# Predict the sale price of bulldozers using regression

# **Problem Description:**

The objective of this project is to predict the sale price of bulldozers using regression techniques. The dataset for this project is taken from Kaggle (<a href="https://www.kaggle.com/c/bluebook-for-bulldozers/data">https://www.kaggle.com/c/bluebook-for-bulldozers/data</a>) and consists of historical sales data for bulldozers, along with features such as machine specifications, auction information, and condition. The dataset includes information on over 400,000 sales of bulldozers, spanning several years.

#### **Dataset Description**

#### The dataset for this project consists of three main files:

- 1. **Train.csv** This file contains the training set, which includes the bulldozer sales data along with the sale price.
- 2. **Test.csv** This file contains the test set, which includes the same features as the training set but without the sale price.
- 3. **Valid.csv** This file contains a validation set, which can be used to evaluate the performance of the model during training.

The dataset includes several features, such as the year of manufacture, model type, and size, as well as auction information such as the date of sale, auctioneer, and sales channel. The target variable for this project is the sale price of the bulldozer.

#### **Objectives**

The objective of this project is to build a regression model that can accurately predict the sale price of bulldozers. This model will be trained on the training set and evaluated on the validation set, and its performance will be measured using metrics such as mean absolute error (MAE) and root mean squared error (RMSE).

The deliverables for this project include a Python script that preprocesses the data, trains the model, and makes predictions on the test set. The final output of the script should be a CSV file containing the predicted sale prices for the bulldozers in the test set.

The project will involve several steps, including data cleaning and preprocessing, feature engineering, model selection and training, and model evaluation. The final model should be able to predict the sale price of bulldozers with a reasonable degree of accuracy, and provide insights into the factors that affect the sale price of bulldozers.

Overall, the goal of this project is to provide a practical demonstration of how regression techniques can be used to solve real-world problems, and to showcase the power of machine learning in the field of construction and heavy machinery.

**Framework** 

**SECTION 1: Introduction** 

The first section of the project will provide an introduction to the problem and outline the objectives and deliverables of the project. This will include a brief overview of the dataset, the

target variable, and the metrics that will be used to evaluate the performance of the model.

**SECTION 2: Data Cleaning and Preprocessing** 

The second section of the project will focus on data cleaning and preprocessing. This will involve handling missing values, converting categorical variables to numerical variables, and scaling the features to ensure that they are on the same scale. We will also perform exploratory data analysis (EDA) to gain insights into the distribution of the features and their relationship

with the target variable.

**SECTION 3: Feature Engineering** 

The third section of the project will focus on feature engineering. This will involve creating new features that capture important information about the bulldozers and their sales history. We

will also perform feature selection to identify the most important features for predicting the

sale price of bulldozers.

**SECTION 4: Model Selection and Training** 

The fourth section of the project will focus on model selection and training. We will explore a range of regression models, such as linear regression, random forest regression, and gradient

boosting regression, and select the best model based on its performance on the validation set.

We will also use cross-validation to evaluate the performance of the model and tune the

hyperparameters to optimize its performance.

SECTION 5: Model Evaluation

The fifth section of the project will focus on model evaluation. We will evaluate the performance of the final model on the test set using metrics such as mean absolute error (MAE) and root mean squared error (RMSE). We will also perform error analysis to gain insights into the sources of error in the model and identify areas for improvement.

#### **SECTION 6: Deployment**

The final section of the project will focus on deployment. We will write a Python script that preprocesses the test data, loads the trained model, and makes predictions on the test set. The final output of the script will be a CSV file containing the predicted sale prices for the bulldozers in the test set.

To implement this framework, we will use the Python programming language and a range of machine learning libraries, such as pandas, numpy, scikit-learn, and xgboost. We will also use Jupyter notebooks to create an interactive development environment that allows us to explore the data, visualize the results, and iterate on the model.

## **Code Explanation:**

Here is the simple explanation for the code which is provided in the code.py file.

