

# APAC TMT Sector M&A & Valuation TLDR - 2025-12-06

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Generated on 2025-12-06

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## 1. 30-Second TL;DR

- UltraGreen.ai's IPO saw shares rise 11.7% on debut, reflecting strong investor confidence in AI-driven sustainability solutions.
- The TMT sector exhibits cautious optimism, with an average EV/EBITDA multiple of 15.5x, driven by tech advancements but tempered by regulatory scrutiny.
- Key sectors like AI (22.5x) and software (20.3x) command higher valuations, while telecom (9.8x) and media (12.1x) face challenges.

## 2. 1-Minute TL;DR

- UltraGreen.ai debuted on the SGX with an 11.7% increase in share price, indicating positive market reception for its AI sustainability focus.
- The TMT sector is characterized by cautious optimism, with an average EV/EBITDA multiple of 15.5x. High-growth areas like AI and software are attracting investor interest, while traditional sectors like telecom and media are trading lower due to slower growth.
- Market dynamics are influenced by technological advancements, regulatory scrutiny, and economic uncertainties, shaping future M&A activities and investment strategies.

## 3. 2-Minute TL;DR

- UltraGreen.ai's IPO marked a significant event in the TMT sector, with shares rising 11.7% on debut, showcasing investor confidence in its AI-driven solutions for environmental sustainability. The deal size remains undisclosed, but the positive market reaction suggests strong growth potential.
- The TMT sector is navigating a landscape of cautious optimism, with an average EV/EBITDA multiple of 15.5x. High-growth sectors like AI (22.5x) and software (20.3x) are attracting premiums, while traditional sectors like telecom (9.8x) and media (12.1x) are facing challenges due to slower growth prospects.
- Key market drivers include continuous technological advancements and robust investment in tech and

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fintech, while headwinds consist of regulatory scrutiny and economic uncertainties. Analysts predict ongoing consolidation in the sector, particularly in high-growth areas.

- The current banking pipeline reflects a dynamic landscape with live deals, mandated transactions, and active pitches, projecting approximately \$25 million in fees. Companies are advised to focus on high-growth areas, monitor regulatory developments, and leverage technology partnerships to enhance their market positioning.