

Why invest?

- Grow your wealth
- Retire
 - Retire early (replace your income)
 Retire with more money
- To make a big purchase
 - Buying a house
 - Buying your dream car
 - · Traveling the world

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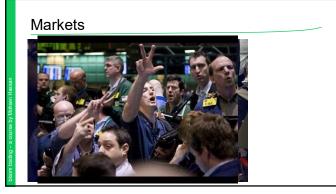
Inflation

Inflation: "In economics, inflation or price inflation is a general rise in price level relative to available goods resulting in a substantial and continuing drop in purchasing power in an economy over a period of time." - Wikipedia

Inflation is often measured using the CPI (Consumer Price Index), which tracks the prices of a basket of goods and services each

	Compounding	
	Compound interest: Compounding your interest is the process of	
s	re-investing the interest earned on your investment so that during the next period you can earn interest not only on your invested capital but also on the accumulated interest.	
sen Hass	capital but also on the accumulated interest.	
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	Private Corporations and Stocks	
_	Private Corporation: A company whose shares are not traded publicly and who are owned by a small group of people (owners, employees, friends and family and qualified investors).	
en Hassar	on projects, months and raining and quantities in society,	
se by Mohs	Stock (or Shares): Investment that represents part ownership in a corporation. When you buy	
ıg – a cour	shares in a company you own proportionally part of that company.	
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	IDOs 9 Dublis Comparations	
	IPOs & Public Corporations	
	IPO (Initial Public Offering): The process by which shares of a	
n Hassan	company are sold for the first time to institutional and very big retail investors. The IPO is underwritten by an investment bank.	
by Mohsel	Public Corporation: A company whose shares	
-a course	are allowed to trade publicly and freely.	
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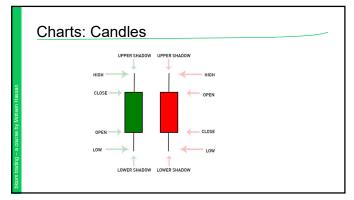




	Exchanges	
	Stock Exchange: A place where market participants can trade	
sen Hassan	Stock Exchange: A place where market participants can trade stocks with one another.	
course by Moh	US Stock Exchanges: NYSE, NASDAQ, AMEX	
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	Brokers	
san	Broker: A firm that facilitates in the execution of a financial transaction for a fee.	
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	Orders	
	Limit Order: The this order you are instructing your broker to buy or sell a financial product at a specific price or better. You are not guaranteed to get filled on this order type.	
ın Hassan		
ourse by Mohse	Market Order: With this order you are instructing your broker to buy or sell a financial product right away no matter the price.	
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Prices and Quotation Last Price: The last executed price between two market participants on a financial product. Bid: The highest price a buyer is willing to pay. This is the best available price for a seller to sell at right away. Ask: The lowest price a seller is willing to sell at. This is the best available price for a buyer to buy at right away.

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Volume: The quantity of shares traded in a specific period.

Market Capitalization

Market Cap: The total market value of a company (can be calculated by multiplying the current price of the stock times the total shares outstanding)

Mega-cap: > \$200 billion

Large-cap: \$10 billion - \$200 billion
Mid-cap: \$2 billion - \$10 billion
Small-cap: \$300 million - \$2 billion
Micro-cap: \$50 million - \$300 million

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Financial Statements

Financial Statements Companies are obliged to release financial statements on a quarterly basis. These statements are:

- Balance Sheet
- Income Statement
- Cash Flow Statement

https://www.sec.gov/edgar/searchedgar/companysearch.html

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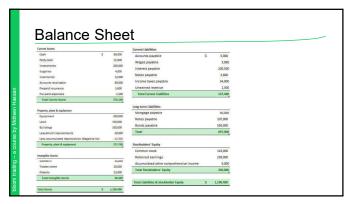
Balance Sheet

Balance Sheet This form reports on the company's assets, liability and owner's equity. It also has a section for management discussions and analysis.

Assets = Liabilities + Equity

Equity = Assets - Liabilities

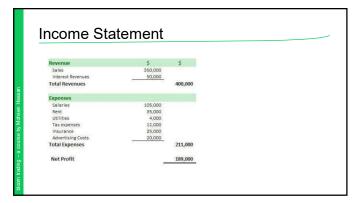
https://www.sec.gov/edgar/searchedgar/companysearch.html



Income Statement

Income Statement. Also called earning statement, this form reports on the company's financial performance. This is the form where the earnings are disclosed. This form will show the company's revenues, expenses and net profits.