**SECTION 1**: Introduction In this section, we import the necessary libraries, load the data, and print the shape of the data. We also convert the saledate column to a datetime format using the parse\_dates parameter. This section helps us understand the size of the data and the basic structure of the data.

**SECTION 2:** Data Cleaning and Preprocessing In this section, we perform data cleaning and preprocessing tasks such as handling missing values, converting categorical variables to numerical variables, and scaling the features using StandardScaler. We also perform some basic exploratory data analysis (EDA) by visualizing the distribution of the target variable and the relationship between the YearMade and SalePrice columns. This section prepares the data for further analysis and modeling.

**SECTION 3**: Feature Engineering In this section, we create new features such as Age, Year, and Month by extracting information from the saledate and YearMade columns. We also perform feature selection by calculating the correlation between each feature and the target variable and selecting the features that have a correlation coefficient greater than 0.5. This section helps us identify the most important features for predicting the sale price of bulldozers.

**SECTION 4**: Model Selection and Training In this section, we split the data into train and validation sets, instantiate an XGBRegressor model with hyperparameters tuned for regression tasks, and train the model on the train set. We also evaluate the model's performance on the validation set using mean absolute error (MAE) and root mean squared error (RMSE) metrics. This section helps us select an appropriate machine learning model for the problem and evaluate its performance.

**SECTION 5**: Model Evaluation In this section, we preprocess the test data using the same steps as the training data, make predictions on the test set using the trained model, and save the predictions to a CSV file. We also perform some error analysis by visualizing the residuals of the model's predictions. This section helps us evaluate the performance of the model on unseen data and generate predictions for the bulldozer sale prices.

**SECTION 6**: Deployment In this section, we write a Python script that preprocesses the test data, loads the trained model, and makes predictions on the test set. We also save the predictions to a CSV file for submission to Kaggle. This section helps us automate the process of making predictions and submitting them to Kaggle.

We used an XGBRegressor model with hyperparameters tuned for regression tasks because it is a fast, accurate, and widely-used algorithm for regression problems. We used mean absolute error (MAE) and root mean squared error (RMSE) metrics to evaluate the model's performance because they are common and interpretable metrics for regression problems.

To run the code, you need to have the following libraries installed: pandas, numpy, matplotlib, seaborn, scikit-learn, and xgboost. You also need to have the Train.csv and Test.csv files in your working directory. Once you have these requirements, you can simply copy and paste the code into a Python script and run it. The output will be visualizations of the data and metrics, as well as a CSV file containing the predicted sale prices for the bulldozers in the test set.

## **Future Work:**

In this project, we used regression techniques to predict the sale price of bulldozers based on various features such as the age, model, and type of the bulldozer. There are several ways in which we can improve the performance of the model and generate more accurate predictions.

#### Here are some potential avenues for future work:

- 1. Feature engineering We can explore other feature engineering techniques such as one-hot encoding, polynomial features, and feature interaction to create more informative features for the model. We can also incorporate external data sources such as weather data or economic indicators that may affect the sale price of bulldozers.
- 2. Model tuning We can further optimize the hyperparameters of the XGBRegressor model using techniques such as grid search or random search. We can also experiment with other machine learning models such as Random Forests, Support Vector Regression, or Neural Networks to see if they can improve the performance of the model.
- 3. Handling missing values In the current implementation, we simply drop the rows with missing values. We can explore other imputation techniques such as mean imputation, median imputation, or regression imputation to handle missing values in a more informative way.
- 4. Ensemble methods We can explore ensemble methods such as bagging, boosting, or stacking to combine multiple models and generate more accurate predictions. We can also use techniques such as out-of-bag error estimation or cross-validation to select the best models for the ensemble.

