About Us

Home

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For RMQ Deployed Professionals

WELCOME TO SOLUTION CONTINGENCY

Solution Contingency is budgeted to cover risks that could not be mitigated prior to contracting. The sizing of the Solution Contingency budget during the selling stage, and the management of that cost element during delivery, influence Accenture's ability to win deals with our profitability.

ADDITIONAL RESOURCES MME Support Contact Us

WATCH THE RISK BASED SOLUTION CONTINGENCY VIDEO



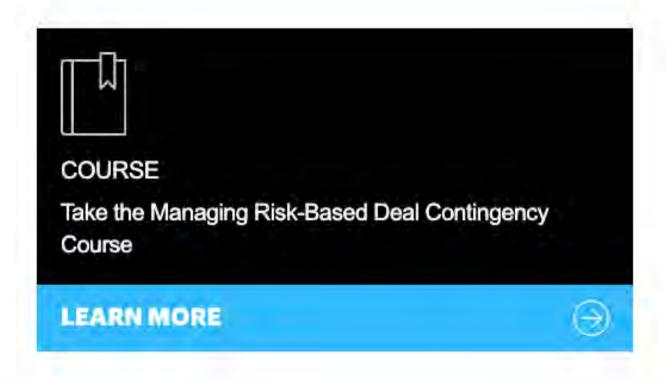




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Accenture Media Exchange

Accenture Portal

Accenture Knowledge Exchange
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Howdy, darek.biskupski

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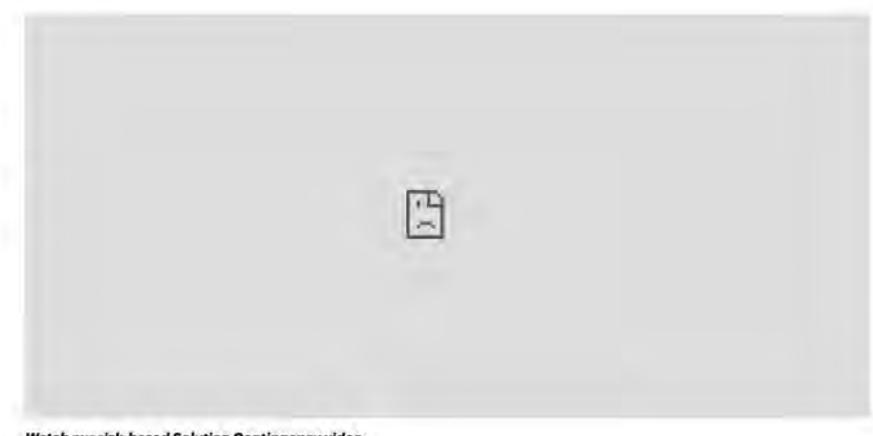
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Home

Solution Contingency

Training and Enablement

Solution Contingency is a budgeted cost to cover risk that could not be mitigated prior to contracting. The right-sizing of the Solution Contingency budget based on the risk during opportunity and the management of the Solution Contingency budget during delivery influence Accenture's ability to win deals and our profitability.



Watch our risk-based Solution Contingency video.

Understanding Solution Contingency

Understanding the Solution
Contingency begins with
understanding the Solution
Contingency lifecycle, the alignment
model and the roles that play a part in
the setup and management of Solution
Contingency.

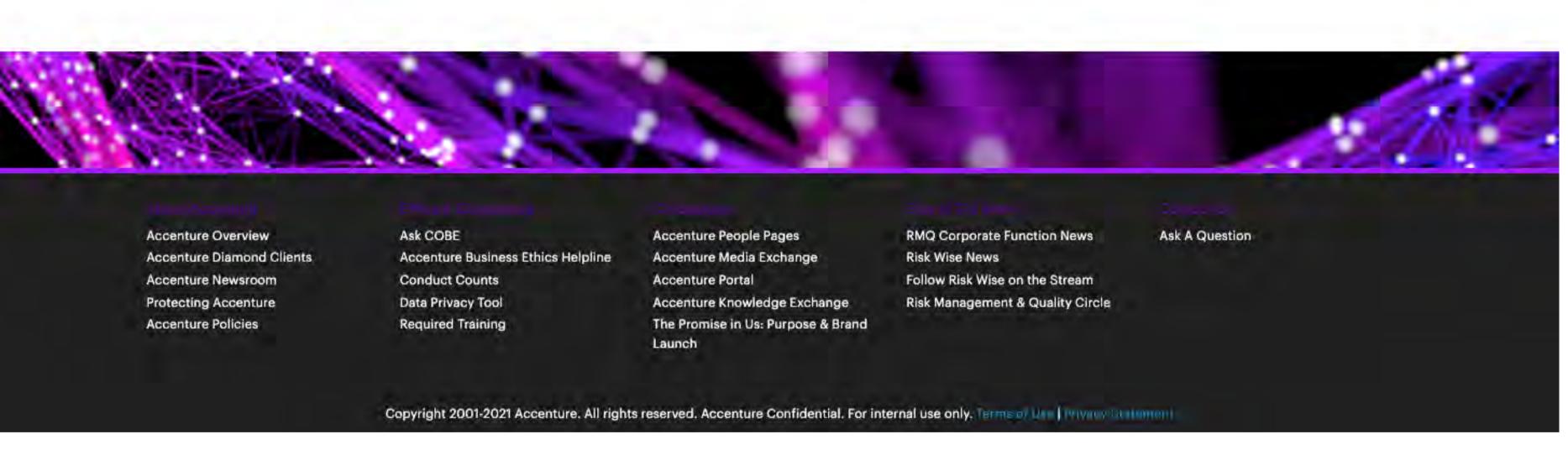
Resources and support

Resources are available for Solution Contingency setup and management including:

- · General overview information
- Tools and supporting job aids for managing Solution Contingency
- · Internal process support

Solution Contingency training

As a company, we set aside hundreds of millions of dollars in Deal Contingency, also known as Solution Contingency. Our Managing Risk-Based Deal Contingency course will help you understand the principles, tools and processes around how to determine, setup and manage Deal Contingency throughout it's lifecycle.



Solution Contingency

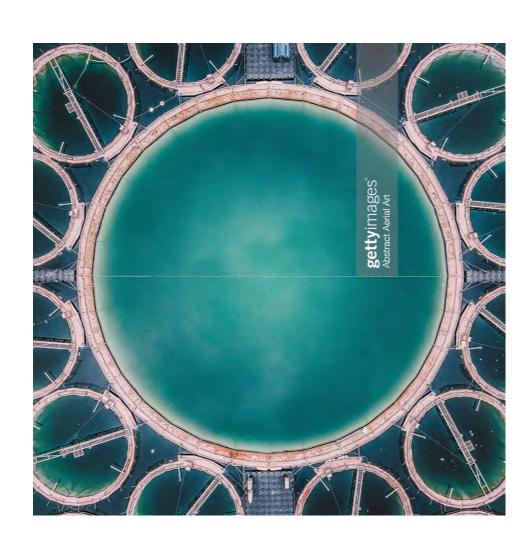
Solution Contingency is budgeted to cover risks that could not be mitigated prior to contracting. The sizing of the Solution Contingency budget during the selling stage, and the management of that cost element during delivery, influence Accenture's ability to win deals with our profitability.

Managing Risk-Based Deal Contingency video

Managing Solution Contingency, also known as Deal Contingency, plays a critical role in protecting Accenture's profitability, while ensuring we remain competitive in the marketplace. We are focused on a number of important efforts driving toward 'right sized' contingency allocation and management, based on risks identified and assessed in the Opportunity and Delivery Lifecycle.



Understanding Solution Contingency

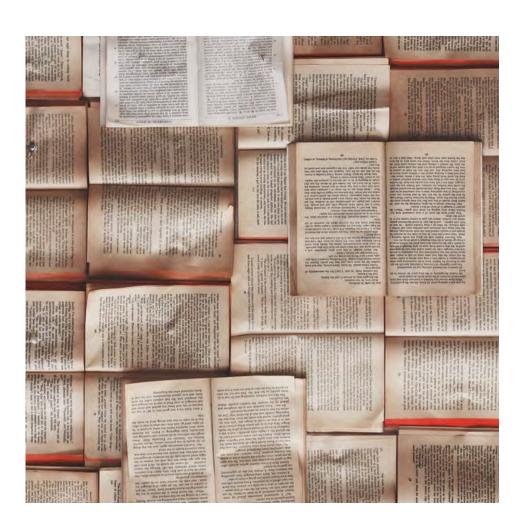


Understanding the Solution Contingency begins with understanding the Solution Contingency lifecycle, the alignment model and the roles that play a part in the setup and management of Solution Contingency.



Learn more

Resources and support



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Learn more

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