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Cash Flow Statement

Cash Flow Statement: This form reports on the company's cash flow (cash entering the company and cash exiting the company). Cash flow is divided into 3 parts. Cash from:

- Core operations
- Investing
- Financing

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Cash Flow Stat	ement	
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Cash Flow from Operating Activities		
Net Income	\$ 190,000	
Add: depreciation expense	60,000	
Increase in accounts receivable	- 50,000	
Decease in inventory	32,000	
Decease in accounts payable	- 34,000	
Net Cash Flow from Operating Activities	198,000	
Cash Flow from Investing Activities		
Capital expenditures	50,000	
Proceeds from sale of property	160,000	
Net Cash Flow from Investing Activities	110,000	
Cash Flow from Financing Activities		
Borrowing	45,000	
Repurchase of stock	- 215,000	
Dividends	- 110,000	
Net Cash Flow from Financing Activities	- 280,000	
Net increase in cash	28,000	
Cash at Beginning of the year		
Cash at the end of the year	\$ 28,000	

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Earnings

Earnings (E): The net profit made by a company in a period.

Earnings Per Share (EPS): The earnings made in a period divided by the number of shares outstanding. In a way this tells you how much each share's allocation of the total earnings.

Price to Earnings (PE): This is the ratio of the company's share price divided by the company's Earnings Per Share. In a way it tells you how much you are paying for each dollar of earnings the company makes. It's used to see if a company is overvalued or undervalued.

Growth vs Value Stocks

Growth Companies: Companies that are not generating as much income relative to their price, but that are expected to have high earnings growth in the future. These companies usually have a high PE ratio, high PB ratio and do not give out dividends.

Value Companies. Mostly companies that are mature and generating good income relative to their price. These companies are not expected to grow their income by much in the future. They usually have a low PE ratio, low PB ratio and give out dividends.

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Book Value

Book Value: "The book value literally means the value of a business according to its books (accounts) that is reflected through its financial statements. Theoretically, book value represents the total amount a company is worth if all its assets are sold and all the liabilities are paid back." - Investopedia

Book Value per Share (BVPS): This ratio tells us the book value of a company on a per share basis. It's calculated by dividing the Company's book value by its number of outstanding shares.

Price-to-Book (P/B): This ratio compares the price of the stock to the BVPS. It's calculated by dividing the company's stock price by its BVPS. It tells us how much we are paying for each dollar of book value.

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Dividends

Dividend. "A dividend is a distribution of profits by a corporation to its shareholders. When a corporation earns a profit or surplus, it is able to pay a proportion of the profit as a dividend to shareholders. Any amount not distributed is taken to be re-invested in the business..." - wikipedia

Declaration date: The date when the company declares that they will pay a dividend.

Record date: The company records the names of all shareholders at the end of this day. These shareholders are the ones who will receive the dividend.

Ex-dividend date: If you buy on this date or after, you will no longer receive the dividend. In North America stocks take two business days to settle (think of it as it takes 2 business days for your name to be on the stock certificate). Because of this ex-dividend dates will be one business day before the record date (always check the ex-dividend date online because of holidays and weekends).

		_	
	Dividends] .	
_	Dividend Amount: The amount of money paid per share.		
sen Hassar	Dividend Yield. The annual dividends paid divided by the current market price. This tells us how much the dividends are in percentage.		
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	Technical vs Fundamental Analysis	-	
	Technical Analysis: The study of charts (price and volume), to predict future price movement.	-	
ssan		-	
Mohsen Ha	Fundamental Analysis: The analysis of everything that can impact the financial health of the company: earnings, competitors, the economy, interest rates, employment, laws, etc.	-	
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	Indexes & Log Charts	-	
	The Dow Jones Industrial Average aka "The Dow" • Started in 1896 • Incorporates 30 companies	-	
Hassan	Incorporates 30 companies Price weighted Ticker: DJI	-	
by Mohsen	Standard and Poor's 500 Index — S&P 500 Index Based on the market capitalization of the 500 largest companies	-	
-a course	 Market-Cap weighted Most used index that represents the performance of the US stock market Ticker: SPX 	-	
trading		-	

