EDA_and_modelling_5oct

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```
library(tidyverse)
## -- Attaching core tidyverse packages ----- tidyverse 2.0.0 --
             1.1.4
                       v readr
                                   2.1.5
## v dplyr
## v forcats 1.0.0 v stringr 1.5.2
## v ggplot2 4.0.0
                       v tibble
                                    3.3.0
## v lubridate 1.9.4
                      v tidyr
                                    1.3.1
## v purrr
              1.1.0
## -- Conflicts ----- tidyverse_conflicts() --
## x dplyr::filter() masks stats::filter()
                    masks stats::lag()
## x dplyr::lag()
## i Use the conflicted package (<a href="http://conflicted.r-lib.org/">http://conflicted.r-lib.org/</a>) to force all conflicts to become error
library(glmnet)
## Loading required package: Matrix
## Attaching package: 'Matrix'
## The following objects are masked from 'package:tidyr':
##
##
       expand, pack, unpack
## Loaded glmnet 4.1-10
library(randomForest)
## randomForest 4.7-1.2
## Type rfNews() to see new features/changes/bug fixes.
##
## Attaching package: 'randomForest'
## The following object is masked from 'package:dplyr':
##
##
       combine
##
## The following object is masked from 'package:ggplot2':
##
      margin
```

```
library(xgboost)
##
## Attaching package: 'xgboost'
## The following object is masked from 'package:dplyr':
##
##
       slice
library(MASS)
##
## Attaching package: 'MASS'
##
## The following object is masked from 'package:dplyr':
##
##
       select
library(caret)
## Loading required package: lattice
##
## Attaching package: 'caret'
##
## The following object is masked from 'package:purrr':
##
##
       lift
library(pROC)
## Type 'citation("pROC")' for a citation.
##
## Attaching package: 'pROC'
## The following objects are masked from 'package:stats':
##
##
       cov, smooth, var
select <- dplyr::select</pre>
df <- read_csv('/Users/michaelwang/Desktop/unsw/unsw\ act1/4305/Assignment/standardised_freely_quote_da
## Rows: 70000 Columns: 77
## -- Column specification -----
## Delimiter: ","
         (7): destinations, traveller_ages, platform, discount, convert, quote_...
## chr
## dbl (45): quote_price, extra_cancellation, quote_hour, trip_length, lead_le...
## lgl
        (5): has_child_U12, has_teen_013, has_adult_018, has_senior_065, is_fa...
## dttm (1): quote_create_time
```

date (19): trip_start_date, trip_end_date, boost_1_start_date, boost_1_end_d...

```
##
## i Use 'spec()' to retrieve the full column specification for this data.
## i Specify the column types or set 'show_col_types = FALSE' to quiet this message.
crime_indices <- read_csv('/Users/michaelwang/Desktop/unsw/unsw act1/4305/Assignment/cleaned_crime_indi</pre>
## Rows: 70000 Columns: 2
## Delimiter: ","
## chr (1): crime_index
## dbl (1): quote_id
## i Use 'spec()' to retrieve the full column specification for this data.
## i Specify the column types or set 'show_col_types = FALSE' to quiet this message.
df trim <- df %>%
 select(-destinations, -traveller_ages, -quote_create_time, -matches("^boost_.*_date$"))
df_clean <- df_trim %>%
 mutate(
   across(starts_with("boost_"), ~ if_else(is.na(.x), 0, .x)),
   quote_hour = if_else(quote_hour > 23, 24, quote_hour)
any(is.na(df_clean))
## [1] FALSE
df_discount <- df_clean %>%
  mutate(
   discount = as.numeric(str_extract(discount, "^[0-9]*"))
character_colnames <- names(df_discount)[sapply(df_discount, is.character)]</pre>
df_factors <- df_discount %>%
 mutate(
   across(all_of(character_colnames), ~ as.factor(.x))
  )
df_crime_scores <- df_factors %>%
  mutate(quote_id = row_number()) %>%
 left_join(crime_indices, by = "quote_id") %>%
  select(-quote_id)
df_crime_scores <- df_crime_scores %>%
  rowwise() %>%
  mutate(
   median_crime_index = median(as.numeric(unlist(strsplit(crime_index, ", "))))
  ) %>%
 ungroup %>%
```

```
select(-crime_index)
df_clean_quote_hour <- df_crime_scores %>%
  mutate(quote_hour = if_else(quote_hour > 23, 24, quote_hour))
df_extra_cancellation <- df_clean_quote_hour %>%
  mutate(
    extra cancel tier = case when(
      extra cancellation == 0 \sim 0,
      extra_cancellation <= 5000 ~ 1,
      extra_cancellation > 5000 ~ 2,
      TRUE ~ 1
    )
  ) %>%
    select(-extra_cancellation)
df_final <- df_extra_cancellation %>%
  select(-quote_time)
df_eda <- df_final</pre>
df_large_quote_price <- df_eda[df_eda$quote_price > 5000,]
df large lengths <- df eda[df eda$trip length > 365,]
df_capped <- df_eda
cap_trip_len <- quantile(df_capped$trip_length, 0.99)</pre>
df_capped$trip_length_capped <- pmin(df_capped$trip_length, cap_trip_len)</pre>
cap_price <- quantile(df_capped$quote_price, 0.99)</pre>
df_capped$quote_price_capped <- pmin(df_capped$quote_price, cap_price)</pre>
cap_lead_len <- quantile(df_capped$lead_length, 0.99)</pre>
df_capped$lead_length_capped <- pmin(df_capped$lead_length, cap_lead_len)</pre>
boost_cols_1_2 <- paste0("boost_", 1:2, "_length")</pre>
for (col in boost_cols_1_2) {
  cap_val <- quantile(df_capped[[col]], 0.99)</pre>
  df_capped[[col]] <- pmin(df_capped[[col]], cap_val)</pre>
}
boost_cols_3_4_5 <- paste0("boost_", 3:5, "_length")</pre>
for (col in boost_cols_3_4_5) {
  cap_val <- quantile(df_capped[[col]], 0.999)</pre>
  df_capped[[col]] <- pmin(df_capped[[col]], cap_val)</pre>
boost_cols_6_7_8 <- paste0("boost_", 6:8, "_length")</pre>
for (col in boost_cols_6_7_8) {
  cap_val <- quantile(df_capped[[col]], 0.999)</pre>
  df_capped[[col]] <- pmin(df_capped[[col]], cap_val)</pre>
```

```
cap_age_range <- quantile(df_capped$age_range, 0.99)</pre>
df_capped$age_range_capped <- pmin(df_capped$age_range, cap_age_range)</pre>
df_capped <- df_capped %>%
  select(-trip_length, -quote_price, -lead_length, -age_range)
df_correlation <- df_capped %>%
  select(-median_age, -min_age, -max_age)
df_correlation <- df_correlation %>%
  select(-generations, -age_range_capped, -boost_4_length, -boost_5_length, -boost_6_length, -boost_7_l
df_pretransform_modelling <- df_correlation</pre>
df_transformations <- df_correlation</pre>
box_cox_cols <- c(</pre>
  "mean_age",
  "trip_length_capped",
  "quote_price_capped",
  "lead_length_capped",
  paste0("boost_", 1:3, "_length")
small <- 1e-6
for (col in box_cox_cols) {
  zero_flag <- min(df_transformations[[col]])</pre>
  if (zero_flag <= 0) {</pre>
    df_transformations[[col]] <- df_transformations[[col]] + small</pre>
  }
}
X <- as.data.frame(df_transformations[, box_cox_cols])</pre>
preprocess_boxcox <- preProcess(X, method = "BoxCox")</pre>
X_boxcox <- predict(preprocess_boxcox, X)</pre>
df_transformations[paste0(names(X_boxcox), "_boxcox")] <- X_boxcox</pre>
z_cols <- paste0(box_cox_cols, "_boxcox")</pre>
X <- as.data.frame(df_transformations[, z_cols])</pre>
preprocess_z <- preProcess(X, method = c("center", "scale"))</pre>
X_z <- predict(preprocess_z, X)</pre>
df_transformations[paste0(box_cox_cols, "_boxcox_z")] <- X_z</pre>
df_transformations <- df_transformations %>%
  select(-ends_with("_boxcox"), -all_of(box_cox_cols))
df_transformations_1 <- df_transformations</pre>
```

