

Bhushan Sardesai

Leading a team of Humans and AI Agents

Practice Head - AI and Innovation

bhushansardesai@gmail.com

<https://www.linkedin.com/in/bhushansardesai/>

+91 989 018 7236

Recognized as a top 5% performer in my current company, I specialize in unlocking the untapped potential of AI systems in customer businesses to drive measurable, value-centric outcomes.

Core Competencies

AI & Emerging Tech	Advisory & Consulting	Presales Solutioning & Sales Enablement
AI Opportunity Identification	Problem Statement Framing	Techno-functional solutioning
Evaluating AI Readiness and Scalability	Current State Assessments	Proposals, Project planning, Estimation & SoW creation
Agentic Systems Development	To-be Roadmap Development, and Value Design	Customer demos and sales pitches
Emerging Tech Integration (ML, IIoT, Digital Twin)	Maturity Models / Frameworks	Sales collaterals - case studies, pre-sales artifacts
Saviant Labs Leadership	Thought Leadership and GTM	Prototypes, PoCs and PoVs (proof of value)
Innovation-Incubation-Adoption Cycle Ownership	Upsell/Cross Sell Opportunity Identification and GTM	

Professional Experience

Education: BE, MBA

Jun'19 – Present	Practice Head – AI & Innovation (Advisory Presales)	Saviant Consulting
	<ul style="list-style-type: none">Saviant Consulting is a technology services company that builds software products and data solutions for its customers.40% MRR Growth and 2x Pipeline Expansion: Converted 7/7 leads in 2024 to improve MRR and contributed to significant pipeline growth.Built 4 AI Agentic Systems: Automated half of Sales & Marketing operations, speeding up campaign rollouts by 2x and boosting outreach success rates by 30%.Helped Win Top Innovative Company Award by CII: Through the innovations developed by me including AI related innovations.Impactful Thought Leadership: Featured in an Economic Times video, articles, solution offerings and podcast with more in pipeline for industry audiences.Built a complete digital playbook for OEM Manufacturers that includes Software Product Strategy, Current State Assessments, Roadmap and Value Design, Execution Frameworks.Interviewed 100+ business analysts, groomed selected ones into becoming A+ performers.Worked with some of the worlds renowned companies – large and medium enterprises<ul style="list-style-type: none">Largest bearing manufacturing company (Product: Ball Bearings)World leader in beauty products, World's largest food and beverage companyRemote monitoring cathodic protection company (Product: Multimeters)Wireless fire suppression systems company (Product: Fire alarm systems)	
Jul'17 – Jul'19	Digital Transformation Lead (Manufacturing - COTS Implementation)	Aryan Pumps
Jun'15 – Jul'17	Business Analyst (Transportation Consulting Practice)	Tata Consultancy Services
Aug'10 – May'13	Programmer Analyst (Data Warehousing & Business Intelligence)	Cognizant