

# JIEWU RAO

## NYU UNDERGRADUATE

### EDUCATION

New York University  
Majors: Economics & Data Science  
Minor: Business Studies  
Status: Sophomore  
GPA: 3.89/4.00  
TOEFL: 110

### AWARD

Golf Achievements

- Consistently played golf for over ten years and owned the first national level athlete title.
- Won many games including an AJGA tournament (68-74).

### CONTACT

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Jackson Park, NY, 11101  
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929-471-1225

### ACTIVITIES

#### Shenzhen Stock Exchange

July 20th 2019 - July 25th 2019

- On-site inspection of the IPO process; master the principles of securities trading.
- Collect the current financial industry situation and enhance the understanding of macro finance.

#### Golf Club Founder

- Created a golf club in high school;
- Participate in golf club activities in Guangzhou as the leader of the club.

### SKILLS&INTERESTS

- Language: English; Chinese(Mandarin); Chinese(Cantonese).
- Programming Language: Python; SQL; Java; R (Tidyverse).
- Office: Word; Excel; PowerPoint; Photoshop.
- Interests: Golf (Competitive level); basketball; reading; music.

### WORK EXPERIENCE

#### Toyota Dealership, Sales & Administration Assistant

JAN 2020 - MAR 2020

- Participate in the design of customer classification, including identifying the customer types and set strategies for each type.
- Collect data from various departments and analyze them to prepare financial statements.
- Assist in the preparation of weekly meetings.
- Review financial statements prior to submission, check numbers for accuracy.
- Statistically publicize the performance of each department.
- Analysis of main business indicators such as customer in-store volume, return visit rate and in-stock volume.

#### Bilibili.Inc, Data administrator

MAY 2021 - AUG 2021

- Coordinate and organize weekly reports, write report notes and slides as preparation.
- Gather daily data from data base to help set up the forecast model,
- Keep track of data flows of streaming activities; monitor real-time data flow to prevent malicious behavior.
- Analyze customer groups and manage them by category; setting different strategies for each of the classified group.
- Track a live event throughout the process, including event design and data collection; the total revenue of the event was 50,000 RMB.