















































Segment	Country	Product	Discount Band
Midmarket	France	Paseo	None
Small Business	Mexico	Paseo	None
Government	France	VTT	None
Enterprise	United States of America	Carretera	Low
Small Business	United States of America	Montana	Low
Channel Partners	United States of America	Amarilla	Low
Government	Germany	Montana	Low
Government	Mexico	Paseo	Low
Government	United States of America	Velo	Low
Government	Canada	Velo	Low
Government	United States of America	VTT	Low
Government	Canada	Paseo	Medium
Government	Mexico	Montana	Medium
Government	Mexico	Carretera	Medium
Government	France	Paseo	Medium
Channel Partners	Germany	VTT	Medium
Midmarket	United States of America	Paseo	Medium
Small Business	Germany	Paseo	Medium
Enterprise	Germany	Amarilla	Medium
Small Business	Canada	Montana	Medium
Government	Germany	Paseo	Medium
Small Business	France	Montana	Medium
Channel Partners	France	VTT	Medium
Channel Partners	Mexico	VTT	High
Government	France	Velo	High
Midmarket	Mexico	Velo	High
Enterprise	Mexico	Amarilla	High
Government	United States of America	Paseo	High
Enterprise	Canada	Carretera	High
Government	Canada	VTT	High
Channel Partners	Canada	Amarilla	High
Government	Germany	Carretera	High
Midmarket	Germany	Velo	High
Enterprise	France	Carretera	High
Midmarket	Canada	Paseo	High
Enterprise	Canada	Montana	None
Enterprise	Canada	Velo	None
Channel Partners	Germany	Carretera	Low
Small Business	Mexico	Carretera	Low
Enterprise	United States of America	Montana	Low
Channel Partners	Germany	Paseo	Low
Enterprise	United States of America	Velo	Low
Small Business	Mexico	VTT	Low
Small Business	Germany	Carretera	Low
Enterprise	Germany	Paseo	Low
Enterprise	Mexico	Paseo	Low

Government
Enterprise
Enterprise

Germany
Germany
Mexico

Velo
Velo
Velo

Low
Low
Low

Units Sold		Manufacturing Price	Sale Price		Gross Sales
	549 ₹	10.00 ₹	15.00 ₹		8,235.00
	788 ₹	10.00 ₹	300.00 ₹		236,400.00
	1527 ₹	250.00 ₹	350.00 ₹		534,450.00
	330 ₹	3.00 ₹	125.00 ₹		41,250.00
	2498 ₹	5.00 ₹	300.00 ₹		749,400.00
	1989 ₹	260.00 ₹	12.00 ₹		23,868.00
	1797 ₹	5.00 ₹	350.00 ₹		628,950.00
	1760 ₹	10.00 ₹	7.00 ₹		12,320.00
	736 ₹	120.00 ₹	20.00 ₹		14,720.00
	2646 ₹	120.00 ₹	20.00 ₹		52,920.00
	349 ₹	250.00 ₹	350.00 ₹		122,150.00
	2349 ₹	10.00 ₹	7.00 ₹		16,443.00
	720 ₹	5.00 ₹	350.00 ₹		252,000.00
	1834 ₹	3.00 ₹	20.00 ₹		36,680.00
	1031 ₹	10.00 ₹	7.00 ₹		7,217.00
	2215 ₹	250.00 ₹	12.00 ₹		26,580.00
	2931 ₹	10.00 ₹	15.00 ₹		43,965.00
	1123 ₹	10.00 ₹	300.00 ₹		336,900.00
	994 ₹	260.00 ₹	125.00 ₹		124,250.00
	1283 ₹	5.00 ₹	300.00 ₹		384,900.00
	2409 ₹	10.00 ₹	7.00 ₹		16,863.00
	322 ₹	5.00 ₹	300.00 ₹		96,600.00
	2234 ₹	250.00 ₹	12.00 ₹		26,808.00
	1005 ₹	250.00 ₹	12.00 ₹		12,060.00
	2805 ₹	120.00 ₹	20.00 ₹		56,100.00
	655 ₹	120.00 ₹	15.00 ₹		9,825.00
	947 ₹	260.00 ₹	125.00 ₹		118,375.00
	380 ₹	10.00 ₹	7.00 ₹		2,660.00
	2416 ₹	3.00 ₹	125.00 ₹		302,000.00
	623 ₹	250.00 ₹	350.00 ₹		218,050.00
	2761 ₹	260.00 ₹	12.00 ₹		33,132.00
	442 ₹	3.00 ₹	20.00 ₹		8,840.00
	660 ₹	120.00 ₹	15.00 ₹		9,900.00
	1023 ₹	3.00 ₹	125.00 ₹		127,875.00
	2470 ₹	10.00 ₹	15.00 ₹		37,050.00
	345 ₹	5.00 ₹	125.00 ₹		43,125.00
	345 ₹	120.00 ₹	125.00 ₹		43,125.00
	766 ₹	3.00 ₹	12.00 ₹		9,192.00
	494 ₹	3.00 ₹	300.00 ₹		148,200.00
	663 ₹	5.00 ₹	125.00 ₹		82,875.00
	766 ₹	10.00 ₹	12.00 ₹		9,192.00
	663 ₹	120.00 ₹	125.00 ₹		82,875.00
	494 ₹	250.00 ₹	300.00 ₹		148,200.00
	214 ₹	3.00 ₹	300.00 ₹		64,200.00
	809 ₹	10.00 ₹	125.00 ₹		101,125.00
	2145 ₹	10.00 ₹	125.00 ₹		268,125.00

