Cover letter

| Date: 21/02/2023 | |
|--|------|
| From, | |
| Group 8 (Adedolapo Adewale, Shivangi Prasanna Koltharkar, Vishnu Priya Ashok Kumar) | |
| | |
| To, | |
| Senior DS | |
| | |
| We are giving you a detailed case study report, in relation to the issues and requirements mention | ıed. |
| The following are available: Case Study 1 Master Excel workbook | |

Requirement and Issues list

- Case study report
 - o Statement of confidence and Concerns
 - o Guided Tour
 - o Document History
 - o Executive Summary
 - o Statement of Academic Integrity
 - o Summary & Conclusion
 - o References

The report details the comprehensive practical analysis group members carried out on the given in accordance with the call Centre, with their issues and requirements. A summary of the findings and recommendations is also included.

Review and Marking: Kindly review our work and give us a marking.

| Review | Marking |
|--------|---------|
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Team Submission:

INFO8145

Diagnostic Analytics

Case Study and report 1

Adedolapo Adewale Shivangi Prasanna Koltharkar Vishnu Priya Ashok Kumar

Bill Nixon

February 25, 2023

Version 2

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Document History

| Date | Version | Changes | Responsible Person |
|------------|---------|--|-----------------------|
| 21-02-2023 | 1 | | |
| 22-02-2023 | 1.2 | Adding More Content, Grammar, Table Formatting | AA,SK,VP |
| 23-02-2023 | 1.3 | Grammar and Formatting | AA,SK,VP |
| 24-02-2023 | 2 | Final review | AA,SK,VP |

Executive Summary

The project centers on the analysis of the dataset to determine whether it would be worthwhile to provide a potential client with a quote for services from our call center outsourcing company. They provided the data, which included details about several agents and their operations under various mode numbers. To arrive at the choice, 7 issues depending on various conditions, such as the number of hours spent on the phone for each type of agent, the Time available between phone calls for various agent types shift and day-wise, etc., are analyzed. For a better view, pivot tables and charts are used.

The Excel document used for the data analysis is titled Practical Assignment BINFO8145. Greeters, OHT Med Tech, OHT Med Tech Expert, OHT Med Cust Service, and OHT CS Manager are the agent types considered in the study. The workbook is divided into various sheets according to agent types, and then a thorough investigation of each of the seven issues is done.

Guided Tour of Diagnostic Analytics Work

The excel workbook used for the analytical study named INFO8145 - Group 8 - Case Study Master Excel Workbook is organized into different sections/sheets as follows

- ReadMeFirst- This section contains the details of call center data provided like operations, agent types, shift timings and hours, etc to get familiar with the terms before entering into the real analysis.
- Greeters DM- Greeters are among agent types and got separate data to be analyzed. The Greeter's data is analyzed for 7 issues i.e. Issue 4-10 and the result is placed in different sheets. The data model (DM) for Greeters is generated by extracting data from the access file provided and extra columns for analysis are calculated which are documented in the top left corner of the sheet.

| | | | | | | ss from Greeter | | | | | | | |
|-------------------|---------------|------|-------------|--------------|------------|-----------------------|---------------------|----------------|------------------------|------------------------|------------|----------|-------------------|
| | | | | | | | | | | and then divided by | | | |
| | | | | | | | | | | one from Total shift I | hours (8). | | |
| | | 4 | Then, we ca | lculated the | year, mont | th, quarter of year a | nd week of year usi | ng excel funct | tions for each shift a | nd day. | | | |
| | | | | | | | | | | | | | |
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| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| Greeter ID | Date of Shift | | | | | | Number of Shift | | Inbound Duration | | | | Aborted Call Dura |
| GreeterFactorID 🔽 | ShiftDate 💌 | | | ▼ Month | ▼ Week | ▼ Weekday | ▼ ShiftNbr ▼ | Mode00 ▼ | Mode00Dur | PhoneLinesCount | ▼ Mode01 | ✓ Mode02 | Mode02Dur |
| 11480 | 02-Jan-17 | | | 1 | 1 | 1 | 2 1 | | | | 29 | 4 3 | j . |
| 114802 | | 2017 | ' | 1 | 1 | 1 | 2 | 25 | 5 | | 30 | 4 3 | 3 |
| 114803 | | | | 1 | 1 | 1 | 3 1 | | | | | 5 2 | |
| 114804 | | | | 1 | 1 | 1 | 3 2 | | | | | 5 2 | 2 |
| 114805 | | | | 1 | 1 | 1 | 4 1 | | | | 23 | 4 3 | 3 |
| 114806 | | | | 1 | 1 | 1 | 4 2 | | | | | 5 3 | 3 |
| 114807 | | | | 1 | 1 | 1 | 5 1 | 28 | 3 | | | 5 3 | 1 |
| 114808 | | | | 1 | 1 | 1 | 5 | 29 | 9 | | | 5 3 | 3 |
| 114809 | 06-Jan-17 | 2017 | 1 | 1 | 1 | 1 | 6 1 | . 28 | 3 | 3 | 29 | 5 2 | 2 |
| 114810 | | | , | 1 | 1 | 1 | 6 | | | | 30 | 4 3 | 3 |
| 11481: | | | | 1 | 1 | 1 | 7 | 26 | 5 | | 29 | 4 3 | 1 |
| 114812 | 09-Jan-17 | 2017 | , | 1 | 1 | 2 | 2 1 | 26 | 5 | 3 | 29 | 4 3 | 3 |
| 114813 | 09-Jan-17 | 2017 | , | 1 | 1 | 2 | 2 | 25 | 5 | 5 | 30 | 4 2 | ž |
| 114814 | 10-Jan-17 | 2017 | , | 1 | 1 | 2 | 3 1 | 29 | 9 | 5 | 29 | 5 2 | 2 |
| 114815 | 10-Jan-17 | 2017 | , | 1 | 1 | 2 | 3 | 27 | 7 | 3 | 30 | 4 3 | į. |
| 114816 | 11-Jan-17 | 2017 | , | 1 | 1 | 2 | 4 | 30 | 9 | 5 | 29 | 5 2 | 2 |
| 114817 | 7 11-Jan-17 | 2017 | 1 | 1 | 1 | 2 | 4 2 | 28 | 3 | 3 | 30 | 5 2 | ž. |
| 114818 | 12-Jan-17 | 2017 | ' | 1 | 1 | 2 | 5 1 | 30 | | 5 | 29 | 5 3 | 3 |
| 114819 | 12-Jan-17 | 2017 | , | 1 | 1 | 2 | 5 | 29 | 9 | 7 | 30 | 5 2 | ž. |
| 114820 | 13-Jan-17 | 2017 | , | 1 | 1 | 2 | 6 1 | 27 | 7 | 7 | 29 | 4 2 | 2 |
| 11482 | 13-Jan-17 | 2017 | , | 1 | 1 | 2 | 6 | 28 | 3 | 7 | 30 | 4 2 | 2 |
| 114822 | 14-Jan-17 | 2017 | 1 | 1 | 1 | 2 | 7 1 | 29 | 9 | 5 | 29 | 4 3 | 3 |
| 114823 | 16-Jan-17 | 2017 | , | 1 | 1 | 3 | 2 1 | 24 | 1 | 7 | 29 | 4 2 | ž |
| 114824 | 16-Jan-17 | 2017 | 7 | 1 | 1 | 3 | 2 | 26 | 5 | 3 | 30 | 5 3 | 3 |
| 114825 | 17-Jan-17 | 2017 | , | 1 | 1 | 3 | 3 1 | 26 | 5 | 7 | 29 | 5 3 | } |
| 114826 | 17-Jan-17 | 2017 | , | 1 | 1 | 3 | 3 2 | 29 | 9 (| 5 | 30 | 5 3 | 3 |
| 114827 | 7 18-Jan-17 | 2017 | , | 1 | 1 | 3 | 4 | 25 | 5 | 5 | 29 | 4 2 | <u>į</u> |