```
remaining_z_cols <- c(
  "median_crime_index",
  "num_adults",
  "boost_num",
  "num_travellers",
  "discount"
small <- 1e-6
for (col in remaining_z_cols) {
  zero_flag <- min(df_transformations_1[[col]])</pre>
  if (zero_flag <= 0) {</pre>
    df_transformations_1[[col]] <- df_transformations_1[[col]] + small</pre>
}
X_z_df <- as.data.frame(df_transformations_1[, remaining_z_cols])</pre>
preprocess_z <- preProcess(X_z_df, method = c("center", "scale"))</pre>
X_z <- predict(preprocess_z, X_z_df)</pre>
df_transformations_1[paste0(remaining_z_cols, "_z")] <- X_z</pre>
df_transformations_1 <- df_transformations_1 %>%
  select(-all_of(remaining_z_cols))
df_modelling <- df_transformations_1</pre>
```

No imb data proc

Train/Test/Val

```
# model.matrix converts to numeric matrix to run regression, [, -1] removes convert column
X <- model.matrix(convert ~ ., df_modelling)[, -1]</pre>
y <- ifelse(df_modelling$convert == "YES", 1, 0)
set.seed(111)
# regular sampling:
# train_index <- sample(seq_len(nrow(X)), 0.8 * nrow(X))</pre>
# stratified sampling to make sure test and train have equal proportions of converted and non-converted
train_index <- createDataPartition(y, p = 0.8, list = FALSE)</pre>
# 0.25 of 0.8 is 0.2 of total
X_train <- X[train_index,]</pre>
y_train <- y[train_index]</pre>
validation_index <- createDataPartition(y_train, p = 0.25, list = FALSE)</pre>
X_val <- X_train[validation_index,]</pre>
y_val <- y_train[validation_index]</pre>
X_train_inner <- X_train[-validation_index, ]</pre>
y_train_inner <- y_train[-validation_index]</pre>
```

```
X_test <- X[-train_index,]
y_test <- y[-train_index]

# length(y_train_inner) / length(y)
# length(y_val) / length(y)
# length(y_test) / length(y)

Train_Data <- df_modelling[train_index,]
# validation_index_df <- createDataPartition(Train_Data$convert, p = 0.25, list = FALSE)
# Validation_Data <- Train_Data[validation_index_df, ]
# Train_Data_inner<- Train_Data[-validation_index_df, ]
Validation_Data <- Train_Data[validation_index, ]
Train_Data_inner<- Train_Data[-validation_index, ]
Test_Data <- df_modelling[-train_index,]
y_test_glm <- ifelse(Test_Data$convert == "YES", 1, 0)
y_validation_glm <- ifelse(Validation_Data$convert == "YES", 1, 0)</pre>
```

GLM/Shrinkage

```
glm_basic <- glm(convert ~ ., data = Train_Data, family = binomial)
# summary(glm_basic)

# ridge (alpha = 0), lasso (alpha = 1), elastic Net (0 < alpha < 1)
# then check best one. At the same time, also runs default 10 fold cv on training data to pick best lam
# hyperparameter for shrinkage to control degree of penalty applied.
cv_lasso <- cv.glmnet(X_train, y_train, family = "binomial", alpha = 1)
cv_ridge <- cv.glmnet(X_train, y_train, family = "binomial", alpha = 0)
cv_enet <- cv.glmnet(X_train, y_train, family = "binomial", alpha = 0.5)</pre>
```

cv_lasso, etc. are cv.glmnet objects - running coef on them returns a sparse coeff matrix with one col of the

fitted coeffecients, with intercept in first row. This is with the best lambda, stored in the cv.glmnet object.

```
# type = response means to give probabilities for logistic reg instead of values for normal regression
# predict() as a universal apply data to model base r function

# idea of using dataframe for glm prediction and matrix for shrinkage prediction i think is because of
# the glm model saw the original data, so it was the test data in the same form to help process. The sh
# saw the data frame only a matrix rep, so thus it wants it in the same format.

pred_glm <- predict(glm_basic, newdata = Test_Data, type = "response")
pred_lasso <- predict(cv_lasso, newx = X_test, type = "response", s = "lambda.min")
pred_enet <- predict(cv_enet, newx = X_test, type = "response", s = "lambda.min")</pre>
```

```
glm_class <- ifelse(pred_glm > 0.5, 1, 0)
lasso_class <- ifelse(pred_lasso > 0.5, 1, 0)
ridge_class <- ifelse(pred_ridge > 0.5, 1, 0)
enet_class <- ifelse(pred_enet > 0.5, 1, 0)
acc_glm <- mean(glm_class == y_test_glm)</pre>
acc_lasso <- mean(lasso_class == y_test)</pre>
acc_ridge <- mean(ridge_class == y_test)</pre>
acc_enet <- mean(enet_class == y_test)</pre>
c(glm = acc_glm, Lasso = acc_lasso, Ridge = acc_ridge, ElasticNet = acc_enet)
##
                    Lasso
                                Ridge ElasticNet
          glm
## 0.8824286 0.8822857 0.8806429 0.8823571
calculate_metrics <- function(predictions, actual) {</pre>
  tp <- sum(predictions == 1 & actual == 1)</pre>
  tn <- sum(predictions == 0 & actual == 0)
  fp <- sum(predictions == 1 & actual == 0)</pre>
  fn <- sum(predictions == 0 & actual == 1)
  accuracy \leftarrow (tp + tn) / (tp + tn + fp + fn)
  precision <- tp / (tp + fp)</pre>
  recall <- tp / (tp + fn)</pre>
  specificity <- tn / (tn + fp)</pre>
  f1 <- 2 * precision * recall / (precision + recall)
  return(c(
    Accuracy = accuracy,
    Precision = precision,
    Recall = recall,
    Specificity = specificity,
    F1_Score = f1
  ))
metrics_glm <- calculate_metrics(glm_class, y_test_glm)</pre>
metrics lasso <- calculate metrics(lasso class, y test)
metrics_ridge <- calculate_metrics(ridge_class, y_test)</pre>
metrics_enet <- calculate_metrics(enet_class, y_test)</pre>
comparison_table <- data.frame(</pre>
  GLM = metrics_glm,
  Lasso = metrics_lasso,
  Ridge = metrics_ridge,
  ElasticNet = metrics_enet
print(round(comparison_table, 4))
##
                   GLM Lasso Ridge ElasticNet
```

0.8824

Accuracy 0.8824 0.8823 0.8806

```
## Precision 0.6159 0.6147 0.6238
                                         0.6161
## Recall
          0.1550 0.1533 0.1110
                                         0.1533
## Specificity 0.9862 0.9863 0.9905
                                         0.9864
## F1_Score
             0.2477 0.2454 0.1884
                                         0.2455
library(pROC)
roc_glm <- roc(y_test_glm, as.vector(pred_glm))</pre>
## Setting levels: control = 0, case = 1
## Setting direction: controls < cases
roc_lasso <- roc(y_test, as.vector(pred_lasso))</pre>
## Setting levels: control = 0, case = 1
## Setting direction: controls < cases
roc_ridge <- roc(y_test, as.vector(pred_ridge))</pre>
## Setting levels: control = 0, case = 1
## Setting direction: controls < cases
roc_enet <- roc(y_test, as.vector(pred_enet))</pre>
## Setting levels: control = 0, case = 1
## Setting direction: controls < cases
auc(roc_glm)
## Area under the curve: 0.8047
auc(roc_lasso)
## Area under the curve: 0.8046
auc(roc_ridge)
## Area under the curve: 0.8011
auc(roc_enet)
## Area under the curve: 0.8045
LASSO for more interpretability (feature selection)
ENET for slightly more stable coeffecients
HORRENDOUS F1 SCORE when not treating any imbalanced data stuff.
```

\mathbf{RF}

