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PIZZA SALES ANALYSIS REPORT



- A COMPLETE PIZZA SALES REPORT USING
SQL & POWER BI



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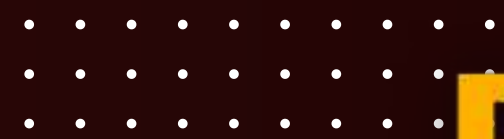
MY NAME IS VISHAL SHARMA



This is my first Data Analysis Project using SQL and Power BI. I have used Pizza Sales Data to solve business-related questions using SQL queries and created interactive dashboards with Power BI.

I hope you find this report helpful for your own learning and revision.

Thank you!



BASIC:

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1. RETRIEVE THE TOTAL NUMBER OF ORDERS PLACED.

```
select count(*) as total_order from orders
```

total_orders

bigint



21350

2. CALCULATE THE TOTAL REVENUE GENERATED FROM PIZZA SALES.

```
select  
round(sum(order_details.quantity*pizzas.price),2)as total_sales  
from order_details  
join pizzas  
on order_details.pizza_id=pizzas.pizza_id
```

total_sales
numeric



817860.05

3. IDENTIFY THE HIGHEST-PRICED PIZZA.

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```
select pt.name,p.price from pizza_types as pt
join pizzas as p
on pt.pizza_type_id=p.pizza_type_id
order by p.price desc limit 1;
```



name
character varying (50) 🔒

price
numeric (5,2) 🔒

The Greek Pizza

35.95

4. IDENTIFY THE MOST PIZZA SIZE ORDERED.

```
select pizzas.size, count(order_details.order_details_id)
as order_count from pizzas
join order_details
on pizzas.pizza_id = order_details.pizza_id
group by pizzas.size
order by order_count desc limit 1;
```

size	order_count
character varying (5)	bigint
L	18526

INTERMEDIATE:

1. JOIN THE NECESSARY TABLES TO FIND THE TOTAL QUANTITY OF EACH PIZZA CATEGORY ORDERED.

```
select pizza_types.category, sum(order_details.quantity) as quantity
from order_details
join pizzas
on order_details.pizza_id=pizzas.pizza_id
join pizza_types
on pizzas.pizza_type_id=pizza_types.pizza_type_id
group by pizza_types.category order by quantity desc
```

category character varying (50) 🔒	quantity bigint 🔒
Classic	14888
Supreme	11987
Veggie	11649

2. DETERMINE THE DISTRIBUTION OF ORDERS BY HOUR OF THE DAY.

```
select Extract(hour from time) as hour, count(order_id) as order_count
from orders
group by Extract(hour from time);
```

hour numeric	order_count bigint
11	1231
23	28
18	2399
19	2009
15	1468
9	1
21	1198
17	2336
20	1642
13	2455
10	8
16	1920
22	663
12	2520
14	1472

3. GROUP THE ORDERS BY DATE AND CALCULATE THE AVERAGE NUMBER OF PIZZAS ORDERED PER DAY.

```
select round(avg(quantity),0) from(  
select orders.date,sum(order_details.quantity) as quantity  
from orders  
join order_details on orders.order_id=order_details.order_id  
group by orders.date) as daily_totals;
```

Avg

138

ADVANCED:

1. CALCULATE THE PERCENTAGE CONTRIBUTION OF EACH PIZZA TYPE TO TOTAL REVENUE.

```
with total_revenue as (  
    select sum(order_details.quantity * pizzas.price) as total_sales  
    from order_details  
    join pizzas on pizzas.pizza_id = order_details.pizza_id  
)  
category_revenue as (  
    select  
        pizza_types.category,  
        sum(order_details.quantity * pizzas.price) as category_sales  
    from pizza_types  
    join pizzas on pizza_types.pizza_type_id = pizzas.pizza_type_id  
    join order_details on order_details.pizza_id = pizzas.pizza_id  
    group by pizza_types.category  
)  
select  
    cr.category,  
    round((cr.category_sales / tr.total_sales) * 100, 2) as revenue_percentage  
from category_revenue cr, total_revenue tr  
order by revenue_percentage desc;
```

category character varying (50) 🔒	revenue numeric 🔒
Classic	26.91
Supreme	25.46
Chicken	23.96
Veggie	23.68

DETERMINE THE TOP 3 MOST ORDERED PIZZA TYPES BASED ON REVENUE FOR EACH PIZZA CATEGORY.

