence intervals of average spending across age groups overlap?

```
# Check for overlap
           overlap = max(lb1, lb2) <= min(ub1, ub2)</pre>
           # Store results
          overlap_results.append({
              "Sample Size": size,
              "Age Group 1": age_group_1,
              "CI 1": (lb1, ub1),
              "Age Group 2": age_group_2,
              "CI 2": (1b2, ub2),
              "Overlap": "Overlapping" if overlap else "No Overlap"
          })
# Convert to DataFrame
overlap_df = pd.DataFrame(overlap_results)
# Display DataFrame
print("\n<---->\n\n")
print(overlap_df)
```

<----> Overlapping Confidence Intervals by Age Group ----->

```
Sample Size Age Group 1
                                                               CI 1 \
                             (8347.836083333334, 9511.467916666666)
0
           300
                      0 - 17
1
           300
                      0-17
                             (8347.836083333334, 9511.467916666666)
2
                             (8347.836083333334, 9511.467916666666)
           300
                      0 - 17
3
           300
                      0 - 17
                             (8347.836083333334, 9511.467916666666)
                             (8347.836083333334, 9511.467916666666)
4
           300
                      0 - 17
5
           300
                      0 - 17
                             (8347.836083333334, 9511.467916666666)
6
           300
                     18 - 25
                             (8595.1221666666666666667)
7
           300
                     18-25
                             (8595.1221666666666666667)
8
           300
                     18-25
                             (8595.1221666666666666667)
                             (8595.1221666666666666667)
9
           300
                     18-25
                              (8595.1221666666666666667)
10
           300
                     18-25
11
           300
                     26 - 35
                                              (8701.3365, 9832.378)
12
           300
                     26 - 35
                                              (8701.3365, 9832.378)
                                              (8701.3365, 9832.378)
13
           300
                     26 - 35
14
           300
                     26 - 35
                                              (8701.3365, 9832.378)
                             (8773.440583333335, 9900.958416666666)
15
           300
                     36 - 45
                              (8773.440583333335, 9900.958416666666)
16
           300
                     36 - 45
17
           300
                     36 - 45
                             (8773.440583333335, 9900.958416666666)
                             (8644.7376666666666, 9757.075083333333)
18
           300
                     46-50
19
           300
                     46-50
                             20
                     51-55
                            (8963.468583333333, 10122.151916666666)
           300
                             (8751.484116666667, 9116.860975000001)
21
          3000
                      0 - 17
```

```
22
           3000
                       0 - 17
                               (8751.484116666667, 9116.860975000001)
23
           3000
                       0-17
                               (8751.484116666667, 9116.860975000001)
24
           3000
                       0 - 17
                               (8751.484116666667, 9116.860975000001)
25
                       0-17
                               (8751.484116666667, 9116.860975000001)
           3000
                               (8751.484116666667, 9116.860975000001)
26
           3000
                       0 - 17
27
                               (8987.825424999999, 9350.246550000002)
           3000
                      18-25
28
           3000
                      18-25
                               (8987.825424999999, 9350.246550000002)
29
           3000
                      18 - 25
                               (8987.825424999999, 9350.246550000002)
30
                               (8987.825424999999, 9350.246550000002)
           3000
                      18-25
31
           3000
                      18-25
                               (8987.825424999999, 9350.246550000002)
32
                                      (9077.529008333333, 9436.54475)
           3000
                      26 - 35
                      26 - 35
                                      (9077.529008333333, 9436.54475)
33
           3000
34
           3000
                      26 - 35
                                      (9077.529008333333, 9436.54475)
35
           3000
                      26 - 35
                                      (9077.529008333333, 9436.54475)
36
           3000
                      36 - 45
                               (9154.160091666667, 9508.884766666666)
37
                               (9154.160091666667, 9508.884766666666)
           3000
                      36 - 45
38
           3000
                      36 - 45
                               (9154.160091666667, 9508.884766666666)
39
           3000
                      46-50
                                      (9037.882216666667, 9383.89565)
40
                      46-50
                                      (9037.882216666667, 9383.89565)
           3000
41
           3000
                      51-55
                               (9355.556358333335, 9717.315466666667)
42
          30000
                      18-25
                               (9112.572695833334, 9226.430811666667)
                               (9112.572695833334, 9226.430811666667)
43
          30000
                      18-25
44
          30000
                      18-25
                               (9112.572695833334, 9226.430811666667)
                               (9112.572695833334, 9226.430811666667)
45
          30000
                      18-25
46
          30000
                      26 - 35
                                           (9196.504215, 9309.441515)
47
                                           (9196.504215, 9309.441515)
          30000
                      26 - 35
                                           (9196.504215, 9309.441515)
48
          30000
                      26 - 35
49
          30000
                      36 - 45
                                           (9274.693385, 9388.191675)
                                           (9274.693385, 9388.191675)
50
          30000
                      36 - 45
51
          30000
                      46-50
                              (9152.560190833334, 9265.844898333333)
   Age Group 2
                                                    CI 2
                                                              Overlap
0
         18-25
                 (8595.1221666666666666667)
                                                          Overlapping
         26-35
                                   (8701.3365, 9832.378)
                                                          Overlapping
1
2
         36 - 45
                 (8773.440583333335, 9900.958416666666)
                                                          Overlapping
                 Overlapping
3
         46-50
4
         51-55
                (8963.4685833333333, 10122.151916666666)
                                                          Overlapping
5
           55+
                 (8792.056166666667, 9907.017166666665)
                                                          Overlapping
6
         26-35
                                   (8701.3365, 9832.378)
