### **PROJECT REPORT**

### **INTRODUCTION:**

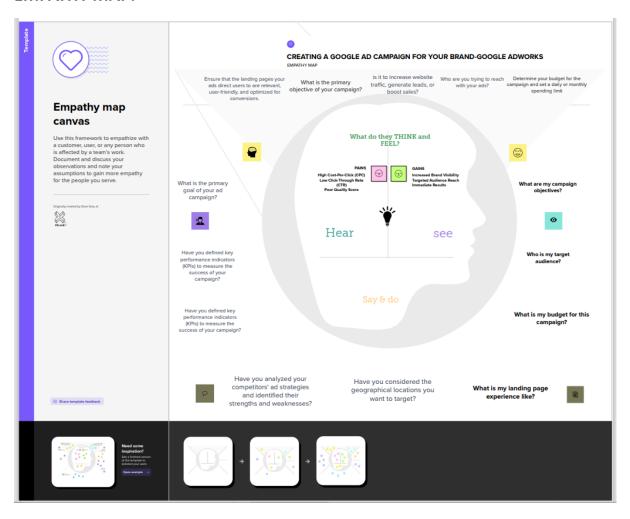
First, define your campaign objectives and target audience. Then, conduct keyword research to identify relevant terms. Craft compelling ad copy and design engaging landing pages. Continuously monitor and optimize your campaign based on performance data, and finally, utilize A/B testing to refine your strategy. It's also crucial to set a clear budget and regularly track your ROI to ensure your campaign's effectiveness.

### **PURPOSE:**

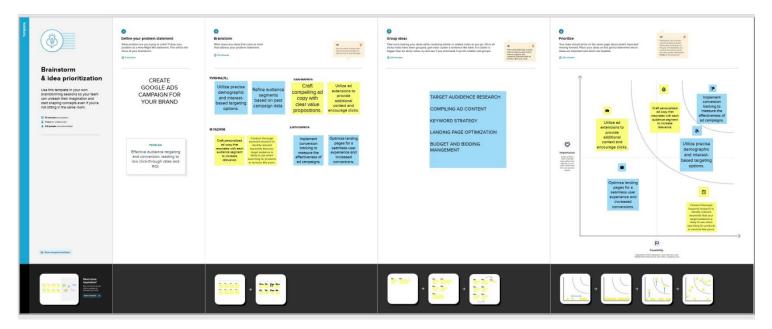
Is to promote your products or services to a highly targeted audience, increase brand visibility, drive traffic to your website, generate leads, and ultimately boost sales or conversions. Google ads provide a powerful platform to reach potential customers at the precise moment they are searching for products or services related to your business, thereby maximizing your online presence and enhancing your overall marketing efforts.

### PROBLEM DEFINITION AND DESIGN THINKING:

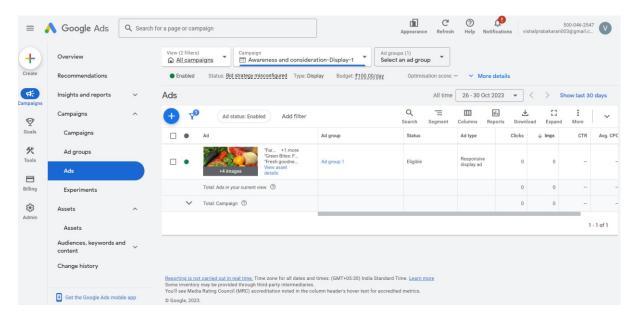
### **EMPATHY MAP:**

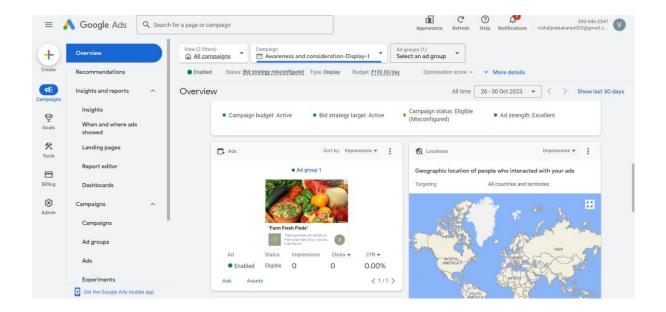


## **IDEATION & BRAINSTROMING:**



# **RESULT:**





### **ADVANTAGES:**

- Wide reach
- Targeted advertising
- Cost control

### **DISADVANTAGES:**

- Costly
- Complexity
- High competition

### **APPLICATIONS:**

- Increasing website traffic
- Brand awareness
- Lead generation

### **CONCLUSION:**

creating a Google Ads campaign is a multi-step process that requires careful planning, thorough research, and continuous optimization. By defining clear objectives, identifying the target audience, conducting comprehensive keyword research, and crafting compelling ad copy, you can maximize your campaign's effectiveness. Monitoring performance metrics, implementing A/B testing, and regularly assessing your return on investment (ROI) are essential for ongoing success. With a well-structured campaign and a data-driven approach, you can increase your brand's visibility, reach your target audience, and achieve your marketing goals effectively on the Google Ads platform.

# **FUTURE SCOPE:**

- Increased automation
- Integration of AI and Big Data
- Emphasis on Privacy
- Video and Interactive Ads
- Cross-Platform Advertising
- Voice Search Optimization