

The background is a collage of financial-related items. It includes a spiral-bound notebook with a table showing 'Subtotal: 3000.46', 'Tax Rate: 8.75%', 'Tax: 264.87', and 'TOTAL Due: 3265.33'. A black calculator is positioned diagonally, displaying '-84727'. A smartphone in the bottom left shows a list of transactions. A keyboard with colorful keys is at the bottom. A decorative white wireframe swirl is in the center. The title 'Financial Cash Flow' is overlaid in large white text.

Financial Cash Flow

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Financial Cash Flow Introduction




Welcome to our Financial Cash Flow Presentation. The purpose of today's discussion is to provide a detailed analysis of our financial landscape, examining key components such as Chart of Accounts, Payments, and Income.



By delving into these datasets, we aim to gain valuable insights into our cash flow dynamics, identify trends, and make informed decisions to enhance our financial health.



Join us on this journey as we explore the intricacies of our financial structure and unlock actionable strategies for sustainable growth.



Understanding our financial structure is paramount for strategic decision-making and long-term sustainability. The combination of Chart of Accounts, Payments, and Income forms the backbone of this understanding, offering a comprehensive view of our financial ecosystem.

01

Chart of Accounts: Provides a detailed roadmap of our financial architecture, outlining account categories, groups, and cash flow types. It serves as a foundation for precise financial reporting and budgeting.

02

Payments: The lifeline of our financial activities, tracking the flow of funds outwards. Analyzing payment data unveils expenditure patterns, identifies key providers, and aids in optimizing cash outflows.

03

Income: Illuminates the revenue side of our equation, showcasing customer transactions and income sources. Insight into income patterns is vital for forecasting, recognizing profitability, and strategic planning.

Chart of Accounts Overview



Account ID: Unique identifiers for each financial account, streamlining tracking and organization.



Category and Subcategory: Classifications providing a structured breakdown of accounts for clear financial reporting.



Groups: Grouping accounts based on shared characteristics, facilitating a comprehensive view of financial segments.



Cash Flow Type: Categorization of accounts into operational, investing, and financing activities, crucial for understanding cash movement.



Type: Specifies whether an account is an asset, liability, equity, income, or expense, providing insights into financial positioning.

Payment Overview



Issue Date and Due Date: Understanding the timeline of payment obligations, highlighting the period between issuing and due dates.



Settlement Date: Tracking when payments are settled, offering insights into payment cycle efficiency.



Chart Account ID: Linking payments to specific accounts, aiding in the detailed analysis of financial transactions.



Provider: Identifying key partners or vendors crucial for strategic relationship management.



UF (Unit of Function): Locational or departmental information for enhanced cost allocation.



Amount Paid: The financial impact of each payment transaction, providing a snapshot of cash outflows.

Here are some key Insights

- Cash Flow Analysis
- Income Tracking
- Vendor and Customer Relationships
- Financial Reporting and Budgeting
- Strategic Decision-Making



FINANCIAL CASH FLOW DASHBOARD



Year

- ☐ 2017
- ☐ 2018
- ☐ 2019

Month

- ☐ January
- ☐ February
- ☐ March
- ☐ April
- ☐ May
- ☐ June
- ☐ July
- ☐ August
- ☐ September
- ☐ October
- ☐ November
- ☐ December

