



My top priority is to educate you on the buying & selling process and what's happening in the market. I will work hard to provide a smooth experience for you. Providing knowledge, resources and effective negotiations for clients is key for a successful transaction and a long-term relationship. Let's discuss what we can do together in real estate!

ANDREA GARCIA

YOUR BUYER'S AGENT

Andrea has a background in journalism and communications, making her a skilled communicator with exceptional attention to detail and critical thinking. Her passion for Real Estate developed along with her love for interior design, driving her to move to Madison in 2021, along with her partner, dog, and cat. Helping people find their dream home is her #1 goal and comes from her family's relocation from Mexico to the Chicago Area in 2007, and the experience she has accumulated with trying to find the right place for herself has turned into a passion to help others do the same. When she's not baking or cooking up new recipes, she likes to re-stage her house, take her dog, Jigs, to the local dog park, or plan new trips for her and her partner to travel to! With her experience as a server and optometry technician, she is sure to bring her problem solving and people-person personality to every transaction and give her clients a smooth home buying experience.



Andrea Garcia

(815) 312-6790

Andrea@SoldinMadison.com

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"Great buyer experience. Ryan was readily available and willing to take the time to view many properties and ensure I was comfortable with all the offers I was making. Within a few months, I was able to close on a home in one of the most desirable neighborhoods in a very competitive Middleton market!"

RYAN ROBINSON

YOUR BUYER'S AGENT

Ryan Robinson is a real estate agent who has been a resident of Madison for over 20 years. He has spent a significant amount of time exploring the city and has a deep understanding of its unique neighborhoods, local attractions, and cultural offerings. Ryan enjoys sharing his knowledge of Madison with his clients, friends, and customers, providing them with valuable insights and recommendations that help them make informed decisions.

In addition to his passion for real estate, Ryan is also an accomplished fine artist. He enjoys painting in his spare time and brings a creative, thoughtful, and organized approach to everything he does, including his work as a real estate agent. Ryan's ability to think outside the box and his attention to detail make him a valuable asset to his clients and ensure that their needs are met.

Ryan also has experience in small business and property management, which has given him a well-rounded understanding of the real estate industry. He has a keen eye for identifying opportunities and has a track record of successfully navigating complex transactions. Ryan is always looking for ways to improve the real estate experience for his clients and goes above and beyond to ensure their satisfaction.

For Ryan, helping clients and friends is of the utmost importance. He values the relationships he builds with his clients and is dedicated to making the home buying and selling process as seamless and stress-free as possible. Ryan's friendly and approachable demeanor, combined with his extensive knowledge of Madison and the real estate market, make him an excellent choice for anyone looking to buy or sell a home in the area.



Ryan Robinson

(608) 333-9613

Ryan@SoldinMadison.com

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JORGE SALGADO

YOUR BUYER'S AGENT

Jorge Salgado is a dedicated and skilled Real Estate Agent who has spent many years helping individuals and families navigate major life changes. He has a deep understanding of the importance of problem-solving and listening well in order to provide the best support possible.

Born in Honduras, Jorge moved to Wisconsin when he was 14 years old. He attended West High School and later Edgewood College. Throughout his professional career, he has been deeply committed to building a stronger community, both personally and professionally.

In his free time, Jorge enjoys spending time with his family, walking his dogs, and volunteering. He also trains in personal defense and weightlifting. As a bilingual speaker of English and Spanish, he is able to communicate with a wide range of people and provide them with the support they need.

Jorge has always been driven by the goal of being the best that he can, and he is passionate about seeing the joy in people's faces when they achieve their goals.



Jorge Salgado

(608) 630-2602

Jorge@SoldinMadison.com

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BRITTANY BRAGER

YOUR BUYER'S AGENT

Brittany Brager is a successful real estate agent who has been working in the industry since 2021. In her short time in the industry, she has already made a big impact by helping many families fulfill their dream of owning a home or investment property. She has also successfully purchased two investment properties herself, further demonstrating her expertise in the field.

Brittany is dedicated to helping her clients find exactly what they are looking for and is committed to educating them throughout the process. She understands that buying or selling a property can be a big decision and wants to make sure that her clients feel comfortable and confident in their choices. With her commitment to education, dedication to her clients, and strong work ethic, she is a valuable asset to anyone looking to buy or sell property.

In her personal time, Brittany enjoys spending time with her family and friends, as well as her dog Maple. She also loves being outdoors and enjoys boating, wakeboarding, and pottery. Growing up near Gurnee, IL, Brittany moved to Madison in 2017 and has quickly made the city her home.