                                                          Overlapping
7
         36 - 45
                 (8773.440583333335, 9900.958416666666)
                                                          Overlapping
8
         46-50
                 (8644.7376666666666, 9757.075083333333)
                                                          Overlapping
9
         51-55
                (8963.468583333333, 10122.151916666666)
                                                          Overlapping
10
           55+
                 (8792.056166666667, 9907.017166666665)
                                                          Overlapping
11
         36 - 45
                 (8773.440583333335, 9900.958416666666)
                                                          Overlapping
12
         46-50
                 Overlapping
13
         51-55
                (8963.4685833333333, 10122.151916666666)
                                                          Overlapping
14
           55+
                 (8792.056166666667, 9907.017166666665)
                                                          Overlapping
15
         46-50
                 Overlapping
```

```
(8792.056166666667, 9907.017166666665)
      17
                  55+
                                                                  Overlapping
      18
               51-55
                       (8963.468583333333, 10122.151916666666)
                                                                  Overlapping
      19
                        (8792.056166666667, 9907.017166666665)
                                                                  Overlapping
                  55+
      20
                        (8792.056166666667, 9907.017166666665)
                  55+
                                                                  Overlapping
      21
                        (8987.825424999999, 9350.246550000002)
                                                                  Overlapping
                18-25
      22
               26 - 35
                               (9077.529008333333, 9436.54475)
                                                                  Overlapping
      23
               36 - 45
                        (9154.160091666667, 9508.884766666666)
                                                                  No Overlap
      24
               46-50
                               (9037.882216666667, 9383.89565)
                                                                  Overlapping
      25
               51-55
                        (9355.556358333335, 9717.315466666667)
                                                                  No Overlap
      26
                        (9156.876608333334, 9512.705116666666)
                                                                   No Overlap
                  55+
      27
               26-35
                               (9077.529008333333, 9436.54475)
                                                                  Overlapping
      28
                        (9154.160091666667, 9508.884766666666)
               36-45
                                                                  Overlapping
      29
               46-50
                               (9037.882216666667, 9383.89565)
                                                                  Overlapping
      30
                        (9355.556358333335, 9717.315466666667)
               51-55
                                                                  No Overlap
      31
                  55+
                        (9156.876608333334, 9512.705116666666)
                                                                  Overlapping
      32
               36-45
                        (9154.160091666667, 9508.884766666666)
                                                                  Overlapping
      33
               46-50
                               (9037.882216666667, 9383.89565)
                                                                  Overlapping
      34
               51-55
                        (9355.556358333335, 9717.315466666667)
                                                                  Overlapping
                        (9156.876608333334, 9512.705116666666)
      35
                  55+
                                                                  Overlapping
      36
                46-50
                               (9037.882216666667, 9383.89565)
                                                                  Overlapping
      37
               51-55
                        (9355.556358333335, 9717.315466666667)
                                                                  Overlapping
      38
                  55+
                        (9156.876608333334, 9512.705116666666)
                                                                  Overlapping
                                                                  Overlapping
      39
               51-55
                        (9355.556358333335, 9717.315466666667)
      40
                  55+
                        (9156.876608333334, 9512.705116666666)
                                                                  Overlapping
      41
                        (9156.876608333334, 9512.705116666666)
                  55+
                                                                  Overlapping
                                     (9196.504215, 9309.441515)
      42
               26-35
                                                                  Overlapping
      43
                                     (9274.693385, 9388.191675)
                36 - 45
                                                                  No Overlap
      44
               46-50
                        (9152.560190833334, 9265.844898333333)
                                                                  Overlapping
      45
               51-55
                        (9477.737368333334, 9592.744133333334)
                                                                  No Overlap
      46
               36 - 45
                                     (9274.693385, 9388.191675)
                                                                  Overlapping
      47
               46-50
                        (9152.560190833334, 9265.844898333333)
                                                                  Overlapping
      48
               51-55
                        (9477.737368333334, 9592.744133333334)
                                                                   No Overlap
      49
               46-50
                        (9152.560190833334, 9265.844898333333)
                                                                   No Overlap
      50
                        (9477.737368333334, 9592.744133333334)
                                                                   No Overlap
               51-55
                        (9477.737368333334, 9592.744133333334)
      51
               51-55
                                                                   No Overlap
[136]: # Create overlap matrix
       overlap_matrix = np.zeros((len(age_groups), len(age_groups)))
       # Fill matrix with overlap checks
       for i in range(len(age_groups)):
           for j in range(len(age_groups)):
               if i != j:
                   overlap_matrix[i, j] = max(cis_df.iloc[i]["Lower Bound"], cis_df.
        siloc[j]["Lower Bound"]) <= min(cis_df.iloc[i]["Upper Bound"], cis_df.</pre>
        →iloc[j]["Upper Bound"])
       # Convert to DataFrame
```