<div><div></div><div>2966 ₹</div></div>	120.00 ₹	350.00 ₹	1,038,100.00
<div><div></div><div>809 ₹</div></div>	120.00 ₹	125.00 ₹	101,125.00
<div><div></div><div>2145 ₹</div></div>	120.00 ₹	125.00 ₹	268,125.00

Discounts		Sales		COGS	
₹	-	₹	8,235.00	₹	5,490.00
₹	-	₹	236,400.00	₹	197,000.00
₹	-	₹	534,450.00	₹	397,020.00
₹	412.50	₹	40,837.50	₹	39,600.00
₹	7,494.00	₹	741,906.00	₹	624,500.00
₹	238.68	₹	23,629.32	₹	5,967.00
₹	18,868.50	₹	610,081.50	₹	467,220.00
₹	369.60	₹	11,950.40	₹	8,800.00
₹	588.80	₹	14,131.20	₹	7,360.00
₹	2,116.80	₹	50,803.20	₹	26,460.00
₹	4,886.00	₹	117,264.00	₹	90,740.00
₹	822.15	₹	15,620.85	₹	11,745.00
₹	12,600.00	₹	239,400.00	₹	187,200.00
₹	2,567.60	₹	34,112.40	₹	18,340.00
₹	505.19	₹	6,711.81	₹	5,155.00
₹	1,860.60	₹	24,719.40	₹	6,645.00
₹	3,077.55	₹	40,887.45	₹	29,310.00
₹	23,583.00	₹	313,317.00	₹	280,750.00
₹	8,697.50	₹	115,552.50	₹	119,280.00
₹	30,792.00	₹	354,108.00	₹	320,750.00
₹	1,349.04	₹	15,513.96	₹	12,045.00
₹	8,694.00	₹	87,906.00	₹	80,500.00
₹	2,412.72	₹	24,395.28	₹	6,702.00
₹	1,326.60	₹	10,733.40	₹	3,015.00
₹	6,171.00	₹	49,929.00	₹	28,050.00
₹	1,080.75	₹	8,744.25	₹	6,550.00
₹	13,021.25	₹	105,353.75	₹	113,640.00
₹	292.60	₹	2,367.40	₹	1,900.00
₹	36,240.00	₹	265,760.00	₹	289,920.00
₹	26,166.00	₹	191,884.00	₹	161,980.00
₹	3,975.84	₹	29,156.16	₹	8,283.00
₹	1,149.20	₹	7,690.80	₹	4,420.00
₹	1,287.00	₹	8,613.00	₹	6,600.00
₹	17,902.50	₹	109,972.50	₹	122,760.00
₹	5,187.00	₹	31,863.00	₹	24,700.00
₹	-	₹	43,125.00	₹	41,400.00
₹	-	₹	43,125.00	₹	41,400.00
₹	91.92	₹	9,100.08	₹	2,298.00
₹	1,482.00	₹	146,718.00	₹	123,500.00
₹	828.75	₹	82,046.25	₹	79,560.00
₹	91.92	₹	9,100.08	₹	2,298.00
₹	828.75	₹	82,046.25	₹	79,560.00
₹	1,482.00	₹	146,718.00	₹	123,500.00
₹	1,284.00	₹	62,916.00	₹	53,500.00
₹	2,022.50	₹	99,102.50	₹	97,080.00
₹	5,362.50	₹	262,762.50	₹	257,400.00

₹	20,762.00	₹	1,017,338.00	₹	771,160.00
₹	2,022.50	₹	99,102.50	₹	97,080.00
₹	5,362.50	₹	262,762.50	₹	257,400.00

Profit

₹	2,745.00
₹	39,400.00
₹	137,430.00
₹	1,237.50
₹	117,406.00
₹	17,662.32
₹	142,861.50
₹	3,150.40
₹	6,771.20
₹	24,343.20
₹	26,524.00
₹	3,875.85
₹	52,200.00
₹	15,772.40
₹	1,556.81
₹	18,074.40
₹	11,577.45
₹	32,567.00
₹	-3,727.50
₹	33,358.00
₹	3,468.96
₹	7,406.00
₹	17,693.28
₹	7,718.40
₹	21,879.00
₹	2,194.25
₹	-8,286.25
₹	467.40
₹	-24,160.00
₹	29,904.00
₹	20,873.16
₹	3,270.80
₹	2,013.00
₹	-12,787.50
₹	7,163.00
₹	1,725.00
₹	1,725.00
₹	6,802.08
₹	23,218.00
₹	2,486.25
₹	6,802.08
₹	2,486.25
₹	23,218.00
₹	9,416.00
₹	2,022.50
₹	5,362.50

₹	246,178.00
₹	2,022.50
₹	5,362.50