```
df_tree_modelling <- df_eda %>%
  select(-median_age, -min_age, -max_age, -generations, -age_range)
set.seed(111)
\# df\_tree\_modelling\$convert \leftarrow factor(df\_tree\_modelling\$convert, , levels = c("NO","YES"))
df_tree_modelling$convert <- factor(df_tree_modelling$convert)</pre>
y_tree <- df_tree_modelling$convert</pre>
train_index <- createDataPartition(y_tree, p = 0.8, list = FALSE)</pre>
y_train_tree <- y_tree[train_index]</pre>
validation_index <- createDataPartition(y_train_tree, p = 0.25, list = FALSE)</pre>
tree_train <- df_tree_modelling[train_index, ]</pre>
tree_train_inner <- tree_train[-validation_index, ]</pre>
tree_val <- tree_train[validation_index, ]</pre>
tree_test <- df_tree_modelling[-train_index, ]</pre>
y_val_tree <- as.numeric(ifelse(tree_val$convert == "YES", 1, 0))</pre>
y_test_tree <- as.numeric(ifelse(tree_test$convert == "YES", 1, 0))</pre>
set.seed(222)
rf <- randomForest(</pre>
  convert ~ .,
  data = tree_train,
  ntree = 500,
  mtry = floor(sqrt(ncol(tree_train) - 1)),
  importance = TRUE
)
# type = prob returns probabilities instead of class labels. This is for several reasons,
# first is calculating metrics like ROC or just probability in general, and second for
# later decision threshold tuning. [, "YES"] means we select the YES probability column.
pred_test <- predict(rf, tree_test, type = "prob")[, "YES"]</pre>
pred class <- ifelse(pred test >= 0.5, 1, 0)
rf_metrics <- calculate_metrics(pred_class, y_test_tree)</pre>
rf metrics
##
      Accuracy Precision
                                  Recall Specificity
                                                      F1_Score
     0.8703479 0.4836601
                              0.1233333
                                          0.9805722 0.1965471
##
print(rf)
##
## Call:
    randomForest(formula = convert ~ ., data = tree_train, ntree = 500, mtry = floor(sqrt(ncol(tre
##
                   Type of random forest: classification
##
                         Number of trees: 500
## No. of variables tried at each split: 7
##
           OOB estimate of error rate: 12.86%
##
```

```
## Confusion matrix:

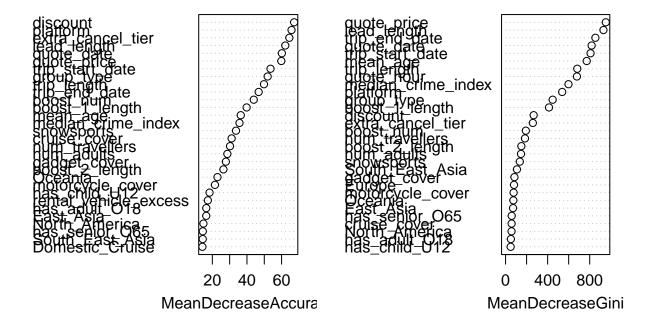
## NO YES class.error

## NO 47906 894 0.01831967

## YES 6309 892 0.87612832

varImpPlot(rf)
```

rf



Imb data procs

GLM DTO

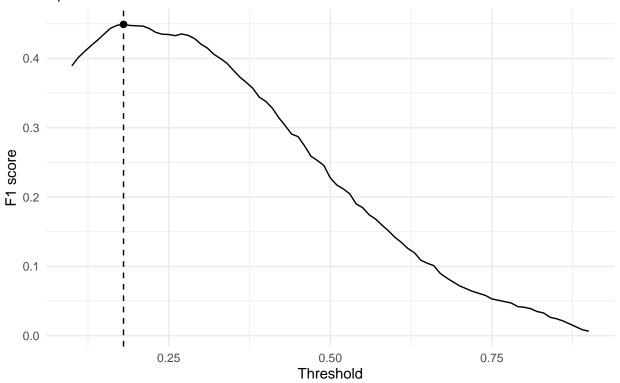
```
optimise_threshold <- function(predictions, actual, metric = "f1") {
  thresholds <- seq(0.1, 0.9, by = 0.01)
  results <- data.frame(
    threshold = thresholds,
    accuracy = NA,
    precision = NA,
    recall = NA,
    f1 = NA,
    specificity = NA
)</pre>
```

```
# quick logic for this loop: predictions is a numeric vector of probabilities. Use an if else to chan
  # into class labels 1 or 0 according to the new threshold. Scan across all the thresholds, calculate
  # neq, false pos and false neq. Then use these to calculate the diff metrics to eventually get to F1
  # At the end, we have a results data frame. Append each metric into the result data frame, such that
  # the result data frame is a list of the metrics for each threshold level.
  for (i in seq_along(thresholds)) {
    threshold <- thresholds[i]</pre>
    pred_class <- ifelse(predictions > threshold, 1, 0)
    tp <- sum(pred_class == 1 & actual == 1)</pre>
    tn <- sum(pred_class == 0 & actual == 0)</pre>
    fp <- sum(pred_class == 1 & actual == 0)</pre>
    fn <- sum(pred_class == 0 & actual == 1)</pre>
    results\sccuracy[i] <- (tp + tn) / (tp + tn + fp + fn)
    results precision[i] <- tp / (tp + fp)
    results$recall[i] <- tp / (tp + fn)
    results\$f1[i] <- 2 * results\$precision[i] * results\$recall[i] / (results\$precision[i] + results\$rec
    results$specificity[i] <- tn / (tn + fp)</pre>
  # which picks out the index of the list which is the highest. We can decide which metric to use. Here
  # to F1 since its the best indicator overall esp for this imbalanced data.
  # then we extract the threshold that corresponds do it, and return everything.
  optimal_index <- which.max(results[[metric]])</pre>
  optimal_threshold <- results$threshold[optimal_index]</pre>
  return(list(
    optimal_threshold = optimal_threshold,
    all_results = results,
    best_metrics = results[optimal_index, ]
  ))
}
glm_dt_opt <- glm(convert ~ ., data = Train_Data_inner, family = binomial)</pre>
cv_lasso_dt_opt <- cv.glmnet(X_train_inner, y_train_inner,</pre>
                              family = "binomial", alpha = 1)
cv_ridge_dt_opt <- cv.glmnet(X_train_inner, y_train_inner,</pre>
                              family = "binomial", alpha = 0)
cv_enet_dt_opt <- cv.glmnet(X_train_inner, y_train_inner,</pre>
                             family = "binomial", alpha = 0.5)
pred_glm_dt_opt_val <- predict(glm_dt_opt, newdata = Validation_Data, type = "response")</pre>
pred_lasso_dt_opt_val <- predict(cv_lasso_dt_opt, newx = X_val, type = "response",</pre>
                       s = "lambda.min")
pred_ridge_dt_opt_val <- predict(cv_ridge_dt_opt, newx = X_val, type = "response",</pre>
                       s = "lambda.min")
pred_enet_dt_opt_val <- predict(cv_enet_dt_opt, newx = X_val, type = "response",</pre>
                      s = "lambda.min")
```

```
opt_glm_dt_opt <- optimise_threshold(pred_glm_dt_opt_val, y_validation_glm, metric = "f1")
opt_lasso_dt_opt <- optimise_threshold(pred_lasso_dt_opt_val, y_val, metric = "f1")
opt_ridge_dt_opt <- optimise_threshold(pred_ridge_dt_opt_val, y_val, metric = "f1")
opt_enet_dt_opt <- optimise_threshold(pred_enet_dt_opt_val, y_val, metric = "f1")</pre>
```

Decision Threshold Optimisation (F1)

Optimal threshold = 0.18



```
# ValidatioN Results After Tuning Decision Threshold
res_glm_dt_opt <- opt_glm_dt_opt$all_results
res_ridge_dt_opt <- opt_ridge_dt_opt$all_results
res_enet_dt_opt <- opt_enet_dt_opt$all_results
res_glm_dt_opt[res_glm_dt_opt$threshold == opt_glm_dt_opt$optimal_threshold,]</pre>
```

