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In [11]: import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns

data = pd.read_csv("Data_Analyst_Assignment_Dataset.csv")

print(data.head())
print(data.info())
print(data.describe())

#Calculate the risk labels for all the borrowers.
def get_risk_label(bounce_string):
    last_6_months = bounce_string[-6:]
    last_month = last_6_months[-1]
    bounce_count = sum([char in ["B", "L"] for char in last_6_months])

    if bounce_string == "FEMI":
        return "Unknown Risk"

    if bounce_count == 0:
        return "Low Risk"

    if bounce_count <= 2 and last_month not in ["B", "L"]:
        return "Medium Risk"

    return "High Risk"

data["Risk Label"] = data["Bounce String"].apply(get_risk_label)

sns.countplot(x="Risk Label", data=data)
plt.title("Distribution of Borrowers Based on Risk Label")
plt.show()
```

	Amount Pending	State	Tenure	Interest Rate	City Bounce Stri	
ng \						
0	963	Karnataka	11	7.69	Bangalore	S
SS						
1	1194	Karnataka	11	6.16	Bangalore	S
SB						
2	1807	Karnataka	14	4.24	Hassan	B
BS						
3	2451	Karnataka	10	4.70	Bangalore	S
SS						
4	2611	Karnataka	10	4.41	Mysore	S
SB						

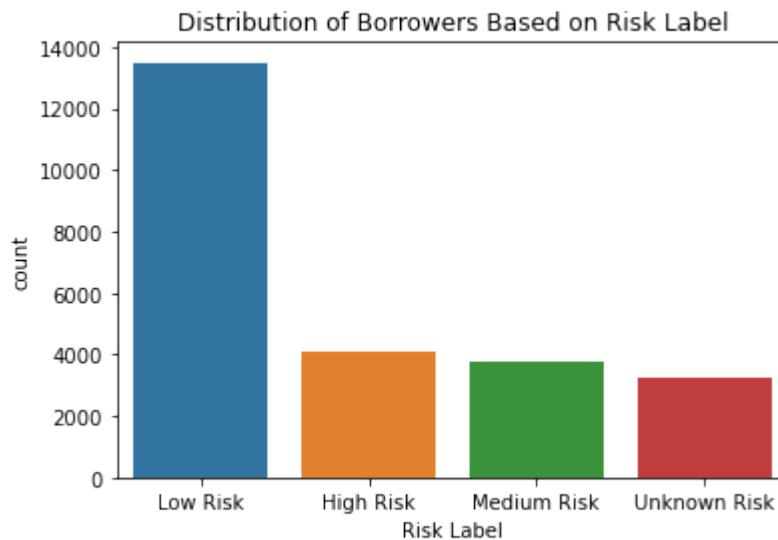
	Disbursed Amount	Loan Number
0	10197	JZ6FS
1	12738	RDIOY
2	24640	WNW4L
3	23990	6LBJS
4	25590	ZFZUA

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 24582 entries, 0 to 24581
Data columns (total 8 columns):

#	Column	Non-Null Count	Dtype
---	-----	-----	-----
0	Amount Pending	24582 non-null	int64
1	State	24582 non-null	object
2	Tenure	24582 non-null	int64
3	Interest Rate	24582 non-null	float64
4	City	24582 non-null	object
5	Bounce String	24582 non-null	object
6	Disbursed Amount	24582 non-null	int64
7	Loan Number	24582 non-null	object

dtypes: float64(1), int64(3), object(4)
memory usage: 1.5+ MB
None

	Amount Pending	Tenure	Interest Rate	Disbursed Amount
count	24582.000000	24582.000000	24582.000000	24582.000000
mean	1791.172687	9.415263	0.934960	17705.195468
std	937.565507	3.238904	3.114732	14192.671509
min	423.000000	7.000000	0.000000	2793.000000
25%	1199.000000	8.000000	0.000000	9857.750000
50%	1593.000000	8.000000	0.000000	13592.000000
75%	2083.000000	11.000000	0.000000	19968.000000
max	13349.000000	24.000000	37.920000	141072.000000



```
In [12]: #label all customers based on where they are in their tenure
def get_tenure_label(tenure, bounce_string):
    on_book_length = len(bounce_string.replace("FEMI", "").replace(" ", ""))

