



Managing Modern IT

*Accelerating Service Delivery with
Proven Infrastructure*



June 2013

Vistara Corporate Overview

Who We Are

- Incorporated July 2012
- Headquarters in San Jose, CA
- Development center in Hyderabad with 50 R&D engineers
- Representative office in Japan
- Used by managed service providers for seven years
- Over 1100 customers using Vistara
- Available for enterprise since January 2013
- SaaS platform
- Strong channel distribution – over 140 VARs through parent company alone
- Available in North America and Japan
- Patent pending technology

Our Customers



Our Distributors and VARs

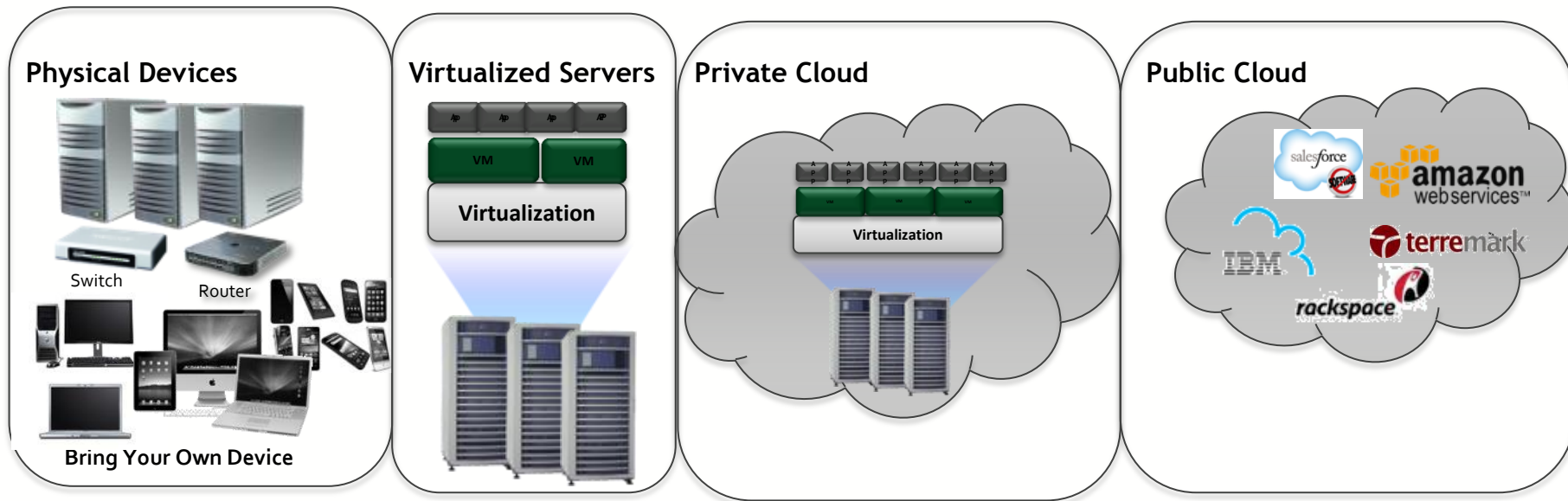


Our Partners



The Legacy

The reality is that most IT professionals have many kinds of infrastructure they must manage.

