Analyze A/B Test Results

This project will assure you have mastered the subjects covered in the statistics lessons. The hope is to have this project be as comprehensive of these topics as possible. Good luck!

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Introduction

A/B tests are very commonly performed by data analysts and data scientists. It is important that you get some practice working with the difficulties of these

For this project, you will be working to understand the results of an A/B test run by an e-commerce website. Your goal is to work through this notebook to help the company understand if they should implement the new page, keep the old page, or perhaps run the experiment longer to make their decision.

As you work through this notebook, follow along in the classroom and answer the corresponding quiz questions associated with each question. The labels for each classroom concept are provided for each question. This will assure you are on the right track as you work through the project, and you can feel more confident in your final submission meeting the criteria. As a final check, assure you meet all the criteria on the https://review.udacity.com/#!/projects/37e27304-ad47-4eb0-a1ab-8c12f60e43d0/rubric).

Part I - Probability

To get started, let's import our libraries.

```
In [2]:
```

```
import pandas as pd
import numpy as np
import random
import matplotlib.pyplot as plt
%matplotlib inline
#We are setting the seed to assure you get the same answers on quizzes as we set up
random.seed(42)
```

- 1. Now, read in the ab data.csv data. Store it in df. Use your dataframe to answer the questions in Quiz 1 of the classroom.
- a. Read in the dataset and take a look at the top few rows here:

```
In [3]:
```

```
df = pd.read_csv('ab_data.csv')
df.head()
```

Out[3]:

	user_id	timestamp	group	landing_page	converted
0	851104	2017-01-21 22:11:48.556739	control	old_page	0
1	804228	2017-01-12 08:01:45.159739	control	old_page	0
2	661590	2017-01-11 16:55:06.154213	treatment	new_page	0
3	853541	2017-01-08 18:28:03.143765	treatment	new_page	0
4	864975	2017-01-21 01:52:26.210827	control	old_page	1

b. Use the below cell to find the number of rows in the dataset.

```
In [4]:
```

```
df.shape
Out[4]:
(294478, 5)
```

c. The number of unique users in the dataset.

```
In [5]:
```

```
users = df['user_id'].nunique()
users
Out[5]:
```

Out[5]

290584

d. The proportion of users converted.

Out[14]:

Int64Index([773192], dtype='int64')

```
In [6]:
converted = df['user id'][(df.converted == True)].nunique()
prop conv = converted/users
print(prop_conv)
0.12104245244060237
e. The number of times the new_page and treatment don't line up.
In [7]:
#count control in group if new page in landing page column. count treatment in group if old page in landing page column.
#sum them
count_to = df[(df.group == 'treatment') & (df.landing_page == 'old_page')].count()
count_cn = df[(df.group == 'control') & (df.landing_page == 'new_page')].count()
dont_line_up = count_to['group'] + count_cn['group']
dont_line_up
Out[7]:
3893
f. Do any of the rows have missing values?
In [8]:
df.isna().sum()
Out[8]:
                  0
user id
timestamp
                  0
group
                  0
landing page
                  0
converted
                  0
dtype: int64
2. For the rows where treatment is not aligned with new_page or control is not aligned with old_page, we cannot be sure if this row truly received the new or old
page. Use Quiz 2 in the classroom to provide how we should handle these rows.
a. Now use the answer to the quiz to create a new dataset that meets the specifications from the quiz. Store your new dataframe in df2.
In [9]:
df2 = df #new dataframe df2 based on original
In [10]:
df2 = df2.drop(df2[(df2.group == 'treatment') & (df2.landing_page == 'old_page')].index) #drop no align treatment
In [111:
df2 = df2.drop(df2[(df2.group == 'control') & (df2.landing_page == 'new_page')].index) #drop no align control
In [12]:
# Double Check all of the correct rows were removed - this should be 0
df2[((df2['group'] == 'treatment') == (df2['landing_page'] == 'new_page')) == False].shape[0]
Out[12]:
0
3. Use df2 and the cells below to answer questions for Quiz3 in the classroom.
a. How many unique user_ids are in df2?
In [13]:
df2['user_id'].nunique()
Out[13]:
290584
b. There is one user_id repeated in df2. What is it?
In [14]:
df2.user id.value counts().loc[lambda x: x>1].index
```

c. What is the row information for the repeat user id?

```
In [15]:
df2.loc[df['user id'] == 773192]
```