• Tech DM- Tech are among agent types and got separate data to be analyzed. The Tech data is analyzed for 7 issues i.e. Issue 4-10 and the result is placed in different sheets. The data model(DM) for Greeters is generated by extracting data from the access file provided and extra columns for analysis are calculated which are documented in the top left corner of the sheet.

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| | | | | This data is in | | | | | | | | | | | | |
| | | | | | | | | | | | | | | n divided by 3 | 500. | |
| | | | 3 | As every shift | is of 8 hours v | ve calculated | The Time avail | able Betwe | en phone Call | s by subtracti | ng hours on | phone from To | otal shift hou | ırs (8). | | |
| | | | 4 | Then, we calc | culated the ye | ar, month, qua | arter of year a | nd week of y | ear using exce | el functions fo | r each shift | and day. | | | | |
| | | | 5 | Average cont | act time is cal | culated from h | ours on phon | e divided by | accepted call | s | | | | | | |
| | | | 6 | Success prob | ability is calcu | lated from go | od result divid | ed by accep | ted calls | | | | | | | |
| | | | 7 | Forward prob | pability is calc | ulated from ca | se number div | ided by acc | epted calls | | | | | | | |
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| | | | | | | | | | | | Mode 50 | | Accepted | | | |
| | | | | | | | | | Queued for | | aborted | | by DivB | CallerID | NewCaller | |
| | | | | | | | | | Service | | by Caller | | Service | Establish | CRM Setup | |
| | DivBSupportl = | ShiftDate = | Year - | Quarter = | Month = | Week - | WeekDay T | ShiftNb = | Mode50 = | Mode50D = | Mode ⁵ | Mode51D ~ | Mode5: | Mode53D = | Mode54 | Mode54D |
| | 66961 | 01-Feb-19 | 2019 | 1 | 1 2 | 2 ! | 5 | 5 1 | 1 | 37 | 1 | 44 | 0 | 26 | 0 | 3 |
| | 66962 | 01-Feb-19 | 2019 | 1 | 1 2 | : : | 5 | 5 2 | . 2 | 25 | 2 | 29 | 0 | 15 | 0 | 4 |
| | 66963 | 02-Feb-19 | 2019 | 1 | 1 3 | : | 5 | 7 1 | 1 | 39 | 1 | 16 | 0 | 21 | 0 | 9 |
| | 66964 | 04-Feb-19 | 2019 | | | : 6 | ; ; | 2 1 | . 2 | 40 | 2 | 32 | . 0 | 10 | 0 | 9 |
| | 66965 | 04-Feb-19 | 2019 | 1 | | | 3 | 2 2 | 3 | 35 | 3 | 17 | 0 | 20 | 0 | е |
| | 66966 | 05-Feb-19 | 2019 | 1 | | | | 3 1 | 2 | 18 | 2 | 23 | 0 | 19 | 0 | 4 |
| | 66967 | 05-Feb-19 | 2013 | | | | | 3 2 | . 2 | 43 | 2 | 22 | . 0 | 29 | 0 | 7 |
| | 66968 | 06-Feb-19 | 2019 | | | | | . 1 | 1 | 19 | 1 | 26 | 0 | 23 | 0 | 8 |
| | 66969 | 06-Feb-19 | 2019 | | | | , | | | | | 17 | | | | 7 |
| | 66970 | 07-Feb-19 | 2019 | | | | | 5 1 | - | | _ | | _ | | - | 7 |
| | 66971 | 07-Feb-19 | 2019 | | | | | 5 2 | | | | 45 | _ | | | 7 |
| | 66972 | 08-Feb-19 | 2019 | | | | | . 1 | _ | | | | _ | | _ | |
| | 66973 | 08-Feb-19 | 2013 | | | | | . 2 | | | | | | | | 6 |
| | 66974 | 09-Feb-19 | 2013 | | | | | 7 1 | | | | 15 | | | | |
| | 66975 | 11-Feb-19 | 2013 | | | | | 2 1 | | | | 18 | _ | | | 7 |
| | 66976 | | 2013 | | | | | 2 2 | | | | | | | | |
| | 66977 | 12-Feb-19 | 2013 | | | | | | | | | 29 | _ | | | |
| - | 66978 | 12-Feb-19 | 2013 | | | | | 3 2 | _ | 23 | | | _ | | | 6 |
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| | 66979 | 13-Feb-19 | 2019 | | | | | | | | | | | | | |
| - | 66980 | 13-Feb-19 | 2019 | | _ | | | | | | | | | | | 9 |
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| - | 66982 | 14-Feb-19 | 2019 | | _ | | | 5 2 | | | | | | | | 9 |
| - | 66983 | 15-Feb-19 | 2019 | | | | , | | | | | 45 | | | | 8 |
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| | 66987 | 18-Feb-19 | 2019 | | | | | 2 2 | - | | _ | | _ | | | 7 |
| | 66988 | 19-Feb-19 | 2019 | | | | | 3 1 | | | | | _ | | | 8 |
| | 66989 | 19-Feb-19 | 2019 | | 1 8 | | | | | 17 | _ | 28 | _ | | _ | 7 |
| | 66990 | 20-Feb-19 | 2019 | 1 | 1 8 | 2 8 | 3 | 1 1 | . 2 | 30 | 2 | 24 | 0 | 20 | 0 | 8 |
| | 66991 | 20-Feb-19 | 2019 | 1 | | 2 8 | 3 | . 2 | 2 | 16 | 2 | 16 | 0 | 21 | 0 | 5 |
| | 66992 | 21-Feb-19 | 2019 | 1 | | 2 8 | 3 | 5 1 | 1 | 31 | 1 | 16 | 0 | 12 | 0 | 5 |
| | 66993 | 21-Feb-19 | 2019 | | | 2 8 | 3 | 5 2 | . 3 | 30 | 3 | 30 | 0 | 20 | 0 | 3 |

