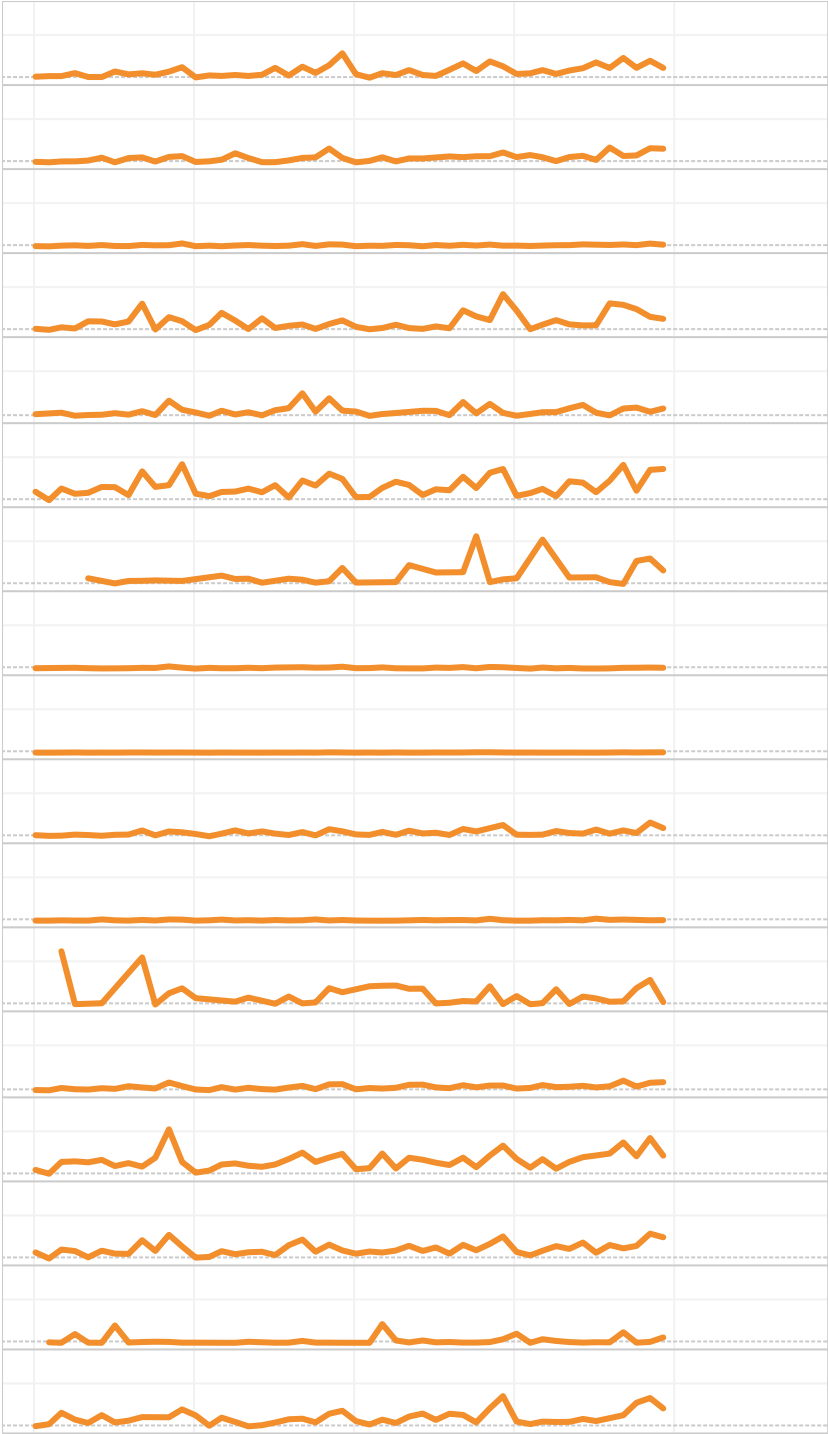