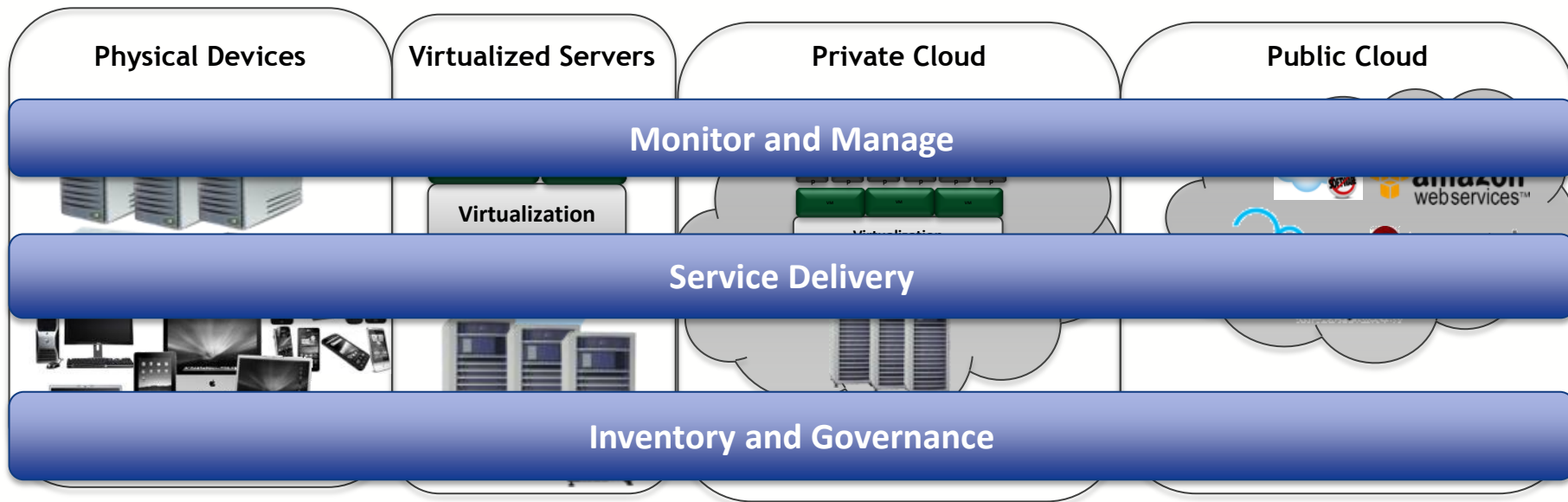


Physical, virtual and cloud continue environments continue to expand

One Source of Control, One Source of Truth



At the end of the month, IT professionals have to govern data and services across all delivery methods.



Requirement: visibility across the entire enterprise

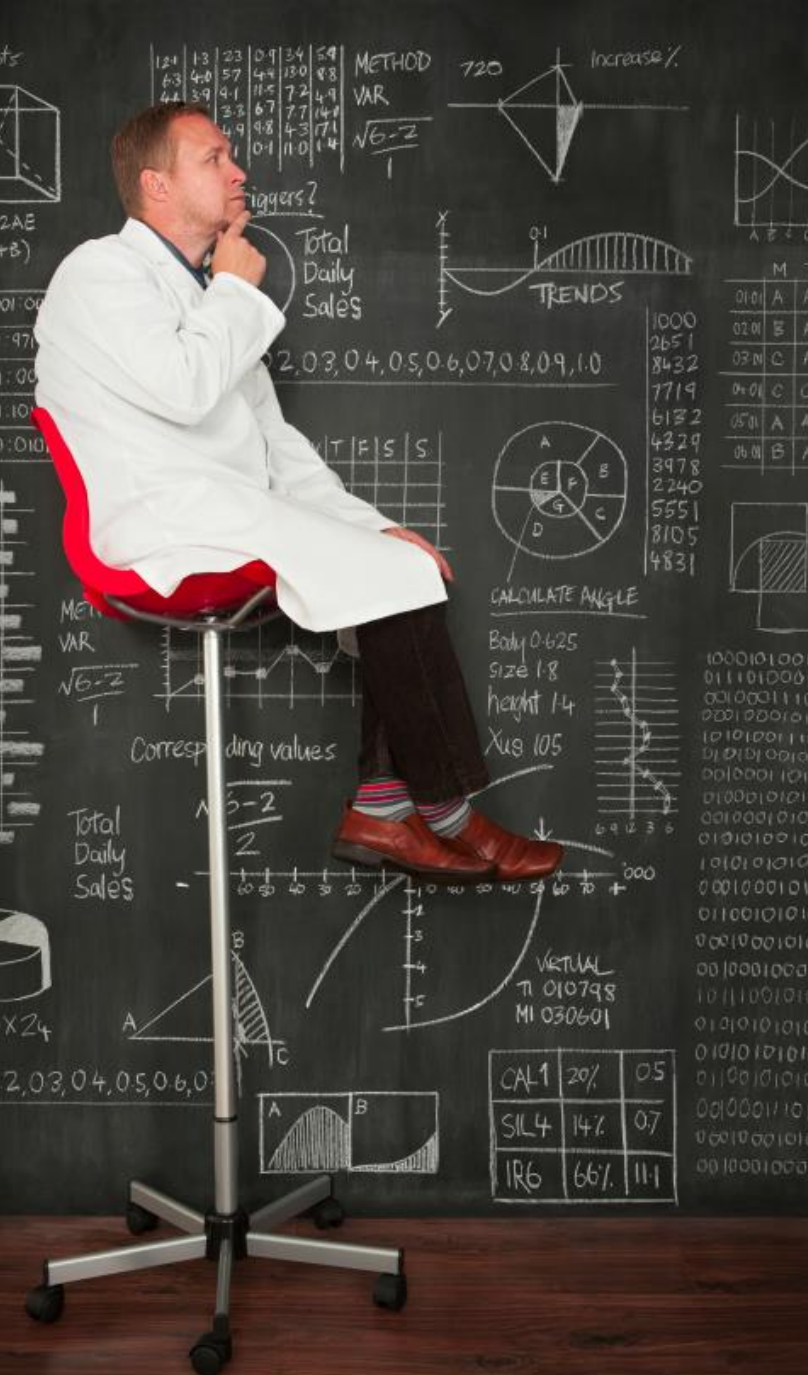
Modern IT Requirements

Types of IT Infrastructure

- Mobile
- Silos of infrastructure
- Internal Private Cloud
- External Private Cloud
- Business Outsource Services

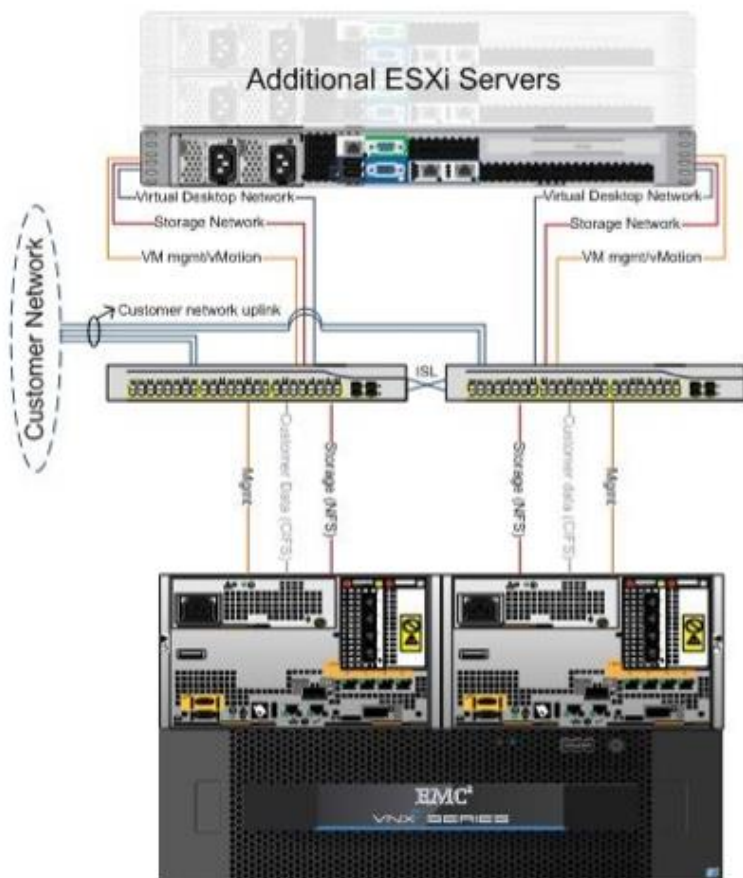
IT Responsibilities

- Availability
- Maintenance
- Service Management
- Audit
- Change Management
- Inventory
- Access Management
- Incident Response
- Cost Control



- Integrate management of internal and external private cloud?
- Accelerate private cloud?
- Offer the business an IT dashboard?
- Focus on service delivery instead of integration?
- Offer improved self service over time without disruptive upgrades?

Why Proven Infrastructure, Why VSPEX?



VSPEX Simplifies Your Environment

1. Simple Consolidation
2. Flexible Reference Architecture
3. Optimized for Virtualization
4. Sells Easily
5. Simplifies Security

VSPEX Reduces Your Costs

6. Built-in Efficiencies
7. Reduced Backup Storage and Bandwidth
8. Centrally Managed and Protected

VSPEX Accelerates Your Environment

9. EMC Flash 1st
10. Speed Up Backup and Recovery

What It Takes To Complete The Private Cloud



Self-Service Catalog

User Dashboard Reporting

Application-Infrastructure
Correlation

Patch Management

Multi-Tenancy/Multi-
Workload Support

Audit and Correct
Configurations-as-a-
Service

Multi-Tenant Ticket System

Audit and Governance

Internal and External
Private Cloud, One Pane of
Glass

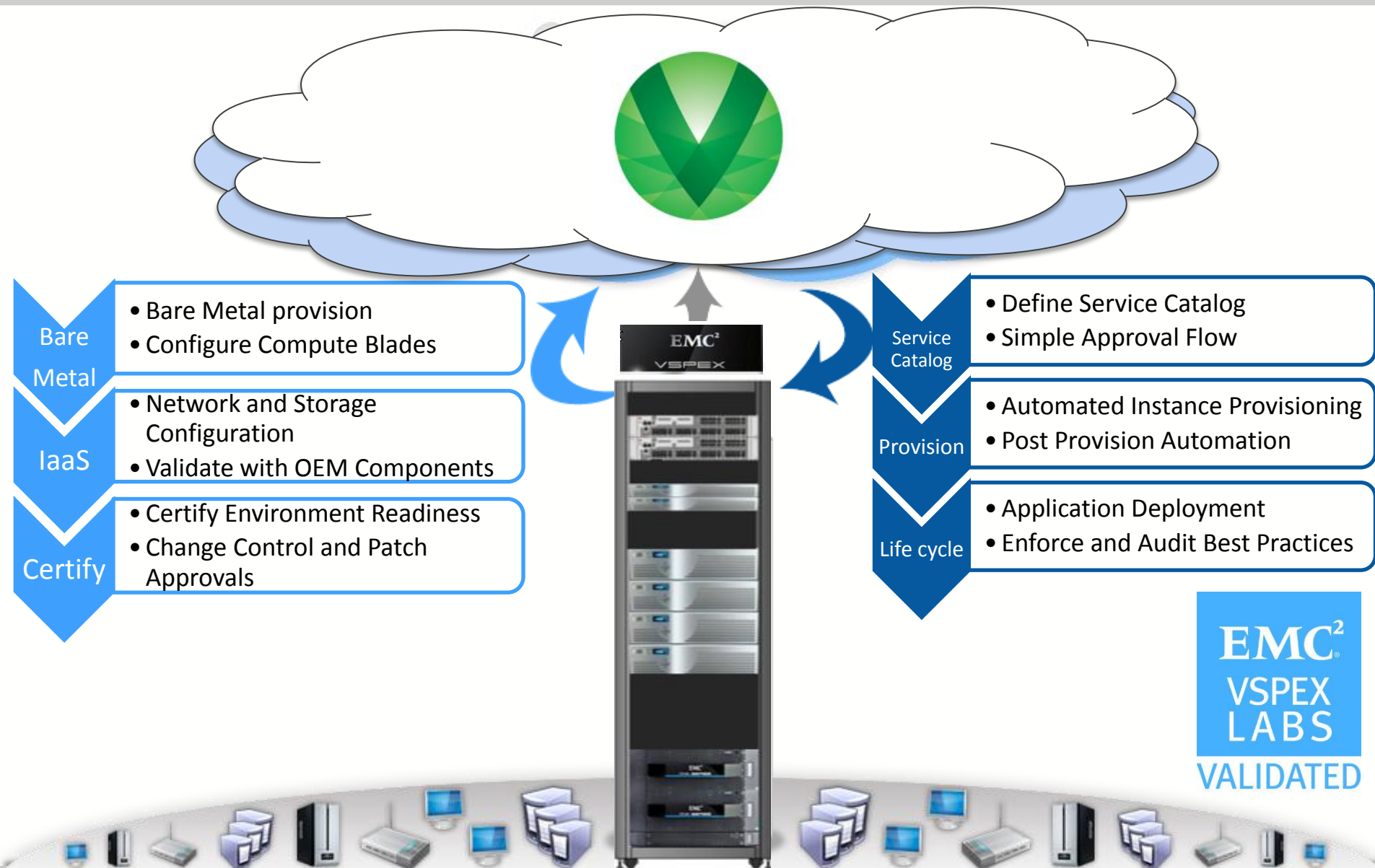
Automated Reporting

Vistara Enables Private Cloud Service Delivery

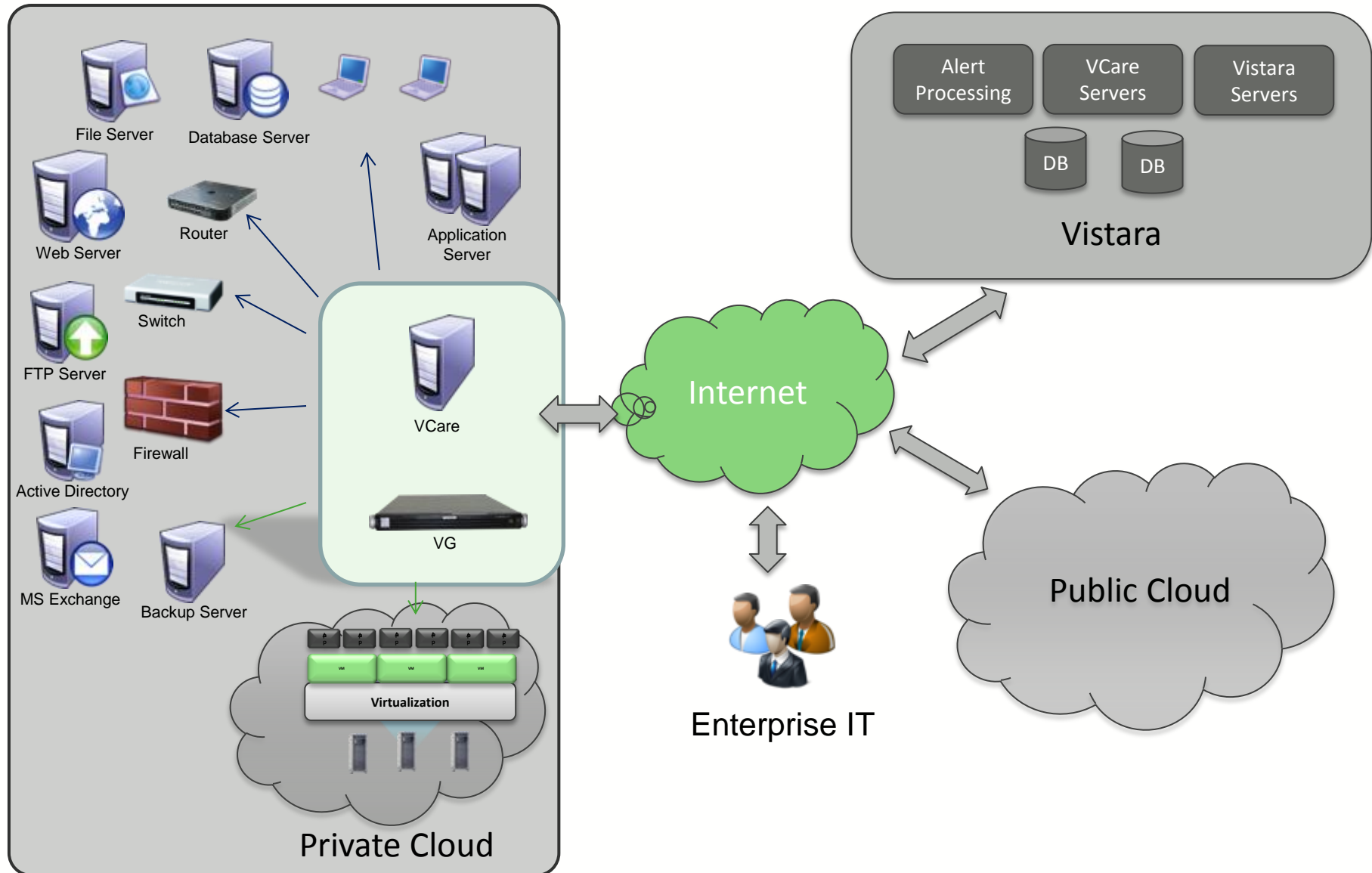


One pane of glass unifies all the elements of a private cloud.

- API integration with EMC VNX, VNXe
- API Integration with Brocade VDX
- API Integration with Cisco Nexus and UCS
- Ready integration with Microsoft SCOM
- Ready integration with VMware Virtual Center



Only Cloud Delivery is Cloudlike



Integrated Private Cloud Is Real We'll show you!

Things to Remember

Modern IT

1. Highlights Service Delivery
 2. Requires Transparency
 3. Is Trending Toward Self Service
 4. Demands Reliability, Scalability and Security
 5. Increasingly Demands Integration of Internal Infrastructure and External Infrastructure
- Risk reduction and efficiency are easier with proven Infrastructure
 - Flexibility can be preserved with VSPEX

Let's Get Started Today

Schedule a Demo!

Email

sales@vistarait.com

Website

www.vistarait.com

EMC Solution Gallery

www.vistarait.com/emcgallery/