• Expert DM- Expert are among agent types and got separate data to be analyzed. The Expert data is analyzed for 7 issues i.e. Issue 4-10 and the result is placed in different sheets. The data model(DM) for Greeters is generated by extracting data from the access file provided and extra columns for analysis are calculated which are documented in the top left corner of the sheet.

| | | | | This data is in | • | | | | | | | | | | |
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| | | | | | | | | | | | | | ccepted calls and | | y 3600. |
| | | | 3 | As every shift | t is of 8 hour | s we calcu | ulated | The Time | available Be | tween phone | Calls by subtracti | ng hours on phon | e from Total shift | hours (8). | |
| | | | 4 | Then, we cal | culated the | year, mor | nth, q | uarter of y | ear and wee | k of year usin | g excel functions t | or each shift and | day. | | |
| | | | 5 | Average con | tact time is | calculated | from | hours on | phone divide | d by accepted | calls | | | | |
| | | | 6 | Success prob | ability is cald | culated fro | om go | od results | divided by a | cepted calls | | | | | |
| | | | 7 | Forward pro | bability is ca | lculated fi | rom c | ase numb | er divided by | accepted call | s | | | | |
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| | | | | | | | | | | Accepted | | | | Good | |
| | | | | | | | | | | by DivB | CallerID | | Tech | Result | |
| | | at the s | | | | | | | at Manu | Tech Expert | | More Scoping | Discussion | EscService | |
| DIVBS | SupportID 💌 | | | Quarter 💌 | | | _ | | ShiftNbr - | | | Mode66Dur ▼ | | Mode68 ▼ | Mode68Dur |
| | 66961 | 01-Feb-19 | | | 2 | | 5 | 6 | 1 | 0 | | | | | |
| | 66962 | 01-Feb-19 | | | 2 | | 5 | 6 | 2 | 0 | | | | | • |
| | 66963 | 02-Feb-19 | | | 2 | | 5 | 7 | 1 | 0 | | | | | |
| | 66964 | 04-Feb-19 | | | 2 | | 6 | 2 | 1 | 0 | | | | | |
| | 66965 | 04-Feb-19 | | | 2 | | 6 | 2 | 2 | 0 | | | | | |
| | 66966 | 05-Feb-19 | 2019 | | 2 | | 6 | 3 | 1 | 0 | | | | | |
| | 66967 | 05-Feb-19 | 2019 | | 2 | | 6 | 3 | 2 | 0 | | | | | |
| | 66968 | 06-Feb-19 | | | 2 | | 6 | 4 | 1 | 0 | | | | | |
| | 66969 | 06-Feb-19 | | | 2 | | 6 | 4 | 2 | 0 | | | | | |
| | 66970 | 07-Feb-19 | | | 2 | | 6 | 5 | | 0 | | | | | |
| | 66971 | 07-Feb-19 | | | 2 | | 6 | 5 | 2 | 0 | | | | | |
| | 66972 66973 | 08-Feb-19 | | | 2 | | 6 | 6 | 2 | 0 | | | | | |
| | | 08-Feb-19 | | | | | | 7 | | _ | | | | | |
| | 66974 | 09-Feb-19 | | _ | 2 | | 7 | | - | 0 | | | | | |
| | 66975 | 11-Feb-19 | | | 2 | | 7 | 2 | | 0 | | | | | |
| | 66976 | 11-Feb-19 | | | 2 | | | 2 | | _ | | | | _ | |
| | 66977 | 12-Feb-19 | | | 2 | | 7 | 3 | | 0 | | | | | |
| | 66978 | 12-Feb-19 | | | 2 | | | 3 | | | | | | | |
| | 66979 | 13-Feb-19 | | | 2 | | 7 | 4 | 1 | 0 | | | | | |
| | 66980 | 13-Feb-19 14-Feb-19 | 2019 | | 2 | | 7 | 4 | 2 | 0 | | | | | |

• CSR DM- CSR are among agent types and got separate data to be analyzed. The CSR data is analysed for 7 issues i.e. Issue 4-10 and the result is placed in different sheets. The data model(DM) for Greeters is generated by extracting data from the access file provided and extra columns for analysis are calculated which are documented in the top left corner of the sheet.

