SQL Project: Finance Analytics

Requests:

1. Croma India Product wise sales report for fiscal year 2021.

   The Report should have the following fields.

   a.) Month
   b.) Product Name & Variant
   c.) Sold Quantity
   d.) Gross Price Per item
   e.) Gross Price Total

2. Gross monthly total sales report for Croma

    The Report should have the following fields.

   a.) Month
   b.) Total Gross Sales amount to Croma India in this month

3. Create a stored proc that can determine the market badge based on the following logic.

   If **total sold quantity > 5 million** that market is connected **Gold** else it is **Silver.**

My Input will be
- Market
- Fiscal Year

Output
- Market badge

4. Write a Stored proc for
   a.) Top Market by net sales
   b.) Top Product by net sales
   c.) Top Customers by net sales

5. Net sales % share Global

   As a product owner , I want to see a bar chart report for FY-2021 for top 10 markets by % net sales.

6. Net Sales % share by region

   As a product owner , I want to see region wise (APAC, EU, LTAM etc)% net sales breakdown by customers in a respective region so that I can perform my regional analysis on financial performance of the company.0
   FY=2021

Supply Chain Analytics

1. Forecast Accuracy for all customers for given fiscal year

   a.) Customer Code, Name, Market
   b.) Total Sold Quantity
   c.) Total Forecast Quantity
   d.) Net Error

e.) Absolute Error
f.) Forecast Accuracy %