Brittany Brager

(224) 639-0114

Brittany@SoldinMadison.com

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(608) 445-2287



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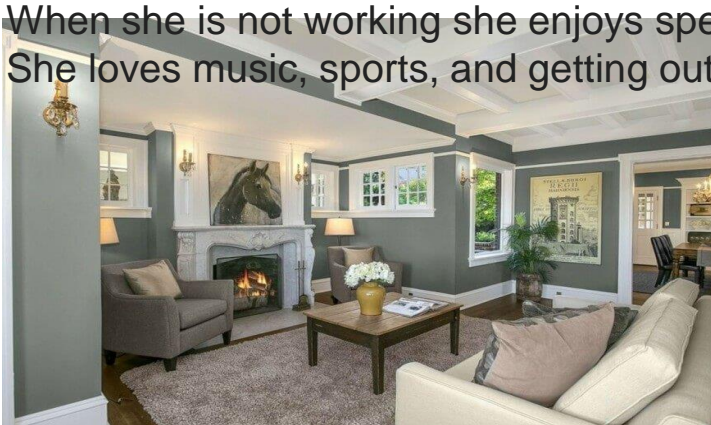
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JENNIFER RILEY

YOUR BUYER'S AGENT

Jen has been in real estate since 2014 after going through the process of buying her first home. Her passion for real estate started as a child growing up in the office and riding along with her grandmother who spent 40 years operating her own brokerage. Jen will always go the extra mile to make you feel supported and empowered throughout the entire process. She is passionate about educating clients on the home buying process to ensure you are confident in navigating the ups and downs of getting to closing. She will spend time getting to know you and tailoring her approach to home buying, to fit your needs specifically.

When she is not working she enjoys spending time with friends and family. She loves music, sports, and getting outdoors with her husband and daughter.



Jennifer Riley

(920) 691-2591

Jennifer@SoldinMadison.com

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"Carlos, ever the gentleman and always professional yet friendly, kept up in the loop until we found something we liked – without being pushy. This wasn't easy because sometimes we were indecisive, sometimes we were picky, sometimes we weren't sure exactly WHAT we were looking for...but he was always there for us, ready to show us anything and help negotiate when we finally DID decide on a property. Patient and knowledgeable, we would recommend Carlos highly – and would definitely use him again" ~ CJ

CARLOS SAAVEDRA | YOUR BUYER'S AGENT

Carlos Saavedra is a dedicated and knowledgeable real estate agent who is passionate about helping people find their own place to call home. He has a unique perspective on the importance of finding the right home and is committed to making the process simple and enjoyable for his clients.

By age 25, Carlos had already moved over two dozen times throughout North, Central, and South America; a life experience that provided perspective when he made the commitment to help people find a place to call a home of their own. In 2017, Carlos found his own home within the city of Madison. The city's character and the friendly community welcomed him and his wife with open arms. Carlos has a deep understanding of the local real estate market and is well-equipped to help clients find their perfect home in the area.

When he's not helping clients find their dream home, Carlos can be found on the golf course, going for a hike with his camera, or traveling to new destinations. In his free time, Carlos also enjoys spending time with his wife and two cats. He is an animal lover and enjoys the company of his furry friends.



Carlos Saavedra

(608) 228-5849

Carlos@SoldinMadison.com

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"Samiera was such an amazing agent for our first home-buying experience.

Samiera was not only patient and understanding as we navigated the ins and outs of buying a home, but she and her team were (and still are) such helpful resources for us throughout the entire process. She really took the time to get to know us and learn and learn what we were looking for in a home."

Sara & Tyler Rehm

SAMIERA KOOKASEMKIT

YOUR BUYER'S AGENT

I am proud to be a full-time professional Real Estate Agent here in Madison, the same city where I was born and raised. I graduated with a B.D. in Business & Marketing from Edgewood College, and have worked in the Real Estate industry ever since. I offer my Clients a diverse skillset including experience in Home Remodeling, Interior Design, Home Staging, and most importantly – the Madison Real Estate market. Serving the entire greater Madison area, I pride myself on excellent customer service, prompt response, flexibility, and truly go above and beyond for each and every Client.

Education is top priority to me in all aspects of real estate. Providing the tools, knowledge, and network of resources to my clients is key to laying the foundation for a successful transaction, and a long-term relationship. I am here to share with you my years of experience and guide you through the process, from our initial visit through closing day. Let's discuss what we can do together to obtain your future goals in the world of real estate.



