

US Healthcare Sector M&A & Valuation TLDR - 2025-10-16

US Healthcare Sector

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1. 30-Second TL;DR

- Chandan Healthcare raised Rs104 crore (\$12.5 million) for expansion, partnering with Jeena Sikho Lifecare to enhance diagnostics across India.
- Sensi.AI secured \$45 million to improve home healthcare for seniors using AI technology.
- The healthcare sector shows cautious optimism, with an average EV/EBITDA multiple of 18.5x, driven by tech advancements but tempered by regulatory scrutiny and economic uncertainties.

2. 1-Minute TL;DR

- Chandan Healthcare's Rs104 crore (\$12.5 million) fund raise aims to expand its diagnostic services through a partnership with Jeena Sikho Lifecare, enhancing healthcare access in India.
- Sensi.AI's \$45 million funding round focuses on leveraging AI for in-home senior care, addressing the growing demand for elder care solutions.
- The healthcare sector is characterized by cautious optimism, with an average EV/EBITDA multiple of 18.5x. High-growth areas like home healthcare (20.0x) and digital health (28.5x) attract investor interest, while traditional sectors face challenges.
- Market dynamics are influenced by technological advancements, regulatory scrutiny, and economic uncertainties, shaping future M&A activities.

3. 2-Minute TL;DR

- Chandan Healthcare's recent approval of a Rs104 crore (\$12.5 million) fund raise is aimed at expanding its diagnostic capabilities through a strategic partnership with Jeena Sikho Lifecare, which will enhance service delivery across India. The deal size is categorized as small cap, and while specific valuation multiples are not disclosed, the expansion is expected to improve market access and operational efficiency. Risks include integration challenges and regulatory hurdles.
- Sensi.AI's \$45 million Series C funding round focuses on enhancing its AI-driven home healthcare technology for seniors. The startup has raised a total of \$98 million to date, aiming to address the

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increasing demand for elder care solutions. Risks include technology adoption challenges and competition from other health tech startups.

- The healthcare sector is navigating a landscape of cautious optimism, with an average EV/EBITDA multiple of 18.5x. High-growth sectors like home healthcare (20.0x) and digital health (28.5x) are attracting significant investment, while traditional sectors like pharmaceuticals (15.3x) and medical devices (12.8x) face challenges due to regulatory scrutiny and market saturation.

- Key market drivers include technological innovation and increased funding, while headwinds consist of regulatory challenges and economic uncertainties. Analysts predict continued consolidation in the sector, emphasizing the importance of strategic partnerships and investments in high-growth areas for future success.