

LUCAS EDUARDO VIZENTIN DA SILVA

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Nationality: Brazilian / Italian

PERSONAL STATEMENT:

I am a very proactive person who is always attentive to adapt and thus provide my best for my goals.

In recent years I have been evolving a lot as a person and as a professional, becoming an increasingly capable leader in providing transparent and efficient leadership.

I have always looked for new areas of study and in recent years I have specialized in customer service and data analysis. Looking for a great theoretical basis for what I will apply in my daily life.

SKILLS and ACHIEVEMENTS:

- **Bartender - 5 years**
- **Barista - 2 years**
- **Customer Service - 5 years**
- **Data Analysis - 5 years**

EDUCATION:

- **Post-graduate in Full Stack Development Python (2024)**
- **Degree in Analysis and Development of Systems (2023)**
- **Certificate in Office2015 pro (2014)**

LANGUAGES:

- **Portuguese (Native)**
- **English (C1/C2)**
- **Spanish (B2)**
- **Italian (B1) - Learning**

WORK EXPERIENCE:

COMPANY NAME: Freelancer

LOCATION: Sinop, MT, Brazil

DATE: 04/04/2024 – 12/11/2024

TITLE: Software Developer

1. Chat-bot programming and implementation to the WhatsApp Business for a baby's clothes store called Catavento (Flet, Pandas, WhatsApp API – Python and MySQL).
2. Full stack system for trip agencies around Brazil for quotation of flexible tickets on money or fly points true the award system (Django, Seats Aero API, Skyscanner API, WhatsApp API – Python, JavaScript and PostgreSQL).
3. Website and WhatsApp Business integration with Meta ecosystem tools for a real estate called Flamboyants in Sinop, Mato Grosso, Brazil (Django, Pandas, Bootstrap, Meta API, WhatsApp API – Python, ReactJS, JavaScript and PostgreSQL).

COMPANY NAME: SSP – The Fallow Kitchen and Bar (Terminal 2)

LOCATION: Ireland, Dublin.

DATE: 28/04/2022 – 08/03/2024

TITLE: Duty Manager (Bar / Waiter)

1. **Duty Manager (09/2023 - 03/2024)**
 - Managed project requirements and shift scheduling.
 - Oversaw sales performance and monitored targets.
 - Designed and implemented staff performance training projects using Power BI.
2. **Team Leader (01/2023 - 08/2023)**
 - Supervised and led shifts, ensuring smooth operations.
 - Managed opening and closing procedures.
 - Trained and on-boarded new staff members.
 - Conducted ongoing training sessions to ensure team development and consistent performance.
3. **Floor Staff (04/2022 - 11/2022)**
 - Performed cleaning, table service, and cutlery polishing.
 - Provided bar service, including bartending and barista duties.
 - Training courses and learning trail.

COMPANY NAME: Marist St. Antonio

LOCATION: Sinop, MT, Brazil

DATE: 01/12/2019 – 10/11/2021

TITLE: Data Analyst

1. Acquisition of new families for the following school year.
2. Retention of families already enrolled in the institution.
3. Data analysis to improve and prioritize leads.
4. Creation of performance reports and conceptualization for each stage of campaigns.
5. Integrated work with marketing to acquire new leads and synchronize efforts between departments.
6. Development of strategies for acquisition and retention in collaboration with the institution's management.

COMPANY NAME: VS Imoveis

LOCATION: Sinop, MT, Brazil

DATE: 01/02/2019 – 10/11/2019

TITLE: Construction and Real Estate Pricing Consultant

1. Analyzed economic and market trends to provide clients with up-to-date advice on their real estate investments
2. Cultivated an extensive network of real estate agents, mortgage lenders, and other industry contacts to secure more sales opportunities
3. Developed relationships with local real estate agents and brokers to increase referrals and expand market reach