

Month

8/1/2021

8/1/2022



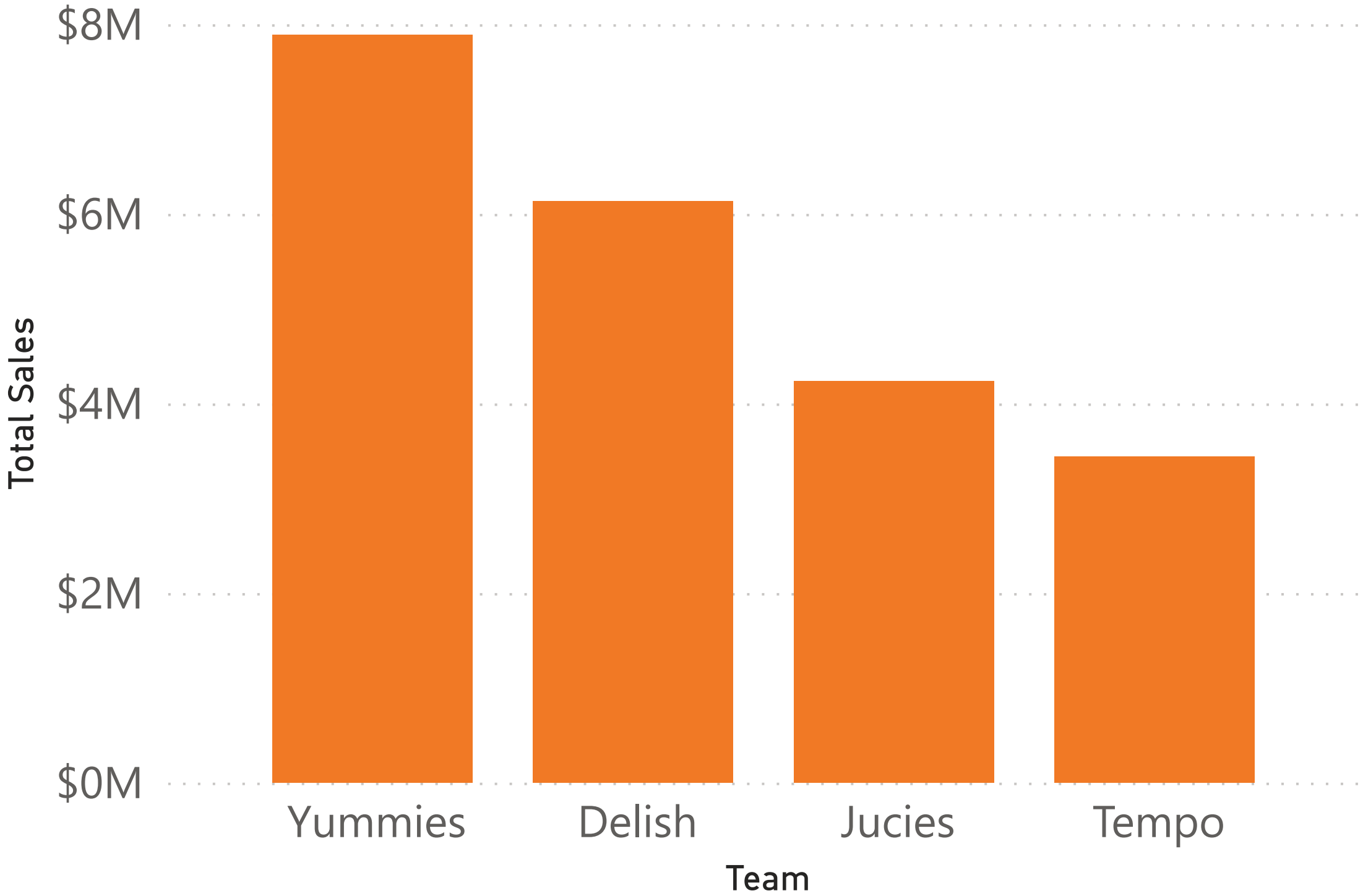
Product

All

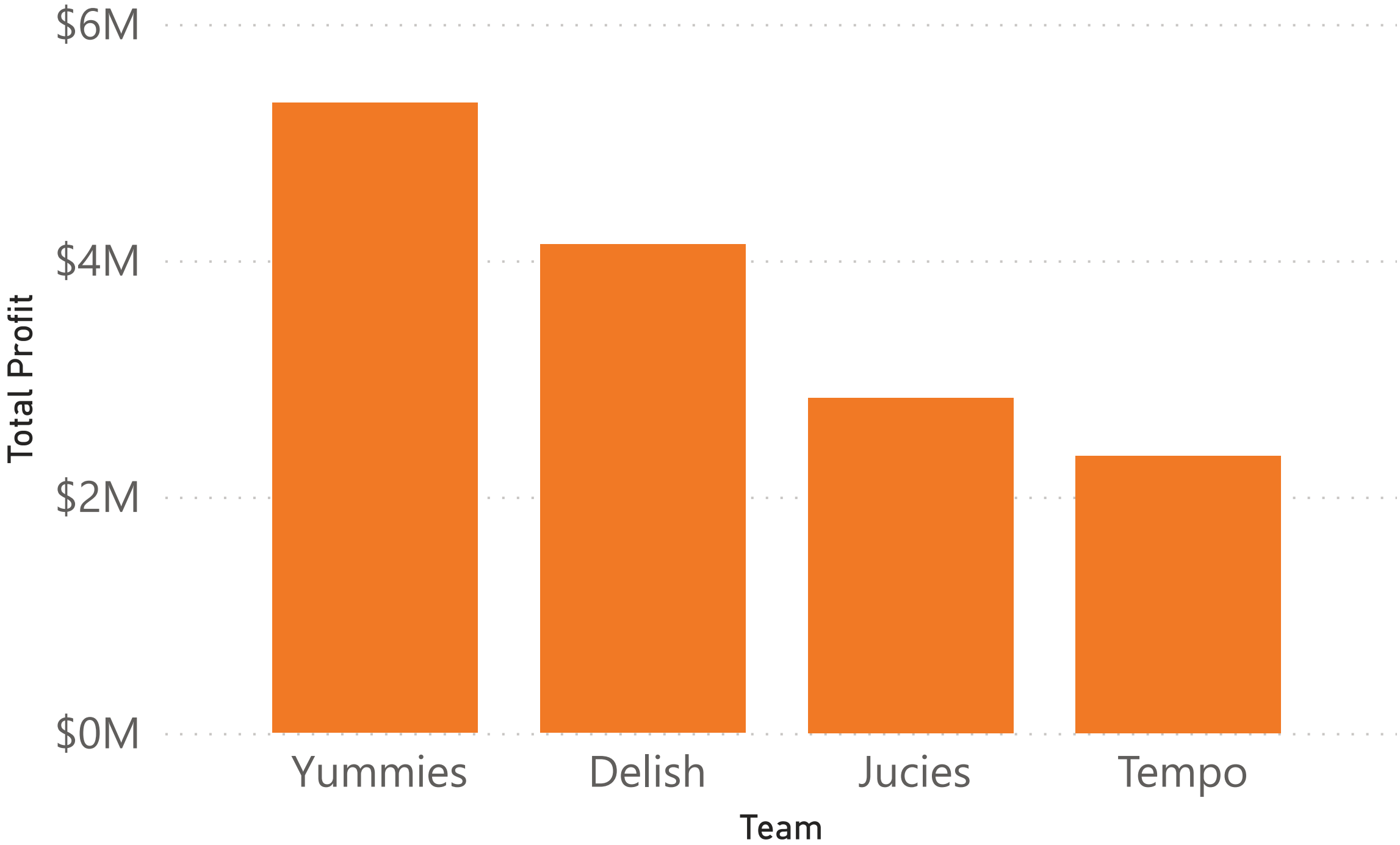
Sales Person

All

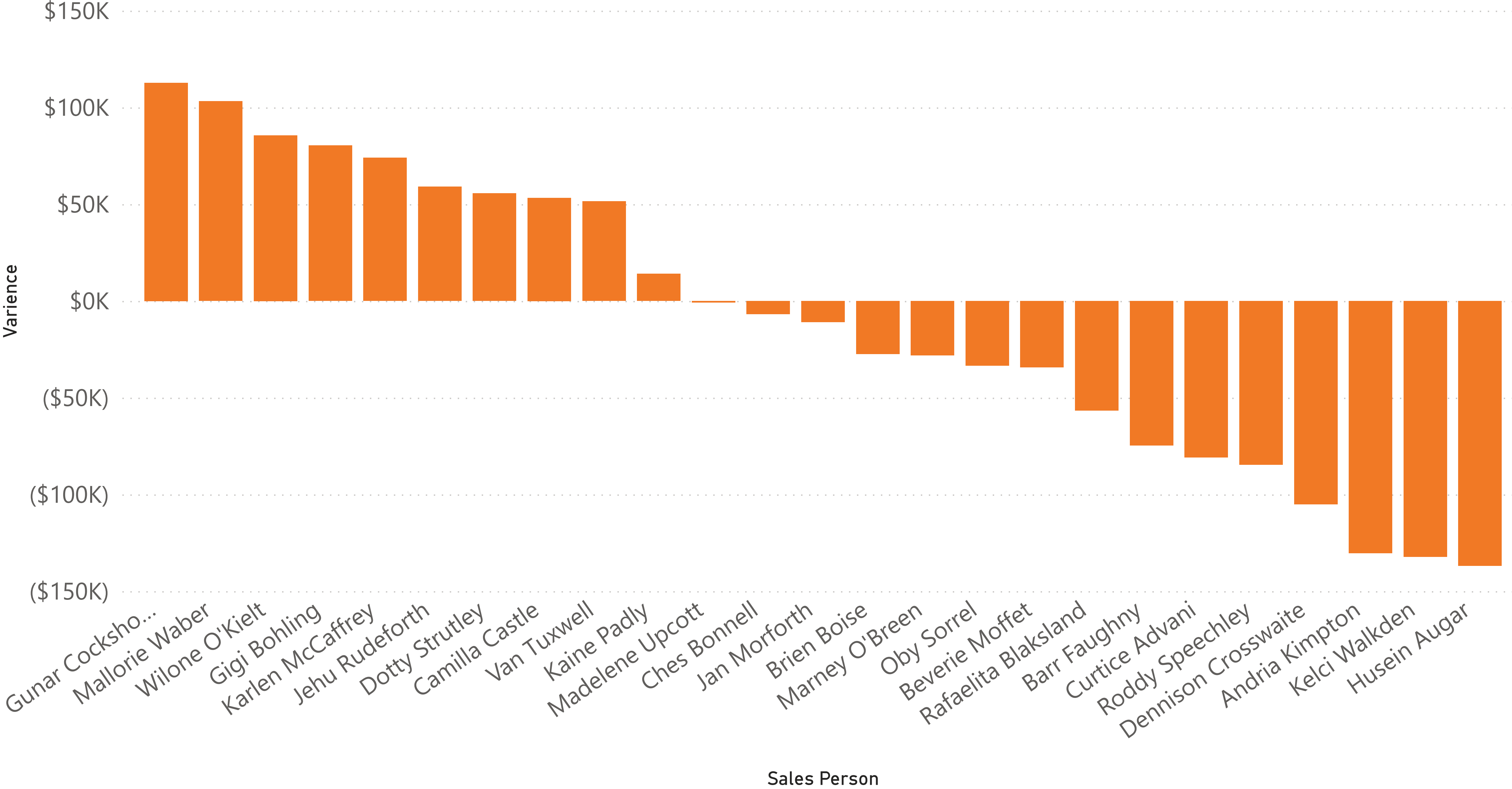
Total Sales by Team



Total Profit by Team



Variance by Sales Person



Sales Person	Variance	Variance %	
Gunar Cockshoot	\$112,725		14.1%
Mallorie Waber	\$103,196		13.6%
Wilone O'Kielt	\$85,580		10.0%
Gigi Bohling	\$80,407		9.5%
Karlen McCaffrey	\$73,956		8.3%
Camilla Castle	\$53,268		7.1%
Jehu Rudeforth	\$59,013		7.1%
Dotty Strutley	\$55,635		6.4%
Van Tuxwell	\$51,479		6.3%
Kaine Padly	\$14,008		1.7%
Madelene Upcott	(\$296)		-0.0%
Ches Bonnell	(\$6,815)		-0.8%