Out[15]:

converted	landing_page	group	timestamp	user_id	
0	new_page	treatment	2017-01-09 05:37:58.781806	773192	1899
0	new_page	treatment	2017-01-14 02:55:59.590927	773192	2893

d. Remove one of the rows with a duplicate user_id, but keep your dataframe as df2.

```
In [16]:

df2 = df2.drop([1899]) #drop 1899
df2.loc[df2['user_id'] == 773192] #check if dropped
```

Out[16]:

	user_id	timestamp	group	landing_page	converted
2893	773192	2017-01-14 02:55:59.590927	treatment	new page	0

- 4. Use df2 in the below cells to answer the quiz questions related to Quiz 4 in the classroom.
- a. What is the probability of an individual converting regardless of the page they receive?

In [17]:

```
#Divide number of converted with all users
users2 = df2['user_id'].nunique()
converted2 = df['user_id'][(df.converted == True)].nunique()

prop_conv2 = converted2/users2
prop_conv2
```

Out[17]:

In [18]:

0.12104245244060237

b. Given that an individual was in the <code>control</code> group, what is the probability they converted?

```
df2['converted'][df2.group == 'control'].mean()
```

```
Out[181:
```

0.1203863045004612

c. Given that an individual was in the treatment group, what is the probability they converted?

```
In [19]:
```

```
df2['converted'][df2.group == 'treatment'].mean()
Out[19]:
```

0.11880806551510564

d. What is the probability that an individual received the new page?

```
In [20]:
```

```
#Divide number of cases where landing_page is new_page with all users.
df2['user_id'][df2.landing_page == 'new_page'].nunique() / users2
```

Out[20]:

0.5000619442226688

e. Consider your results from a. through d. above, and explain below whether you think there is sufficient evidence to say that the new treatment page leads to more conversions.

The conversation rate for control group is about 12.0% and for the treatment group 11.9%. This does not give enough evidence to state that the new pagehas a significantly higher convertion rate, rather it performs equally to the old page. Portion of visitors to each page was approximately 50% so it can be considered a fair judgement. I would suggest to continue exploring the other columns in the dataset to see if for example time of visit affected the convertion rate. Based on the result from the view created in the cells above there is not enough evidence to reject the old page, yet if there is a wish to change, because you want to, there is nothing from this test showing it would result in drop of convertion. Maybe flip a coin if you have a hard time to chose to stay or go:)

Part II - A/B Test

Notice that because of the time stamp associated with each event, you could technically run a hypothesis test continuously as each observation was observed.

However, then the hard question is do you stop as soon as one page is considered significantly better than another or does it need to happen consistently for a certain amount of time? How long do you run to render a decision that neither page is better than another?

These questions are the difficult parts associated with A/B tests in general.

1. For now, consider you need to make the decision just based on all the data provided. If you want to assume that the old page is better unless the new page proves to be definitely better at a Type I error rate of 5%, what should your null and alternative hypotheses be? You can state your hypothesis in terms of words or in terms of p_{old} and p_{new} , which are the converted rates for the old and new pages.

HO (Null) = P.old >= P.new H1 (Alternative)= P.old < P.new Old version is equal or better than the new one.

2. Assume under the null hypothesis, p_{new} and p_{old} both have "true" success rates equal to the **converted** success rate regardless of page - that is p_{new} and p_{old} are equal. Furthermore, assume they are equal to the **converted** rate in **ab_data.csv** regardless of the page.

Use a sample size for each page equal to the ones in ab_data.csv.

Perform the sampling distribution for the difference in converted between the two pages over 10,000 iterations of calculating an estimate from the null.