```
with pizza_revenue as (  
    select  
        pizza_types.category,  
        pizza_types.name as pizza_name,  
        sum(order_details.quantity * pizzas.price) as revenue  
    from order_details  
    join pizzas on pizzas.pizza_id = order_details.pizza_id  
    join pizza_types on pizza_types.pizza_type_id = pizzas.pizza_type_id  
    group by pizza_types.category, pizza_types.name  
)  
  
ranked_pizzas as (  
    select *,  
        row_number() over (partition by category order by revenue desc) as rank  
    from pizza_revenue  
)  
  
select category, pizza_name, revenue  
from ranked_pizzas  
where rank <= 3  
order by category, revenue desc ;
```

category character varying (50)	pizza_name character varying (50)	revenue numeric
Chicken	The Thai Chicken Pizza	43434.25
Chicken	The Barbecue Chicken Pizza	42768.00
Chicken	The California Chicken Pizza	41409.50
Classic	The Classic Deluxe Pizza	38180.50
Classic	The Hawaiian Pizza	32273.25
Classic	The Pepperoni Pizza	30161.75
Supreme	The Spicy Italian Pizza	34831.25
Supreme	The Italian Supreme Pizza	33476.75
Supreme	The Sicilian Pizza	30940.50
Veggie	The Four Cheese Pizza	32265.70
Veggie	The Mexicana Pizza	26780.75
Veggie	The Five Cheese Pizza	26066.50

VISUAL ANALYSIS OF PIZZA SALES

Pizza Sales Overview

818K

Total Sales

50K

Total pizza sold

60

AVG order per day

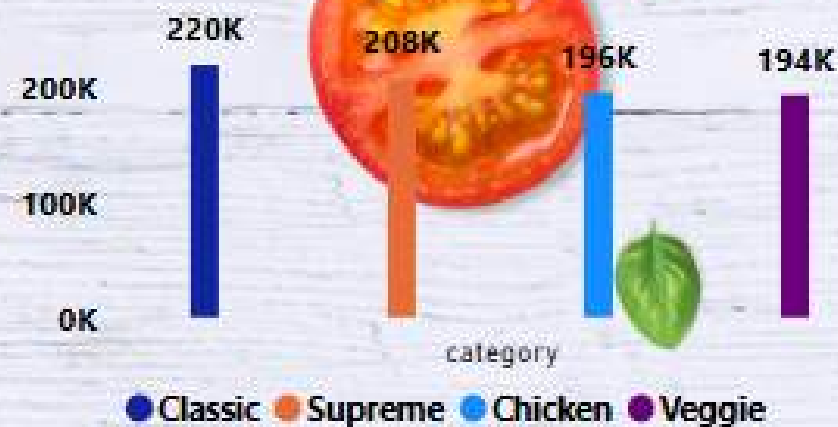
21K

total orders

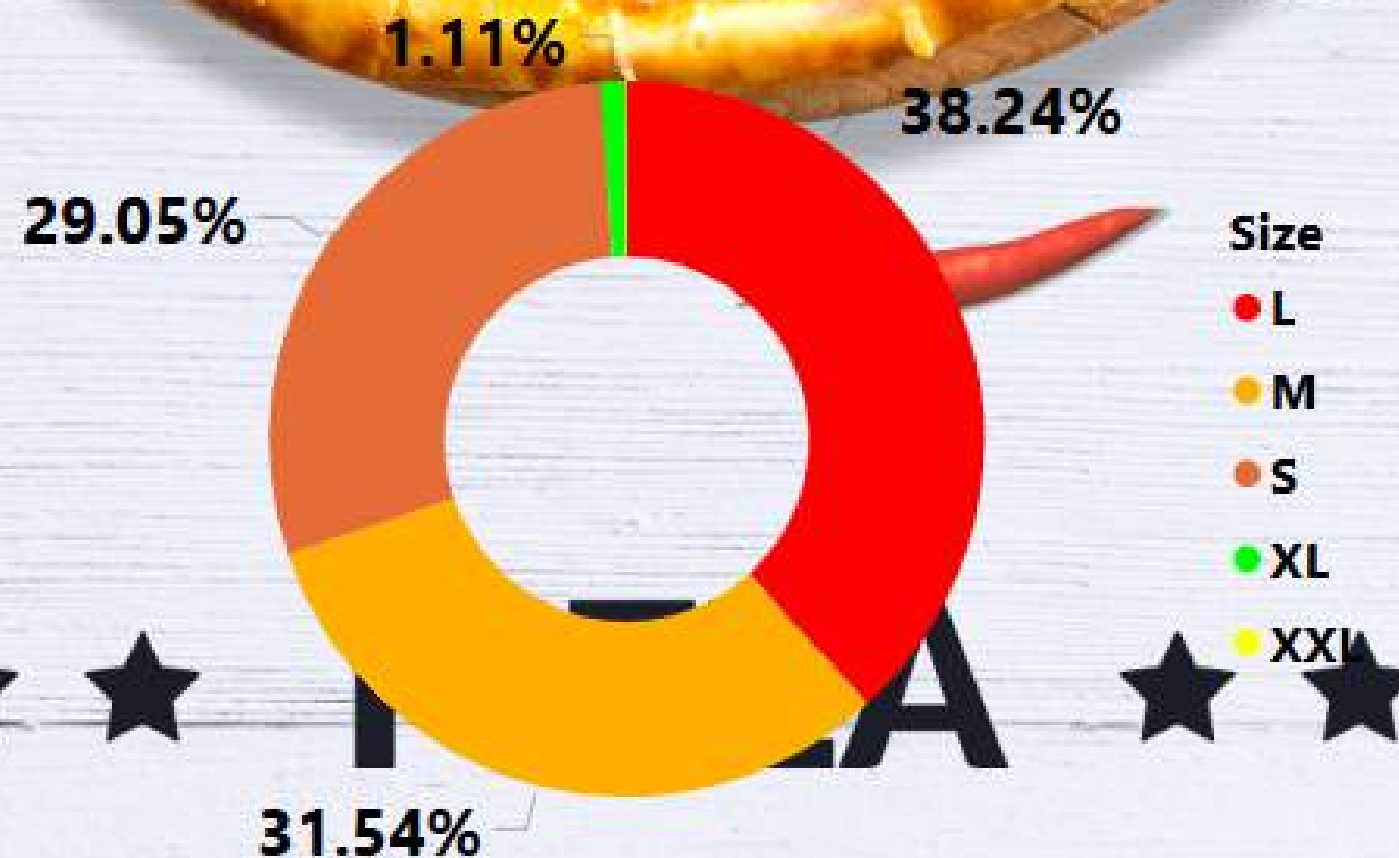
Month

All

Sales by category



Total Sales by Size



Top 5 Best-Selling Pizzas

The Thai Chicken Pizza

2371
Total pizza sold

The Pepperoni Pizza

2418
Total pizza sold

The Hawaiian Pizza

2422
Total pizza sold

The Classic Deluxe Pizza

2452
Total pizza sold

Monthly Sales Trend





THANK YOU

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THIS REPORT IS BASED ON PRACTICE QUESTIONS COLLECTED FROM DIFFERENT SOURCES. I HAVE TRIED TO SOLVE THEM USING SQL IN A SIMPLE AND CLEAR WAY, AND VISUALIZED THE INSIGHT USING POWER BI DASHBOARD

THANK YOU FOR READING MY REPORT. I HOPE IT HELPS YOU UNDERSTAND SQL QUERIES AND POWER BI VISUALIZATION BETTER AND REVISE THE IMPORTANT CONCEPTS.

- VISHAL SHARMA