Jan Morforth	(\$10,912)		-1.4%
Brien Boise	(\$27,330)		-3.3%
Marney O'Breen	(\$28,121)		-3.4%
Oby Sorrel	(\$33,367)		-3.7%
Beverie Moffet	(\$34,278)		-4.0%
Rafaelita Blaksland	(\$56,534)		-5.9%
Barr Faughny	(\$74,725)		-7.8%
Roddy Speechley	(\$84,603)		-8.1%
Curtice Advani	(\$80,828)		-9.4%
Dennison Crosswaite	(\$105,092)		-10.6%
Kelci Walkden	(\$132,198)		-12.9%
Andria Kimpton	(\$130,290)		-13.1%

Product	Total Profit	Total Boxes	Profite per Box
Milk Bars	\$868,786	37635	\$23.1
Organic Choco Syrup	\$962,393	45761	\$21.0
Caramel Stuffed Bars	\$948,097	48730	\$19.5
After Nines	\$759,388	39893	\$19.0
Manuka Honey Choco	\$623,290	39124	\$15.9
Drinking Coco	\$771,678	50098	\$15.4
Mint Chip Choco	\$765,890	50948	\$15.0
85% Dark Bars	\$968,053	66004	\$14.7
Peanut Butter Cubes	\$735,543	50674	\$14.5
99% Dark & Pure	\$792,462	60878	\$13.0
Eclairs	\$800,908	64557	\$12.4
Raspberry Choco	\$646,156	55688	\$11.6
Fruit & Nut Bars	\$819,369	74319	\$11.0
White Choc	\$956,788	87237	\$11.0
Smooth Sliky Salty	\$666,203	61790	\$10.8
50% Dark Bites	\$769,799	86978	\$8.9
Spicy Special Slims	\$463,970	58052	\$8.0
Choco Coated Almonds	\$357,916	59624	\$6.0
Baker's Choco Chips	\$447,181	75226	\$5.9
Almond Choco	\$260,431	52337	\$5.0
Total	\$14,654,211	1344574	\$10.9

Total Profit by Team