Use the cells below to provide the necessary parts of this simulation. If this doesn't make complete sense right now, don't worry - you are going to work through the problems below to complete this problem. You can use **Quiz 5** in the classroom to make sure you are on the right track.

a. What is the **convert rate** for p_{new} under the null?

convert_rate = df2['converted'].mean()

In [21]:

convert_rate

```
Out[21]:
0.11959708724499628
b. What is the convert rate for p_{old} under the null?
In [22]:
convert_rate
Out[22]:
0.11959708724499628
c. What is n_{new}?
In [23]:
#all users that received the new page
new_count = df2['user_id'][df2.landing_page == 'new_page'].count()
new count
Out[23]:
145310
d. What is n_{old}?
In [24]:
#all users that received the old page
old_count = df2['user_id'][df2.landing_page == 'old_page'].count()
old_count
Out[24]:
145274
```

e. Simulate n_{new} transactions with a convert rate of p_{new} under the null. Store these n_{new} 1's and 0's in **new_page_converted**.

In [25]:

```
new_page_converted = np.random.binomial(1, convert_rate, new_count)
p_new = new_page_converted.mean()
p_new
```

Out[25]:

0.11992292340513386

f. Simulate n_{old} transactions with a convert rate of p_{old} under the null. Store these n_{old} 1's and 0's in old_page_converted.

In [26]:

```
old_page_converted = np.random.binomial(1, convert_rate, old_count)
p_old = old_page_converted.mean()
p_old
```

Out[26]:

0.11880997287883585

g. Find p_{new} - p_{old} for your simulated values from part (e) and (f).

In [27]:

```
# pnew - pold means calculating obs_diff - gotten from case study
# Create dataframe with all control records
old_df2 = df2.query('landing_page == "old_page"')

# Compute completion rate
p_old = old_df2['converted'].mean()

# Create dataframe with all experiment records
new_df2 = df2.query('landing_page == "new_page"')

# Compute completion rate
p_new = new_df2['converted'].mean()

# Compute observed difference in completion rates
obs_diff = p_new - p_old

# Display observed difference in completion rates
obs_diff
```

Out[27]:

-0.0015782389853555567

h. Simulate 10,000 p_{new} - p_{old} values using this same process similarly to the one you calculated in parts **a. through g.** above. Store all 10,000 values in a numpy array called **p_diffs**.

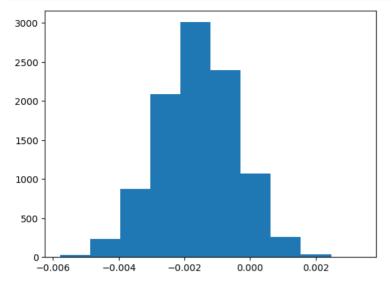
In [28]:

```
p_diffs = []
new_converted_simulation = np.random.binomial(new_count, p_new, 10000)/new_count
old_converted_simulation = np.random.binomial(old_count,p_old, 10000)/old_count
p_diffs = new_converted_simulation - old_converted_simulation
```

i. Plot a histogram of the **p_diffs**. Does this plot look like what you expected? Use the matching problem in the classroom to assure you fully understand what was computed here.

```
In [29]:
```

```
p_diffs = np.array(p_diffs)
plt.hist(p_diffs); #not distributed under the null therefore, see next cell
```

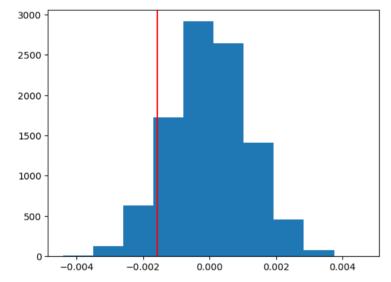


In [30]:

```
# create distribution under the null hypothesis
null_vals = np.random.normal(0, p_diffs.std(), p_diffs.size)

#plot null distribution for p_diffs
plt.hist(null_vals);

#plot line for observed diffs
plt.axvline(obs_diff, c='red'); #expected -0.0015 - yes
```



 $j. \ What \ proportion \ of \ the \ \textbf{p_diffs} \ are \ greater \ than \ the \ actual \ difference \ observed \ in \ \textbf{ab_data.csv?}$

```
In [31]:
```

```
# compute p value
(null_vals > obs_diff).mean()
Out[31]:
```

0.9101

k. In words, explain what you just computed in part j. What is this value called in scientific studies? What does this value mean in terms of whether or not there is a difference between the new and old pages?

