Qi (Monica) Mao

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EDUCATION

Carnegie Mellon University

Pittsburgh, PA

 $\textit{Master of Information Systems Management-Business Intelligence and Data Analytics, {\tt GPA}\,3.9/4.0$

12/2022

Coursework: Deep Learning, Machine Learning, Advanced Business Analytics, Big Data & Large-scale Computing Java Programming, Data Focused Python, Data Structures, Unstructured Data Analysis, Database

Honor: 2021 Fall Semester Awarded for the outstanding academic performance

Nankai University

Tianjin, China

Bachelor of Business Administration (BBA), Financial Management, GPA 3.8/4.0

06/2020

Coursework: Python and Machine Learning, Introduction to AI, Calculus I-II, Statistics, Linear Algebra Honors: 2017 Academic Excellence Scholarship, 2018 Innovation Scholarship, Excellent Student Leader

SKILLS

Programming Languages:Python (Scikit-Learn, NLTK, PyTorch, NumPy, Pandas), SQL, Java, Hive, SparkMachine Learning:Regression (Linear, Logistic, Lasso, Ridge), Ensemble Learning (Bagging: Random Forest, Boosting: GBDT, XGBoost), NLP (Topic Modeling, Sentimental Analysis, Text Mining, Clustering), Dimensionality Reduction (PCA, MDS, t-SNE, LDA, Isomap)Visualization Tools:Tableau, Plotly, Matplotlib, Excel, Adobe (Photoshop, After Effects, Illustrator)Statistical Techniques:Sampling, Hypothesis Testing, A/B Testing, Regression, Clustering

WORK EXPERIENCE

Tencent *Applied Research Scientist Intern*

Shenzhen, China

10/2020 - 07/2021

- Populated 12 new user portrait and behavioral features for **Xgboost** models, lifting KS to 20% and PSI < 0.1
- Enhanced automated scripts with PySpark for feature selection, fluctuation monitoring, model evaluation
- Devised and implemented experiments on dimensionality reduction using embedding and TDANN algorithms
- Delivered ad-hoc analytical results, collaborated with product team to design **products** and acquired 2 clients

Apple

Beijing, China

Data Analyst Intern

02/2020 - 05/2020

- Examined promotion activities of competitors on online marketplaces using Scrapy and Selenium
- Gained key findings from customers by implementing **NLU** method (including word segmentation, Bag-of-words model, PMI calculation and clustering analysis) to analyze comments on both Apple and competing products
- Designed a Tableau dashboard of the up-to-date performance of stores with multiple evaluation metrics

Amazon

Beijing, China

Business Analyst Intern

06/2019 - 02/2020

- Monitored efficiency of global vendors by deploying **SQL** queries to investigate order-level data; researched into key drivers behind performance fluctuations and actively communicated with global stakeholders and partners
- Constructed pipelines and completed 12 big data Extract-Transform-Load (ETL) tasks; launched 8 data-driven reports using Tableau or Excel Macros; achieved automation in publishing and identifying highlights/lowlights
- Boosted 2019 Black Friday in Europe, Japan and India by taking critical supply-chain configurations including warehouses work shift and delivery pickup settings; corporately won Super Team award

PROJECTS

Credit Risk Modelling with Increasing Phishing App Downloads

10/2020 - 12/2020

- Scraped labels and tags data from online app markets; Implemented text classification models using Word2Vec
- Exploited labels using Frequency-Category Ratio to boost performance on embedding-based text classification
- Time serial analysis with **ARIMA** model for download forecasting of listed application from phishing developers
- Evaluated 898 newly populated features and reduced to 12 dimensions performing feature selection and PCA

E-commerce reviews NLP Analysis

11/2021 - 11/2021

- Performed EDA and NLP tokenization on 100k+ raw data; generated term frequencies and co-occurance matrix
- Applied TFIDF and performed LDA to cluster 8 topics of reviews, helping understand customer needs
- Visualized topics-reviews proportion using **T-SNE**; compared customers' attitudes by sentimental analysis

LEADERSHIP

2019 HSBC Business Case Analysis Competition, National Second Runner-up	04/2019 - 05/2019
2018 L'Oréal Charity Sales, National Social Welfare Award	05/2018 - 06/2018
Student Union of Nankai University, Minister	09/2016 - 09/2018