	Index Funds	
	IIIdex Fullus	
bloom trading – a course by Mohsen Hassan	Index Funds: Funds that seek to replicate the performance of an index they are replicating.	
ohsen Hassa	Largest index funds providers:	
ourse by Mc	Vanguard BlackRock	
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	ETFs (Exchange Traded Funds)	
bloom trading – a course by Mohsen Hassan	ETT'S (Exchange Traded Funds)	
u	ETF: An investment fund that holds assets like stocks, bonds, commodities or other investment products. ETFs can be traded	
hsen Hassa	on a stock exchange just like a stock.	
ourse by Mo		
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35		

S&P 500 ETFs

"The investment seeks to provide investment results that, before expenses, correspond generally to the price and yield performance of the S&P 500 Index. The Trust seeks to achieve its investment objective by holding a portfolio of the common stocks that are included in the index (the "Portfolio"), with the weight of each stock in the Portfolio substantially corresponding to the weight of such stock in the index." – finviz

SPY: 0.09% expense ratio VOO: 0.03% expense ratio

50-year avg return (1970 to 2020): ~10%

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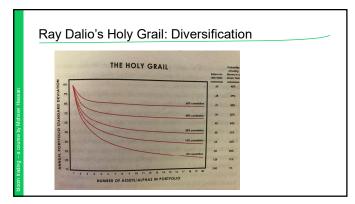
Mutual Funds: Investment fund where individuals can pool in their money and have it managed by a professional (portfolio manager).

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Closed End Funds

Closed End Fund: A fund that has a fixed unit of shares available. It does not issue new shares for individuals to add money to the fund. Individuals on the other hand can trade the shares of that fund on an exchange.

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Ray Dalio's Holy Grail: Diversification

- 15 to 20 uncorrelated return streams
- Assets within the same sector are usually 60% correlated

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Sectors

The Global Industry Classification Standard (GICS®) defines these sectors:

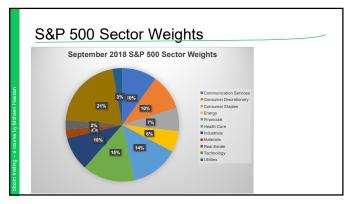
- Energy
 Materials
 Industrials
 Industrials
 Consumer Discretionary
 Consumer Staples
 Health Care
 Financials
 Information Technology
 Communication Services
 Utilities
 Real Estate

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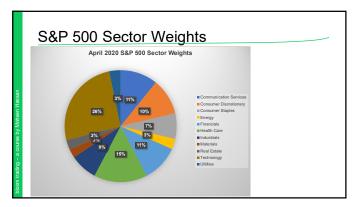
S&P 500 Composition



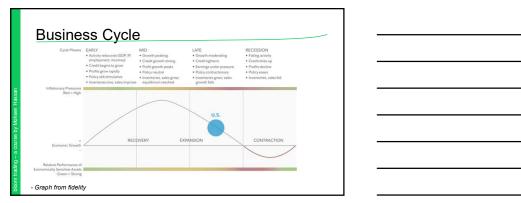
S&P 500 Sect	Ĭ	
Sector	Weight	
Communication Services	9.9%	
Consumer Discretionary	10.2%	
Consumer Staples	6.7%	
Energy	6.0%	
Financials	13.7%	
Health Care	14.9%	
Industrials	9.7%	
Materials	2.5%	
Real Estate	2.7%	
Technology	20.8%	
Utilities	2.8%	

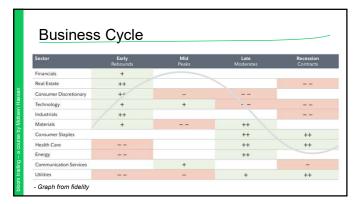






Business Cycle 4 Stages of the business cycle: • Early Phase • Mid Phase • Late Phase • Recession Phase





Sector: Consumer Staples

"Whether you think about it or not, you probably rely on consumer staples every day. These are products like packaged food and beverages, cleaning and personal hygiene products, household products like paper goods, and alcohol, tobacco, and cosmetics. They're the kind of goods you buy and stock your house with regardless of the greater state of the economy, and the amount you buy or spend on them is relatively fixed." – The Motley Fool