The p-value, a number between 0 and 1, is the probability which shows the chance of observing a specific statistic data. With the p-value we can see if the null is in favor of the alternative. A p-value higher than 0.05 (5%) which is a threshold for Type 1 error, means that we fail to reject the null. 0.9 is far over 0.05 which indicate we should not accept the alternative. Because the p-value is large, we have evidence that our statistic was likely to not come from the null hypothesis. Therefore, we do not have evidence to reject the null.

I. We could also use a built-in to achieve similar results. Though using the built-in might be easier to code, the above portions are a walkthrough of the ideas that are critical to correctly thinking about statistical significance. Fill in the below to calculate the number of conversions for each page, as well as the number of individuals who received each page. Let n_old and n_new refer the the number of rows associated with the old page and new pages, respectively.

In [32]:

```
import statsmodels.api as sm
from statsmodels.stats.proportion import proportions_ztest

convert_old = df2.query('landing_page == "old_page"')['converted'].sum()
convert_new = df2.query('landing_page == "new_page"')['converted'].sum()
```

m. Now use stats.proportions_ztest to compute your test statistic and p-value. Here (http://knowledgetack.com/python/statsmodels/proportions_ztest/) is a helpful link on using the built in.

In [33]:

```
#using this input page instead of yours (which led to a 404)
#https://www.statsmodels.org/dev/generated/statsmodels.stats.proportion.proportions_ztest.html#statsmodels.stats.proportion.pro
z_score, p_value = sm.stats.proportions_ztest([convert_old,convert_new],[old_count,new_count], alternative='smaller')
print(z_score, p_value)
```

1.3109241984234394 0.9050583127590245

n. What do the z-score and p-value you computed in the previous question mean for the conversion rates of the old and new pages? Do they agree with the findings in parts **j.** and **k.**?

Answer found here: https://statisticsbyjim.com/basics/z-score/ (https://statisti

Part III - A regression approach

- 1. In this final part, you will see that the result you acheived in the previous A/B test can also be acheived by performing regression.
- a. Since each row is either a conversion or no conversion, what type of regression should you be performing in this case?

Logistic regression, because we will compare an either or situation

b. The goal is to use **statsmodels** to fit the regression model you specified in part **a.** to see if there is a significant difference in conversion based on which page a customer receives. However, you first need to create a column for the intercept, and create a dummy variable column for which page each user received. Add an **intercept** column, as well as an **ab_page** column, which is 1 when an individual receives the **treatment** and 0 if **control**.

In [34]:

```
df3 = df2
df3.head()
```

Out[34]:

converted	landing_page	group	timestamp	user_id	
0	old_page	control	2017-01-21 22:11:48.556739	851104	0
0	old_page	control	2017-01-12 08:01:45.159739	804228	1
0	new_page	treatment	2017-01-11 16:55:06.154213	661590	2
0	new_page	treatment	2017-01-08 18:28:03.143765	853541	3
1	old_page	control	2017-01-21 01:52:26.210827	864975	4

```
In [35]:
```

```
import statsmodels.api as sm
#dummy variables
df3['ab_page'] = pd.get_dummies(df['group'])['treatment']
df3[['notconverted', 'converted']]= pd.get_dummies(df['converted'])
df3=df3.drop('notconverted', axis=1)
df3.head()
```

Out[35]:

user_id	timestamp	group	landing_page	converted	ab_page
0 851104	2017-01-21 22:11:48.556739	control	old_page	0	0
1 804228	2017-01-12 08:01:45.159739	control	old_page	0	0
2 661590	2017-01-11 16:55:06.154213	treatment	new_page	0	1
3 853541	2017-01-08 18:28:03.143765	treatment	new_page	0	1
4 864975	2017-01-21 01:52:26.210827	control	old_page	1	0

In [36]:

```
#intercept add
df3['intercept'] = 1
```

c. Use **statsmodels** to import your regression model. Instantiate the model, and fit the model using the two columns you created in part **b.** to predict whether or not an individual converts.

```
In [37]:
```

d. Provide the summary of your model below, and use it as necessary to answer the following questions.