#### **Step-by-Step Guide for Implementing Future Work**

Here's a step-by-step guide for implementing some of the future work outlined above:

1.	Feature engineering To explore other feature engineering techniques, we can try the following steps:
	<ul> <li>Create new features using other techniques such as binning, discretization, or clustering.</li> </ul>
	Use one-hot encoding to convert categorical variables to numerical variables.
	<ul> <li>Create polynomial features or feature interaction terms to capture more complex relationships between the features.</li> </ul>
	<ul> <li>Incorporate external data sources such as weather data or economic indicators using data integration techniques.</li> </ul>
2.	Model tuning To further optimize the hyperparameters of the XGBRegressor model or experiment with other machine learning models, we can try the following steps:
	<ul> <li>Use grid search or random search to explore the hyperparameter space and select the best hyperparameters for the model.</li> </ul>
	<ul> <li>Experiment with other machine learning models such as Random Forests, Support Vector Regression, or Neural Networks and compare their performance to the XGBRegressor model.</li> </ul>
	<ul> <li>Use techniques such as out-of-bag error estimation or cross-validation to select the best models for the ensemble.</li> </ul>
3.	Handling missing values To handle missing values in a more informative way, we can try the following steps:

- Use mean imputation, median imputation, or regression imputation to fill in missing values based on the distribution of the data.
- Use techniques such as hot deck imputation or k-nearest neighbors imputation to fill in missing values based on the similarity between the samples.
- 4. Ensemble methods To combine multiple models and generate more accurate predictions, we can try the following steps:
  - Use bagging, boosting, or stacking to combine multiple models and reduce the variance of the predictions.
  - Use techniques such as out-of-bag error estimation or cross-validation to select the best models for the ensemble.
  - Experiment with different combinations of models and hyperparameters to find the best ensemble.

To implement these future work, we need to modify the code accordingly based on the specific technique we want to apply. For example, to use one-hot encoding, we can use the pandas get\_dummies function to convert categorical variables to numerical variables. To use polynomial features, we can use the scikit-learn PolynomialFeatures

### **Exercise:**

Try to answers the following questions by yourself to check your understanding for this project. If stuck, detailed answers for the questions are also provided.

#### 1. How can you handle the imbalance in the target variable?

<u>Answer</u>: One way to handle the imbalance in the target variable is to use sampling techniques such as oversampling or undersampling. Oversampling involves increasing the number of samples in the minority class, while undersampling involves decreasing the number of samples in the majority class. Another way is to use cost-sensitive learning, where the model is penalized more for misclassifying samples in the minority class than in the majority class.

#### 2. How can you interpret the importance of the features in the XGBoost model?

<u>Answer</u>: We can interpret the importance of the features in the XGBoost model by calculating the feature importances using the feature\_importances\_ attribute of the XGBRegressor object. This returns a list of feature importance scores, where higher scores indicate more important features. We can also visualize the feature importances using the plot\_importance function of the XGBoost library, which generates a bar plot of the feature importances.

#### 3. How can you improve the performance of the XGBoost model?

Answer: We can improve the performance of the XGBoost model by tuning the hyperparameters using techniques such as grid search or random search. We can also experiment with other machine learning models such as Random Forests, Support Vector Regression, or Neural Networks to see if they can improve the performance of the model. We can also use ensemble methods such as bagging, boosting, or stacking to combine multiple models and generate more accurate predictions.

#### 4. How can you handle missing values in the data?

<u>Answer</u>: We can handle missing values in the data by using techniques such as mean imputation, median imputation, or regression imputation to fill in missing values based on the distribution of the data. We can also use techniques such as hot deck imputation or k-nearest neighbors imputation to fill in missing values based on the similarity between the samples. Another way is to drop the rows with missing values, but this can result in a loss of information and bias the analysis.

#### 5.how can you visualize the performance of the XGBoost model?

<u>Answer</u>: We can visualize the performance of the XGBoost model by plotting the predicted values against the true values using a scatter plot or a line plot. We can also plot the residuals (i.e., the difference between the predicted values and the true values) against the predicted values or the true values to see if there is any pattern or trend in the errors. We can also plot the feature importances using a bar plot to see which features are the most important for predicting the target variable.