

# Shivangi Mundhra

Liverpool, NY 13088

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+1 860 471 3298

Willing to relocate: Anywhere

Sponsorship required to work in the US

## Work Experience

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### **Business Analyst**

Immaculate IT Solutions - Mumbai, Maharashtra

May 2017 to January 2021

- Product/Project Management and Business Strategy
- Led a company-wide scoping, documenting, developing, and fulfilling over 50 business critical reporting, data, and metrics requirements for each pillar of the business.
- Managed over 35 company-wide stakeholders to test different modules of the system; led the team in identifying, quantifying and resolving critical issues
- Data Analytics and Investor Relations Management
- Ensured timely and accurate fulfillment of over 20 monthly, quarterly, semi-annual and annual business-critical reporting to internal and external stakeholders.
- Created an Analytics dataset made up of views and materialized views to decrease the fulfillment time of ad-hoc reports.
- Process Improvement and Lean Culture Implementation
- Reduced operating costs of Sales by over INR 30,000 per month by automating portions of Sales cycle.
- Reduced cycle time of invoicing from 15 to 3 days by identifying and replacing under-efficient areas.
- Honors: MVP - January 2019

### **Content Acquisition Analyst**

Indeed.com - Bengaluru, Karnataka

September 2016 to May 2017

- Identified inefficiencies in the work queue and recommended improvements.
- Assisted the sales team in making cold calls to small and medium-sized businesses.
- Collaborated with Marketing, Sales, and other internal teams to gain buy in and support for processes.
- Analyzed the conversion rates and sent regular reports to stakeholders with roadblocks and developments.
- Assisted clients in evaluating their success on Indeed.
- Prospected opportunities using internal proprietary tools to be passed to the Sales team.
- Honors: MVP - April 2017

### **Business Consultant**

Magnasoft - Bengaluru, Karnataka

February 2016 to August 2016

- Worked on lead generation with the help of available data in relevant markets.
- Assisted the consulting team with providing data and analysis enabling data-driven decision making.

- Led the market research in Laser Scanning, Photogrammetry, GIS, Orthophoto, LiDAR services.
- Assisted in converting leads to potential clients for the organization.
- Assisted in invoicing and collection follow up thereby completing the sales cycle.

## Education

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### **Master of Science in Applied Data Science**

Syracuse University - Syracuse, NY

May 2023

### **Master of Business Administration in International Marketing**

Jain University - Bengaluru, Karnataka

December 2016

### **Bachelor of Business Administration in Business Ethics and Social Responsibility**

Pandit Ravishankar Shukla University - Raipur, Chhattisgarh

July 2014

## Skills

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- Computer operation
- Computer vision
- Waterfall
- PostgreSQL
- Project management
- Data structures
- Tableau
- Data mining
- Business intelligence
- Jira
- Balsamiq
- SQL
- Deep learning
- R
- Kanban
- Data visualization
- MySQL
- Agile
- Natural language processing
- Python
- Python Programming
- Machine Learning

- Data modeling
- Data analysis skills
- AWS CLOUD
- Data management
- Strategic Planning
- Algorithms
- Risk analysis
- Statistics
- Python Programming

## Languages

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- English - Expert
- Hindi - Fluent

## Links

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<http://www.linkedin.com/in/shivangimundhra>

## Assessments

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### **Analyzing data — Proficient**

December 2021

Interpreting and producing graphs, identifying trends, and drawing justifiable conclusions from data

Full results: [Proficient](#)

### **Attention to detail — Highly Proficient**

December 2021

Identifying differences in materials, following instructions, and detecting details among distracting information

Full results: [Highly Proficient](#)

### **Software developer fit — Highly Proficient**

December 2021

Measures the traits that are important for successful software developers

Full results: [Highly Proficient](#)

### **Numerical reasoning skills — Expert**

December 2021

Quickly and accurately performing basic mathematical operations, recognizing numerical sequences, and interpreting graphs

Full results: [Expert](#)

### **Spreadsheets with Microsoft Excel — Expert**

December 2021

Knowledge of various Microsoft Excel features, functions, and formulas

Full results: [Expert](#)

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.