

ITC LTD.- One Page Profile



Established in 1910, ITC is the largest cigarette manufacturer and seller in the country. ITC operates in four business segments at present — FMCG Cigarettes, FMCG Others, Paperboards, Paper and Packaging, and Agri Business.

INR (Cr)

Key Financial Metrics	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Total Sales	49,257	60,645	70,919	67,932	75,323
Sales Growth (y-o-y)	-0.26%	23.12%	16.94%	-4.21%	10.88%
Gross Profit Margins (%)	58%	57%	52%	50%	53%
EBITDA Margins (%)	26.72%	25.13%	27.06%	30.12%	46.13%
EBIT Margins (%)	23.38%	22.28%	24.51%	27.88%	43.94%
Net Margins (%)	26.72%	25.13%	27.06%	30.12%	46.13%
Earnings Per Share (In Rs)	10.69	12.37	15.44	16.39	27.77
EPS Growth (y-o-y)	-14.13%	15.68%	24.85%	6.12%	69.44%
Dividend Per Share (In Rs)	10.75	11.50	15.50	13.75	14.35
Dividend Growth (y-o-y)	5.91%	6.98%	34.78%	-11.29%	4.36%

Key Financial Ratios	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Price to Earnings	19.16x	19.00x	23.28x	24.50x	14.76x
EV/EBITDA	14.52x	13.83x	17.20x	19.63x	19.70x
EV/Sales	5.03x	4.70x	6.24x	7.28x	6.76x
Price to Book Value	4.80	4.90	6.84	8.31	8.21
Return on Equity (%)	22%	24%	28%	27%	50%
Return on Capital Employed	29%	34%	39%	37%	58%

Top 10 Shareholders	N. Shares (In Crs)	Holding (%)	Market Value (In Crs)
Tobacco Manufacturers (India) Limited	222.85	17.81%	91646.89
Life Insurance Corporation of India	197.70	15.80%	81304.57
Specified Undertaking of the Unit Trust of India	97.45	7.79%	40077.60
Myddleton Investment Company Limited	48.63	3.89%	19999.58
SBI Mutual Funds	43.52	3.48%	17896.55
ICICI Prudential Mutual Funds	27.62	2.21%	11358.61
GQG Partners Emerging Markets Equity Fund	26.39	2.11%	10852.96
General Insurance Corporation of India	21.71	1.73%	8927.64
Goldman Sachs Trust II - Goldman Sachs GQG Partners Ir	20.71	1.65%	8516.65
NPS Trust (various Pension Funds)	19.63	1.57%	8074.43

Managerial Remuneration	Designation	Remuneration	X of Median Salary
S Puri	CMD	34.47	377:1
S Dutta	ED & CFO	14.9	132:1
H Malik	ED	11.72	99:1
B Sumant	ED	16.64	174:1

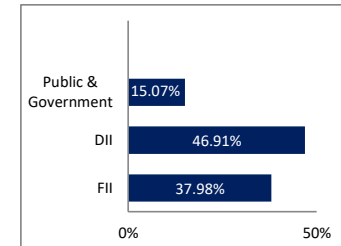
Recent Updates

ITC acquired 100% of Sresta Natural Bioproducts Private Limited (24 Mantra Organic Foods) for up to ₹472.50 Crores, scaling up its presence in natural and organic foods
ITC's Hotels Business was demerged into ITC Hotels Limited (ITCHL), with the scheme becoming effective from January 1, 2025
A Business Transfer Agreement was signed to acquire Century Pulp & Paper from Aditya Birla Real Estate Limited, strengthening ITC's Paperboards and Paper business

Share Price - 5Y



Shareholding Pattern



Capital Structure

Share Price As on	411
No. of Shares Outstanding	1,251.41
Market Capitalisation	514,329.51
Less: Cash & Equivalents	(4,012)
Add: Total Debt	284.54
Enterprise Value	510,601.69