## **Business Insights:**

- 1. **Data Loading and Overview**: The business has data on customers, products, and transactions, enabling analysis of customer behavior and product performance.
- 2. Data Quality: Initial checks revealed no missing values in the datasets, indicating good data quality for analysis.
- 3. Customer Acquisition: The SignupDate column allows for analysis of customer acquisition trends and patterns over time.
- 4. Sales Analysis: Converting TransactionDate to datetime enables analysis of sales trends, seasonal patterns, and product performance over specific periods.
- 5. **Customer Segmentation**: Clustering customers based on TotalValue and Quantity can identify distinct customer groups with varying purchase behaviors, enabling targeted marketing and product recommendations.