| | 1 | This data is imp | orted from M | S access fron | n DivBCustSer | vs | | | | | | | |
|--------------------------|-------------|-------------------|-------------------|---------------|-----------------|-------------|-----------------|-----------------|----------------------|-----------------|-----------------|----------|-----------------------------|
| | 2 | Then, we calcul | ated Hours or | the phone t | for each shift | i.e we sum | med up all th | ne duration an | d multiplied it by a | accepted calls | and then divide | d by 360 | 00. |
| | 3 | As every shift is | of 8 hours we | calculated 1 | The Time avai | lable Betw | een phone C | alls by subtrac | ting hours on pho | ne from Total s | hift hours (8). | | |
| | 4 | Then, we calcul | ated the year | , month, qua | arter of year a | and week o | of year using e | excel function | for each shift and | d day. | | | |
| | 5 | Average contac | t time is calcu | lated from h | nours on phon | e divided b | y accepted c | alls | | | | | |
| | 6 | Success probabi | lity is calculat | ed from ord | er confirmed | divided by | accepted call | ls | | | | | |
| | 7 | Forward probab | oility is calcula | ted from ord | der to be cand | elled divid | ed by accept | ed calls | | | | | |
| | | | | | | | | | | | | | |
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| | | | | | | | Que | eued for | Sales | Wait ed by | Acce | pted | Marketing / Order Status |
| | | | | | | | Divi | B Sales | Calle | r | by Sa | ales | Discussion |
| DivBCustServsID ▼ | ShiftDate - | Year ▼ Qu | arter 💌 Mon | ith 🔽 Wee | k 🔽 Week | da 🔽 Shif | tNbr 💌 Mo | de71 💌 Mod | le71Dur 💌 Mod | e72 💌 Mode | 72Dur 💌 Mod | le73 💌 | Mode74Dur |
| 70841 | 01-Dec-18 | 2018 | 4 | 12 | 48 | 7 | 1 | 26 | 11 | 0 | 0 | 26 | |
| 70842 | 03-Dec-18 | | 4 | 12 | 49 | 2 | 1 | 26 | 28 | 0 | 0 | 26 | |
| 70843 | 03-Dec-18 | 2018 | 4 | 12 | 49 | 2 | 2 | 30 | 13 | 0 | 0 | 30 | |
| 70844 | 04-Dec-18 | 2018 | 4 | 12 | 49 | 3 | 1 | 28 | 30 | 0 | 0 | 28 | |
| 70845 | 04-Dec-18 | 2018 | 4 | 12 | 49 | 3 | 2 | 26 | 28 | 0 | 0 | 26 | |
| 70846 | 05-Dec-18 | 2018 | 4 | 12 | 49 | 4 | 1 | 25 | 25 | 0 | 0 | 25 | |
| 70847 | 05-Dec-18 | | 4 | 12 | 49 | 4 | 2 | 27 | 22 | 0 | 0 | 27 | |
| 70848 | 06-Dec-18 | 2018 | 4 | 12 | 49 | 5 | 1 | 26 | 27 | 0 | 0 | 26 | |
| 70849 | | | 4 | 12 | 49 | 5 | 2 | 28 | 24 | 0 | 0 | 28 | |
| 70850 | | | 4 | 12 | 49 | 6 | 1 | 26 | 21 | 0 | 0 | 26 | |
| 70851 | | | 4 | 12 | 49 | 6 | 2 | 29 | 26 | 0 | 0 | 29 | |
| 70852 | | | 4 | 12 | 49 | 7 | 1 | 27 | 23 | 0 | 0 | 27 | |
| 70853 | | | 4 | 12 | 50 | 2 | 1 | 24 | 28 | 0 | 0 | 24 | |
| 70854 | | | 4 | 12 | 50 | 2 | 2 | 27 | 25 | 0 | 0 | 27 | |
| 70855 | | | 4 | 12 | 50 | 3 | 1 | 25 | 22 | 0 | 0 | 25 | |
| 70856 | | | 4 | 12 | 50 | 3 | 2 | 28 | 27 | 0 | 0 | 28 | |
| 70857 | | | 4 | 12 | 50 | 4 | 1 | 26 | 24 | 0 | 0 | 26 | |
| 70858 | | | 4 | 12 | 50 | 4 | 2 | 28 | 21 | 0 | 0 | 28 | |
| 70859 | | | 4 | 12 | 50 | 5 | 1 | 27 | 26 | 0 | 0 | 27 | |
| 70860 | | | 4 | 12 | 50 | 5 | 2 | 29 | 23 | 0 | 0 | 29 | |
| 70861 | | | 4 | 12 | 50 | 6 | 1 | 24 | 28 | 0 | 0 | 24 | |
| 70862 | | | 4 | 12 | 50 | 6 | 2 | 27 | 25 | 0 | 0 | 27 | |
| 70863 | 15-Dec-18 | 2018 | 4 | 12 | 50 | 7 | 1 | 25 | 22 | 0 | 0 | 25 | |

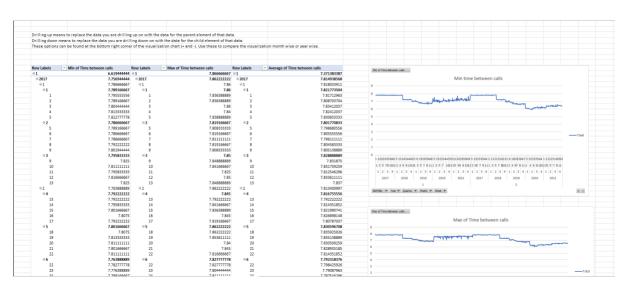
• Manager DM- Manager are among agent types and got separate data to be analysed. The manager data is analysed for 7 issues i.e. Issue 4-10 and the result is placed in different sheets. The data model(DM) for Greeters is generated by extracting data from the access file provided and extra columns for analysis are calculated which are documented in the top left corner of the sheet.

