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| **Table / View Name** | **Used for** | **Additional Notes** |
| COUNTRIES | Storing geographical hierarchy and location data | Contains country codes, regions, and hierarchical relationships |
| CUSTOMERS | Managing customer information and demographics | Includes contact details, location, and customer attributes |
| CHANNELS | Tracking different sales channels | Contains direct, indirect, and other sales channel types |
| TIMES | Managing time-related dimensions | Includes date hierarchies (day, month, year) and fiscal periods |
| PRODUCTS | Storing product catalog information | Contains product details, categories, and pricing |
| PROMOTIONS | Managing promotional campaigns | Tracks promotion details, periods, and discounts |
| COSTS | Recording product cost information | Stores unit costs by product, time, and channel |
| SALES | Storing transaction records | Main fact table with sales quantities and amounts |
| PROFITS | Tracking profitability metrics | Contains profit calculations and margin data |