```
threshold accuracy precision
                                    recall
                                                    f1 specificity
## 9
          0.18 0.7981429 0.3526188 0.6232508 0.4504084
                                                         0.8249053
res_lasso_dt_opt[res_lasso_dt_opt$threshold == opt_lasso_dt_opt$optimal_threshold,]
    threshold accuracy precision
                                                    f1 specificity
                                      recall
## 9
          0.18 0.7970714 0.3510155 0.6232508 0.4490983 0.8236699
res_ridge_dt_opt[res_ridge_dt_opt$threshold == opt_ridge_dt_opt$optimal_threshold,]
##
    threshold accuracy precision
                                      recall
                                                    f1 specificity
## 8
          0.17 0.7864286 0.3406532 0.6512379 0.4473198 0.8071158
res_enet_dt_opt[res_enet_dt_opt$threshold == opt_enet_dt_opt$optimal_threshold,]
##
    threshold accuracy precision
                                      recall
                                                    f1 specificity
          0.18 0.7976429 0.3518687 0.6232508 0.4497961 0.8243288
## 9
# Model Eval Using Test Set
pred_glm_dt_opt <- predict(glm_dt_opt, newdata = Test_Data, type = "response")</pre>
pred_lasso_dt_opt <- predict(cv_lasso_dt_opt, newx = X_test, type = "response",</pre>
                      s = "lambda.min")
pred_ridge_dt_opt <- predict(cv_ridge_dt_opt, newx = X_test, type = "response",</pre>
                      s = "lambda.min")
pred_enet_dt_opt <- predict(cv_enet_dt_opt, newx = X_test, type = "response",</pre>
                     s = "lambda.min")
glm_class_dt_opt <- ifelse(pred_glm_dt_opt > opt_glm_dt_opt$optimal_threshold, 1, 0)
lasso_class_dt_opt <- ifelse(pred_lasso_dt_opt > opt_lasso_dt_opt$optimal_threshold,
                             1, 0)
ridge_class_dt_opt <- ifelse(pred_ridge_dt_opt > opt_ridge_dt_opt$optimal_threshold,
                             1, 0)
enet_class_dt_opt <- ifelse(pred_enet_dt_opt > opt_enet_dt_opt$optimal_threshold, 1, 0)
metrics glm dt opt <- calculate metrics(glm class dt opt, y test glm)
metrics_lasso_dt_opt <- calculate_metrics(lasso_class_dt_opt, y_test)</pre>
metrics_ridge_dt_opt <- calculate_metrics(ridge_class_dt_opt, y_test)</pre>
metrics_enet_dt_opt <- calculate_metrics(enet_class_dt_opt, y_test)</pre>
comparison_table <- data.frame(</pre>
 GLM = metrics_glm_dt_opt,
  Lasso = metrics_lasso_dt_opt,
 Ridge = metrics_ridge_dt_opt,
 ElasticNet = metrics_enet_dt_opt
)
comparison_table
##
                     GLM
                                       Ridge ElasticNet
                             Lasso
               0.8024286 0.8014286 0.7905714 0.8012857
## Accuracy
## Precision 0.3333333 0.3320312 0.3194021 0.3317057
## Recall
               0.5823799 0.5835240 0.5989703 0.5829519
## Specificity 0.8338230 0.8325171 0.8179073 0.8324355
## F1_Score 0.4239900 0.4232365 0.4166335 0.4228216
```

```
coef_lasso_dt_opt <- coef(cv_lasso_dt_opt, s = "lambda.min")
coef_ridge_dt_opt <- coef(cv_ridge_dt_opt, s = "lambda.min")
coef_enet_dt_opt <- coef(cv_enet_dt_opt, s = "lambda.min")
coef_glm_dt_opt <- coef(glm_dt_opt)

v <- drop(as.matrix(coef_lasso_dt_opt))
v <- v[names(v) != "(Intercept)"]
v_nz <- v[v != 0]
idx <- order(abs(v_nz), decreasing = TRUE)
top20 <- v_nz[idx] [seq_len(min(20, length(idx)))]
top20

### medical_conditions extra_cancel_tier</pre>
```

```
##
                         -1.9632096
                                                           -1.8604223
                        platformweb
##
                                                           platformqw
##
                         -1.4548018
                                                           -1.1662249
##
                                                           Antarctica
       quote_price_capped_boxcox_z
##
                         -1.1271642
                                                            0.7145524
##
                    specified_items
                                                        South_America
##
                         -0.6669082
                                                            0.6495632
##
       trip_length_capped_boxcox_z
                                                            discount_z
##
                          0.5969561
                                                             0.5898029
##
       lead_length_capped_boxcox_z
                                                        North_America
##
                         -0.5312952
                                                             0.5234944
##
   group_typemiddle_peer_group_U60
                                                rental_vehicle_excess
##
                          -0.5166581
                                                            -0.4938630
##
                                                    has child U12TRUE
                       cruise cover
##
                         -0.4806641
                                                             0.4651369
##
                             Oceania
                                      group_typeolder_parents_family
##
                         -0.4578456
                                                             0.4205401
          group_typesingle_old_060
                                                          Middle_East
##
                          0.3813447
                                                            0.3806203
##
v_ridge <- drop(as.matrix(coef_ridge_dt_opt))</pre>
```

```
v_ridge <- drop(as.matrix(coef_ridge_dt_opt))
v_ridge <- v_ridge[names(v_ridge) != "(Intercept)"]
v_ridge_nz <- v_ridge[v_ridge != 0]
idx_ridge <- order(abs(v_ridge_nz), decreasing = TRUE)
top20_ridge <- v_ridge_nz[idx_ridge][seq_len(min(20, length(idx_ridge)))]
top20_ridge</pre>
```

```
##
                medical_conditions
                                                    extra_cancel_tier
##
                         -1.9157550
                                                           -1.4096957
##
                        platformweb
                                                           platformqw
                         -1.2205873
##
                                                           -0.9240929
##
                         Antarctica
                                         quote_price_capped_boxcox_z
##
                          0.7337120
                                                           -0.6997032
##
                         snowsports
                                                     motorcycle_cover
##
                          0.5622945
                                                            0.5515261
##
                                                      specified_items
                       gadget_cover
##
                          0.4963969
                                                           -0.4826543
##
   group_typemiddle_peer_group_U60
                                         lead_length_capped_boxcox_z
##
                         -0.4821591
                                                           -0.4520959
```

```
##
                                                         South_America
                          discount z
##
                           0.4372091
                                                              0.3968438
                    Central America
##
                                                  adventure activities
                          -0.3714663
##
                                                              0.3541163
##
                             Oceania
                                                          Multi_Region
##
                          -0.3488588
                                                             -0.3012683
##
    group_typeolder_peer_group_060
                                                 rental_vehicle_excess
                          -0.2967809
                                                             -0.2961895
##
v_enet <- drop(as.matrix(coef_enet_dt_opt))</pre>
v_enet <- v_enet[names(v_enet) != "(Intercept)"]</pre>
v_enet_nz <- v_enet[v_enet != 0]</pre>
idx_enet <- order(abs(v_enet_nz), decreasing = TRUE)</pre>
top20_enet <- v_enet_nz[idx_enet][seq_len(min(20, length(idx_enet)))]</pre>
top20_enet
##
                 medical_conditions
                                                     extra_cancel_tier
##
                          -1.9604525
                                                             -1.8524243
##
                         platformweb
                                                            platformqw
##
                          -1.4518176
                                                            -1.1626913
       quote_price_capped_boxcox_z
                                                             Antarctica
##
                                                              0.7225463
##
                          -1.1153767
##
                    specified items
                                                         South America
##
                          -0.6641080
                                                              0.6446663
##
                          discount z
                                          trip_length_capped_boxcox_z
##
                           0.5885007
                                                              0.5841709
##
       lead_length_capped_boxcox_z group_typemiddle_peer_group_U60
##
                          -0.5300787
                                                             -0.5205935
##
                      North_America
                                                 rental_vehicle_excess
##
                           0.5173196
                                                             -0.4899459
##
                       cruise_cover
                                                     has_child_U12TRUE
                          -0.4744936
##
                                                              0.4732848
##
                             Oceania
                                       group_typeolder_parents_family
                          -0.4544393
##
                                                              0.4487906
                                             group_typesingle_old_060
##
                      is familyTRUE
                          -0.3887211
                                                              0.3845764
##
v_glm <- drop(as.matrix(coef_glm_dt_opt))</pre>
v_glm <- v_glm[names(v_glm) != "(Intercept)"]</pre>
v_glm_nz <- v_glm[v_glm != 0]</pre>
idx_glm <- order(abs(v_glm_nz), decreasing = TRUE)</pre>
top20_glm <- v_glm_nz[idx_glm][seq_len(min(20, length(idx_glm)))]
top20_glm
##
                   medical_conditions
                                                         extra_cancel_tier
##
                            -2.0075788
                                                                 -1.8864413
##
                           platformweb
                                                                 platformqw
##
                            -1.4668719
                                                                 -1.1763754
##
         quote_price_capped_boxcox_z
                                           group_typeolder_parents_family
##
                            -1.1551137
                                                                  0.8172894
##
             {\tt group\_typesingle\_old\_060}
                                                                 Antarctica
##
                             0.7528393
                                                                  0.7446354
##
                      specified_items
                                                             South_America
```

