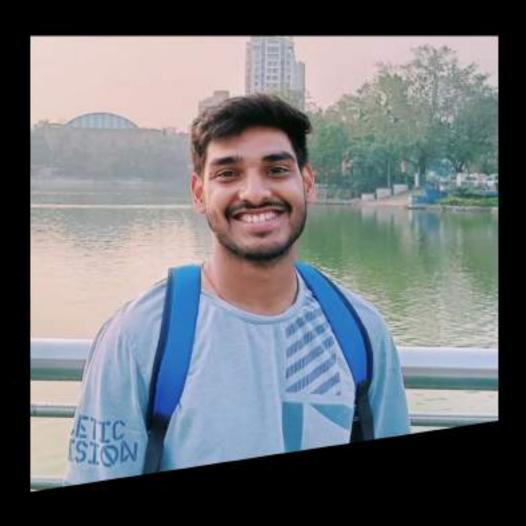
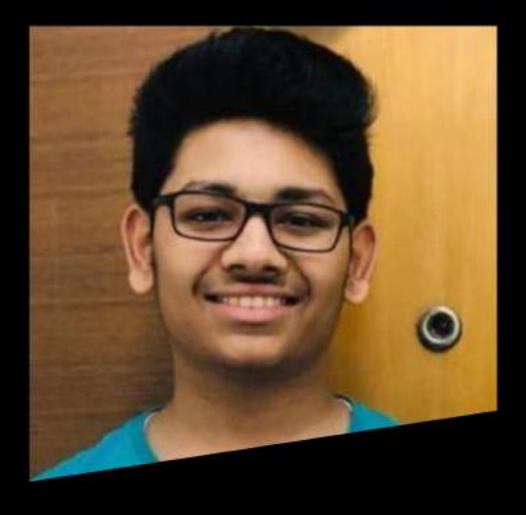


MEET THE TEAM







VIVEK GUPTA

CEO, Co-founder Expertise: Strategy, business development, and partnerships

ABHAY GUPTA

CTO, Co-founder Expertise: Technology, platform development, product management

HARSH PADYAL

CMO, Co-founder Expertise: Logistics, service operations, vendor management



THE ISSUE: PAIN POINTS FACED BY DRIVERS



Drivers often face vehicle breakdowns, flat tires, or mechanical failures during critical times like latenight travel, long-distance trips, or urgent meetings.



2

Existing solutions are inadequate and local garages are hard to locate, unreliable, and slow to respond



Technix offers a faster, more reliable solution through real-time location tracking and access to certified mechanics.



PRODUCT OVERVIEW

Technix offers a digital platform for on-demand vehicle assistance services. Key features include:

- Real-time GPS tracking to match drivers with nearby mechanics
- Verified mechanics offering high-quality roadside assistance
- Integrated emergency services, breakdown assistance, and routine vehicle maintenance
- Our technology ensures that drivers get immediate help wherever they are, at any time



BUSINESS MODEL

Technix operates on a two-sided marketplace model. This model ensures a steady revenue stream from both users and service providers

Our revenue streams include



SERVICE FEES

Mechanics pay a small commission (10-15%) on every service provided through Technix.



SUBSCRIPTION FEES

Users can subscribe to a premium plan (Rs. 500/year) for priority services and exclusive discounts



ADVERTISING

Local businesses and car accessory stores can advertise within the app.



MARKET OPPORTUNITY

9

India alone has over 100 million vehicles, and drivers frequently need assistance



We estimate that around 100,000 urban drivers will pay Rs. 500/year for Technix services, leading to a potential market of Rs. 50 million annually

COMPETITIVE LANDSCAPE

URBANCLAP: OFFERS A WIDE RANGE OF SERVICES, BUT LACKS THE FOCUS ON VEHICLE-SPECIFIC ASSISTANCE

LOCAL GARAGES: OFTEN UNRELIABLE AND LACK A STREAMLINED PROCESS FOR EMERGENCIES

TECHNIX DIFFERENTIATES ITSELF BY PROVIDING A TECH-DRIVEN, RELIABLE, AND IMMEDIATE SOLUTION

SPECIFICALLY FOR VEHICLE ISSUES

FINANCIALS (3-YEAR PROJECTION)

 Year 1: Rs. 2 million revenue, Rs. 1 million in OPEX (salaries, marketing, platform costs).

Year 2: Rs. 5 million revenue, Rs. 2.5 million OPEX.



Year 3: Rs. 10 million revenue, Rs. 5 million OPEX

FUNDING NEEDS & USE OF FUNDS



We are seeking Rs. 1 million in funding to:

- •- Expand user acquisition across major cities.
- •- Onboard more mechanics and improve service quality.
- •- Enhance app features such as route optimization and real-time analytics.
- •These funds will last 12 months.



•CURRENT EQUITY HOLDING:

- •- VIVEK GUPTA (CEO): 33.3%
- -- ABHAY GUPTA (CTO): 33.3%
- -- HARSH PADYAL (OPERATIONS): 33.3%

EQUITY STRUCTURE & FUNDRAISING

POST THIS FUNDING ROUND, WE AIM TO DILUTE AROUND 15% OF THE EQUITY FOR NEW INVESTORS.

