### **Overall totals (units & revenue)**

Purpose: Shows total quantity sold and total revenue.

SELECT
 SUM(quantity) AS total\_units,
 ROUND(SUM(quantity \* price), 2) AS total\_revenue
FROM sales;

## **Revenue by product (GROUP BY)**

Purpose: Shows total quantity and revenue for each product, sorted by revenue.

```
SELECT
  product,
  SUM(quantity) AS total_qty,
  ROUND(SUM(quantity * price), 2) AS revenue
FROM sales
GROUP BY product
ORDER BY revenue DESC;
```

### Top 3 products by revenue

Purpose: Lists the three products with highest revenue.

```
SELECT
  product,
  SUM(quantity) AS total_qty,
  ROUND(SUM(quantity * price), 2) AS revenue
FROM sales
GROUP BY product
ORDER BY revenue DESC
LIMIT 3;
```

# **Daily revenue trend**

Purpose: Shows revenue totals per sale\_date for trend analysis.

```
SELECT
   sale_date,
   ROUND(SUM(quantity * price), 2) AS daily_revenue
FROM sales
GROUP BY sale_date
ORDER BY sale_date;
```

### Weighted average selling price per product

Purpose: Computes average selling price weighted by quantity sold.

```
SELECT
  product,
  ROUND(SUM(quantity * price) * 1.0 / SUM(quantity), 2) AS weighted_avg_price,
  SUM(quantity) AS total_qty,
  ROUND(SUM(quantity * price), 2) AS revenue
FROM sales
GROUP BY product
ORDER BY weighted_avg_price DESC;
```

#### Revenue share (%) by product

Purpose: Calculates each product's percentage contribution to total revenue.

```
WITH total AS (
    SELECT SUM(quantity * price) AS grand_rev FROM sales
)
SELECT
    s.product,
    ROUND(SUM(s.quantity * s.price), 2) AS revenue,
    ROUND(100.0 * SUM(s.quantity * s.price) / (SELECT grand_rev FROM total), 2) AS revenue_share
FROM sales s
GROUP BY s.product
ORDER BY revenue DESC;
```