In [38]:

```
results.summary()

/Users/bealundgren/opt/anaconda3/lib/python3.9/site-packages/statsmodels/base/model.py:592: HessianInversionWarni
ng: Inverting hessian failed, no bse or cov_params available
warnings.warn('Inverting hessian failed, no bse or cov_params '
```

/Users/bealundgren/opt/anaconda3/lib/python3.9/site-packages/statsmodels/base/model.py:592: HessianInversionWarning: Inverting hessian failed, no bse or cov_params available

warnings.warn('Inverting hessian failed, no bse or cov_params '

/Users/bealundgren/opt/anaconda3/lib/python3.9/site-packages/statsmodels/discrete/discrete_model.py:3511: Runtime Warning: divide by zero encountered in double_scalars

return 1 - self.llf/self.llnull

Out[38]:

Logit Regression Results

```
Dep. Variable:
                       converted No. Observations:
                                                         290584
                                      Df Residuals:
                                                         290582
         Model:
                            Logit
        Method:
                            MLE
                                         Df Model:
          Date: Tue, 07 Feb 2023
                                    Pseudo R-squ.:
                                                             inf
          Time:
                        19:28:53
                                   Log-Likelihood: -1.3030e+08
     converged:
                            True
                                           LL-Null:
                                                         0.0000
Covariance Type:
                                       LLR p-value:
                                                          1.000
                       nonrobust
                                 z P>|z| [0.025 0.975]
            coef std err
                   0.008 -246.669 0.000 -2.005 -1.973
intercept -1.9888
ab_page -0.0150
                   0.011
                           -1.311 0.190 -0.037 0.007
```

In [39]:

```
#to exponentiate
np.exp(-1.9888), np.exp(-0.0150)
```

Out[39]:

 $(0.13685955841614492,\ 0.9851119396030626)$

e. What is the p-value associated with ab page? Why does it differ from the value you found in Part II?

Hint: What are the null and alternative hypotheses associated with your regression model, and how do they compare to the null and alternative hypotheses in the Part II?

AB page p-value is 0.190. A logistic regression test only compare two options - if they are equal or not. Written as an hypothese test it should be described as Null being equal to zero and the Alternative being different (not equal) to zero. In Part II the test had an directo to look at if Null was being equal or larger than zero and the Alternative being less than zero.

f. Now, you are considering other things that might influence whether or not an individual converts. Discuss why it is a good idea to consider other factors to add into your regression model. Are there any disadvantages to adding additional terms into your regression model?

The result from both tests show quite equal spread even though the regression show to go for the new page. Adding other factors can bring more clarity but than one need to look out for multicollinearity, which means several independent variables (x) in a model are correlated.

g. Now along with testing if the conversion rate changes for different pages, also add an effect based on which country a user lives. You will need to read in the **countries.csv** dataset and merge together your datasets on the approportate rows. Here (https://pandas.pydata.org/pandas-docs/stable/generated/pandas.DataFrame.join.html) are the docs for joining tables.

Does it appear that country had an impact on conversion? Don't forget to create dummy variables for these country columns - Hint: You will need two columns for the three dummy variables. Provide the statistical output as well as a written response to answer this question.

```
In [57]:
```

```
countries_df = pd.read_csv('./countries.csv')
df_new = countries_df.set_index('user_id').join(df3.set_index('user_id'), how='inner')
```

In [601:

```
# Create the necessary dummy variables
df_new[['CA', 'UK', 'US']] = pd.get_dummies(df_new['country'])
#df_new = df_new.join(country_dummies)
df_new.head()
```

