

Host Compe

Datas

Scripts

Inhs

Community •

Rupak Chakraborty

Logout



Completed • \$100,000 • 2,226 teams

Springleaf Marketing Response

Fri 14 Aug 2015 - Mon 19 Oct 2015 (2 months ago)

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Leaderboard

- 1. Asian Ensemble
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- 8. DP&MJ&JL&SS
- 9. Bibimoune
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Competition Details » Get the Data » Make a submission

Determine whether to send a direct mail piece to a customer

Springleaf puts the humanity back into lending by offering their customers personal and auto loans that help them take control of their lives and their finances. Direct mail is one important way Springleaf's team can connect with customers whom may be in need of a loan.



Direct offers provide huge value to customers who need them, and are a fundamental part of Springleaf's marketing strategy. In order to improve their targeted efforts, Springleaf must be sure they are focusing on the customers who are likely to respond and be good candidates for their services.

Using a large set of anonymized features, Springleaf is asking you to predict which customers will respond to a direct mail offer. You are challenged to construct new meta-variables and employ feature-selection methods to approach this dauntingly wide dataset.

Started: 2:23 pm, Friday 14 August 2015 UTC
Ended: 11:59 pm, Monday 19 October 2015 UTC (66 total days)
Points: this competition awarded standard ranking points
Tiers: this competition counted towards tiers

1,408 Scripts

Digging into Springleaf data 169 Votes / 4 months ago / RMarkdown

Fix-up city names (VAR_0200) 57 Votes / 3 months ago / R

Grouping Numerics - Springleaf

34 Votes / 3 months ago / RMarkdown

Reading Train and Test Using
Less Memory
11 Votes / 2 months ago / Python

XGB "Learning Rate / Eta Decay"
12 Votes / 3 months ago / Python

Visualizing NA values
9 Votes / 2 months ago / RMarkdown

Forum (200 topics) XGBoost test (0.78220) 35 days ago Logistic regression and Gaussian processes 54 days ago Team 60 days ago

Solution Sharing 2 months ago

Beating the Benchmark ;) 2 months ago

Experiences from a newbie 2 months ago

teams

players

entries

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