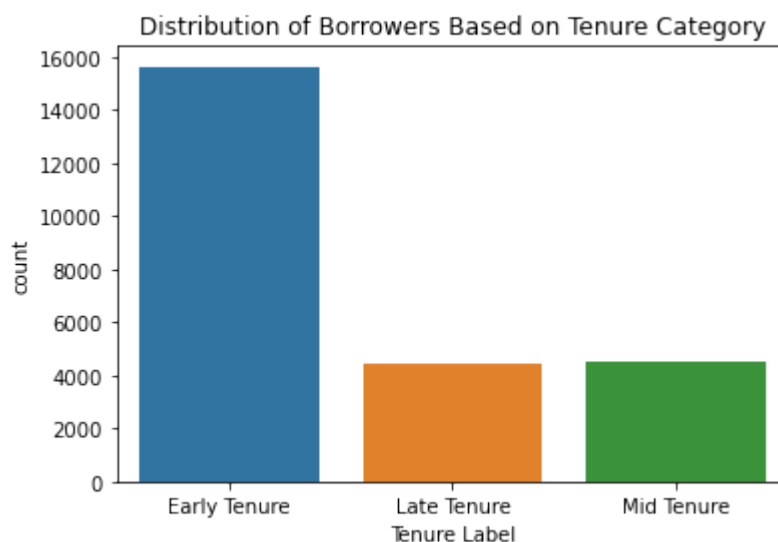
    if on_book_length <= 3:
        return "Early Tenure"

    if on_book_length >= tenure - 3:
        return "Late Tenure"

    return "Mid Tenure"

data["Tenure Label"] = data.apply(lambda row: get_tenure_label(row["Tenure"],
                                                                row["Bounce String"]),
                                axis=1)

sns.countplot(x="Tenure Label", data=data)
plt.title("Distribution of Borrowers Based on Tenure Category")
plt.show()
```



```
In [8]: #Segment borrowers based on ticket size
data = data.sort_values(by="Amount Pending", ascending=False)

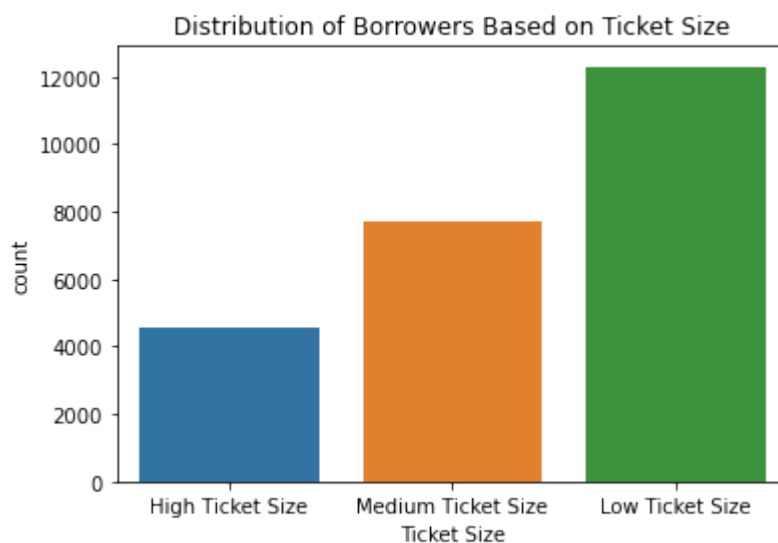
total_pending = data["Amount Pending"].sum()

threshold = total_pending / 3

cumulative_sum = data["Amount Pending"].cumsum()

data["Ticket Size"] = np.where(cumulative_sum <= threshold, "High Ticket Size",
                               np.where(cumulative_sum <= 2 * threshold, "Medium Ticket Size", "Low Ticket Size"))

sns.countplot(x="Ticket Size", data=data)
plt.title("Distribution of Borrowers Based on Ticket Size")
plt.show()
```



```
In [9]: #Give channel spend recommendations
def get_channel_spend(row):
    risk_label = row["Risk Label"]
    emi = row["Amount Pending"]
    city = row["City"]
    interest_rate = row["Interest Rate"]