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Sector: Consumer Staples

- Food & Staples Retailing (<- industry group)
 Food & Staples Retailing (<- industry)
- Food, Beverage & Tobacco
 - Beverages
 - Food Products
 - Tobacco
- Household & Personal Products
 - Household Products
 - · Personal Products

Sector: Consumer Staples	
Sensitive to: • Consumer Staples are noncyclical and thus are relatively stable in both a strong or a weak economy	
US ETF: XLP Expense ratio: 0.13% Cheapest ETF: FSTA Expense ratio: 0.08%	

Sector: Energy

"The energy industry is the totality of all of the industries involved in the production and sale of energy, including fuel extraction, manufacturing, refining and distribution" - Wikipedia

- Energy
 Energy equipment & Services
 Oil, Gas & Consumable Fuels

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Sector: Energy

- The health of the economy (GDP, employment rate, etc)
- Price of commodities like oil and gas prices
- Political events and regulations

US ETF: XLE avg return: 0.74% Expense ratio: 0.13% Cheapest ETF: FENY Expense ratio: 0.08%

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"The Materials Sector encompasses a wide range of commodity-related manufacturing industries. Included in this sector are companies that manufacture chemicals, construction materials, glass, paper, forest products and related packaging products, and metals, minerals and mining companies, including producers of steel." - Fidelity

- Materials

55

Sector: Materials

- The health of the economy (GDP, employment rate, etc)
- Demand for consumer goods
- Housing market

US ETF: XLB avg return: 7.72% Cheapest ETF: FMAT Expense ratio: 0.08%

Expense ratio: 0.13%

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Sector: Industrials

"The industrials sector is comprised of companies that provide commercial and industrial products and services. The industrials sector is similar to the materials sector, but there are two key differences. First, the products manufactured by companies in the industrials sector are not raw materials. For example, a company that produces farming tractors would be classified in industrials, but a mining company would be classified in materials. Second, the industrials sector includes companies that provide products and services, whereas companies in the materials sector mainly create products." - ValuePenguin

Sector: Industrials

- Commercial & Professional Services
 - Commercial Services & Supplies
 - · Professional Services
- Transportation
 - Air Freight & Logistics
 Airlines

 - Road & Rail
 - Transportation Infrastructure
- · Capital Goods
 - Aerospace & Defense
 - Building Products
 - Construction & Engineering
 Electrical Equipment
 - Industrial Conglomerates
 Machinery

 - Trading Companies & Distributors

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Sector: Industrials

- The health of the economy (GDP, employment rate, etc)
- Demand for consumer goods
- Housing market

US ETF: XLI Expense ratio: 0.13% Cheapest ETF: FIDU Expense ratio: 0.08%

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Sector: Consumer Discretionary

"Consumer discretionary is—unsurprisingly—one of the more cyclical sectors. As the name implies, it's dominated by companies that produce products and services that consumers often do without when they are under financial stress or worried about their job security, such as new clothes, new cars or entertainment." – *Charles Schwab*

Sector:	Consumer	Discretion	ary

- Automobiles & Components
 - Auto Components
 Automobiles
- Consumer Durables & Apparel
 - Household Durables
 Leisure Products

 - Textiles, Apparel & Luxury Goods

Consumer Services
 Hotels, Restaurants & Leisure
 Diversified Consumer Services

•	Retailing	
	 Distributo 	r

- Internet & Direct Marketing Retail
 Multiline Retail
- Specialty Retail

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Sector: Consumer Discretionary

- The health of the economy (GDP, employment rate, etc)
- Disposable income
- Consumer confidence

US ETF: XLY

Expense ratio: 0.13%

Cheapest ETF: FDIS Expense ratio: 0.08%

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Sector: Healthcare

"The healthcare sector consists of businesses that provide medical services, manufacture medical equipment or drugs, provide medical insurance, or otherwise facilitate the provision of healthcare to patients." – *Investopedia*

Sector: Healthcare	_
Health Care Equipment & Services Health Care Equipment & Supplies Health Care Providers & Services Health Care Technology	
Pharmaceuticals, Biotechnology & Life Sciences Biotechnology Pharmaceuticals Life Sciences Tools & Services	

Sector: Healthcare

Sensitive to:

- Healthcare sector is noncyclical as the demand is usually the same regardless of economic outlook
- Sensitive to government policies

