**MADISON MEYERS**

SAN FRANCISCO, CA (555)432-1000 [MADISON-EXAMPLE@EXAMPLE.COM](mailto:MADISON-EXAMPLE@EXAMPLE.COM)

**PROFESSIONAL SUMMARY**

**SKILLS**

**WORK HISTORY**

**EDUCATION**

Focused Sales Consultant well-known for providing exciting products demonstrat­ion and convincing leads to purchase. Detailed and quick-paced and a true team player. Pursuing a new sales-driven role where hard work and dedication will be highly valued.

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| --- | --- |
| * Sales and marketing * Product and service knowledge * Demonstrations * Payment processing | * Customer service Sales reporting * Trusted key holders * Strategic sales knowledge |

JANUARY 2018-CURRENT

**Sales Consultant** | Verizon Wireless | San Francisco, CA

* + Processed credit and debit card payment to complete the purchasing experience.
  + Identified prospects’ needs and development appropriate responses along with information on products and services that would be suitable.
  + Provided pricing information to customer regarding specific products.

AUGUST 2016-FEBRUARY 2018

**Sales Representative** | Nike Inc | San Francisco, CA

* + Identified prospects’ needs and development appropriate responses along with information on fitting products and services.
  + Responded to customer concerns with friendly and knowledgeable service.
  + Increased profits through effective sales training and troubleshooting profit loss areas.

2017

**Associate of Arts**: Business Management

San Francisco City College, San Francisco, CA