Key Performance Indicator

Total Payment

62M

Total Income

61M

Profit

-1M

Avg Amount Received

4K

Avg Amount Paid

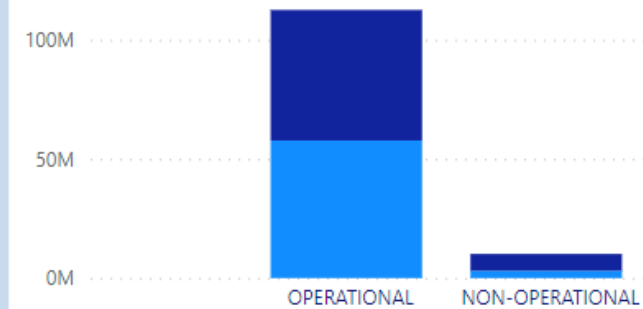
3K

Avg Amount Paid by year

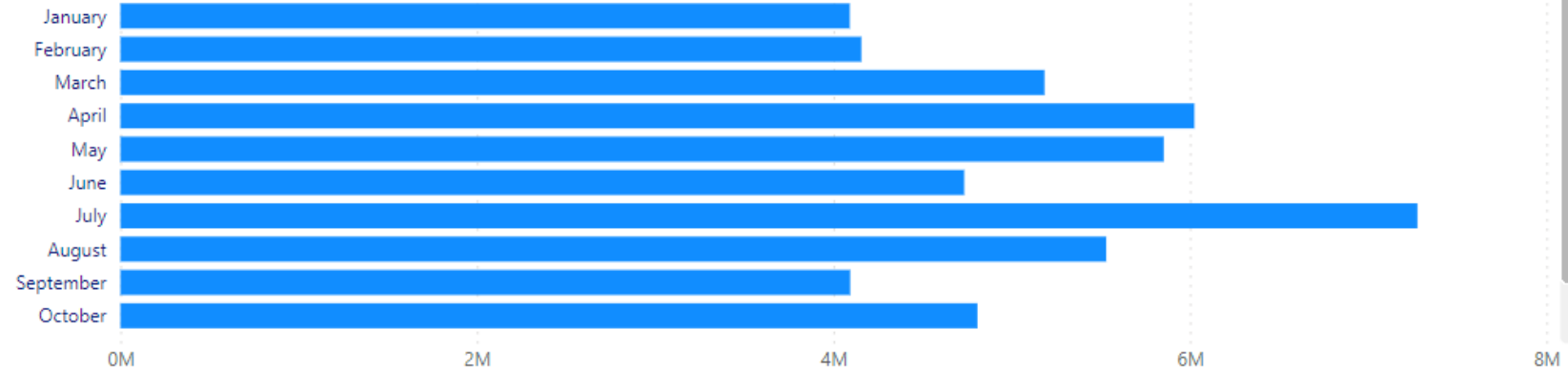
27%

Total amount Received and Paid by Cash flow type

Sum of Amount Received Sum of Amount Paid



Total Amount Received by Month



6 Key Performance Indicator

- Total Amount Received
- Total Amount Paid
- Profit
- AVG amount received
- AVG amount paid
- AVG amount paid by year

Total Payment

72M

Total Income

61M

Profit

-11M

Avg Amount
Received

4K

Avg Amount Paid

4K

Avg Amount Paid
by year

35%

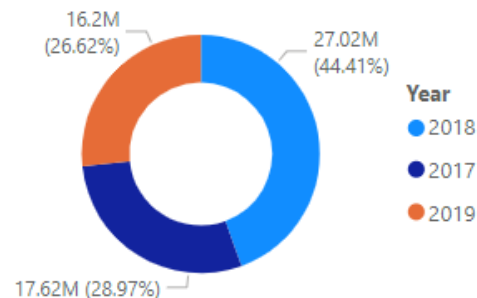


Different Revenue through

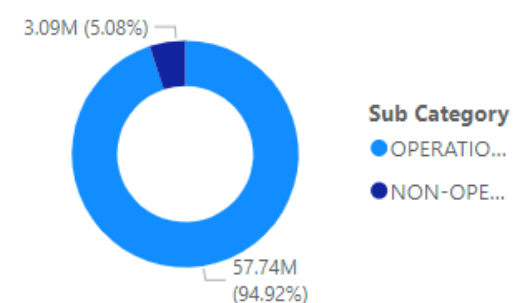


Account ID	Sum of Amount Received	Sum of Amount Paid	Type
5001	12,03,339.10		REVENUE
5002	3,82,33,666.22		REVENUE
5003	1,66,61,529.80		REVENUE
5004	3,07,674.19		REVENUE
5005	3,33,973.49		REVENUE
5006	5,84,678.98		REVENUE
5007	97,875.21		REVENUE
5008	1,579.04		REVENUE
5009	3,15,960.49		REVENUE
5101	19,654.18		REVENUE
5102	348.88		REVENUE
5104	27,651.86		REVENUE
5105	20,09,254.72		REVENUE
5106	59,503.58		REVENUE
5107	15,991.70		REVENUE
5109	107.83		REVENUE
5111	9,60,160.22		REVENUE
6804		137.96	VARIABLE
6201		819.84	VARIABLE
6102		881.21	VARIABLE
6119		1,285.85	VARIABLE
6705		1,922.79	FIXED
6315		2,488.78	FIXED
6322		2,513.67	FIXED
7004		2,871.39	VARIABLE
Total	6,08,32,949.49	6,18,34,573.27	

