

Energetic software engineer with 12+ years experience developing robust code for high-volume businesses. Prolific, full stack developer with a passion for metrics and beating former "best-yets." Prototyped 25 new product features per year for Elegant Inc. Increased code-efficiency of Versatile Solutions customer portal by 55%. Boosted customer retention by 25%. Spearheaded a team that won the 2016 Talent Award for cloud computing. An enthusiastic team player and deep creative thinker.

Experience

- 2016-09 - present

Full Stack Developer & Product Manager

Oz Online

Responsibilities

 - Product manager for a high-volume software development firm.
 - Worked in MSP Kasaya managing Account Management, Asset Management, Help Desk, Business Automation, Task Automation, Workflows and Sequences.
 - Worked in majority of CRMs including Hubspot managing and automation of Email sequences, Customers, Tasks etc.
 - Led 7 cross-functional teams from product conception through launch and multiple iterations.
 - Full stack web developer responsible for end-to-end web app development and creative cloud engineering. Led three teams of five employees each.
 - Prototyped an average of 25 new product features per year.
 - Drove best practice implementation for 22 employees across multiple departments. Decreased rework by 23% and costs by 15%.
 - Boosted user experience scores by 55% over company-wide previous best.
 - Implemented Agile ideation plan, collecting and implementing 30% more ideas from employees than the historical best.
 - Overall cost savings of \$1.2 million.

- Achievements**

 - Increased 5 efficiency measures by 25%+.
 - Met over 120% of revenue goal all three years, and 150% in 2017.

- 2012-09 - 2016-10

Software Development Product Manager

JoomlaVogue

Responsibilities

 - Organized and trained an onsite team of 75+ through the use of Agile and Scrum practices
 - Analyzed results of operations to discover more efficient ways to utilize resources
 - Coached, mentored and lead personnel within a technical team environment.
 - Responsible for spearheading teams that handled the software development life cycle for 10 client projects, end to end.
 - Built infrastructure to handle millions of client files in proprietary systems.
 - Led the drive to implement the Principle of Least Privilege across 100% of software development staff.
 - Reduced security breaches by 73% for all customers companywide.
 - Built security into new product features to achieve 100% compliance with industry best practices.

- Achievements**

 - Ensured products met or exceeded client expectations. Excelled at gathering feedback and requirements; communicating needed changes to development team; and overseeing seamless, high-quality rollouts to on-time and on-budget conclusion.
 - Top-selling product has generated \$15M+ since its 2013 launch.



2010-02 -
2012-08

Sr. Software Developer to Jr. Product Manager
Elegant Microweb

Personal Info

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WWW
fosterbiz.online

LinkedIn
linkedin.com/in/palash-sarkar

Skills

Product manager for a growing SaaS business.

Responsible for full stack web development for all client projects.

Responsibilities

- Designed and developed up to 10 applications projects per year
- Participated in project meetings(2), with technical staff members,business analysts, and external stakeholders.
- Trained and mentored(5) over 15 junior programmers and developers
- Built an ecommerce webapp to sell products online. Increased company sales by 58%.
- Designed a customer web form for a local dentist's office. Increased patient satisfaction scores by 30%.

Achievements

- Promoted to Jr. Product Manager within an year
- Led 2 Scrum teams, working with cross-functional teams to increase revenue from \$1.5 million to \$2.3 million in 2 years, slashing time to delivery 22%.

Intern to Software Developer

Versatile Solutions

Responsibilities

- Full stack web developer responsible for end-to-end web app development and creative cloud engineering.
- Led three teams of five employees each.
- Drove best practice implementation for 22 employees across multiple departments.
- Developed a launch website for the Indie Documentary Jogging the Amazon. Boosted streaming sales by 60%.
- Created a website and Facebook-linked donations webapp for a local animal shelter. Raised donations by 38%. Saved the lives of 15 dogs.

Achievements

- Promoted to Software Developer from Intern under 4 months as compared to 6 months of normal procedure
- Decreased rework by 23% and costs by 15%.
- Boosted user experience scores by 55% over company-wide previous best.
- Awarded Emerging Talented Employee in first year of my employment

Agile Software Development Product & Project Management

Remote Experience

- Spoonfed Solutions, Australia as an Agile Project Manager
- MedCierge, USA as a Software Developer/Project Manager
- Drywall Aptitude, UK as a Construction Project Manager
- Nutrition Empowered, Canada as a Product Owner
- Talipot, UK as an Infrastructure Project Manager
- System 7 Aerospace, Canada as Project Manager
- Business Mastery Group, USA as an Agile and Scrum Practitioner

Gujarat University, Ahmedabad, GJ, B.E. in Information Technology, 2008

- Followed my passion in a core of prototyping and cloud computing classes.
- Excelled in user experience and user interfaces.

Education

Improved UX measures by 25% through increased user feedback collection, synthesis of solutions, and more frequent iteration to customer needs.

Implemented Agile/Lean development process across six different development teams. Raised employee buy-in for Agile by 65%.

Launched 3 new products in two years, for total 22% revenue gain.

Decreased lead times by 30% and reduced data storage inventory by 28%.

Oversaw 4 successful marketing campaigns with ROI of 120%.

Increased customer satisfaction by 35% and customer retention by 40%.

Software

Full Stack Software Development

Deep Technical knowledge of programming & techniques

Agile Product Management

Best practices in Agile using all PM Tools

Time Management

Managing deadlines in Scrum on a daily basis

People Management

Organizing standard procedures across cross functional teams

Languages

English

Proficient in writing and in speech

Bengali

Native

Hindi

Communicative in writing and in speech

- Pursued a Generalist Scholars grant to study software architecture.
- Wrote a column on the future of the internet for the student paper.
- Pursued a passion for Software Development and Agile Integration
- Received an aggregate First Class Degree Certificate
- Excelled in Product Management coursework

Additional Activities

2012-02 - 2016-04	Volunteer Work <i>4 years</i> <ul style="list-style-type: none">• Regular rescue driver for local animal shelter• Lead a weekly soccer& cricket club for fun and fitness.
2009-08 - 2019-03	Valuable Development Work <i>7 years</i> <ul style="list-style-type: none">• Received a 2009 Website of the Year Award for Best Navigation and Structure.• Facilitate monthly meetings of the Webfinity and Beyond web developers' club.• Regular attendee, Web Designers & Developers Meetups.

Certificates

2009-10	Versatile Solution: Emerging Talent Certified
2010-03	Agile & Scrum Practitioner
2005-04	US Accent Training Certified
1999-03	NCC Training Certified

Conferences

2014-10	CEBIT International Trade & Affairs
2015-06	Agile Project Management Summit
2016-05	2016 Industry: The Product Conference.

Courses

2018-05 - 2018-06	Aha Product Management Session
2019-01 - 2019-02	Vendasta