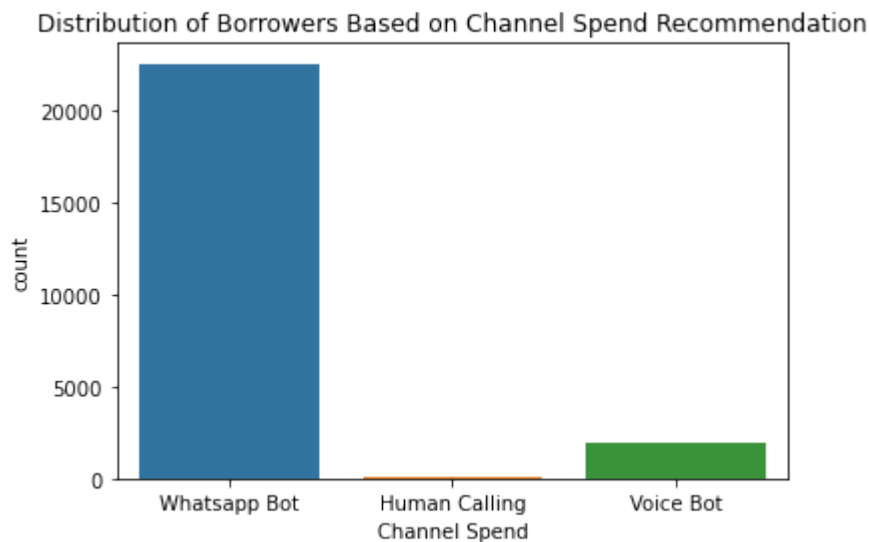
    if risk_label == "Low Risk" or row["Bounce String"] == "FEMI" or emi < 20000:
        return "Whatsapp Bot"

    if ((city in ["Delhi", "Mumbai", "Bangalore", "Chennai", "Kolkata"]) or
        interest_rate < 10):
        return "Voice Bot"

    return "Human Calling"

data["Channel Spend"] = data.apply(get_channel_spend, axis=1)

sns.countplot(x="Channel Spend", data=data)
plt.title("Distribution of Borrowers Based on Channel Spend Recommendation")
plt.show()
```



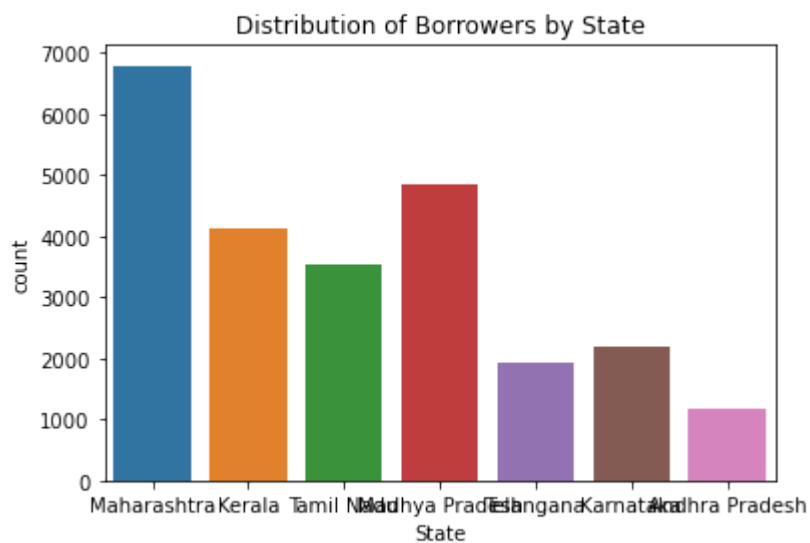
```
In [10]: #Top 5 states with the most borrowers
print("Top 5 States with the most borrowers:")
print(data["State"].value_counts().head(5))

