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Hello Ma'am,

Thank you for the invitation to conduct a guest lecture at Walchand College of Engineering.

Over the last few years, I have been in multiple roles including Practice Head – Data Analytics that primarily focused on Data Engineering and Data Visualization.

At present, I lead the AI and Innovation department at Saviant Consulting. Over the past couple of years, I was able to drive multiple initiatives related to advanced technology and achieve good results.

Here are some recent examples:

- As the AI & Innovation Head, helped my current company, Saviant Consulting, win the **Most Innovative Company Award by CII** in Dec 2024. [Click here for details.](#)
- Built **AI Systems** (ICP Categorisation, Competitor Analysis, Red Flag Monitoring, Automated Maturity Assessments, Market Intelligence System) that now drive 50% of internal work of Sales and Marketing teams that is helping them in **Faster GTM** of Campaigns, **2x Outreach** and improved **Sales Velocity**.
- Was chosen to represent the company in an **Economic Times** video where I spoke about how I ensure project success through value design: [Watch here](#)
- Was **one of only two people**, other being Saviant's Vice President, nominated to represent the company at an external podcast. In the episode, I spoke at length about decision science: [Watch here](#)
- Built a **CXO level assessment** to assess **current digital maturity of equipment and instrument manufacturing companies**, that helps design a roadmap for future growth: [Assessment Link](#)
- Hired and groomed senior talent to build high performance teams. I share my learnings and experiences through LinkedIn Articles. [Click here to read.](#)

I am excited by the prospect of sharing my experience with the students.

Sincerely,

Bhushan Sardesai

****PS:** I am a former **top-15 India lawn tennis player** and attribute many of my professional qualities — discipline, leadership, and resilience — to my tennis background. A short write-up about my tennis journey that appeared in the Times of India can be [accessed here](#). I also hosted a tennis podcast, just for fun, in 2023 which can be accessed at tennisbytes.com.