# VITHUSHAN ESAN

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### **SUMMARY OF QUALIFICATIONS**

- Developed excellent interpersonal and oral/written communication skills as an IIROC Licensed Investment Specialist
- Assisted with the preparation of CRA reports and analyzed financial documents as a CRA Appeals Officer
- Oversees production of a customized clothing brand while ensuring accuracy of every financial transaction at ME Customs
- Manages the finances and overall budget for ME Customs such as marketing, production costs and operating expenses
- Established objectives for the organization while working under pressure and meeting tight deadlines for JE investments
- Completed the Canadian Securities Course, Conduct and Practices Handbook, Derivatives and Fundamental Options Licensing Course

#### **EDUCATION**

## **Bachelor's degree in Business Administration**

Wilfrid Laurier University

Waterloo, ON September 2015 – August 2019

- Graduated with an Accounting Major and Economics Minor, with knowledge of Financial Management, Auditing,
  Organizational behavior, Marketing, Intermediate Accounting, Taxation, Economic Development and Statistics
- Placed as a finalist in the IKEA Sustainability Challenge by financially examining the annual reports of the company

### **Full Stack Flex Coding Bootcamp**

Toronto, ON

University of Toronto

January 2021 – Present

- Three-month program which emphasize on developing the skills to become a full stack web developer
- Learnt languages: HTML/CSS, JavaScript, jQuery, NodeJS, MySQL, MongoDB, ReactJS, Bootstrap, GitHub, Python

#### RELEVANT EXPERIENCE

## TD Wealth Financial Planning

Toronto, ON

Financial Planning Associate

April 2020 - October 2020

- Supported two Premier Financial Planners who each manage a multimillion-dollar investment portfolio
- Executed trades for clients on various mutual funds and GICs to meet their investment objectives
- Provided exceptional customer service to clients by addressing their concerns regarding their investment accounts

### **Bank of Montreal**

Toronto, ON

IIROC Licensed Investment Specialist, BMO Investorline

June 2019 – March 2020

- Executed trades on a variety of investment products such as stocks, bonds, options, mutual funds & GICs
- Proactively pursued sales opportunities and closed \$13 million in sales over two fiscal quarters
- Consistently provided exceptional customer service which resulted in achieving perfect scores on customer surveys

### **Canada Revenue Agency**

Toronto, ON

GST/HST Appeals Officer (Summer Intern)

May 2018 - August 2018

- Applied the Excise Tax Act to appeal CRA's audit decisions on claimants' New Housing Rebates
- Conducted interviews with taxpayers and their representatives to finalize an appeal decision
- Created detailed reports, letters and working papers which allowed for a strong case in each appeal decision

## ADDITIONAL EXPERIENCE

**M.E Customs** 

Toronto, ON

CEO & Co-Founder

March 2020- Present

- Oversees the production of a customized clothing brand to cater towards each individual customer preference
- Formulated and approved promotional campaigns and overall human resource planning to meet company objectives

### **JE Investments**

Toronto, ON

CFO & Co-Founder

August 2017 – April 2020

- Demonstrated accurate judgement when pursuing potential investment projects which led to a \$50,000 investment portfolio
- Established financial and administrative controls to ensure resources were used to implement organizational initiatives