Out[60]:

	country	timestamp	group	landing_page	converted	ab_page	intercept	CA	US	UK
user_id										
834778	UK	2017-01-14 23:08:43.304998	control	old_page	0	0	1	0	0	1
928468	US	2017-01-23 14:44:16.387854	treatment	new_page	0	1	1	0	1	0
822059	UK	2017-01-16 14:04:14.719771	treatment	new_page	1	1	1	0	0	1
711597	UK	2017-01-22 03:14:24.763511	control	old_page	0	0	1	0	0	1
710616	UK	2017-01-16 13:14:44.000513	treatment	new_page	0	1	1	0	0	1

In [63]:

```
# Fit Your Linear Model And Obtain the Results
df_new['intercept'] = 1
logit_m = sm.Logit(df_new['converted'], df_new[['intercept', 'ab_page', 'UK', 'US']])
results = logit_m.fit()
results.summary()
```

Optimization terminated successfully.

Current function value: 448.436079

Iterations 6

/Users/bealundgren/opt/anaconda3/lib/python3.9/site-packages/statsmodels/base/model.py:592: HessianInversionWarning: Inverting hessian failed, no bse or cov_params available

warnings.warn('Inverting hessian failed, no bse or cov_params '

/Users/bealundgren/opt/anaconda3/lib/python3.9/site-packages/statsmodels/base/model.py:592: HessianInversionWarning: Inverting hessian failed, no bse or cov_params available

warnings.warn('Inverting hessian failed, no bse or cov_params '

/Users/bealundgren/opt/anaconda3/lib/python3.9/site-packages/statsmodels/discrete/discrete_model.py:3511: Runtime Warning: divide by zero encountered in double_scalars

return 1 - self.llf/self.llnull

Out.[631:

Logit Regression Results

Dep. Variable:		cc	nverted	No. Ob	servatio	ns:	290584		
Model:			Logit	Df	Residua	als:	290580		
Method:			MLE		Df Mod	lel:		3	
Date:		Tue, 07 F	eb 2023	Pseu	ıdo R-sq	ıu.:		inf	
Time:		1	9:45:19	Log-Likelihood:			-1.30	031e+08	
con	verged:		True		LL-N	ull:		0.0000	
Covariance Type:		nonrobust		LI	R p-val	ue:		1.000	
coef		std err	z	P> z	[0.025	0.97	75]		
intercept	-2.0300	0.027	-76.249	0.000	-2.082	-1.9	78		
ab_page	-0.0149	0.011	-1.307	0.191	-0.037	0.0	07		
UK	0.0506	0.028	1.784	0.074	-0.005	0.1	06		

US 0.0408 0.027 1.516 0.130 -0.012 0.093

In [64]:

np.exp(results.params)

Out[64]:

intercept 0.131332 ab_page 0.985168 UK 1.051944 US 1.041599 dtype: float64

h. Though you have now looked at the individual factors of country and page on conversion, we would now like to look at an interaction between page and country to see if there significant effects on conversion. Create the necessary additional columns, and fit the new model.

Provide the summary results, and your conclusions based on the results.

In [66]:

```
#Additional columns
df_new['CA_ab_page'] = df_new['CA'] * df_new['ab_page']
df_new['US_ab_page'] = df_new['US'] * df_new['ab_page']
df_new['UK_ab_page'] = df_new['UK'] * df_new['ab_page']

df_new.head()
```

Out[66]:

	country	timestamp	group	landing_page	converted	ab_page	intercept	CA	US	UK	CA_ab_page	UK_ab_page	US_ab_page
user_id	I												
834778	UK	2017-01-14 23:08:43.304998	control	old_page	0	0	1	0	0	1	0	0	0
928468	US	2017-01-23 14:44:16.387854	treatment	new_page	0	1	1	0	1	0	0	0	1
822059	UK	2017-01-16 14:04:14.719771	treatment	new_page	1	1	1	0	0	1	0	1	0
711597	UK	2017-01-22 03:14:24.763511	control	old_page	0	0	1	0	0	1	0	0	0
710616	uK	2017-01-16 13:14:44.000513	treatment	new_page	0	1	1	0	0	1	0	1	0

```
In [67]:
```

```
#fit the new model
df new['intercept'] = 1
lm = sm.Logit(df_new['converted'], df_new[['intercept', 'ab_page', 'UK', 'US', 'UK_ab_page', 'US_ab_page']])
results = lm.fit()
results.summarv()
Optimization terminated successfully.
        Current function value: 448.445345
        Tterations 6
ng: Inverting hessian failed, no bse or cov_params available
 warnings.warn('Inverting hessian failed, no bse or cov_params '
/Users/bealundgren/opt/anaconda3/lib/python3.9/site-packages/statsmodels/base/model.py:592: HessianInversionWarni
ng: Inverting hessian failed, no bse or cov_params available
 warnings.warn('Inverting hessian failed, no bse or cov_params '
/Users/bealundgren/opt/anaconda3/lib/python3.9/site-packages/statsmodels/discrete/discrete model.py:3511: Runtime
Warning: divide by zero encountered in double scalars
 return 1 - self.llf/self.llnull
Out.[671:
Logit Regression Results
```