| | | 1 | This data is | imported fron | n MS acces | s from Dive | CustServs | | | | | | | |
|--------------|----------|-------------|--------------|------------------|-------------|--------------|--------------|-------------|---------------|-------------------|----------------|-------------------|--------------|----------|
| | | 2 | Then, we cal | culated Hours | s on the ph | one for eacl | shift i.e we | summed up | all the dur | ation and multip | olied it by ac | cepted calls and | then divided | by 3600. |
| | | 3 | As every shi | ft is of 8 hours | s we calcul | ated The Ti | ne available | Between ph | none Calls b | y subtracting ho | urs on phon | e from Total shif | t hours (8). | |
| | | 4 | Then, we cal | culated the ye | ar, month, | quarter of | year and wee | k of year u | sing excel fu | unctions for each | shift and da | ay. | | |
| | | 5 | Average con | tact time is ca | Iculated fr | om hours o | n phone divi | ded by acce | epted calls | | | | | |
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| | | | | | | | | | Queued for | | Wait Mode | | | |
| | | | | | | | | | Refund / | | 83 aborted | | CallerID | |
| | | | | | | | | | Return | | by Caller | | Establish | |
| DivBCustServ | rsID 🔽 S | shiftDate 💌 | | Quarter 💌 M | | | Weekda ▼ SI | hiftNbr 💌 | Mode83 🔻 | Mode83Dur ▼ | Mode84 ▼ | Mode84Dur ▼ | Mode85 ▼ | Mode85Du |
| | 70841 | 01-Dec-18 | | 4 | 12 | 48 | 7 | 1 | 0 | | | 25 | | |
| | 70842 | 03-Dec-18 | | 4 | 12 | 49 | 2 | 1 | 1 | | 2 | 10 | | |
| | 70843 | 03-Dec-18 | 2018 | 4 | 12 | 49 | 2 | 2 | 1 | 13 | 2 | 28 | 1 | |
| | 70844 | 04-Dec-18 | | 4 | 12 | 49 | 3 | 1 | 1 | 13 | | 13 | 1 | |
| | 70845 | 04-Dec-18 | 2018 | 4 | 12 | 49 | 3 | 2 | 1 | 16 | | 23 | 2 | |
| | 70846 | 05-Dec-18 | 2018 | 4 | 12 | 49 | 4 | 1 | 1 | 17 | | | | |
| | 70847 | 05-Dec-18 | | 4 | 12 | 49 | 4 | 2 | 1 | | | | | |
| | 70848 | 06-Dec-18 | | 4 | 12 | 49 | 5 | 1 | 1 | | | | 1 | |
| | 70849 | 06-Dec-18 | | 4 | 12 | 49 | 5 | 2 | 1 | | | | 1 | |
| | 70850 | 07-Dec-18 | | 4 | 12 | 49 | 6 | 1 | 1 | | | | | |
| | 70851 | 07-Dec-18 | | 4 | 12 | 49 | 6 | 2 | 1 | 30 | | | | |
| | 70852 | 08-Dec-18 | | 4 | 12 | 49 | 7 | 1 | 1 | 11 | 2 | 25 | 1 | |
| | 70853 | 10-Dec-18 | 2018 | 4 | 12 | 50 | 2 | 1 | 0 | 16 | 1 | 23 | 1 | |
| | 70854 | 10-Dec-18 | 2018 | 4 | 12 | 50 | 2 | 2 | 2 | 17 | 2 | 28 | 1 | |
| | 70855 | 11-Dec-18 | 2018 | 4 | 12 | 50 | 3 | 1 | 0 | 17 | 2 | 13 | 1 | |
| | 70856 | 11-Dec-18 | | 4 | 12 | 50 | 3 | 2 | 2 | 23 | 2 | 12 | 2 | |
| | 70857 | 12-Dec-18 | 2018 | 4 | 12 | 50 | 4 | 1 | 0 | 24 | 1 | 17 | 0 | |
| | 70858 | 12-Dec-18 | 2018 | 4 | 12 | 50 | 4 | 2 | 2 | 24 | 1 | 22 | 2 | |
| | 70859 | 13-Dec-18 | 2018 | 4 | 12 | 50 | 5 | 1 | 0 | 30 | 1 | 20 | | |
| | 70860 | 13-Dec-18 | 2018 | 4 | 12 | 50 | 5 | 2 | 2 | 11 | 2 | 25 | 2 | |
| | 70861 | 14-Dec-18 | 2018 | 4 | 12 | 50 | 6 | 1 | 0 | 16 | 1 | 23 | 1 | |
| | 70862 | 14-Dec-18 | 2018 | 4 | 12 | 50 | 6 | 2 | 2 | 17 | 2 | 28 | 1 | |
| | 70863 | 15-Dec-18 | 2018 | 4 | 12 | 50 | 7 | 1 | 0 | | | 13 | 1 | |
| | 70864 | 17-Dec-18 | 2018 | 4 | 12 | 51 | 2 | 1 | 1 | 23 | | 12 | 1 | |
| | 70865 | 17-Dec-18 | 2018 | 4 | 12 | 51 | 2 | 2 | 1 | 24 | 1 | | 1 | |
| | 70866 | 18-Dec-18 | 2018 | 4 | 12 | 51 | 3 | 1 | 1 | 24 | 1 | 22 | 1 | |
| | 70867 | 18-Dec-18 | 2018 | 4 | 12 | 51 | 3 | 2 | 1 | 30 | | 20 | | |

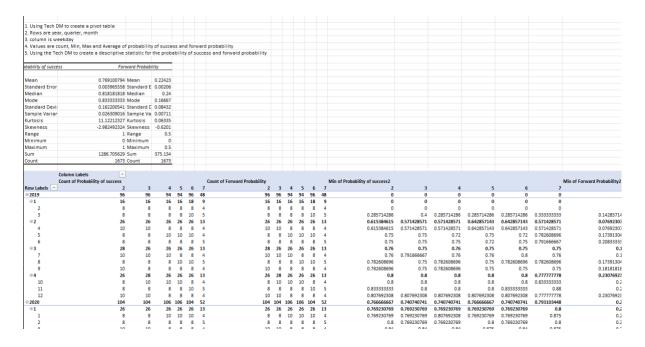
• Issue 4- This sheet contains the output of issue 4 and includes all the different types of roles in it.

| | | | | | | | | | | | | | | | | | | | | | | | |
|-------------------|-----------|----------|-------------|---------|--------------|----------|-------------|-----------|---------|-------|-----------|-------|----------|-----------|---------|---------|--------|-----------|---------|-----------|--------|-------|--------|
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| | | | | | | | | | | | | | | | | | | | | | | | |
| GREETER DM | | | | | | TECH DM | | | | | | | | | | | | | | | | | |
| GREETER DIM | | | Triage to | | | IECH DM | | | | | Wait | | | | | | Repeat | | | Tech | | | Calle |
| | | | Service, | | | | | | Queued | | Mode 50 | | Accepted | | NewCall | | Caller | FirstCall | | Discussio | | | Aban |
| | Date of | Accented | EscService, | | | | | | or | | aborted | | | | er CRM | | CRM | OnlssueV | Issue | n. Note | Good | | 6 |
| Greeter ID | Shift | Calls | Sales, | | | | | | service | | by Caller | | | Establish | | | | | Scoping | Taking | Result | | Discus |
| GreeterFactorID * | | | | ▼ Hours | on the phone | DivRSu ▼ | ShiftDate - | ShiftNt = | | Modes | | ModeS | | | Mode5 × | Mode5 - | | | | | | ModeS | |
| 114801 | | | | 31 | 0.172222222 | | 01-Feb-19 | | 1 | | 7 | - | - | | | 32 | | | | _ | | | |
| 114802 | | | | 31 | 0.155 | | 01-Feb-19 | | 2 | | 5 | | | | | 45 | | | | | 0 | | 2 |
| 114803 | | | | 32 | 0.20444444 | | 02-Feb-19 | | 1 | | 9 | | | | | 58 | | | | |) 0 | | |
| 114804 | 03-Jan-17 | 7 20 | | 34 | 0.188888889 | | 04-Feb-19 | | 2 | 4 | 0 | 2 3 | 2 (| | | 59 | | | | | 0 | | |
| 114805 | 04-Jan-17 | 7 21 | | 33 | 0.1925 | 66965 | 04-Feb-19 | 2 | 3 | 3 | 5 : | 1 | 7 (| 20 | 0 | 68 | 11 | 13 | 23 | | 0 | 0 30 | 0 |
| 114806 | 04-Jan-17 | 7 18 | 3 | 33 | 0.165 | 66966 | 05-Feb-19 | 1 | 2 | 1 | 8 : | 2 2 | 3 (| 19 | 0 | 45 | 2 | 15 | 22 | | 0 | 0 2 | .5 |
| 114807 | 05-Jan-17 | 7 20 |) | 32 | 0.177777778 | 66967 | 05-Feb-19 | 2 | 2 | 4 | 3 | 2 2 | 2 (| 29 | 0 | 77 | 7 25 | 13 | 19 |) (| 0 | 0 1 | 3 |
| 114808 | 05-Jan-17 | 7 21 | | 34 | 0.198333333 | 66968 | 06-Feb-19 | 1 | 1 | 1 | 9 | 1 2 | 6 (| 23 | 0 | 84 | 26 | 14 | 2 | | 0 | 0 19 | 9 |
| 114809 | 06-Jan-17 | 7 21 | | 32 | 0.186666667 | 66969 | 06-Feb-19 | 2 | 3 | 2 | 9 | 1 | 7 (| 19 | 0 | 76 | 2 | 12 | 21 | | 0 | 0 10 | 0 |
| 114810 | 06-Jan-17 | 7 18 | 3 | 34 | 0.17 | 66970 | 07-Feb-19 | 1 | 2 | 3 | 5 | 2 4 | 4 (| 29 | 0 | 72 | 19 | 15 | 26 | | 0 | 0 1 | .8 |
| 114811 | 07-Jan-17 | 7 19 | | 31 | 0.163611111 | 66971 | 07-Feb-19 | 2 | 2 | 2 | 7 | 2 4 | 5 (| 20 | 0 | 73 | 18 | 13 | 23 | (| 0 | 0 2 | .5 |
| 114812 | 09-Jan-17 | 7 19 | | 31 | 0.163611111 | 66972 | 08-Feb-19 | 1 | 2 | 3 | 8 | 2 3 | В (| 18 | 0 | 86 | 19 | 15 | 25 | | 0 | 0 1 | .5 |
| 114813 | 09-Jan-17 | 7 19 | | 34 | 0.179444444 | 66973 | 08-Feb-19 | 2 | 2 | 3 | 2 | 2 3 | 3 (| 22 | 0 | 61 | 1 | 12 | 20 |) (| 0 | 0 1 | .5 |
| 114814 | 10-Jan-17 | 22 | 2 | 33 | 0.201666667 | 66974 | 09-Feb-19 | 1 | 1 | 2 | 4 | 1 1 | 5 (| 30 | 0 | 49 | 26 | 14 | 25 | (| 0 | 0 1 | .8 |
| 114815 | 10-Jan-17 | 7 20 |) | 32 | 0.177777778 | 66975 | 11-Feb-19 | 1 | 1 | 4 | 1 | 1 1 | 8 (| 23 | 0 | 75 | 20 | 13 | 25 | | 0 | 0 2 | 4 |
| 114816 | 11-Jan-17 | 7 23 | 3 | 33 | 0.210833333 | 66976 | 11-Feb-19 | 2 | 2 | 3 | 6 | 2 3 | 5 (| 17 | 0 | 65 | 14 | 13 | 21 | | 0 | 0 10 | .6 |
| 114817 | 11-Jan-17 | 7 21 | | 33 | 0.1925 | 66977 | 12-Feb-19 | 1 | 1 | 3 | 6 | 1 2 | 9 (| 16 | 0 | 55 | 21 | 13 | 22 | | 0 | 0 20 | 6 |
| 114818 | 12-Jan-17 | 7 22 | 2 | 33 | 0.201666667 | 66978 | 12-Feb-19 | 2 | 3 | 2 | 3 | 3 | 3 (| 14 | 0 | 62 | 16 | 13 | 20 |) (| 0 | 0 2 | 2 |
| 114819 | 12-Jan-17 | 7 22 | 2 | 32 | 0.195555556 | 66979 | 13-Feb-19 | 1 | 2 | 3 | 6 | 2 3 | В (| 28 | 0 | 62 | 2 26 | 13 | 24 | | 0 | 0 2 | .8 |
| 114820 | 13-Jan-17 | 7 21 | | 32 | 0.186666667 | 66980 | 13-Feb-19 | 2 | 3 | 3 | 5 | 3 4 | 3 (| 26 | 0 | 53 | 19 | 12 | 20 |) (| 0 | 0 24 | 4 |
| 114821 | | 7 22 | 2 | 34 | 0.207777778 | | 14-Feb-19 | | 1 | 2 | 9 | 1 1 | В (| 24 | 0 | 53 | 2 | 13 | 25 | | 0 | 0 19 | 9 |
| 114822 | 14-Jan-17 | 7 22 | > | 30 | 0.183333333 | 66982 | 14-Feb-19 | 2 | 2 | 3 | 1 | 3 | 7 (| 20 | 0 | 52 | 30 | 12 | 19 | | 0 | 3 1 | 0 |

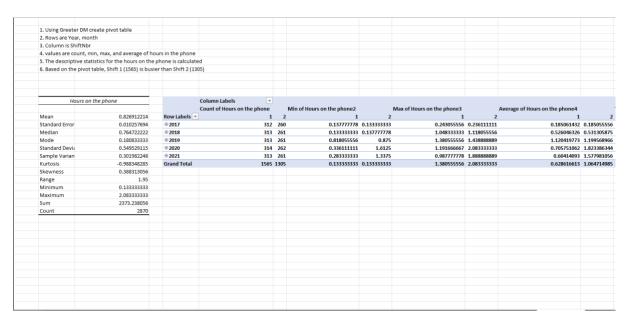
• Greeter Issue-5 TO Manager Issue-5- Contains the pivot tables and the pivot graph for the 5 types of roles. The calculations here include time between calls.



• Tech Issue-7 TO CSR Issue-7 – Contains the pivot tables and descriptive statistics for the three types of roles. Calculations include forward probability and probability success.



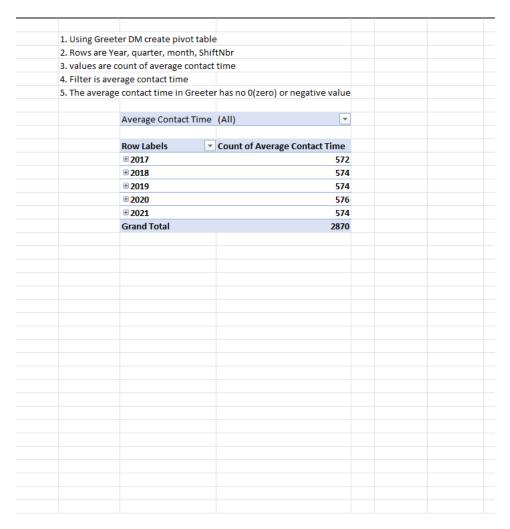
• Greeter Issue-8 TO Manager Issue-8- Contains the pivot tables and the descriptive statistics for the 5 types of roles. The calculations here include hours on phone.



• Greeter Issue-9 TO Manager Issue-9- Contains the pivot tables and the descriptive statistics for the 5 types of roles. The calculations here include hours on phone.

 Using Greeter DM create pivot table
 Rows are Year, month
 Column is ShiftNbr
 values are count, min, max, and average of hours in the phone
 The descriptive statistics for the hours on the phone is calculated
 Based on the pivot table, Shift 1 (1565) is busier than Shift 2 (1305) Mean Standard Error Median Mode Standard Devia 0.826912214 0.010257694 0.764722222 1 2 0.185061432 0.185055556 0.526046326 0.531305875 1.120419773 1.199568966 0.705751062 1.823386344 0.137777778 0.133333333 0.133333333 0.243055556 0.236111111 1.048333333 1.118055556 1.380555556 1.438888889 1.191666667 2.083333333 0.180833333 0.549529115 0.818055556 0.336111111 Sample Varian Kurtosis Skewness Range Minimum Maximum Sum 0.301982248 0.283333333 1.3375 0.133333333 0.133333333 0.987777778 1.888888889 1.380555556 2.083333333 0.60414093 1.577981056 -0.988348285 -0.988348285 0.388313056 1.95 0.133333333 2.083333333 2373.238056 2870

• Greeter Issue-10 TO Manager Issue-10- Contains the pivot tables for counting null or 0 values for all the types of agents.



Guided Tour of Work Management

A guided tour of work management contains a written walkthrough through the project's various work sections, like the deliverables and work tasks. And it also includes information on excel, where to find the sections mentioned above can be located, and the standards used for creating the teams.

Throughout the project, we used the same excel workbook which contains the Deliverables List and Work Tasks List in the second and third sheets, respectively. The Deliverables List contains 23 items with columns as Deliverable ID, Name, Requirement ID, Started Date, Started Time, Done Date, Done Time, and Notes which are done according to issues and the requirement sheet provided as a standard for analysis.

| Deliverable ID 🔻 Deliverable Name | Requirement ID | ▼ Sta | arted Dat 💌 | Started Tir 🕶 | Done Dati ▼ | Done Tim ▼ | |
|---|----------------|-------|-------------|---------------|-------------|------------|--|
| 1 Build sheet and List of Deliverables. Add Deliverables Records | | 2 | 2023-02-24 | 11:00 AM | 2023-02-24 | 11:15 | |
| 2 Update Team's Deliverables List - Actual - Week 5 | | 3 | 2023-02-24 | 11:15 | 2023-02-24 | 11:30 | |
| 3 Update Team's Deliverables List - Plan - Week 6 | | 4 | 2023-02-24 | 11:30 | 2023-02-24 | 11:45 | |
| 4 Create / Update the ReadMeFirst Documentation sheet | | 6 | 2023-02-24 | 11:45 | 2023-02-24 | 12:00 | |
| 5 Pick the first DA issue (#4). Plan to produce deliverables | | 7 | 2023-02-24 | 12:00 | 2023-02-24 | 12:15 | |
| 6 Produce deliverables for DA Issue #4. Document | | 8 | 2023-02-24 | 12:15 | 2023-02-24 | 12:30 | |
| 7 Document deliverables for DA Issue #4. | | 9 | 2023-02-24 | 12:30 | 2023-02-24 | 12:45 | |
| 8 Pick the second DA issue (#5). Plan to produce deliverables | | 10 | 2023-02-24 | 12:45 | 2023-02-24 | 13:00 | |
| 9 Produce deliverables for DA Issue #5 | | 11 | 2023-02-24 | 13:00 | 2023-02-24 | 13:15 | |
| 10 Document deliverables for DA Issue #5. | | 12 | 2023-02-24 | 13:15 | 2023-02-24 | 1:30 PM | |
| 11 Pick the third DA issue (#7). Plan to produce deliverables. | | 13 | 2023-02-24 | 1:30 PM | 2023-02-24 | 13:45 | |
| 12 Produce the deliverables for the third DA Issue | | 14 | 2023-02-24 | 13:45 | 2023-02-24 | 14:00 | |
| 13 Document deliverables for DA Issue #7. | | 15 | 2023-02-24 | 14:00 | 2023-02-24 | 14:15 | |
| 14 Pick the fourth DA issue (#8). Plan to produce deliverables | | 16 | 2023-02-24 | 14:15 | 2023-02-24 | 14:30 | |
| 15 Pick the fifth DA issue (#9). Plan to produce deliverables. | | 17 | 2023-02-24 | 14:30 | 2023-02-24 | 14:45 | |
| 16 Produce the 5 (or 3) deliverables for the fourth DA Issue. | | 18 | 2023-02-24 | 14:45 | 2023-02-24 | 15:00 | |
| 17 Document deliverables for DA Issue #8. | | 19 | 2023-02-24 | 15:00 | 2023-02-24 | 15:15 | |
| 18 Produce the 5 (or 3) deliverables for the fifth DA Issue. | | 20 | 2023-02-24 | 15:15 | 2023-02-24 | 15:30 | |
| 19 Document deliverables for DA Issue #9 | | 21 | 2023-02-24 | 15:30 | 2023-02-24 | 15:45 | |
| 20 Look for, and report on, patterns or trends for the fifth DA Issue. | | 22 | 2023-02-24 | 15:45 | 2023-02-24 | 4:00 PM | |
| 21 Pick the sixth DA issue (#10). Plan to produce deliverables. | | 23 | 2023-02-24 | 4:00 PM | 2023-02-24 | 16:15 | |
| 22 Produce the first of the 9 (or 5) deliverables for the sixth DA Issue | | 24 | 2023-02-24 | 16:15 | 2023-02-24 | 11:00 AM | |
| 23 Document deliverables for DA Issue #10. | | 25 | 2023-02-25 | 11:00 AM | 2023-02-25 | 11:15 | |
| 24 Look for, and report on, patterns or trends for the sixth DA Issue. | | 26 | 2023-02-25 | 11:15 | 2023-02-25 | 11:30 | |
| 25 Prepare a Statement of Confidence and Concerns about the DataSet. | | 27 | 2023-02-25 | 11:30 | 2023-02-25 | 11:45 | |
| 26 Prepare a written "Guided Tour" of your Team's Diagnostic Analystics work. | | 28 | 2023-02-26 | 11:45 | 2023-02-26 | 13:45 | |
| 27 Prepare a written "Guided Tour" of your Team's Project / Work management | | 29 | 2023-02-26 | 13:45 | 2023-02-26 | 14:00 | |
| Prepare a cover letter, title page, Table of Contents, Document History, Executive Summary, Statement of Academic Integrity | , | | | | | | |
| 28 and a Summary/Conclusi on. | | 30 | 2023-02-26 | 14:00 | 2023-02-26 | 14:15 | |
| 29 Package your deliverables from 28 to 31 in a PDF. Submit to eConestoga Case Study B assignment. | | 31 | 2023-02-26 | 14:15 | 2023-02-26 | 14:30 | |

Statement of Confidence and Concerns about the Datasets

The quality of the dataset(s) and/or data model(s) used in this project are evaluated in this report section.

List of the involved dataset(s) and data model(s)-

| Dataset(s) involved | Data model(s) involved | Code letter | Confidence Column |
|---------------------|-------------------------|-------------|----------------------|
| Call Centre Data | Greeter | Gr | Good |
| Call Centre Data | OHT Med Tech | OMT | Ok |
| Call Centre Data | OHT Med Tech Expert | OMTE | Ok |
| Call Centre Data | OHT Med Cust Service | OMCS | Ok |

Concerns about the dataset-

| Name/Code of Dataset or Data Model | Description of concern | Rating of the importance of the concern |
|---------------------------------------|------------------------|---|
| Gr | Missing Values | 8 |
| OMT | Null Values | 6 |
| OMTE | Null Values | 7 |
| OMCS | Null Values | 7 |

Statement of Integrity

We acknowledge that we have read and understood the Exam, Test, and Assignment Rules and Conestoga's Academic Integrity Policy posted in the Course Information module. By submitting this response, we confirm that we will comply with the posted rules and acknowledge the consequences of not doing so.

Confirmation from: Group 8, Section 1

Adedolapo Adewale Shivangi Prasanna Koltharkar Vishnu Priya Ashok Kumar

Conclusion

The report discusses the Call Center Data provided to us as Data Analysts to work upon. The client successfully ran their call center for several years and would like to understand what other services can be provided. We were provided with a list of issues and requirements along with deliverables in an extensive manner. Below are a few conclusions that can be drawn from the deliverables.

- 1. Calculating the number of hours greeters spend on the phone during each day.
- 2. We are calculating the 'Hours on the phone for every available role and creating a Pivot table to support that data using excel functions.
- 3. Find out the anomalies for the modes where values are 0.
- 4. It understands the phone calls for each day shift for roles.
- 5. Computing various columns like 'Time between calls,' 'Avg. Contact Time', 'Year', 'Month', 'Quarter', etc. These will help create tables and calculations for given requirements and issues per deliverables.
- 6. Understanding the various shift hours of agents, which agent has a more significant role in the call center, and how they spend Time on the phone.

References

- Issues and Requirements, and Video Reference available under Assignments- Group 08:
 C. Case Study Report on Explaining Behaviour https://conestoga.desire2learn.com/d2l/le/content/693500/viewContent/15510731/Vie w
- 2. Dataset used is available under Assignments Feedback files in econestogahttps://conestoga.desire2learn.com/d2l/lms/dropbox/user/folder_user_view_feedback.d 21?db=707446&grpid=0&isprv=0&bp=0&ou=693500