

We are looking for a

## Business Development Manager

For one of our clients, a multinational company specialized on market research of service quality and customer experience improvement.

### What would you do? Well, mostly you will be...

Researching and generating new leads;

Negotiating terms and conditions and close sales;

Assisting with the development of new business pitches and online presentations;

Reviewing sales performance, aiming to meet and exceed targets;

Attending team meetings and sharing best practice with colleagues;

Managing the full mix of inbound and outbound marketing activities.

### In order to get the job, you should have

Minimum 2 years experience in B2B sales;

Highly proficient computer skills including Microsoft Office;

Professional command of English and Romanian;

Excellent negotiation, communication and organizational skills.

# ABOUT LUGERA – THE PEOPLE REPUBLIC

## *In Romania since 2001*



### 10 offices in:

Arad, Braşov, Bucharest, Cluj-Napoca, Craiova,  
Oradea, Piteşti, Ploieşti, Sibiu, Timişoara



Total number of  
consultants & administrative personnel:

**170+**



**15,000**

Registered temporary employees



**Over 20,000**

employees for whom we monthly  
calculate salaries for

## Services:



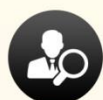
Search & selection



Payroll & personnel  
administration



Salary benchmarking



Executive search



Temporary staffing



Training



Mass recruitment



Outplacement and  
downsizing



Performance  
management

You can contact me for any other additional information at  
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**LUGERA**  
THE PEOPLE REPUBLIC