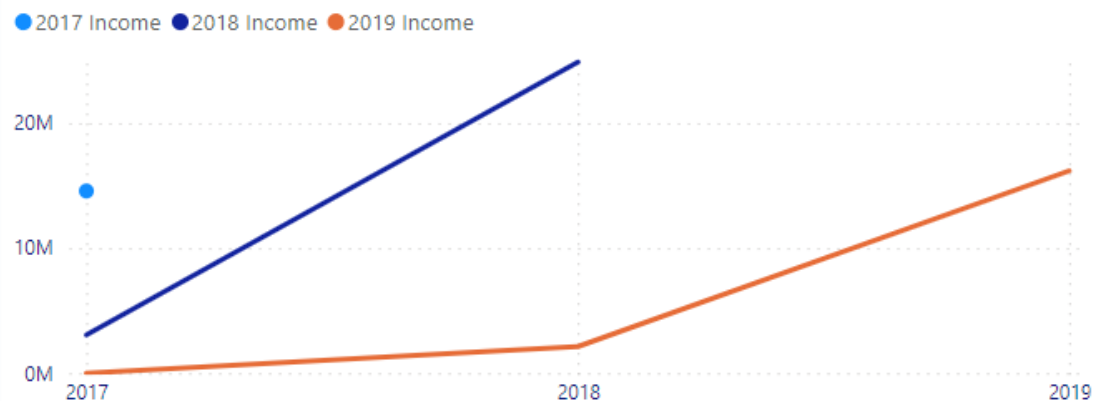
Total Amount Received by Year



Total Received by Sub Category



2017, 2018 and 2019 Income by Year





Expenses by Account Type



Year

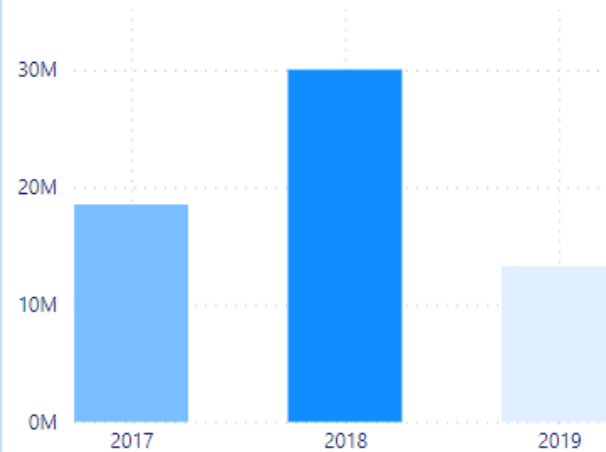
- ☐ 2017
- ☐ 2018
- ☐ 2019

Month

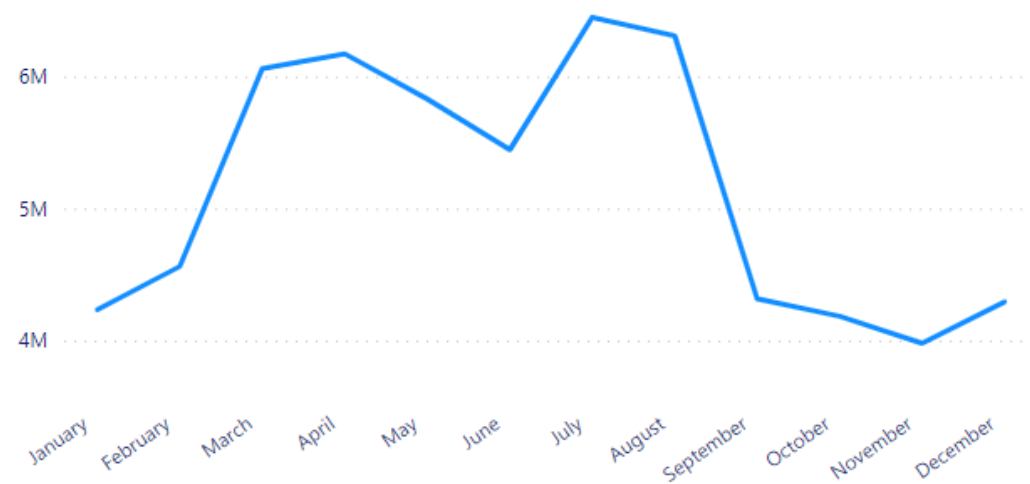
- ☐ January
- ☐ February
- ☐ March
- ☐ April
- ☐ May
- ☐ June
- ☐ July
- ☐ August
- ☐ September
- ☐ October
- ☐ November
- ☐ December

