

Vistara Partner Program

At A Glance

Unify IT Operations

Vistara provides a comprehensive SaaS solution that delivers IT operations lifecycle management spanning physical, virtual, cloud and application elements. Vistara Lifecycle Management allows IT to see across a heterogeneous infrastructure, control those elements, automate management, and optimize availability, performance and capacity to drive unified IT operations management from a single pane of glass view.

Resell Vistara

Join the Vistara Partner Program to offer a complete IT operations lifecycle management solution to your customers today. Vistara is a fully multi-tenant SaaS platform with simple, consumption-based pricing and an easy to deploy technology designed for modern IT.

Provide Managed Services

In addition to reselling the SaaS solution, Vistara is architected for partners to build and offer sticky, value-added managed services using Vistara. The tiered, role based access controls in the platform allows you to separate users by customer and enables your IT services teams to segment managed environments, while providing self-service access to each customer.

Become A Vistara Partner

If you are a VAR, system integrator or technology reseller, Vistara can bring the IT operations management capabilities to your portfolio that your customers need to be successful today.

Vistara has a deep history of selling through partners and provides the go-to-market support, technical training, partner portal, and sales team engagement that you need to identify, develop and close Vistara business.

Vistara Partner Program Benefits

In addition to the benefits that partners earn through building your business with Vistara, Vistara provides sales and marketing support to all partners to drive our joint go to market with customers.

- **Partner Resource Center** Access to marketing and sales collateral that can be re-branded and edited to promote Vistara and your value proposition to your customers
- **Technical Training** Live and self-paced technical training to onboard your teams to sell and support Vistara
- **Go-To-Market Support** High quality sales and marketing material, including packaged campaigns for content marketing and social media and opportunities for joint marketing
- **Channel Sales** Support Work with dedicated Vistara partner sales team to drive Vistara deals to a close
- **Deal Registration** Register customer opportunities to earn additional discounts

About Vistara

- Headquartered in San Jose, CA
- Multi tenant, multi tier SaaS architecture

1000+ Customers



100+ Partners



Broad Cloud & Platform Integration


vistara

Contact Vistara today
to learn more:

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