



## Research Validation Framework

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## **Overview**

The FIN-TECH project aims at building a fintech risk management platform, which measures risks to make fintech innovations sustainable.

As a financial intermediary, the aim of the present document is to provide general considerations to support the improvement of P2P credit scoring model for regulatory purpose.



# **General consideration – P2P Lending to Individuals**



#### Scope

### Possible improvement

#### **Model Design**

- ✓ Small access to borrower's data: the model development is based only on the behavioral informations of the counterparty. A possible solution to improve the credit assessment methodology is to evaluate the counterparty not in terms of rating classes, but in accordance with the "good or bad approach", by defining a cut-off under which the tredit is not granted.
- ✓ Rating review: since the predictive accuracy of the model is particularly sensitive to the borrower's behavior, the **rating should be reviewed frequently**, at least on a quarterly basis.

# Definition of Default

✓ Adoption of a definition of default based on a "delinquency approach", taking into consideration the cases in which the borrower is late or overdue on a payment.



# **General consideration – P2P Lending to Corporate and SME**



### Possible improvement

- ✓ Application of *multi-year time series*: in order to improve the predictive capacity, the model should be based on historical time series of balance sheet and income statement data which include at least 5-10 years of observations.
- ✓ The model should take into account also **behavioral information**. A possible way of improvement can be represented by the inclusion of **historical trends** of the ratio used in the regression as additional inputs (for example QoQ or YoY variation).

#### Model Design

- ✓ In order to better align the P2P credit scoring model to the banks models, it could be useful to integrate the original dataset based only on financial information with a **qualitative set of information** that takes into account, for example, the valuation of the management of the companies, long-term strategies and market size.
- ✓ Another way of improvement could be the develop of a cut-off of the scoring in rating classes, in order to better express the different risk underneath the single counterparty. It could be also added a traffic-light approach to measure the quality of the cut-off.



# **General consideration – P2P Lending to Corporate and SME**



#### Possible improvement

# **Definition** of **Default**

- ✓ It would be useful to clearly explain the definition of default adopted, in accordance with the regulatory framework.
- ✓ A possible additional area of improvement is connected to the valuation of the **sensitivity of the model to the change of default definition** (see EBA/GL/2016/07 "EBA Guidelines on the application of the definition of default")