Total Amount Paid by Year

Sum of Year 9.58M 16.99M



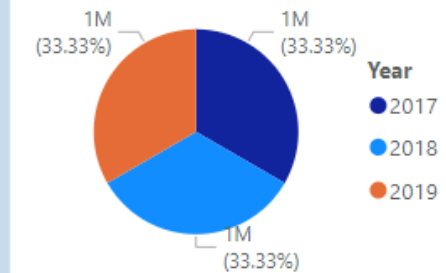
PAYMENT by Month



Financial Summary (2017-2019)

Type	2017 PAYMENT	2018 PAYMENT	2019 PAYMENT	Sum of Amount Paid	Amount Paid YoY%
FIXED	37,84,077.71	84,11,540.15	54,47,013.79	1,76,42,631.65	18.29%
VARIABLE	1,10,06,772.91	1,90,15,747.39	1,41,69,421.32	4,41,91,941.62	31.35%
Total	1,47,90,850.62	2,74,27,287.54	1,96,16,435.11	6,18,34,573.27	27.34%

TotalLoss by Year





Cash flow statements for various months

Year

- ☐ 2017
☐ 2018
☐ 2019

Month

- ☐ January
☐ February
☐ March
☐ April
☐ May
☐ June
☐ July
☐ August
☐ September
☐ October
☐ November
☐ December

Account ID	Sum of Amount Received	Month
5001	1,58,609.68	January
5001	83,251.36	February
5001	64,336.74	March
5001	1,17,963.23	April
5001	74,949.24	May
5001	45,440.68	June
5001	71,635.82	July
5001	4,39,074.15	August
5001	23,325.19	September
5001	34,733.97	October
5001	85,714.93	November
5001	4,304.11	December
5002	20,34,388.57	January
5002	26,71,375.79	February
5002	32,35,916.25	March
5002	41,66,718.51	April
5002	40,00,181.92	May
5002	30,97,040.31	June
5002	48,85,130.61	July
5002	28,86,654.15	August
5002	21,19,940.29	September
5002	35,87,079.29	October
5002	21,45,586.55	November
5002	34,03,653.98	December
5003	15,42,117.00	January
Total		6,08,32,949.49

Account ID	Sum of Amount Paid	Month	Cash Flow Type	Category	Type
7013	5,380.53	April	OPERATIONAL	CASH OUT FLOW	FIXED
7013	9,285.27	May	OPERATIONAL	CASH OUT FLOW	FIXED
7013	6,834.54	June	OPERATIONAL	CASH OUT FLOW	FIXED
7013	8,585.31	July	OPERATIONAL	CASH OUT FLOW	FIXED
7013	8,114.58	August	OPERATIONAL	CASH OUT FLOW	FIXED
7013	2,685.94	September	OPERATIONAL	CASH OUT FLOW	FIXED
7013	2,815.92	October	OPERATIONAL	CASH OUT FLOW	FIXED
7013	4,454.18	November	OPERATIONAL	CASH OUT FLOW	FIXED
7013	4,441.45	December	OPERATIONAL	CASH OUT FLOW	FIXED
7012	85,842.82	January	OPERATIONAL	CASH OUT FLOW	VARIABLE
7012	1,74,047.10	February	OPERATIONAL	CASH OUT FLOW	VARIABLE
7012	3,50,507.02	March	OPERATIONAL	CASH OUT FLOW	VARIABLE
7012	4,02,041.50	April	OPERATIONAL	CASH OUT FLOW	VARIABLE
7012	2,01,601.39	May	OPERATIONAL	CASH OUT FLOW	VARIABLE
7012	1,76,506.57	June	OPERATIONAL	CASH OUT FLOW	VARIABLE
7012	2,17,258.50	July	OPERATIONAL	CASH OUT FLOW	VARIABLE
7012	1,78,227.64	August	OPERATIONAL	CASH OUT FLOW	VARIABLE
7012	63,815.23	September	OPERATIONAL	CASH OUT FLOW	VARIABLE
7012	1,34,235.45	October	OPERATIONAL	CASH OUT FLOW	VARIABLE
7012	1,55,666.05	November	OPERATIONAL	CASH OUT FLOW	VARIABLE
7012	2,30,971.01	December	OPERATIONAL	CASH OUT FLOW	VARIABLE
7011	76,548.85	January	OPERATIONAL	CASH OUT FLOW	VARIABLE
7011	73,905.65	February	OPERATIONAL	CASH OUT FLOW	VARIABLE
7011	64,949.16	March	OPERATIONAL	CASH OUT FLOW	VARIABLE
Total		6,18,34,573.27			

Here are some 2018 November Cash Flow Statements for various months.

