



Vishwarajsinh Dilipsinh Gohil  
Chemical Engineering  
Indian Institute of Technology Bombay

190020134  
UG Second Year  
Male  
DOB: 28/12/2001

Examination	University	Institute	Year	CPI / %
Graduation	IIT Bombay	IIT Bombay	2021	8.68

Pursuing a minor degree in **Management** from SJM School Of Management, IIT Bombay

### SCHOLASTIC ACHIEVEMENTS

- Secured All India Rank **1350** in IIT-JEE Advanced entrance examination out of **0.24 million** applicants [‘19]
- Achieved **99.84 percentile** in JEE Main entrance examination among **1.15 million** candidates [‘19]
- Qualified for INChO by standing among the **top 1%** in National Science Examination in Chemistry (NSEC) [‘18-‘19]

### POSITIONS OF RESPONSIBILITY

**Institute Academic Coordinator** | Career Cell, UG Academic Council, IIT Bombay [Jun’20 - Present]

*Part of a team of 12 selected out of 120+ applicants, addressing the academic queries of 4500+ undergraduate students*

- Organised **Learners’ Space** during pandemic to offer online summer training and upskilling opportunity, launching **15 courses** and **9+ club** collaborations, observing a **250% y-o-y increase** in registrations catering to **1000+ students**
- Conceptualized and launched first-ever edition of **Bluebook** comprising **100+ placement experiences** and **insights**
- Revamped **Placement Diaries**, a blog series entailing placement experiences; achieving **120% y-o-y increase** in engagement through organisational techniques, **digital marketing** and systematizing the framework
- Procured 90+ projects for **Undergraduate Research Program** from **70+** professors catering to **600+** applications

**Maintenance Councilor** | Hostel 16, IIT Bombay [Sep’19 - Jun’20]

*Elected representative among 1000+ students; Led a team of 6 responsible for ensuring maintenance facilities for hostel*

- Optimised a budget of INR **0.5+ million** ensuring **proper maintenance** of the hostel by revamping the infrastructure
- Negotiated deals worth INR **0.22+ million** for the purchase of equipments and maintenance services for the hostel
- Ideated **SolSide**, institute’s largest hostel cultural festival with a budget of INR **0.2 million** catering to **2000+** students

**Coordinator, Operations and Logistics** | Mood Indigo, IIT Bombay [May’19 - Present]

*Asia’s largest college cultural festival with a footfall of **1,46,000+ footfall** and 240+ events*

- Responsible for handling **emergency crisis** and logistics issues during the execution of 50<sup>th</sup> Mood Indigo festival
- Ideating security measures to follow during the festival to overcome **COVID repercussions** and ensure public safety

### PROFESSIONAL EXPERIENCE

**Junior Student Consultant** | ShARE IIT Bombay [Aug’20 - Present]

*Global leadership program with participation of **1300+ students** from 70+ top universities across **29 countries***

- Selected among **24 out of 150** applicants through rigorous procedure based on analytical and communication skills
- Developing **corporate skills** by working on **real-life consulting projects** with start-ups, NGOs and global firms
- Analysed and scrutinised **projects and start-ups** in smart-cities of India worth INR **20+ billion** as a consulting project
- Undergoing **40+ hours** of extensive professional training by former **MBB** consultants on problem-solving skills

### KEY PROJECTS

**Case Study: Strategic Planning (Kraft Foods)** | Course Project [Aug’20 - Sep’20]

*Guide: Prof Arti D Kalro, Marketing Management, IIT Bombay*

- Conducted extensive analysis of **product portfolio** and **marketing mix** of Kraft Foods and Mondelez International
- Investigated the strategy behind **USD 19 Billion** worth **acquisition** of Cadbury and the massive Kraft-Heinz **merger**
- Meticulously studied **spin-off** of Kraft Foods and Mondelez, developing understanding of the **marketing framework**
- Mapped Strategic Business Units (**SBU**s) into **BCG/GE matrix** and analysed growth opportunities of Mondelez India

### EXTRA-CURRICULAR ACTIVITIES

Courses and Seminars	<ul style="list-style-type: none"><li>Selected as a <b>GGI delegate</b> for an 8-hour <b>Policy Consulting</b> masterclass among 600+ applicants</li><li>Pursuing <b>‘Financial Markets’</b> with honors recognition offered by Yale University on Coursera</li><li>Completed MOOCs <b>‘Introduction to Investment’</b> by IIMBx and <b>‘Financial Analysis’</b> by BabsonX</li><li>Pursuing a 4-course specialization in <b>‘Market Research’</b> offered by UC Davis on Coursera</li></ul>
Social	<ul style="list-style-type: none"><li>Successfully completed <b>80 hours of Community Service</b> as a volunteer under NSS, IIT Bombay</li><li>Collected and donated <b>4 tonnes</b> of clothes and necessary items to the underprivileged under NSS</li><li>Volunteered to <b>teach</b> the <b>underprivileged</b> primary and high school students of BMC schools</li></ul>
Technical	<ul style="list-style-type: none"><li><b>Programming Languages:</b> C/C++, Python, R Programming, HTML and CSS</li><li><b>Software Packages:</b> AutoCAD, SolidWorks, MATLAB, MS Office, Canva, Adobe Photoshop</li></ul>
Miscellaneous	<ul style="list-style-type: none"><li>Sketched <b>Business-model Canvas</b> for a real-world <b>Social Entrepreneurship idea</b> in EnB Buzz</li><li>Successfully finished a trek to Ratangad Fort by scaling a height of <b>4,500 ft</b> in a record <b>2 hours</b></li></ul>