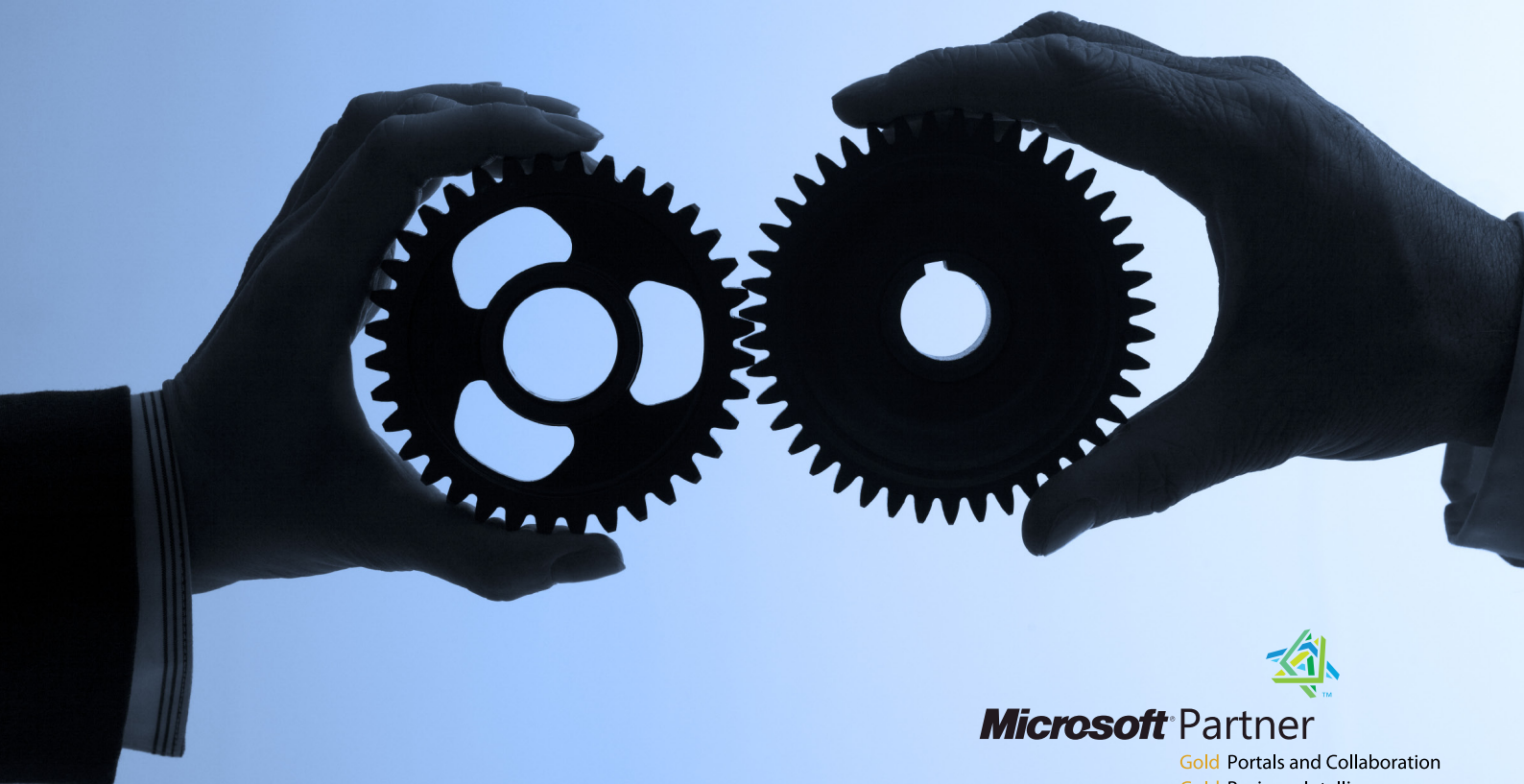


# itera CONSULTING

MAKING A DIFFERENCE. ALWAYS!

ITERA NEARSHORING SOLUTIONS

“ Itera Nearshoring solutions offer you great opportunity to increase capacity and flexibility, while maintaining quality during the entire process ...



