

Europe TMT Sector M&A & Valuation TLDR - 2025-10-21

Europe TMT Sector

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1. 30-Second TL;DR

- Revolut raised \$3 billion, valuing the fintech at \$75 billion, aiming for U.S. expansion and AI integration.
- T-Mobile's discontinuation of its "Jump! On Demand" program signals a shift towards long-term financing, impacting customer flexibility.
- The TMT sector shows cautious optimism with an average EV/EBITDA multiple of 15.5x, driven by tech advancements but facing regulatory scrutiny and economic uncertainties.

2. 1-Minute TL;DR

- Revolut's recent \$3 billion funding round has propelled its valuation to \$75 billion, enhancing its position in the fintech space and facilitating U.S. market entry while integrating AI through its acquisition of Swifty.
- T-Mobile's end of the "Jump! On Demand" program reflects a strategic pivot towards stable revenue models, which may reduce customer flexibility and satisfaction.
- The TMT sector is characterized by cautious optimism, with an average EV/EBITDA multiple of 15.5x. High-growth areas like software (20.3x) and AI (22.5x) are attracting investor interest, while traditional sectors like telecom (9.8x) and media (12.1x) face challenges.
- Market dynamics are shaped by technological advancements, regulatory scrutiny, and economic uncertainties, influencing future M&A activities.

3. 2-Minute TL;DR

- Revolut's \$3 billion funding round, announced on October 17, 2025, has increased its valuation to \$75 billion, positioning it as a leading fintech in Europe. This funding will support its U.S. expansion and enhance its service offerings through AI integration following the acquisition of Swifty. However, risks include regulatory challenges and competition from established banks.
- T-Mobile's discontinuation of its "Jump! On Demand" program marks a significant shift in its customer

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engagement strategy, moving towards long-term financing plans. This change may enhance customer retention but could lead to dissatisfaction among tech enthusiasts who prefer flexibility.

- The TMT sector is navigating a landscape of cautious optimism, with an average EV/EBITDA multiple of 15.5x. High-growth sectors like software (20.3x) and AI (22.5x) command premiums, while traditional sectors like telecom (9.8x) and media (12.1x) trade at lower multiples due to slower growth prospects.

- Key market drivers include technological advancements and robust investment in tech and fintech, while headwinds consist of regulatory scrutiny and economic uncertainties. Analysts predict continued consolidation in the sector, emphasizing the importance of strategic partnerships and acquisitions for growth.