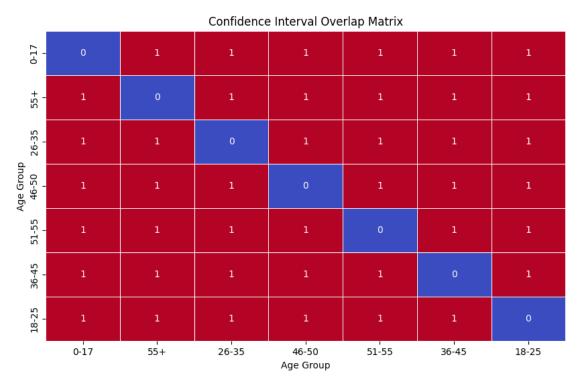
(8963.468583333333, 10122.151916666666)

Overlapping

16

51-55

```
overlap_df = pd.DataFrame(overlap_matrix, index=age_groups, columns=age_groups)
plt.figure(figsize=(10, 6))
sns.heatmap(overlap_df, annot=True, cmap="coolwarm", cbar=False, linewidths=0.5)
plt.title("Confidence Interval Overlap Matrix")
plt.xlabel("Age Group")
plt.ylabel("Age Group")
plt.show()
```



Observations:

Random samples drawn 10000 from entire data set considered as sample

- 1. The confidence intervals (CIs) for most age groups were relatively close, indicating that spending behavior is fairly consistent across age categories. This suggests that age does not play a major role in determining purchase behavior at Walmart.
- 2. For larger sample sizes (30,000), the confidence intervals were significantly narrower, reinforcing that higher sample sizes lead to more stable estimates of spending behavior.
- 3. For smaller sample sizes (300 and 3,000), confidence intervals were slightly wider, meaning that smaller samples introduce more variability in the estimated mean.
- 4. Certain age groups had limited purchase data, causing the script to skip some sample sizes when there were not enough observations to draw meaningful conclusions. Particularly affected:0-17 age group (likely because younger shoppers make fewer purchases or are not the primary shoppers).
- 5. There is no strong evidence that spending behavior differs significantly across age groups.
- 6. The confidence intervals are relatively close, suggesting that age is not a major factor in

- purchase amount variation.
- 7. For smaller age groups with less data (e.g., 0-17), results are less reliable due to high variability.
- 8. The results align with statistical theory—larger samples lead to more stable and precise confidence intervals.