**Microsoft** Partner

Gold Portals and Collaboration

Gold Business Intelligence

Gold Server Platform

# About Itera Consulting

Itera Consulting is a leading provider of innovative solutions that connects technology to people, processes and services. With a wide expertise range of technological services, we are a recognized global IT provider that is able to be the customer's partner in the entire IT solution lifecycle.



**Microsoft** Partner

Gold Portals and Collaboration  
Gold Business Intelligence  
Gold Server Platform



## NEARSHORING – a proffitable alternative

Nearshoring is no longer just a means of reducing overhead and cost. It has become an integral part of the way the world does business in a closer border.

Itera Consulting can accommodate customer requirements for cost savings, efficiency, large capacity and strong innovation power through the integrated offshoring business in Ukraine.

Development centers in Ukraine have profound technological understanding combined with wide-ranging expertise and provide intelligent and dynamic IT solutions.

### Nearshoring Customer Reference



#### MULTIDATA-BLUEGARDEN

**Multidata-Bluegarden** has more than 600 skilled employees in Norway, Sweden and Denmark, providing advanced and comprehensive solutions for managing Human Resources (HR). Every month more than 2,3 million Scandinavians receive their pay checks through solutions provided by Multidata-Bluegarden.

“Increased development capacity, additional flexibility and more access to resources. Bluegarden reaches new heights with Itera's nearshore services ...

Mr. Geir Egil Myhre, Multidata-Bluegarden, Director-Corporate R&D

## NEARSHORING DESTINATION:

# Ukraine

Itera's Nearshoring development centers are located in the most attractive Western Europe outsourcing location - Ukraine, and provide IT outsourcing services, have highly qualified cost effective project teams, developers and testers which are able to add a business value.

Ukraine is an emerging free market with a long standing reputation as major technology region with a well developed scientific and educational base. It provides tens of thousands of IT graduates annually, the largest part of which work for outsourcing companies.

Ukraine has the 1st position among Central and Eastern Europe countries in terms of market value, number of IT outsourcing companies and number of professionals involved in IT outsourcing services.

## Key drivers of outsourcing to Ukraine are\*:

- High-tech education
- Strong R&D heritage from the past
- Innovation and extensive IT talent pool
- High cultural similarity and common historical roots with Europe

*\*According to "Central and Eastern Europe IT Outsourcing Review 2011", IT Sourcing Europe*



### Short country profile

Ukraine is similar to France, with a population of ~ 46 million citizens.

Our time zone is 1 hour ahead of Central European Time, and we are within reach in about 2 hours flight from major European cities. No visa is needed for citizens of European and US countries.

Geographical proximity to European markets and European business rules.

### Services

Application development  
Application management  
IT infrastructure management  
Testing as a Service (TaaS)  
Mobile solutions development  
MS SharePoint customization

### Business Areas

Banking  
Insurance  
Human Resources solutions  
Payroll  
Telecom  
Independent software vendors

### Did you know?

Ukraine is a co-hosting country of EURO 2012 Football Championship. Matches of Sweden and Denmark will take place 9 – 19 June in Kiev and Lviv, Ukraine.





## Our customers

We are very proud to deliver value for money to a large number of Nordic customers. On this page you find some of our customers who has chosen to develop, test and/or maintain some of their services thru our company setup with great succes.

- Itera Consulting Danmark  
Rentemestervej 2A  
2400 København NV  
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Sognsveien 77 A-B  
Ullevål Stadion  
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- Itera Consulting Sverige  
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Phone +38 044 363 32 01  
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Lviv office:  
info.ukraine@iteraconsulting.com



### Best Employer Company 2011

Itera Consulting Ukraine became a winner in the Best Employer Contest provided by a leading Ukrainian community of software developers.



## Itera Consulting

Itera Consulting is a leading provider of innovative solutions that link technology to people, processes and services. With a broad spectrum of IT know-how, we are a total provider that can partner customers throughout the entire IT solution lifecycle. We enable customers to drive innovation, improve their products and services, provide better service to their customers, and to achieve business goals. Itera Consulting has operations in Denmark, Norway, Sweden and Ukraine, and is a part of the listed corporation, Itera ASA (ticker ITE at Norwegian Stock Exchange)