```
##
                         -0.6813467
                                                            0.6813429
##
        trip_length_capped_boxcox_z
                                                           discount_z
##
                          0.6410866
                                                            0.6078099
##
                  has_child_U12TRUE group_typemixed_generation_family
##
                          0.6073967
                                                            0.5997470
##
        group_typesingle_middle_U60
                                                        North America
##
                          0.5691593
                                                            0.5673587
##
        lead_length_capped_boxcox_z
                                         group_typeparents_plus_teens
##
                         -0.5396834
                                                            0.5139766
##
              rental_vehicle_excess
                                           group_typesingle_young_U30
##
                         -0.5114097
                                                            0.5063816
summary(glm dt opt)
##
## Call:
## glm(formula = convert ~ ., family = binomial, data = Train_Data_inner)
##
## Coefficients: (1 not defined because of singularities)
##
                                      Estimate Std. Error z value Pr(>|z|)
                                    47.6266831 13.4470353 3.542 0.000397 ***
## (Intercept)
                                     0.0053418 0.0008831
                                                            6.049 1.46e-09 ***
## trip_start_date
## trip_end_date
                                    -0.0037194  0.0007906  -4.705  2.54e-06 ***
                                    -1.1763754 0.0535053 -21.986 < 2e-16 ***
## platformqw
## platformweb
                                    -1.4668719 0.0501767 -29.234 < 2e-16 ***
## quote_date
                                    ## quote_hour
                                     0.0091044 0.0032283
                                                            2.820 0.004799 **
## has_child_U12TRUE
                                     0.6073967
                                                0.1684787
                                                            3.605 0.000312 ***
                                     0.1806005 0.1098374
                                                            1.644 0.100124
## has_teen_013TRUE
## has_adult_018TRUE
                                    -0.0840544 0.0983835 -0.854 0.392909
                                     0.2729743 0.0985071
                                                            2.771 0.005586 **
## has_senior_065TRUE
## is_familyTRUE
                                    -0.4617395 0.3699439 -1.248 0.211982
                                                            0.780 0.435256
## group_typemiddle_couple_U60
                                     0.1806110 0.2314847
## group_typemiddle_peer_group_U60
                                    -0.2273550 0.3603949 -0.631 0.528139
## group_typemixed_generation_family 0.5997470 0.3121755
                                                            1.921 0.054708 .
## group typeold couple 060
                                     0.3163116 0.2494838
                                                            1.268 0.204847
## group_typeolder_parents_family
                                     0.8172894 0.3225407
                                                            2.534 0.011280 *
## group_typeolder_peer_group_060
                                    -0.0093075 0.3894157 -0.024 0.980931
                                                            0.106 0.915688
## group_typeparents_plus_kids
                                     0.0283705 0.2679815
## group_typeparents_plus_teens
                                     0.5139766 0.3200161
                                                            1.606 0.108253
## group_typesingle_middle_U60
                                     0.5691593 0.2554786
                                                            2.228 0.025893 *
                                     0.7528393 0.2760452
                                                            2.727 0.006387 **
## group_typesingle_old_060
                                                0.2476614
                                                            2.045 0.040889 *
## group_typesingle_young_U30
                                     0.5063816
                                     0.1487502
                                                0.2305162
                                                            0.645 0.518738
## group_typeyoung_couple_U30
## group_typeyoung_peer_group_U30
                                            NA
                                                       NA
                                                               NA
                                     0.3546366
                                                0.1312762
                                                            2.701 0.006904 **
## Africa
## Europe
                                     0.1364924
                                                0.0673951
                                                            2.025 0.042841 *
## Oceania
                                    -0.4449688
                                                0.0786235 -5.659 1.52e-08 ***
                                    -0.2333044
                                                0.1261789 -1.849 0.064458 .
## Multi_Region
                                     0.2649601
                                                            3.282 0.001029 **
## Domestic_Cruise
                                               0.0807226
```

0.5673587 0.0853847

0.6813429 0.1543973

0.1654695

0.1645957

1.005 0.314748

6.645 3.04e-11 ***

4.413 1.02e-05 ***

International Cruise

North_America

South America

Central America

```
## Middle East
                                  0.4034303 0.1239989
                                                       3.253 0.001140 **
## Central Asia
                                  ## South East Asia
                                 0.1610834 0.0619236
                                                       2.601 0.009286 **
## South_Asia
                                  0.1836811 0.1076846
                                                       1.706 0.088058 .
## East Asia
                                  0.1346517 0.0803170
                                                      1.677 0.093640
## Antarctica
                                 0.7446354  0.4656031  1.599  0.109756
                                 0.3043227 0.0800425 3.802 0.000144 ***
## snowsports
                                 0.1805045 0.1402837 1.287 0.198195
## adventure_activities
                                 ## cruise cover
## medical_conditions
                                -2.0075788  0.6030144  -3.329  0.000871 ***
## gadget_cover
                                 0.3046600 0.0861339 3.537 0.000405 ***
                                 0.2893767 0.0956603
                                                       3.025 0.002486 **
## motorcycle_cover
## rental_vehicle_excess
                                 ## specified_items
                                -0.6813467 0.1737521 -3.921 8.80e-05 ***
                                -1.8864413 0.0793628 -23.770 < 2e-16 ***
## extra_cancel_tier
## mean_age_boxcox_z
                                 0.0554952 0.0484181
                                                      1.146 0.251726
## trip_length_capped_boxcox_z
## quote_price_capped_boxcox_z
## lead_length_capped_boxcox_z
                                0.6410866 0.0495147 12.947 < 2e-16 ***
                                -1.1551137 0.0486558 -23.741 < 2e-16 ***
                                -0.5396834  0.0242000  -22.301  < 2e-16 ***
## boost_1_length_boxcox_z
                                 0.0133960 0.0416230
                                                      0.322 0.747573
## boost_2_length_boxcox_z
                                0.1187501 0.0256757 4.625 3.75e-06 ***
## boost_3_length_boxcox_z
                                -0.0350269 0.0216265 -1.620 0.105313
                                 0.0388697 0.0280824
## median_crime_index_z
                                                      1.384 0.166318
                                 -0.0367409 0.0579968 -0.633 0.526408
## num adults z
## boost num z
                                  ## num_travellers_z
                                  0.1407642 0.0712840
                                                      1.975 0.048303 *
## discount_z
                                  0.6078099 0.0303576 20.022 < 2e-16 ***
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for binomial family taken to be 1)
##
##
      Null deviance: 32208 on 41999
                                   degrees of freedom
## Residual deviance: 25776 on 41940
                                   degrees of freedom
## AIC: 25896
## Number of Fisher Scoring iterations: 6
```

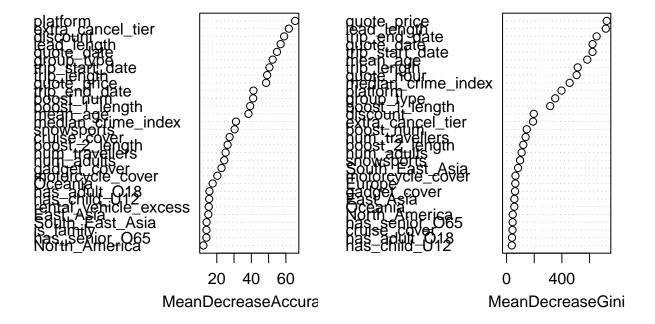
RF DTO