US ETF: XLV

Cheapest ETF: FHLC

Expense ratio: 0.13%

Expense ratio: 0.08%

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Sector: Financials

"The financials sector is composed of companies that provide financial services to other companies and/or to consumers. This includes services such as loans, credit, mortgage, insurance, wealth management and real estate." - ValuePenguin

Sector: Financials	
Banks Thrifts & Mortgage Finance	
Diversified Financials Diversified Financial Services Consumer Finance	
mongago real zelale irrection racie (r.z.r.e)	
Insurance Insurance	

Sector: Financials

Sensitive to:

- Early stage sensitivity
- Interest rates

US ETF: XLF

Cheapest ETF: FNCL Expense ratio: 0.08%

Expense ratio: 0.13%

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Sector: Information Technology

"The technology sector is the category of stocks relating to the research, development and/or distribution of technologically based goods and services. This sector contains businesses revolving around the manufacturing of electronics, creation of software, computers or products and services relating to information technology." - Investopedia

Sector: Information Technology

- · Software & Services
 - IT Services
 Software
- Technology Hardware & Equipment
 - Communications Equipment
 - Technology Hardware, Storage & Peripherals
 - Electronic Equipment, Instruments & Components
- Semiconductors & Semiconductor Equipment
 - Semiconductors & Semiconductor Equipment

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Sector: Information Technology

- Economic health
- Overperform in early/mid business cycle
- Underperform in late/recession business cycle

US ETF: XLK

Cheapest ETF: FTEC Expense ratio: 0.08%

Expense ratio: 0.13%

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Sector: Communication Services

"Companies that provide communication services using fixed-line networks or those that provide wireless access and services. This sector also includes companies that provide internet services such as access, navigation and internet related software and services. " - Morningstar

Sector: Communication Services

- Telecommunication Services
 - Diversified Telecommunication Services
 - · Wireless Telecommunication Services
- Media & Entertainment

 - Entertainment
 - Interactive Media & Services

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Sector: Communication Services

- The health of the economy (GDP, employment rate, etc)
- Used to be telecom sector (changed to Communication Services in 2018)
 Now includes FB, NFLX & GOOG so is more cyclical than before (used to only include telecom which are more stable throughout the business cycle)

avg return 9.9% (10-year avg for telecom sector, note: original telecom companies only represent 11% of the new Communication Services sector, the rest are companies that were once in the Tech or Discretionary sector, so future returns/risk can be completely different)

New sector last year return: 22.42% Expense ratio: 0.13%

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Sector: Utilities

"The utilities sector is comprised of companies that provide or transmit electricity, gas or water to businesses and consumers. This sector also includes companies that provide electricity through renewable energy sources, such as solar or hydro power, and companies that generate and sell energy to utility companies." - ValuePenguin

Sector: Utilities Electric Utilities Gas Utilities Multi-Utilities Water Utilities Independent Power and Renewable Electricity Producers

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Sector: Utilities

- Utilities sector is noncyclical as the demand is usually the same regardless of economic outlook
- Considered a defensive sector
- Usually highly regulated by the government

US ETF: XLU Cheapest ETF: FUTY
Expense ratio: 0.13% Expense ratio: 0.08%

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Sector: Real Estate

"It includes equity real estate investment trusts (REITs) and companies engaged in real estate development and operation. Over recent years, the Real Estate sector's domestic orientation and relatively high payout yields have made it attractive, particularly in an environment of low and falling interest rates. "— Charles Schwab

- · Real Estate
 - Equity Real Estate Investment Trusts (REITS)
 - Real Estate Management & Development

Sector: Real Estate
• The health of the economy (GDP, employment rate, etc) • Interest rates
US ETF: XLRE avg return: 7.46% (since inception, 2016) Expense ratio: 0.13%
Cheapest ETF: SCHH Expense ratio: 0.07%

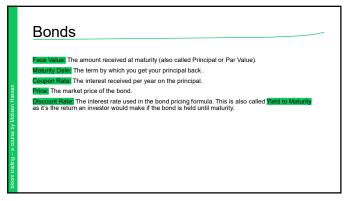
Portfolio Decisions							
					Activity Level		
	Portfolio	Passive	Active		Select Asset Allocation		
	Equity	ETFs Index Funds	ETFs Index Funds Stocks		Select Securities		
					Rebalancing		
	Equity & Bonds	ETFs Index Funds	ETFs Index Funds Stocks		Tactical Asset Allocation		
	Equity, Bonds & Gold	ETFs Index Funds	ETFs Index Funds Stocks				

