

# APAC TMT Sector M&A & Valuation TLDR - 2025-12-12

APAC TMT Sector

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## 1. 30-Second TL;DR

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- Hong Kong Exchanges and Clearing launched the HKEX Tech 100 Index to attract tech investments, marking a shift towards innovation-driven growth.
- Asia's equity deals pipeline is robust, with \$267 billion expected in 2025, driven by IPOs in China and India, despite concerns over tech valuations.
- The TMT sector shows cautious optimism, with an average EV/EBITDA multiple of 15.5x, influenced by tech advancements and regulatory scrutiny.

## 2. 1-Minute TL;DR

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- The HKEX Tech 100 Index aims to enhance Hong Kong's market offerings by focusing on technology sectors like AI and biotech, although risks include market volatility and regulatory challenges.
- Asia's equity deals pipeline is projected at \$267 billion for 2025, led by significant IPOs in China and India, despite concerns about potential overvaluation in tech stocks.
- The TMT sector is characterized by cautious optimism, with an average EV/EBITDA multiple of 15.5x. High-growth sectors like software (20.3x) and AI (22.5x) command premiums, while traditional sectors like telecom (9.8x) and media (12.1x) face challenges.
- Key market drivers include technological advancements and interest rate expectations, while headwinds consist of regulatory scrutiny and economic uncertainties.

## 3. 2-Minute TL;DR

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- Hong Kong Exchanges and Clearing's launch of the HKEX Tech 100 Index represents a strategic initiative to pivot towards innovation-driven growth, focusing on technology sectors such as AI and electric vehicles. This move aims to attract investment and diversify the market, although it faces risks from market volatility and regulatory scrutiny.
- Asia's equity deals pipeline is expected to reach \$267 billion in 2025, driven by a strong recovery in IPOs, particularly in China and India. This growth reflects investor confidence, although concerns about

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tech stock valuations may temper enthusiasm.

- The TMT sector is navigating a landscape of cautious optimism, with an average EV/EBITDA multiple of 15.5x. High-growth sectors like software and AI are attracting premiums, while traditional sectors like telecom and media are trading at lower multiples due to slower growth prospects.
- Market dynamics are influenced by technological advancements and interest rate expectations, with the Federal Reserve's anticipated rate cuts providing optimism for investment. However, regulatory scrutiny and economic uncertainties pose significant headwinds.
- Investors and bankers should focus on earnings reports from key tech companies, assess regulatory risks, and explore strategic partnerships to enhance market positioning in this evolving environment.