

# APAC TMT Sector M&A & Valuation TLDR - 2025-12-28

APAC TMT Sector

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## 1. 30-Second TL;DR

- Shanghai Commercial Bank partnered with HashKey Exchange for a HK\$1.6 billion investment to launch a co-branded credit card for digital asset investors, aiming to bridge traditional finance with digital assets.
- The TMT sector shows cautious optimism, with an average EV/EBITDA multiple of 16.2x, driven by growth in software (21.5x) and AI (24.0x), while telecom (10.2x) and media (11.5x) lag behind.
- Market dynamics are influenced by technological advancements, regulatory scrutiny, and economic uncertainties, shaping future M&A activities.

## 2. 1-Minute TL;DR

- Shanghai Commercial Bank's strategic partnership with HashKey Exchange involves a HK\$1.6 billion investment over five years to launch a co-branded credit card targeting digital asset investors, enhancing SCB's digital transformation.
- The TMT sector reflects cautious optimism, with an average EV/EBITDA multiple of 16.2x. High-growth sectors like software and AI command premiums, while traditional sectors like telecom and media face challenges.
- Key market drivers include technological advancements and increased investment, while headwinds consist of regulatory scrutiny and economic uncertainties, influencing M&A activities and valuations.

## 3. 2-Minute TL;DR

- Shanghai Commercial Bank's partnership with HashKey Exchange, announced on December 17, 2023, involves a HK\$1.6 billion investment to develop a co-branded credit card for digital asset investors. This strategic move aims to integrate traditional banking with digital finance, enhancing SCB's competitive edge. However, risks include integration challenges and regulatory compliance in the evolving digital asset landscape.
- The TMT sector is characterized by cautious optimism, with an average EV/EBITDA multiple of 16.2x. High-growth areas like software (21.5x) and AI (24.0x) attract investor interest, while traditional sectors

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like telecom (10.2x) and media (11.5x) trade at lower multiples due to slower growth prospects.

- Market dynamics are shaped by technological advancements, robust investment in tech, and regulatory scrutiny, which may hinder M&A activities. Analysts predict continued consolidation in the sector, particularly in high-growth areas like AI and fintech.
- Investors are advised to focus on high-growth sectors, monitor regulatory developments, and leverage technology partnerships to enhance market positioning. The evolving landscape presents both opportunities and challenges for stakeholders in the TMT sector.