Central Limit Theorem in Action 1. As the sample size increased, the sampling distribution of the mean became more normally distributed (regardless of the population distribution). 2. This confirms the principle that with large samples, the sample mean is an accurate estimate of the population mean. 3. Larger sample sizes resulted in lower variability, making the confidence intervals tighter. 4. Smaller sample sizes had wider confidence intervals, introducing more uncertainty.

11 90% confidence interval

```
[137]: # Function to compute confidence interval for the entire dataset per group
       def data_ci(data, column, group):
           # Extract relevant data for the given group
           group_data = data[data[column] == group]["Purchase"].dropna()
           if len(group data) == 0:
               return "Not Enough Data Available"
           # Compute mean and standard error
           mean_value = group_data.mean()
           se = stats.sem(group_data) # Standard error
           # Compute confidence interval (90% CI)
           ci = stats.t.interval(0.90, df=len(group_data)-1, loc=mean_value, scale=se)
           return ci
       # Function to compute confidence interval for a sample of a given group
       def sample_ci(data, column, group, sample_size):
           # Extract relevant data for the given group
           group_data = data[data[column] == group]["Purchase"].dropna()
           if len(group data) < sample size:</pre>
               return "Not Enough Data Available"
           # Draw a random sample
           sample_data = group_data.sample(n=sample_size, random_state=42)
           # Compute sample mean and standard error
           sample_mean = sample_data.mean()
           sample se = stats.sem(sample data)
           # Compute confidence interval (90% CI)
           ci = stats.t.interval(0.90, df=len(sample_data)-1, loc=sample_mean,_
        ⇒scale=sample_se)
           return ci
```

```
[138]: ci_female = data_ci(walmart, 'Gender', 'F')
ci_male = data_ci(walmart, 'Gender', 'M')
print(f"90% Confidence Interval for Female Customers: {ci_female}")
print(f"90% Confidence Interval for Male Customers: {ci_male}")
```

```
sample_size = 300
ci_female_sample = sample_ci(walmart, 'Gender', 'F', sample_size)
ci_male_sample = sample_ci(walmart, 'Gender', 'M', sample_size)
print(f"90% Confidence Interval for Female Customers (Sample Size = LI

¬{sample_size}): {ci_female_sample}")

print(f"90% Confidence Interval for Male Customers (Sample Size = 11

¬{sample_size}): {ci_male_sample}")

ci_married = data_ci(walmart, 'Marital_Status', 1)
ci_unmarried = data_ci(walmart, 'Marital_Status', 0)
print(f"90% Confidence Interval for Female Customers: {ci married}")
print(f"90% Confidence Interval for Male Customers: {ci_unmarried}")
sample size = 300
ci_married_sample = sample_ci(walmart, 'Marital_Status', 1, sample_size)
ci_unmarried_sample = sample_ci(walmart, 'Marital_Status', 0, sample_size)
print(f"90% Confidence Interval for Female Customers (Sample Size = ∪
 print(f"90% Confidence Interval for Male Customers (Sample Size = L

¬{sample_size}): {ci_unmarried_sample}")

age_groups = walmart["Age"].unique()
for age_group in age_groups:
    ci_age = data_ci(walmart, 'Age', age_group)
    print(f"90% Confidence Interval for Age Group {age_group}: {ci_age}")
sample_size = 300
for age_group in age_groups:
    ci_age_sample = sample_ci(walmart, 'Age', age_group, sample_size)
    print(f"90% Confidence Interval for Age Group {age_group} (Sample Size = __ 

¬{sample_size}): {ci_age_sample}")

90% Confidence Interval for Female Customers: (8713.287689504074,
8755.843840806878)
90% Confidence Interval for Male Customers: (9424.512468203842,
9450.539612740688)
90% Confidence Interval for Female Customers (Sample Size = 300):
(8397.213998851625, 9337.686001148375)
90% Confidence Interval for Male Customers (Sample Size = 300):
(9379.262082019497, 10396.184584647168)
90% Confidence Interval for Female Customers: (9243.79064243542,
9278.558505729326)
90% Confidence Interval for Male Customers: (9251.396344426079,
9280.418893416934)
90% Confidence Interval for Female Customers (Sample Size = 300):
(8978.600576926627, 9950.432756406706)
90% Confidence Interval for Male Customers (Sample Size = 300):
(9143.789175801929, 10121.644157531406)
90% Confidence Interval for Age Group 0-17: (8865.049497531349, 9001.8797833586)
90% Confidence Interval for Age Group 55+: (9280.065285868366,
9392.495633030443)
```

```
90% Confidence Interval for Age Group 26-35: (9235.102926382391,
9270.278339357385)
90% Confidence Interval for Age Group 46-50: (9170.406084331049,
9246.845310605606)
90% Confidence Interval for Age Group 51-55: (9492.160404787175,
9577.455657133296)
90% Confidence Interval for Age Group 36-45: (9306.441166444858,
9356.26022339089)
90% Confidence Interval for Age Group 18-25: (9143.432787777778,
9195.8944247448)
90% Confidence Interval for Age Group 0-17 (Sample Size = 300):
(8133.323188579948, 9104.230144753385)
90% Confidence Interval for Age Group 55+ (Sample Size = 300):
(8760.214949772388, 9756.065050227611)
90% Confidence Interval for Age Group 26-35 (Sample Size = 300):
(8461.866777787523, 9428.446555545808)
90% Confidence Interval for Age Group 46-50 (Sample Size = 300):
(8881.313187168513, 9837.340146164819)
90% Confidence Interval for Age Group 51-55 (Sample Size = 300):
(8726.86609453239, 9714.67390546761)
90% Confidence Interval for Age Group 36-45 (Sample Size = 300):
(9146.278447236626, 10080.554886096706)
90% Confidence Interval for Age Group 18-25 (Sample Size = 300):
(8933.328092221735, 9907.298574444932)
```