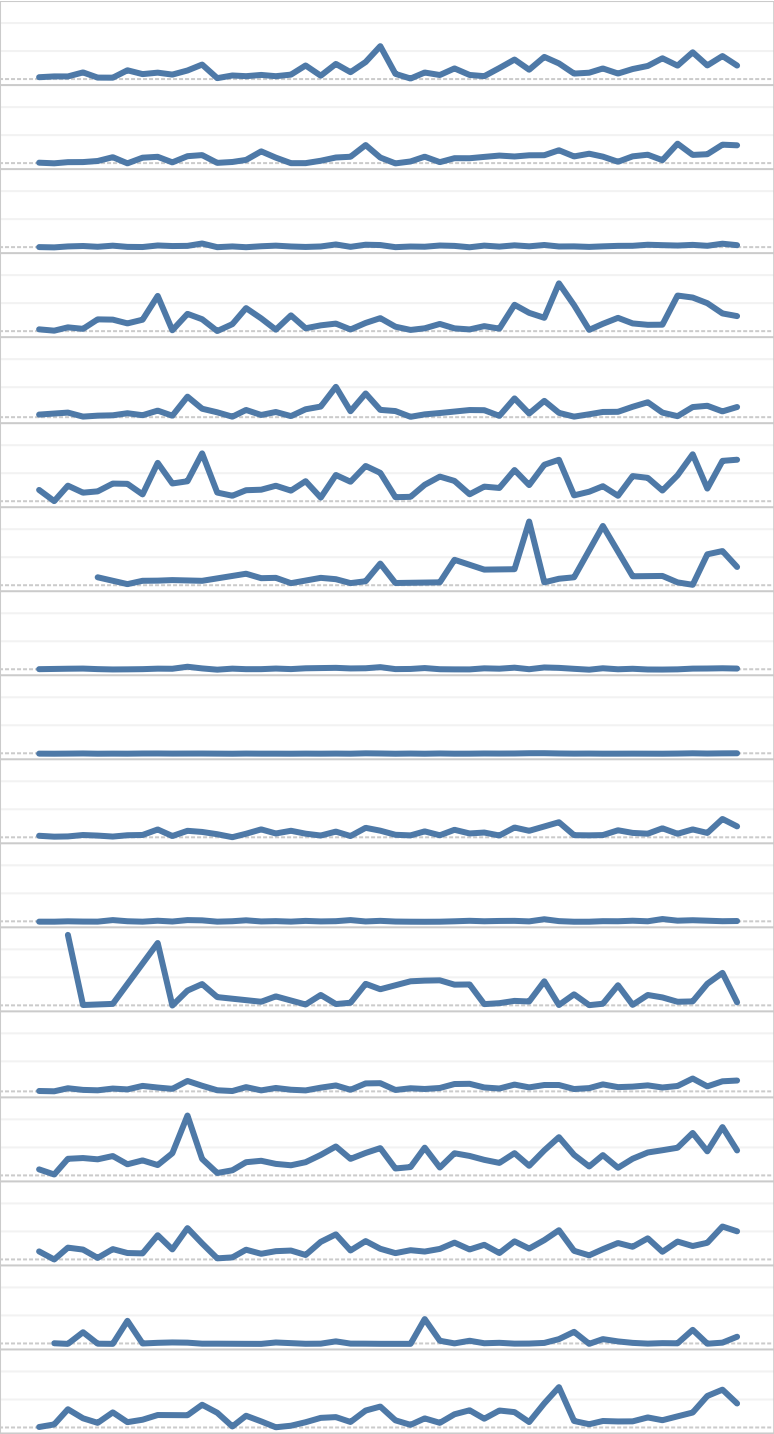