Dep. Varia	ep. Variable:		rted No.	Observ	290584		
Model:		L	.ogit	Df Res	siduals:	290578	
Meth	od:	ı	MLE	Df	Model:		5
D	ate: Tue,	07 Feb 2	.023 F	eseudo	R-squ.:		inf
Time:		19:4	6:10 L	.og-Like	elihood:	-1.3031	e+08
converged:			True		LL-Null:	0.0000	
Covariance Type:		nonrobust [LLR p	LLR p-value:		1.000
	coef	std err	z	P> z	[0.025	0.975]	
intercept	-2.0040	0.036	-55.008	0.000	-2.075	-1.933	
ab_page	-0.0674	0.052	-1.297	0.195	-0.169	0.034	
UK	0.0118	0.040	0.296	0.767	-0.066	0.090	
US	0.0175	0.038	0.465	0.642	-0.056	0.091	
UK_ab_page	0.0783	0.057	1.378	0.168	-0.033	0.190	
	0.0.00						

The logistic regression shows that there are no significant difference between the old page or new page even when adding the country factor, only the intercept has a p value of zero indicating that country origin is not a significant factor for predicting higher convertion. To sum up, the p-values do not provide a statistical basis to reject the null hypothesis, based on previously mentioned that it needs to fall under the Type 1 error rate of 5% to reject the alternative instead. So from all of the computed tests done here there are no evidence in favor of the alternative. Yet, in practice there might be business requirements driving towards chosing the alternative. If that is the case, there is really nothing in these tests that statistically shows it would be a notable loss in convertions. Yet, considering all test performed it seems the old page is being more converted into and therefor wins the battle.

Conclusions

Congratulations on completing the project!

Gather Submission Materials

Once you are satisfied with the status of your Notebook, you should save it in a format that will make it easy for others to read. You can use the **File -> Download as -> HTML (.html)** menu to save your notebook as an .html file. If you are working locally and get an error about "No module name", then open a terminal and try installing the missing module using <code>pip install <module_name></code> (don't include the "<" or ">" or any words following a period in the module name).

You will submit both your original Notebook and an HTML or PDF copy of the Notebook for review. There is no need for you to include any data files with your submission. If you made reference to other websites, books, and other resources to help you in solving tasks in the project, make sure that you document them. It is recommended that you either add a "Resources" section in a Markdown cell at the end of the Notebook report, or you can include a readme.txt file documenting your sources.

Submit the Project

When you're ready, click on the "Submit Project" button to go to the project submission page. You can submit your files as a .zip archive or you can link to a GitHub repository containing your project files. If you go with GitHub, note that your submission will be a snapshot of the linked repository at time of submission. It is recommended that you keep each project in a separate repository to avoid any potential confusion: if a reviewer gets multiple folders representing multiple projects, there might be confusion regarding what project is to be evaluated.

It can take us up to a week to grade the project, but in most cases it is much faster. You will get an email once your submission has been reviewed. If you are having any problems submitting your project or wish to check on the status of your submission, please email us at dataanalyst-project@udacity.com (mailto:dataanalyst-project@udacity.com). In the meantime, you should feel free to continue on with your learning journey by beginning the next module in the program.

In []: