

Abdul-Salam Lawal
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Education

Christopher Newport University (CNU), Newport News, VA
2023

May

Department of Physics, Computer Science and Engineering

B.S.I.S in Information Science

Joseph W. Luter III School of Business , AACSB International Accreditation

Minor in Business Administration

Experience

Sales/Customer Service Representative

2021 - 2021

Enterprise Rent-A-Car

- Top performer in total additional revenue sales 3/3 months
- Responsible for customer rental process and experience
- Fleet management and preparation of over 400 cars

Fitness Attendant

2020 - 2021

Christopher Newport University

- Established a friendly, enthusiastic, and positive environment for patrons
- Tracked and improved patron satisfaction
- Solved patron complaints to provide a better experience

Front End/Cashier

2017 - 2019

Paisanos

- Managing transactions with customers using cash register
- Prepared dining area for patrons by cleaning and setting tables
- Resolved customer issues and questions

Deca Competitor

2016 - 2019

Robinson Secondary School

- Competed in District and State business competitions
- Created marketing plans to reach a target audience
- Presented business plans to judges
- Forged relationships with new students and existing members from different schools

Leadership

Recording Secretary - Executive Board

Founding Father of Phi Gamma Delta Fraternity, Chi Nu Chapter

2021 - Present

Christopher Newport University

- Established and chartered a chapter of the Phi Gamma Delta (FIJI) fraternity. Presented proposals to both University officials as well as FIJI International board members in order to earn an official chapter.
- Run weekly meetings and record minutes
- Organize and advertise philanthropic events and fundraisers

Skills

- Microsoft Office
 - Highly proficient in Access, Excel, and Word
- Python
- R-Studio
- Data Analytics

Relevant Coursework

- CPSC 150/150L - Introduction to Programming and Laboratory
- CPSC 250/250L - Programming for Data Manipulation and Laboratory
- CPSC 215 - Software Packages for Business Applications