AtliQ Hardwares



FILTERS

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region All market All division All customer All

P & L

By Fiscal Months

All values are in USD

Quarters

2019

Q1 Q2 Metrics Sep Oct Nov Dec Jan Feb **Net Sales** 6.5M 8.0M 10.7M 11.4M 6.5M 6.1M COGS 3.8M 4.7M 6.3M 6.7M 3.9M 3.5M Gross Margin 2.6M 4.5M 4.7M 2.7M 2.6M 3.4M GM% 40.9% 42.0% 41.5% 41.4% 40.9% 41.9%

region All market All division All customer All FY

P & L

By Fiscal Months

All values are in USD

Quarters

2020

Q1 Q2 Feb Metrics Sep Oct Nov Dec Jan **Net Sales** 17.1M 20.6M 28.7M 29.9M 15.9M 17.1M COGS 10.6M 12.8M 18.1M 18.9M 10.7M 9.9M Gross Margin 6.5M 7.8M 10.6M 11.0M 6.5M 6.0M GM% 37.8% 37.8% 37.0% 36.8% 37.8% 37.7%

region All market All division All customer All

FY

P & L

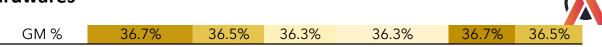
By Fiscal Months

2021 All values are in USD

Quarters

Q1 Q2 Metrics Sep Oct Nov Dec Jan Feb **Net Sales** 44.8M 54.6M 74.3M 78.1M 44.8M 41.8M COGS 28.4M 34.7M 47.4M 49.8M 26.5M 28.4M Gross Margin 16.4M 19.9M 27.0M 28.3M 16.4M 15.3M

AtliQ Hardwares



Net Sales Comparsion

21 VS 20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%
20 VS 19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%



Q3			Grand Total			
Mar	Apr	May	Jun	Jul	Aug	
6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

Q3	Q 4					Grand Total
Mar	Apr	May	Jun	Jul	Aug	
2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

Q3			Q 4			Grand Total
Mar	Apr	May	Jun	Jul	Aug	
44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M

AtliQ Hardwares

36.4% 36.3% 36.6% 36.4% 36.4% 36.3% 36.4%



1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%