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Cash flow statements for various months

Year

☐ 2017

☒ 2018

☐ 2019

Month

☐ January

☐ February

☐ March

☐ April

☐ May

☐ June

☐ July

☐ August

☐ September

☐ October

☒ November






☐ December

Account ID	Sum of Amount Received	Month
5001	85,714.93	November
5002	10,62,063.16	November
5003	7,30,134.44	November
5004	4,903.07	November
5005	1,410.79	November
5009	18,161.06	November
5101	14,503.60	November
5102	39.52	November
5104	3,097.25	November
5105	1,00,013.12	November
Total	20,20,040.94	

Account ID	Sum of Amount Paid	Month	Cash Flow Type	Category	Year
7013	4,454.18	November	OPERATIONAL	CASH OUT FLOW	2018
7012	66,684.17	November	OPERATIONAL	CASH OUT FLOW	2018
7011	47,276.48	November	OPERATIONAL	CASH OUT FLOW	2018
7010	8,603.77	November	OPERATIONAL	CASH OUT FLOW	2018
7009	80.73	November	OPERATIONAL	CASH OUT FLOW	2018
7007	252.56	November	OPERATIONAL	CASH OUT FLOW	2018
7003	114.45	November	OPERATIONAL	CASH OUT FLOW	2018
7002	43,336.97	November	OPERATIONAL	CASH OUT FLOW	2018
7001	1,64,486.82	November	OPERATIONAL	CASH OUT FLOW	2018
6906	7,642.08	November	OPERATIONAL	CASH OUT FLOW	2018
6905	1,574.77	November	NON-OPERATIONAL	CASH OUT FLOW	2018
6904	28,144.05	November	NON-OPERATIONAL	CASH OUT FLOW	2018
6903	1,53,041.74	November	NON-OPERATIONAL	CASH OUT FLOW	2018
6902	1,744.47	November	OPERATIONAL	CASH OUT FLOW	2018
6810	1,367.96	November	OPERATIONAL	CASH OUT FLOW	2018
6809	425.22	November	OPERATIONAL	CASH OUT FLOW	2018
6808	378.45	November	OPERATIONAL	CASH OUT FLOW	2018
6807	182.52	November	OPERATIONAL	CASH OUT FLOW	2018
6806	21,230.05	November	OPERATIONAL	CASH OUT FLOW	2018
6805	10,648.92	November	OPERATIONAL	CASH OUT FLOW	2018
6803	64,318.08	November	OPERATIONAL	CASH OUT FLOW	2018
6801	16,992.17	November	OPERATIONAL	CASH OUT FLOW	2018
6704	22,355.97	November	OPERATIONAL	CASH OUT FLOW	2018
6703	2,334.73	November	OPERATIONAL	CASH OUT FLOW	2018
6702	13,860.05	November	OPERATIONAL	CASH OUT FLOW	2018
Total	21,86,993.91				

key conclusions

- There is a net loss or negative profit of \$1 million as a result of the total payments of \$62 million exceeding the total income of \$61 million. This suggests that over the studied period, the organization's expenses outpaced its income.
- A difficult financial situation is indicated by the 1 million profit being negative. It is imperative that the fundamental causes of this shortfall be looked into and addressed. It can be necessary to implement cost-cutting, revenue-boosting, or operational optimization strategies.
- Each transaction brings in about 4,000 units of money for the organization on average. In comparison, 3,000 pieces of money are typically paid for each transaction. This indicates a discrepancy in the typical amounts paid and received, necessitating additional research into the types of transactions, pricing schemes, and general financial efficacy.
- 27% of the total income is represented by the average amount paid annually. Knowing this percentage gives you an idea of how much of your money goes into payments. Tracking this indicator over time can assist in determining the organization's capacity to manage costs in relation to revenue and its long-term financial viability.

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- A review of the organization's financial plan is recommended in light of the negative profit and the apparent difference between average amounts received and paid. This could entail looking for ways to cut costs, looking into ways to increase revenue, and putting policies in place to boost overall financial effectiveness.
 - Effective cash flow management is essential, particularly when there are more payments than income. Prioritizing working capital optimization, securing advantageous terms for provider payments, and maintaining a balanced cash flow strategy should be the organizations' main priorities.
 - The company must to think about creating a thorough plan for long-term financial sustainability. To improve overall financial health, this may entail carrying out a thorough evaluation of spending, diversifying sources of income, and putting strategic plans into action.

Thank you