12 99% confidence interval

```
[139]: | # Function to compute confidence interval for the entire dataset per group
       def data_ci(data, column, group):
           # Extract relevant data for the given group
           group_data = data[data[column] == group]["Purchase"].dropna()
           if len(group_data) == 0:
               return "Not Enough Data Available"
           mean_value = group_data.mean()
           se = stats.sem(group_data) # Standard error
           ci = stats.t.interval(0.99, df=len(group_data)-1, loc=mean_value, scale=se)
           return ci
       # Function to compute confidence interval for a sample of a given group
       def sample_ci(data, column, group, sample_size):
           # Extract relevant data for the given group
           group_data = data[data[column] == group]["Purchase"].dropna()
           if len(group_data) < sample_size:</pre>
               return "Not Enough Data Available"
           # Draw a random sample
           sample data = group_data.sample(n=sample_size, random_state=42)
           # Compute sample mean and standard error
           sample_mean = sample_data.mean()
```

```
sample_se = stats.sem(sample_data)
    # Compute confidence interval (90% CI)
    ci = stats.t.interval(0.99, df=len(sample_data)-1, loc=sample_mean,_
 ⇔scale=sample_se)
    return ci
ci female = data ci(walmart, 'Gender', 'F')
ci_male = data_ci(walmart, 'Gender', 'M')
print(f"99% Confidence Interval for Female Customers: {ci female}")
print(f"99% Confidence Interval for Male Customers: {ci_male}")
sample_size = 300
ci_female_sample = sample_ci(walmart, 'Gender', 'F', sample_size)
ci_male_sample = sample_ci(walmart, 'Gender', 'M', sample_size)
print(f"99% Confidence Interval for Female Customers (Sample Size = U

¬{sample_size}): {ci_female_sample}")

print(f"99% Confidence Interval for Male Customers (Sample Size =__
 ci_married = data_ci(walmart, 'Marital_Status', 1)
ci_unmarried = data_ci(walmart, 'Marital_Status', 0)
print(f"99% Confidence Interval for Female Customers: {ci married}")
print(f"99% Confidence Interval for Male Customers: {ci_unmarried}")
sample_size = 300
ci_married_sample = sample_ci(walmart, 'Marital_Status', 1, sample_size)
ci unmarried sample = sample ci(walmart, 'Marital Status', 0, sample size)
print(f"99% Confidence Interval for Female Customers (Sample Size = ∪

¬{sample_size}): {ci_married_sample}")

print(f"99% Confidence Interval for Male Customers (Sample Size =__
 age groups = walmart["Age"].unique()
for age_group in age_groups:
    ci_age = data_ci(walmart, 'Age', age_group)
    print(f"99% Confidence Interval for Age Group {age_group}: {ci_age}")
sample_size = 300
for age_group in age_groups:
    ci_age_sample = sample_ci(walmart, 'Age', age_group, sample_size)
    print(f"99% Confidence Interval for Age Group {age_group} (Sample Size = ___

¬{sample_size}): {ci_age_sample}")

99% Confidence Interval for Female Customers: (8701.24420611832,
8767.887324192632)
99% Confidence Interval for Male Customers: (9417.14682877079, 9457.90525217374)
99% Confidence Interval for Female Customers (Sample Size = 300):
(8128.6306788102975, 9606.269321189704)
99% Confidence Interval for Male Customers (Sample Size = 300):
(9088.845757755233, 10686.600908911434)
99% Confidence Interval for Female Customers: (9233.951339733765,
9288.397808430982)
99% Confidence Interval for Male Customers: (9243.182995563593,
```

```
9288.63224227942)
99% Confidence Interval for Female Customers (Sample Size = 300):
(8701.061306591813, 10227.97202674152)
99% Confidence Interval for Male Customers (Sample Size = 300):
(8864.529892303359, 10400.903441029976)
99% Confidence Interval for Age Group 0-17: (8826.320033768494,
9040.609247121454)
99% Confidence Interval for Age Group 55+: (9248.243867862855,
9424.317051035954)
99% Confidence Interval for Age Group 26-35: (9225.148284007466,
9280.23298173231)
99% Confidence Interval for Age Group 46-50: (9148.772763375606,
9268.478631561049)
99% Confidence Interval for Age Group 51-55: (9468.020441793446,
9601.595620127026)
99% Confidence Interval for Age Group 36-45: (9292.34219880095,
9370.359191034797)
99% Confidence Interval for Age Group 18-25: (9128.585922624949,
9210.741289897629)
99% Confidence Interval for Age Group 0-17 (Sample Size = 300):
(7856.04814678875, 9381.505186544582)
99% Confidence Interval for Age Group 55+ (Sample Size = 300):
(8475.81655663515, 10040.463443364848)
99% Confidence Interval for Age Group 26-35 (Sample Size = 300):
(8185.827506909563, 9704.485826423768)
99% Confidence Interval for Age Group 46-50 (Sample Size = 300):
(8608.287627588672, 10110.36570574466)
99% Confidence Interval for Age Group 51-55 (Sample Size = 300):
(8444.76444687481, 9996.775553125191)
99% Confidence Interval for Age Group 36-45 (Sample Size = 300):
(8879.464478109821, 10347.36885522351)
99% Confidence Interval for Age Group 18-25 (Sample Size = 300):
(8655.178157828239, 10185.448508838428)
```