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Efficient Market Hypothesis (EMH)

"The efficient-market hypothesis is a hypothesis in financial economics that states that asset prices reflect all available information. A direct implication is that it is impossible to "beat the market" consistently on a risk-adjusted basis since market prices should only react to new information." - Wikipedia

	Passive vs Active Investing		
ı Hassan	Passive: You are getting your fair share of the market returns. Active:		
rading – a course by Mohser	You are trying to beat the market. You can only achieve this by being differently diversified than the market (and thus take on the risk of achieving less return than the market).		
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	Investing vs Trading		
zau	Passive Investing		
Mohsen Hass	Active Investing Swing Trading		
- a course by	Short Term Trading		
woom trading			
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	Bonds		
issan	Bond. A bond is a debt security (think of it as a loan). Bonds are issued by governments and corporations. As a holder of a bond you are entitled to interest payments from the issuer.		
y Mohsen Ha	you are entitled to interest payments from the issuer.		
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Bond Calculation Example Face Value: \$10,000 Maturity Date: 5 years Coupon Rate: 5% Price: \$10,000 Bond Yield: 5% Bond screener: https://markets.businessinsider.com/bonds

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Bond Types and Risks - Government and Corporate - Short term bonds (1 to 4 years) - Long term bonds (10 to 30 years) - Risks - Default of the issuer. (Government -> Corporate -> Junk) - Credit Quality - Interest Rates

Duration: The time weighted average of the present value of future cash flows. It is also a measure of sensitivity to a bond's price relative to interest rate changes. For example, a bond with a 6-year duration will see its price increase by 6% for each 1% drop in interest rates. If interest rates increase by 1%, that same bond will see its price drop by 6%.

Bond ETFs

- BND: Vanguard Total Bond Market Index Fund ETF Shares. (fees: 0.04%)
- **LQD** iShares iBoxx \$ Investment Grade Corporate Bond ETF. (fees: 0.15%)
- JNK: SPDR Bloomberg Barclays High Yield Bond ETF. (fees: 0.4%)
- BSV: Vanguard Short-Term Bond Index Fund ETF Shares. (fees: 0.07%)
- BLV: Vanguard Long-Term Bond Index Fund ETF Shares. (fees: 0.07%)
- SHV: iShares Short Treasury Bond ETF. (fees: 0.15%)
- iShares 7-10 Year Treasury Bond ETF. (fees: 0.15%)
- ILT iShares 20+ Year Treasury Bond ETF. (fees: 0.15%)

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Bonds vs Bond ETFs/Funds



- You know exactly how much you'll be getting if you hold to maturity
- Return of principal and fixed income

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- Requires more capital
- · Less diversification

Asset Allocation by Age Rule of thumb: Do 100 minus your age to get the percentage of your portfolio that should be in stocks. Other formula: (Age-40)*2	
0.11]
Gold	
Reasons to buy gold: • Limited supply	
Positive historical performance Adds diversification to your portfolio	
Negatively correlated to the stock market Considered as a safe haven	
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Gold ETFs	
iShares Gold Trust ETF: IAU Expense ratio: 0.25%	
Avg vol: 24M shares/day	
Aberdeen Standard Physical Gold Shares ETF: SGOL Expense ratio: 0.17%	
Avg vol: 2M shares/day	

Other Investment Products	
Shares Silver Trust: SLV Expense ratio: 0.5%	
Avg vol: 46M shares/day	
Shares S&P GSCI Commodity-Indexed Trust: GSG Expense ratio: 0.75%	
Avg vol: 0.4M shares/day	
Invesco DB Commodity Index Tracking Fund: DBC	
Expense ratio: 0.85% Avg vol: 1M shares/day	
Bitcoin	
NΩ	

Emerging Markets ETFs

iShares MSCI Emerging Markets ETF: EEM

Expense ratio: 0.68% Avg vol: 40M shares/day

iShares Core MSCI Emerging Markets ETF: IEMG

Expense ratio: 0.14% Avg vol: 12M shares/day

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Taxes

Check for registered saving accounts / retirement savings accounts.

Check for employer matching savings plans.

Talk to your accountant.

Thank You - Follow Me	
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