

# Europe Industry Sector M&A & Valuation TLDR - 2025-10-28

*Europe Industry Sector*

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## 1. 30-Second TL;DR

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- Este Lauder and Shiseido are both exploring local manufacturing in India to tap into the growing luxury cosmetics market, aiming to reduce costs and enhance supply chain efficiency.
- The industrial sector shows cautious optimism, driven by energy transitions and technological advancements, with current EV/EBITDA multiples averaging 10.2x.
- Key trends include the rise of Industrial IoT and smart manufacturing, presenting M&A opportunities as companies adapt to sustainability demands.

## 2. 1-Minute TL;DR

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- Este Lauder is considering local manufacturing in India to capitalize on the luxury cosmetics market, while Shiseido is evaluating similar strategies to enhance its market presence. Both companies aim to reduce import duties and improve supply chain efficiency.
- The industrial sector is experiencing cautious optimism, with an average EV/EBITDA multiple of 10.2x, influenced by energy transitions and technological advancements. Key subsectors like aerospace and automotive are seeing growth due to increased investments in sustainable practices.
- Emerging trends such as Industrial IoT and smart manufacturing are reshaping the landscape, creating M&A opportunities as companies seek to innovate and meet sustainability goals.

## 3. 2-Minute TL;DR

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- Este Lauder is exploring local manufacturing in India to meet the rising demand for luxury cosmetics, aiming to reduce import duties and enhance supply chain efficiency. This strategic move is expected to position the company competitively in a market projected to reach \$4 billion by 2035. Risks include regulatory hurdles and competition from local brands.
- Similarly, Shiseido is evaluating local production to cater to the growing luxury market in India, which aligns with global trends of brands seeking local partnerships to enhance competitiveness. The risks for Shiseido include demand uncertainty and integration challenges with local partners.

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- The industrial sector is characterized by cautious optimism, with an average EV/EBITDA multiple of 10.2x, driven by energy transitions and technological advancements. Key subsectors such as aerospace and automotive are experiencing growth due to increased defense spending and the shift towards electric vehicles.
- Major trends like Industrial IoT and smart manufacturing are reshaping the industrial landscape, presenting M&A opportunities as companies adapt to sustainability demands. Investors are advised to focus on sectors aligning with the energy transition and to stay informed on regulatory changes that could impact investment decisions.