```
set.seed(222)
rf_dto <- randomForest(
  convert ~ .,
  data = tree_train_inner,
  ntree = 500,
  mtry = floor(sqrt(ncol(tree_train_inner) - 1)),
  importance = TRUE
)

pred_val <- predict(rf_dto, tree_val, type = "prob")[, "YES"]
  opt_rf_dto <- optimise_threshold(pred_val, y_val_tree, metric = "f1")
  res_opt_rf_dto <- opt_rf_dto$all_results</pre>
```

```
cat("Validation Results")
## Validation Results
res_opt_rf_dto[res_opt_rf_dto$threshold == opt_rf_dto$optimal_threshold,]
##
      threshold accuracy precision
                                        recall
                                                       f1 specificity
## 11
            0.2 0.7977287 0.3400558 0.6085508 0.4363057
                                                            0.8256557
pred_test_dto <- predict(rf_dto, tree_test, type = "prob")[, "YES"]</pre>
rf_class_dt_opt <- ifelse(pred_test_dto > opt_rf_dto$optimal_threshold, 1, 0)
metrics_rf_dto <- calculate_metrics(rf_class_dt_opt, y_test_tree)</pre>
metrics_rf_dto
##
      Accuracy
                 Precision
                                 Recall Specificity
                                                        F1_Score
##
     0.7995571
                 0.3447531
                              0.6205556
                                          0.8259693
                                                       0.4432540
varImpPlot(rf_dto)
```

rf_dto



U/D Sampling

glmnet / cv.glmnet (logistic) - for family="binomial", glmnet expects a binary outcome. It accepts either numeric 0/1, or a 2-level factor (internally converted to 0/1 with the first level as 0). Turning it into numeric makes it simple and less error prone (0/1 encoding)

randomForest - in rf, the task is inferred from the type of y. if y is factor, it is classification forest (type="prob" gives class probs as mentioned earlier). if y is numeric, we will get a regression forest (continuous outputs; no type="prob").

Thus pass numeric into glm but factor into

```
X train matrix <- as.data.frame(X train)</pre>
y_train_fac <- as.factor(Train_Data$convert)</pre>
set.seed(123)
train_up <- upSample(x = X_train_matrix, y = y_train_fac, yname = "convert")</pre>
X_train_up <- data.matrix(subset(train_up, select = -convert))</pre>
y_train_up <- as.numeric(train_up$convert)</pre>
set.seed(123)
train_down <- downSample(x = X_train_matrix, y = y_train_fac, yname = "convert")</pre>
X_train_down <- data.matrix(subset(train_down, select = -convert))</pre>
y_train_down <- as.numeric(train_down$convert)</pre>
Train_Data_up <- Train_Data</pre>
Train_Data_up$convert <- factor(Train_Data_up$convert, levels = c("NO","YES"))</pre>
set.seed(123)
up train <- upSample(x = subset(Train Data up, select = -convert),
                      y = Train_Data_up$convert, yname = "convert")
Train_Data_down <- Train_Data</pre>
Train_Data_down$convert <- factor(Train_Data_down$convert, levels = c("NO","YES"))</pre>
set.seed(123)
down_train <- upSample(x = subset(Train_Data_down, select = -convert),</pre>
                      y = Train_Data_down$convert, yname = "convert")
# prop table is just table but in proportions
# prop.table(table(y_train))
# prop.table(table(y_train_up))
# prop.table(table(y train down))
X_train_inner_matrix <- as.data.frame(X_train_inner)</pre>
y_train_inner_fac <- droplevels(as.factor(y_train_inner))</pre>
set.seed(123)
train_up_inner <- upSample(x = X_train_inner_matrix, y = y_train_inner_fac, yname = "convert")
X_train_inner_up <- data.matrix(subset(train_up_inner, select = -convert))</pre>
y_train_inner_up <- as.numeric(as.character(train_up_inner$convert))</pre>
set.seed(123)
train_down_inner <- downSample(x = X_train_inner_matrix, y = y_train_inner_fac, yname = "convert")
X_train_inner_down <- data.matrix(subset(train_down_inner, select = -convert))</pre>
y_train_inner_down <- as.numeric(as.character(train_down_inner$convert))</pre>
Train_Data_inner_up <- Train_Data_inner</pre>
Train_Data_inner_up$convert <- factor(Train_Data_inner_up$convert, levels = c("NO","YES"))</pre>
set.seed(123)
```

```
up_train_inner <- upSample(x = subset(Train_Data_inner_up, select = -convert),
                      y = Train_Data_inner_up$convert, yname = "convert")
Train_Data_inner_down <- Train_Data_inner</pre>
Train_Data_inner_down$convert <- factor(Train_Data_inner_down$convert, levels = c("NO", "YES"))</pre>
set.seed(123)
down train inner <- upSample(x = subset(Train Data inner down, select = -convert),</pre>
                     y = Train_Data_inner_down$convert, yname = "convert")
# set seed is a random number SEQUENCE setter - use it again before each random act to make sure each r
set.seed(111)
glm_up <- glm(convert ~ ., data = up_train, family = binomial)</pre>
cv_lasso_up <- cv.glmnet(X_train_up, y_train_up, family = "binomial", alpha = 1)</pre>
cv_ridge_up <- cv.glmnet(X_train_up, y_train_up, family = "binomial", alpha = 0)</pre>
cv_enet_up <- cv.glmnet(X_train_up, y_train_up, family = "binomial", alpha = 0.5)</pre>
set.seed(111)
glm_down <- glm(convert ~ ., data = down_train, family = binomial)</pre>
cv_lasso_down <- cv.glmnet(X_train_down, y_train_down, family = "binomial", alpha = 1)</pre>
cv_ridge_down <- cv.glmnet(X_train_down, y_train_down, family = "binomial", alpha = 0)</pre>
cv_enet_down <- cv.glmnet(X_train_down, y_train_down, family = "binomial", alpha = 0.5)</pre>
pred_glm_up <- predict(glm_up, newdata = Test_Data, type = "response")</pre>
pred_lasso_up <- predict(cv_lasso_up, newx = X_test, type = "response", s = "lambda.min")</pre>
pred_ridge_up <- predict(cv_ridge_up, newx = X_test, type = "response", s = "lambda.min")</pre>
pred_enet_up <- predict(cv_enet_up, newx = X_test, type = "response", s = "lambda.min")</pre>
glm_class_up <- ifelse(pred_glm_up > 0.5, 1, 0)
lasso_class_up <- ifelse(pred_lasso_up > 0.5, 1, 0)
ridge_class_up <- ifelse(pred_ridge_up > 0.5, 1, 0)
enet_class_up <- ifelse(pred_enet_up > 0.5, 1, 0)
metrics_glm_up <- calculate_metrics(glm_class_up, y_test_glm)</pre>
metrics_lasso_up <- calculate_metrics(lasso_class_up, y_test)</pre>
metrics_ridge_up <- calculate_metrics(ridge_class_up, y_test)</pre>
metrics_enet_up <- calculate_metrics(enet_class_up, y_test)</pre>
comparison_table <- data.frame(</pre>
 GLM = metrics_glm_up,
 Lasso = metrics_lasso_up,
 Ridge = metrics_ridge_up,
 ElasticNet = metrics_enet_up
print(round(comparison_table, 4))
##
                  GLM Lasso Ridge ElasticNet
## Accuracy 0.7358 0.7356 0.7231
                                        0.7356
## Precision 0.2836 0.2837 0.2731
                                         0.2837
## Recall 0.7311 0.7328 0.7328
                                        0.7328
## Specificity 0.7365 0.7360 0.7217
                                         0.7360
```

0.4091

F1 Score 0.4086 0.4091 0.3979