sns.countplot(x="State", data=data)
plt.title("Distribution of Borrowers by State")
plt.show()
```

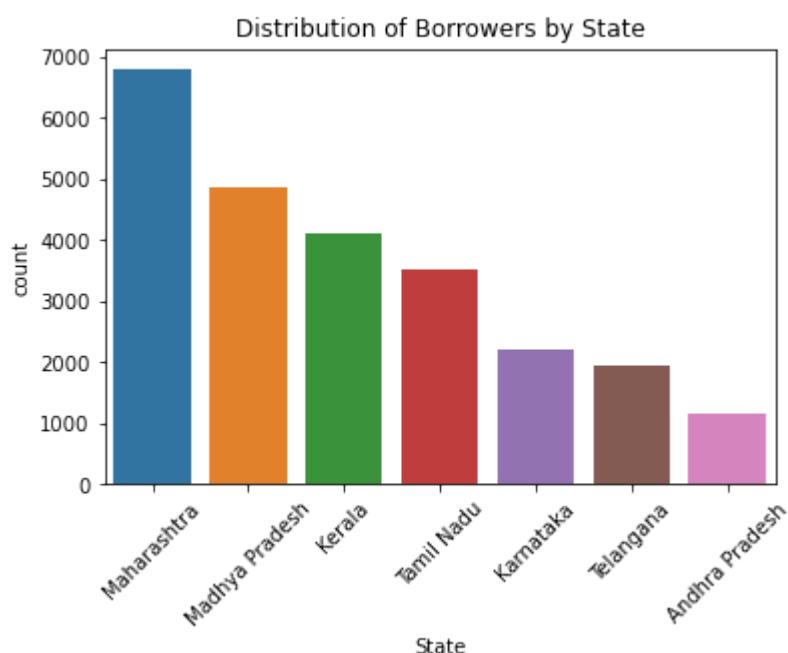
Top 5 States with the most borrowers:

Maharashtra	6793
Madhya Pradesh	4850
Kerala	4116
Tamil Nadu	3526
Karnataka	2205

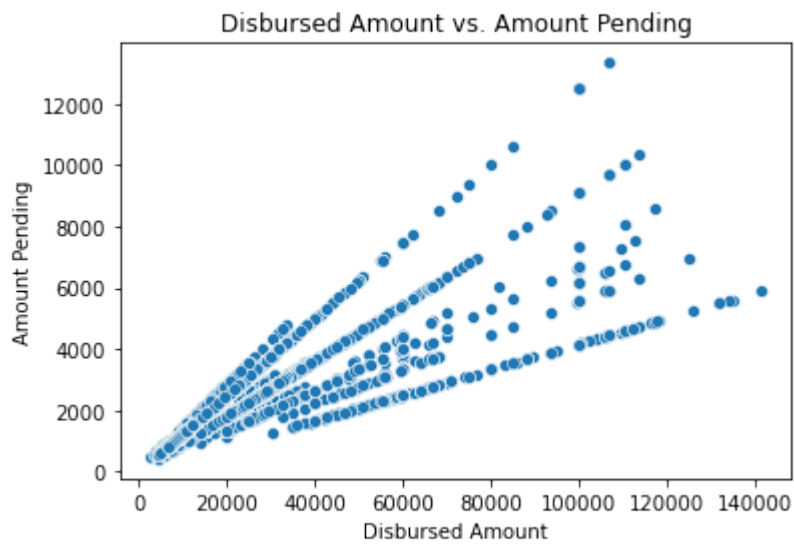
Name: State, dtype: int64



```
In [13]: # Distribution of borrowers by state
sns.countplot(x="State", data=data, order=data["State"].value_counts().index)
plt.title("Distribution of Borrowers by State")
plt.xticks(rotation=45)
plt.show()
```



```
In [14]: # Scatter plot of disbursed amount vs. amount pending
sns.scatterplot(x="Disbursed Amount", y="Amount Pending", data=data)
plt.title("Disbursed Amount vs. Amount Pending")
plt.xlabel("Disbursed Amount")
plt.ylabel("Amount Pending")
plt.show()
```



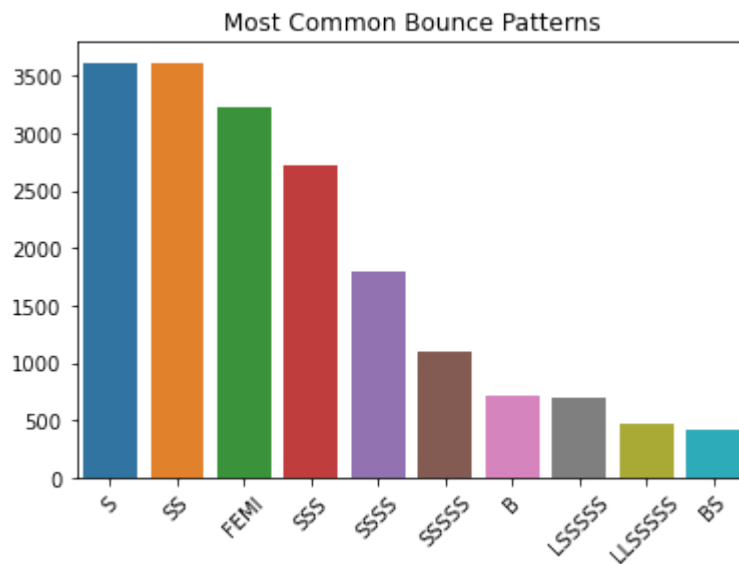

```
In [15]: # Analyze common bounce patterns
common_bounce_patterns = data["Bounce String"].value_counts().head(10)
print("Most Common Bounce Patterns:")
print(common_bounce_patterns)

sns.barplot(x=common_bounce_patterns.index, y=common_bounce_patterns.values)
plt.title("Most Common Bounce Patterns")
plt.xticks(rotation=45)
plt.show()
```

Most Common Bounce Patterns:

S	3615
SS	3603
FEMI	3222
SSS	2716
SSSS	1790
SSSSS	1096
B	707
LSSSSS	687
LLSSSSS	474
BS	425

Name: Bounce String, dtype: int64



In []: