

# Vitaliy Vitanskyy

773-574-9225 | [www.linkedin.com/in/vitaliy-vitanskyy](https://www.linkedin.com/in/vitaliy-vitanskyy) | vitanskyyv@gmail.com

---

## Education

The University of Illinois at Chicago - *B. A of Economics & Minor in Italian Studies*

---

## Skills

- Python, SQL, STATA
  - Salesforce, MS Word, Excel,
  - Data Modeling
  - Strong communication skills
  - Client relationship management
  - Fluent in Italian, Ukrainian, Russian
- 

## Work Experience

### BNY Mellon Pershing

April 2023 - October 2023

#### Cost Basis Analyst

- Performed operational tasks, processing updates to client accounts, and interpreted exceptions.
- Specialized in cost basis, assisting over 20 clients daily with related questions.
- Investigated and corrected errors in client accounts.
- Conducted reconciliations, including cash breaks and position differences, while compiling data.

### J.P Morgan Securities LLC

August 2022 – December 2022

#### Investment Professional

- Assisted 15+ clients daily through inbound and outbound calls.
- Supported clients with account questions, trade placement, and transferred requests to designated teams.
- Built client relationships, generating referrals for financial advisors.
- Facilitated lead generation, contributing to client satisfaction.

### Morgan Stanley (E\* TRADE)

January 2022 – May 2022

#### Associate Financial Services Representative

- Engaged in direct client interaction, handling incoming calls and providing expert guidance on brokerage accounts.
- Educated clients comprehensively on a range of banking products and investment options, ensuring a clear understanding of available opportunities.
- Assisted clients in executing various financial transactions, including placing trades, facilitating money transfers, and guiding them through account opening and closing procedures.
- Cultivated a customer-centric approach by creating a welcoming environment during interactions, prioritizing client satisfaction as the ultimate goal at the conclusion of each call.

### Lufian Media

July 2020 – November 2020

#### Marketing Director Intern

- Established a lead generation pipeline through cold calling and social media advertising.
- Strengthened brand relationships and negotiated contracts for magazine placement.
- Achieved a 10% increase in incoming leads, expanding the brand's outreach.