```
pred_glm_down <- predict(glm_down, newdata = Test_Data, type = "response")</pre>
pred_lasso_down <- predict(cv_lasso_down, newx = X_test, type = "response",</pre>
                            s = "lambda.min")
pred_ridge_down <- predict(cv_ridge_down, newx = X_test, type = "response",</pre>
                            s = "lambda.min")
pred_enet_down <- predict(cv_enet_down, newx = X_test, type = "response",</pre>
                           s = "lambda.min")
glm_class_down <- ifelse(pred_glm_down > 0.5, 1, 0)
lasso_class_down <- ifelse(pred_lasso_down > 0.5, 1, 0)
ridge_class_down <- ifelse(pred_ridge_down > 0.5, 1, 0)
enet_class_down <- ifelse(pred_enet_down > 0.5, 1, 0)
metrics_glm_down <- calculate_metrics(glm_class_down, y_test_glm)</pre>
metrics_lasso_down <- calculate_metrics(lasso_class_down, y_test)</pre>
metrics_ridge_down <- calculate_metrics(ridge_class_down, y_test)</pre>
metrics_enet_down <- calculate_metrics(enet_class_down, y_test)</pre>
comparison_table <- data.frame(</pre>
 GLM = metrics_glm_down,
 Lasso = metrics_lasso_down,
 Ridge = metrics_ridge_down,
 ElasticNet = metrics enet down
print(round(comparison table, 4))
##
                  GLM Lasso Ridge ElasticNet
               0.7358 0.7314 0.7179 0.7314
## Accuracy
## Precision 0.2836 0.2807 0.2710
                                         0.2808
## Recall
               0.7311 0.7368 0.7454
                                         0.7374
                                         0.7306
## Specificity 0.7365 0.7306 0.7139
## F1_Score
               0.4086 0.4065 0.3975
                                         0.4068
```

U/D Samp+DTO

```
# attempt for u/d sampling with earlier optimal decision threshold
# up:
glm_class_up <- ifelse(pred_glm_up > opt_glm_dt_opt$optimal_threshold, 1, 0)
lasso_class_up <- ifelse(pred_lasso_up > opt_lasso_dt_opt$optimal_threshold, 1, 0)
ridge_class_up <- ifelse(pred_ridge_up > opt_ridge_dt_opt$optimal_threshold, 1, 0)
enet_class_up <- ifelse(pred_enet_up > opt_enet_dt_opt$optimal_threshold, 1, 0)

metrics_glm_up <- calculate_metrics(glm_class_up, y_test_glm)
metrics_lasso_up <- calculate_metrics(lasso_class_up, y_test)
metrics_ridge_up <- calculate_metrics(ridge_class_up, y_test)
metrics_enet_up <- calculate_metrics(enet_class_up, y_test)

comparison_table <- data.frame(
    GLM = metrics_glm_up,
    Lasso = metrics_lasso_up,
    Ridge = metrics_ridge_up,
</pre>
```

```
ElasticNet = metrics_enet_up
)
print(round(comparison_table, 4))
                  GLM Lasso Ridge ElasticNet
               0.3866 0.3845 0.3203
## Accuracy
                                         0.3843
## Precision
               0.1652 0.1648 0.1530
                                         0.1648
               0.9657 0.9662 0.9794
                                         0.9662
## Recall
## Specificity 0.3040 0.3015 0.2262
                                         0.3013
## F1_Score
               0.2822 0.2816 0.2646
                                         0.2815
glm_class_down <- ifelse(pred_glm_down > opt_glm_dt_opt$optimal_threshold, 1, 0)
lasso_class_down <- ifelse(pred_lasso_down > opt_lasso_dt_opt$optimal_threshold, 1, 0)
ridge_class_down <- ifelse(pred_ridge_down > opt_ridge_dt_opt$optimal_threshold, 1, 0)
enet_class_down <- ifelse(pred_enet_down > opt_enet_dt_opt$optimal_threshold, 1, 0)
metrics_glm_down <- calculate_metrics(glm_class_down, y_test_glm)</pre>
metrics_lasso_down <- calculate_metrics(lasso_class_down, y_test)</pre>
metrics_ridge_down <- calculate_metrics(ridge_class_down, y_test)</pre>
metrics_enet_down <- calculate_metrics(enet_class_down, y_test)</pre>
comparison_table <- data.frame(</pre>
 GLM = metrics_glm_down,
  Lasso = metrics_lasso_down,
 Ridge = metrics_ridge_down,
 ElasticNet = metrics enet down
print(round(comparison_table, 4))
##
                  GLM Lasso Ridge ElasticNet
## Accuracy
               0.3866 0.3872 0.3210
                                         0.3872
## Precision 0.1652 0.1654 0.1532
                                         0.1654
               0.9657 0.9657 0.9805
                                         0.9657
## Recall
## Specificity 0.3040 0.3047 0.2269
                                         0.3047
## F1 Score
               0.2822 0.2824 0.2650
                                         0.2824
# Actual optimisation:
set.seed(111)
glm_up_inner <- glm(convert ~ ., data = up_train_inner, family = binomial)</pre>
cv_lasso_up_inner <- cv.glmnet(X_train_inner_up, y_train_inner_up,</pre>
                           family = "binomial", alpha = 1)
cv_ridge_up_inner <- cv.glmnet(X_train_inner_up, y_train_inner_up,</pre>
                           family = "binomial", alpha = 0)
cv_enet_up_inner <- cv.glmnet(X_train_inner_up, y_train_inner_up,</pre>
                           family = "binomial", alpha = 0.5)
set.seed(111)
glm_down_inner <- glm(convert ~ ., data = down_train_inner, family = binomial)</pre>
cv_lasso_down_inner <- cv.glmnet(X_train_inner_down, y_train_inner_down,</pre>
                                  family = "binomial", alpha = 1)
cv_ridge_down_inner <- cv.glmnet(X_train_inner_down, y_train_inner_down,</pre>
```

```
family = "binomial", alpha = 0)
cv_enet_down_inner <- cv.glmnet(X_train_inner_down, y_train_inner_down,</pre>
                                family = "binomial", alpha = 0.5)
set.seed(111)
pred_glm_up_inner <- predict(glm_up_inner, newdata = Validation_Data, type = "response")</pre>
pred_lasso_up_inner <- predict(cv_lasso_up_inner, newx = X_val, type = "response", s = "lambda.min")</pre>
pred ridge up inner <- predict(cv ridge up inner, newx = X val, type = "response", s = "lambda.min")
pred_enet_up_inner <- predict(cv_enet_up_inner, newx = X_val, type = "response", s = "lambda.min")</pre>
pred_glm_down_inner <- predict(glm_down_inner, newdata = Validation_Data,</pre>
                               type = "response")
pred_lasso_down_inner <- predict(cv_lasso_down_inner, newx = X_val, type = "response", s = "lambda.min"</pre>
pred_ridge_down_inner <- predict(cv_ridge_down_inner, newx = X_val, type = "response", s = "lambda.min"</pre>
pred_enet_down_inner <- predict(cv_enet_down_inner, newx = X_val, type = "response", s = "lambda.min")</pre>
# up
set.seed(111)
opt_glm_up_inner <- optimise_threshold(pred_glm_up_inner,</pre>
                                       y_validation_glm, metric = "f1")
opt_lasso_up_inner <- optimise_threshold(pred_lasso_up_inner, y_val, metric = "f1")</pre>
opt_ridge_up_inner <- optimise_threshold(pred_ridge_up_inner, y_val, metric = "f1")
opt_enet_up_inner <- optimise_threshold(pred_enet_up_inner, y_val, metric = "f1")</pre>
res_glm_up_inner <- opt_glm_up_inner$all_results</pre>
res_lasso_up_inner <- opt_lasso_up_inner$all_results</pre>
res_ridge_up_inner <- opt_ridge_up_inner$all_results</pre>
res_enet_up_inner <- opt_enet_up_inner$all_results</pre>
res_glm_up_inner[res_glm_up_inner$threshold == opt_glm_up_inner$optimal_threshold,]
##
      threshold accuracy precision
                                       recall
                                                      f1 specificity
## 51
            0.6 0.7973571 0.3498927 0.6141012 0.4457902
                                                          0.8253994
res_lasso_up_inner[res_lasso_up_inner$threshold == opt_lasso_up_inner$optimal_threshold,]
      threshold accuracy precision
                                       recall
                                                      f1 specificity
## 51
            0.6 0.7979286 0.3504774 0.6124865 0.4458374
                                                           0.8263054
res_ridge_up_inner[res_ridge_up_inner$threshold == opt_ridge_up_inner$optimal_threshold,]
##
      threshold accuracy precision
                                       recall
                                                      f1 specificity
           0.8116455
res enet up inner[res enet up inner$threshold == opt enet up inner$optimal threshold,]
      threshold accuracy precision
##
                                       recall
                                                      f1 specificity
## 51
            0.6 0.7977857 0.3502616 0.6124865 0.4456628
```