Sheet 1



Primary Region
West



Secondary Region

■ East

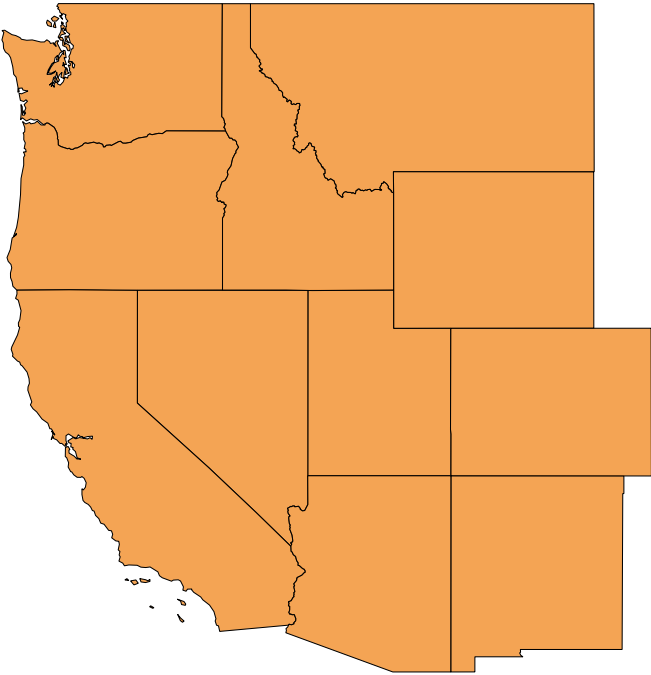
Primary Region- West

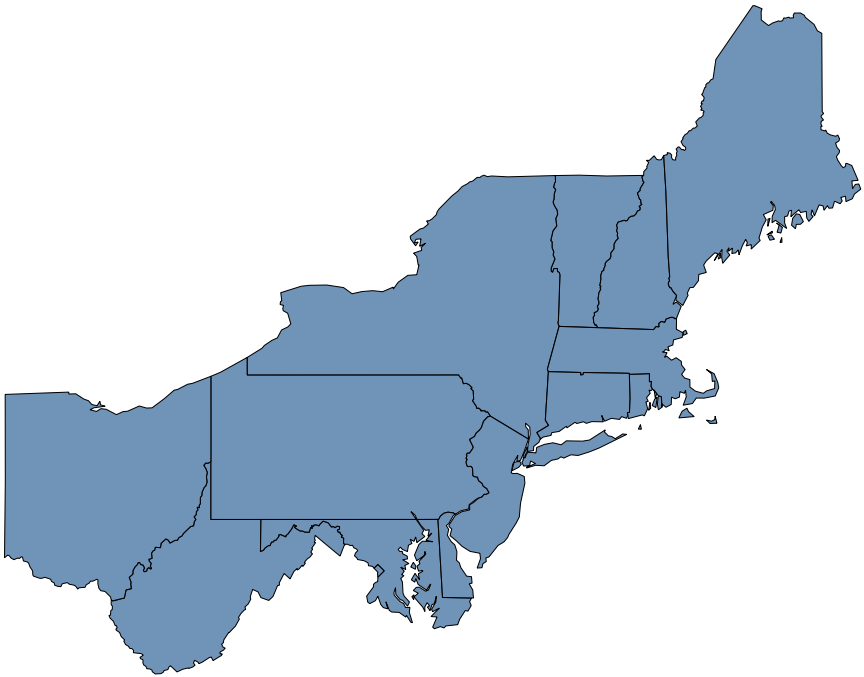
Average Sales/Order	450
Count of Orders	3,203
Discount	350
No. of Orders	1,611
No. of Product Sold	1,509
No. of Customer	686
Sales	725,458

Primary Region
West

Secondary Region- East

Average Sales/Order	484	Secondary Region ■ East
Count of Orders	2,848	
Discount	414	
No. of Customer	674	
No. of Orders	1,401	
No. of Product Sold	1,422	
Sales	678,781	