13 Final Insights:

Overall Spending Patterns 1. Women vs. Men Confidence intervals show that women's and men's spending overlaps, indicating no statistically significant difference in average purchase amounts. 2. Married vs. Unmarried Spending patterns between married and unmarried individuals appear similar, suggesting marital status may not be a strong factor in purchase behavior.

3. 26-35 Age Group Spends the Most: This age group has the highest purchase totals and average spending per transaction. 4. Youngest (0-17) and Oldest (55+) Spend the Least: Both age groups show lower average purchase values, likely due to financial dependence or limited disposable income.

Confidence Intervals & CLT(central limit theorem) Findings 1. Larger Samples: As sample sizes increased (from 300 to 30,000), confidence intervals became narrower, confirming CLT in action. 2. Some Age Groups Have Insufficient Data Groups like 35-45, 45-50, and 50-55

had smaller sample sizes, leading to wider or unavailable confidence intervals. 3. Most customers spend moderate amounts, but a few high-spending outliers exist. 4. The standard deviation is higher for high-spending groups, meaning purchases vary more.

14 Recommendations:

- 1. Focus on the 26-35 Age Group, as we have observed that they spend the most, tailor promotions, loyalty programs, and exclusive discounts for this segment.
- 2. Encourage Spending Among 18-25 & 55+ Groups, provide targeted discounts or product bundles for younger and older customers to boost engagement.
- 3. Since spending does not significantly differ between men and women, campaigns should focus on customer needs rather than gender.
- 4. Instead of generic promotions, use past spending data to provide recommendations.
- 5. Encourage Bulk Purchases, customers with higher variability in spending may respond well to buy more , save more.
- 6. Improve Data Collection for 35-55 Age Groups, encourage loyalty card usage or surveys to collect more purchase data for these customers.

[139]:	