```
# down
opt_glm_down_inner <- optimise_threshold(pred_glm_down_inner,</pre>
                                          y_validation_glm, metric = "f1")
opt_lasso_down_inner <- optimise_threshold(pred_lasso_down_inner, y_val, metric = "f1")
opt_ridge_down_inner <- optimise_threshold(pred_ridge_down_inner, y_val, metric = "f1")
opt_enet_down_inner <- optimise_threshold(pred_enet_down_inner, y_val, metric = "f1")
res_glm_down_inner <- opt_glm_down_inner$all_results</pre>
res_lasso_down_inner <- opt_lasso_down_inner$all_results
res_ridge_down_inner <- opt_ridge_down_inner$all_results
res_enet_down_inner <- opt_enet_down_inner$all_results</pre>
res_glm_down_inner[res_glm_down_inner$threshold == opt_glm_down_inner$optimal_threshold,]
      threshold accuracy precision
##
                                       recall
                                                      f1 specificity
## 51
            0.6 0.7973571 0.3498927 0.6141012 0.4457902
                                                           0.8253994
res_lasso_down_inner[res_lasso_down_inner$threshold ==
                       opt_lasso_down_inner$optimal_threshold,]
      threshold accuracy precision
                                       recall
                                                      f1 specificity
## 53
           0.62 0.8046429 0.3563708 0.5855759 0.4430869
                                                            0.838165
res_ridge_down_inner[res_ridge_down_inner$threshold ==
                       opt_ridge_down_inner$optimal_threshold,]
      threshold accuracy precision
##
                                       recall
                                                      f1 specificity
            0.6 0.7992857 0.3500315 0.5979548 0.4415739
## 51
                                                           0.8300939
res_enet_down_inner[res_enet_down_inner$threshold ==
                      opt_enet_down_inner$optimal_threshold,]
##
      threshold accuracy precision
                                                     f1 specificity
                                       recall
           0.62 0.8057857 0.3580613 0.5844995 0.444081 0.8396475
# test set
# up
pred_glm_up_inner <- predict(glm_up_inner, newdata = Test_Data, type = "response")</pre>
pred_lasso_up_inner <- predict(cv_lasso_up_inner, newx = X_test, type = "response",</pre>
                      s = "lambda.min")
pred_ridge_up_inner <- predict(cv_ridge_up_inner, newx = X_test, type = "response",</pre>
                      s = "lambda.min")
pred_enet_up_inner <- predict(cv_enet_up_inner, newx = X_test, type = "response",</pre>
                     s = "lambda.min")
glm_class_up_inner <- ifelse(pred_glm_up_inner >
                                opt_glm_up_inner$optimal_threshold, 1, 0)
lasso_class_up_inner <- ifelse(pred_lasso_up_inner >
                                  opt_lasso_up_inner$optimal_threshold, 1, 0)
ridge_class_up_inner <- ifelse(pred_ridge_up_inner >
                                  opt_ridge_up_inner$optimal_threshold, 1, 0)
```

```
enet_class_up_inner <- ifelse(pred_enet_up_inner >
                                  opt_enet_up_inner$optimal_threshold, 1, 0)
metrics_glm_up_inner <- calculate_metrics(glm_class_up_inner, y_test_glm)</pre>
metrics_lasso_up_inner <- calculate_metrics(lasso_class_up_inner, y_test)</pre>
metrics_ridge_up_inner <- calculate_metrics(ridge_class_up_inner, y_test)</pre>
metrics_enet_up_inner <- calculate_metrics(enet_class_up_inner, y_test)</pre>
comparison_table_up_inner <- data.frame(</pre>
 GLM = metrics_glm_up_inner,
 Lasso = metrics_lasso_up_inner,
 Ridge = metrics_ridge_up_inner,
 ElasticNet = metrics enet up inner
comparison_table_up_inner
##
                     GLM
                                        Ridge ElasticNet
                             Lasso
               0.8016429 0.8016429 0.7951429 0.8015000
## Accuracy
               0.3288992 0.3286713 0.3234552 0.3282239
## Precision
## Recall
               0.5657895 0.5646453 0.5869565 0.5635011
## Specificity 0.8352922 0.8354554 0.8248449 0.8354554
## F1_Score
               0.4159832 0.4154915 0.4170732 0.4148242
# down
pred_glm_down_inner <- predict(glm_down_inner, newdata = Test_Data, type = "response")</pre>
pred_lasso_down_inner <- predict(cv_lasso_down_inner, newx = X_test, type = "response",</pre>
                      s = "lambda.min")
pred_ridge_down_inner <- predict(cv_ridge_down_inner, newx = X_test, type = "response",</pre>
                      s = "lambda.min")
pred_enet_down_inner <- predict(cv_enet_down_inner, newx = X_test, type = "response",</pre>
                     s = "lambda.min")
glm_class_down_inner <- ifelse(pred_glm_down_inner >
                                  opt glm down inner$optimal threshold, 1, 0)
lasso_class_down_inner <- ifelse(pred_lasso_down_inner >
                                    opt_lasso_down_inner$optimal_threshold, 1, 0)
ridge_class_down_inner <- ifelse(pred_ridge_down_inner >
                                    opt_ridge_down_inner$optimal_threshold, 1, 0)
enet_class_down_inner <- ifelse(pred_enet_down_inner >
                                    opt_enet_down_inner$optimal_threshold, 1, 0)
glm_class_up_inner <- ifelse(pred_glm_up_inner > 0.5, 1, 0)
lasso_class_up_inner <- ifelse(pred_lasso_up_inner > 0.5, 1, 0)
ridge_class_up_inner <- ifelse(pred_ridge_up_inner > 0.5, 1, 0)
enet_class_up_inner <- ifelse(pred_enet_up_inner > 0.5, 1, 0)
metrics_glm_down_inner <- calculate_metrics(glm_class_down_inner, y_test_glm)
metrics_lasso_down_inner <- calculate_metrics(lasso_class_down_inner, y_test)
metrics_ridge_down_inner <- calculate_metrics(ridge_class_down_inner, y_test)</pre>
metrics_enet_down_inner <- calculate_metrics(enet_class_down_inner, y_test)</pre>
comparison_table_down_inner <- data.frame(</pre>
```

seems like overall performace is better without up or down sampling maybe? need to think about what metrics we really want to be using.

Next Steps - tuning, feature selection, weights, analysis of error and residuals

To do: - tune hyper parameters - do better feature selection —> hybrid/forward/backward subset feature selection - try the weights 4 to 1 thing for lasso/enet after optimising decision boundary - check if under or overfitting by comparing pure train and test error

```
cv_lasso <- cv.glmnet(X_train, y_train, family = "binomial", alpha = 1)
train_preds <- predict(cv_lasso, newx = X_train, s = "lambda.min", type = "response")
test_preds <- predict(cv_lasso, newx = X_test, s = "lambda.min", type = "response")

opt_threshold <- opt_lasso_dt_opt$optimal_threshold
train_class <- ifelse(train_preds > opt_threshold, 1, 0)
test_class <- ifelse(test_preds > opt_threshold, 1, 0)

train_error <- mean(train_class != y_train)
test_error <- mean(test_class != y_test)

cat("Training error:", round(train_error, 3), "\n")

## Training error: 0.203

cat("Test_error:", round(test_error, 3))

## Test_error: 0.198</pre>
```

underfitting? maybe a discuss for next week.

```
# step_model <- stepAIC(glm_dt_opt, direction = "both", trace = FALSE)
# summary(step_model)
# formula(step_model)</pre>
```

- stratified samplied didn't do much, the original sampling was already relatively well split between train and test for the target variable.
- tested model with more significant predictors, didn't change model too much
- tested using weights in cv.glmnet, worse overall than decision threshold optimisation

To Do:

- loads of testing with different models, with different params, before and after box cox or z scaling
- loads of testing to do with hyperparams
- try rf with up/down sampling, check why rf with optimised decision threshold has such good performance.