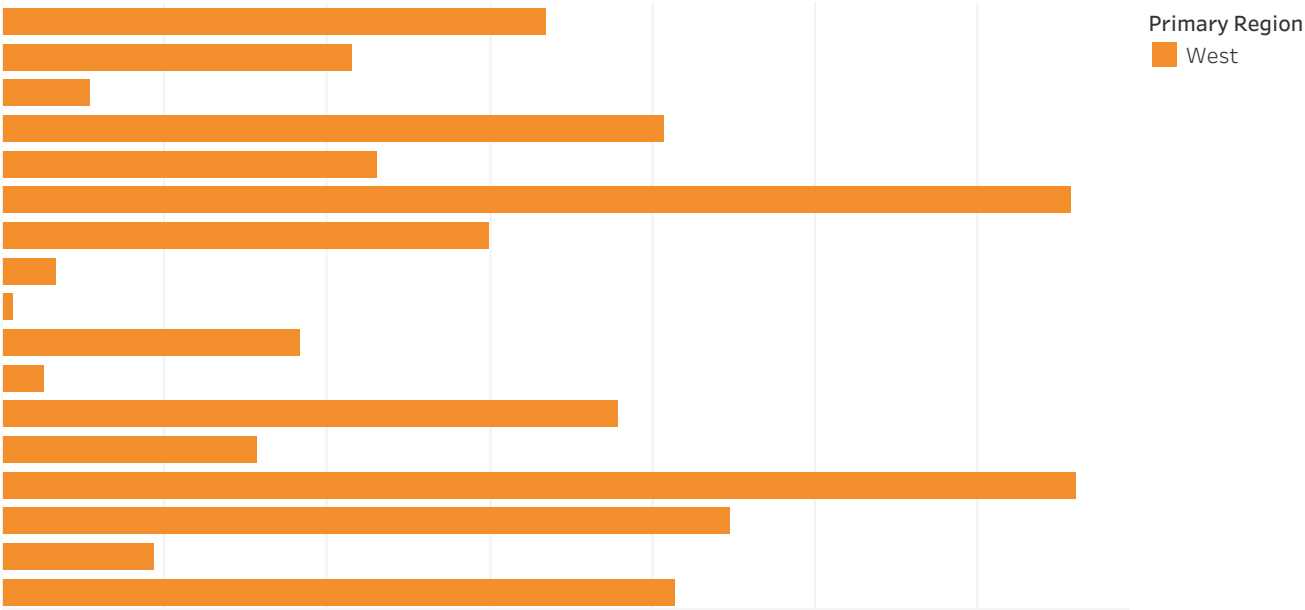


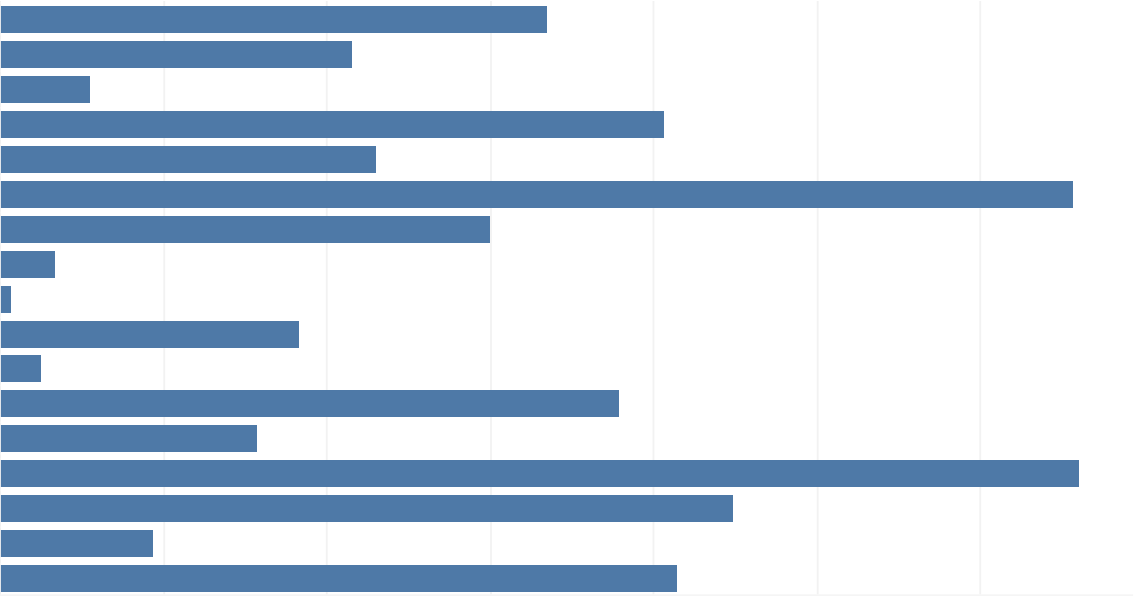
Sheet 7

Sub-Category	Sales	Min Sales	Max Sales	Primary Region
Accessories	61,114	1	3,347	<div>West</div>
Appliances	30,236	3	2,518	
Art	9,212	1	1,113	
Binders	55,961	1	5,084	
Bookcases	36,004	49	3,407	
Chairs	101,781	41	2,804	
Copiers	49,749	300	14,000	
Envelopes	4,118	4	420	
Fasteners	923	2	93	
Furnishings	30,073	3	1,049	
Labels	5,079	3	786	
Machines	42,444	12	4,800	
Paper	26,664	4	734	
Phones	98,684	6	4,159	
Storage	70,533	6	1,856	
Supplies	18,127	6	8,188	
Tables	84,755	24	3,611	

Sheet (7)

Sub-Category	Sales	Min Sales	Max Sales	Secondary Region
Accessories	45,033	3	2,310	<div>East</div>
Appliances	34,188	2	2,625	
Art	7,486	2	289	
Binders	53,498	1	4,355	
Bookcases	43,819	35	4,405	
Chairs	96,261	48	4,416	
Copiers	53,219	480	11,200	
Envelopes	4,376	2	362	
Fasteners	820	1	41	
Furnishings	29,071	3	1,049	
Labels	2,603	3	122	
Machines	66,106	13	9,100	
Paper	20,173	3	448	
Phones	100,615	3	4,549	
Storage	71,613	8	2,934	
Supplies	10,760	3	4,664	
Tables	39,140	27	2,065	





Secondary Region
East