Samiera Kookasemkit

(608) 438-5336

Samiera@SoldinMadison.com

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"Michael Ferraro was very responsive (text, phone, email) and set up showings promptly every time we asked - a must in a tough, fast moving market! (Before turning to Ferraro Real Estate we began working with one of the bigger online realty companies but were told repeatedly that there were scheduling conflicts when we wanted to schedule showings - this was never the case with Ferraro!) My husband and I both have busy schedules, and I felt bad we often asked Michael to do night or weekend showings, or book showings the first day of new listings, but he never complained and was always very flexible, upbeat, and personable. He is earlier in his career but we were impressed by his market and process knowledge and overall guidance. It's clear that the Ferraro team is very experienced and supportive of their team as a whole. I also love that Ferraro is a local business and really knows the Madison area specifically. We were first time home buyers and had A LOT of questions - Michael always knew the answer or knew where to find it and would get back to us quickly. I am so glad we chose to work with Michael and Ferraro Real Estate. We ended up beating 14 other offers and landing the perfect starter home in our ideal area! (I still can't believe it!) Thank you to Michael & the Ferraro team!" ~Nicole & Nathan

Michael Ferraro

YOUR BUYER'S AGENT

Michael has a passion for helping people obtain their goals in all areas of life. He is dedicated to excellence and has a "never give up" attitude. He is a student of business, investing, and entrepreneurship. In his spare time, he enjoys everything soccer, from refereeing games, to coaching others. He also enjoys skiing down mountains in his free time. In addition, he loves spending time with his family and friends while playing some board games and cards.



Michael Ferraro

(608) 235-1233

Michael@SoldinMadison.com

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DAVID MAY

YOUR BUYER'S AGENT

David, a lifelong Madison resident that has worked in the financial and banking industry for over 10 years, his dedication, drive and compassion for his clients allows for a smooth and hassle-free experience. David is an avid outdoorsman, and when he's not on the boat, he's probably golfing. David is very active in the community and participates in many local Chambers.



David May

(608) 213-1334

David@SoldinMadison.com

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"If you are looking to either purchase or sell a home, Sara Schumacher will provide you with superior assistance throughout the entire process. She works diligently to match your housing goals and desires. Sara further will exceed your expectations by identifying financing contacts as well. The extremely positive experience we had in buying our current home led us to ask Sara to sell our previous home as well. I could not leave a higher recommendation for this Real Estate Professional. Thank you for everything!" ~ Tony

SARA SCHUMACHER

BUYER'S AGENT

YOUR

Sara has been working in real estate since 2016 and loves it. She truly enjoys her time with her clients. Whether they are buying or selling, Sara enjoys taking the time to listen to her clients. Since 2016 she has been reminded that home buying and selling is more than a transaction, it is often times a very pivotal time in a person's life. She enjoys taking time to share about her own experiences. She has been doing this long enough to know that things come up, but has a fight in her to keep going, keep walking with her clients to make the bumps less bumpy.

Sara came to real estate to provide for her four children. It's amazing what necessity will do for a person's drive. She continues to share her drive to each of her clients. As an agent and a mom, she takes the time to understand the wants and desires of her clients. Having a strong love for Jesus and a desire to serve all her clients well, she is uniquely gifted and qualified to provide as smooth and seamless a service to every one of her clients.



Sara Schumacher

(608) 697-3790

Sara@SoldinMadison.com

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(608) 445-2287



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"The minute we knew we were looking for a new home, I knew we'd call Kevin Kane again. We highly recommend Kevin because he is quite knowledgeable in the listing, selling, buying process, alongside his professional, helpful, caring demeanor. Kevin is consistently there for the buyer and/or seller, showing us the way to finish the deal successfully and educating us along the way. Kevin is consistently prompt and follows-through with every detail of the home buying/selling business. With Kevin on our side, we knew every detail would be met with precision. His honesty, character, thoroughness, and teamwork is exactly what we needed. The week before and of closing was a hectic time, yet Kevin's professional demeanor and knowledge helped with a sweet closing by teaming with buyer, seller, mortgage officer, and the closing company. Thanks, Kevin!" ~ Dawn

KEVIN KANE

YOUR BUYER'S AGENT

For more than 20 years I have been helping people buy and sell homes in Dane County and the surrounding areas. I love meeting new people and learning more about how I can help them realize their next dream. Since 2012 I have been privileged to have the unmatched resources, marketing and Teamwork of the Ferraro Real Estate Team to help make our clients dreams come true over and over again!! I can't wait to do the same for You!!

I grew up in Nekoosa, WI, met my wife at UW-Whitewater and we raised our 2 daughters (now both in college) in Sun Prairie. Amy and I have always been very involved with our daughters swim teams from age 7 through HS and 1 still swims in college. My wife, Amy is a teacher in the Madison school district. As "empty nesters" we recently downsized to be closer to Amy's school on the East side of Madison. I am a self-titled "Packer/Badger/Brewer/Bucks" fan and as any great WI realtor will do.... I am always rooting for the "HOME" team!!



Kevin Kane

(608) 219-0501

Kevin@SoldinMadison.com

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(608) 445-2287

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"Kevin is very professional, prompt and sincere. He was always pleasant and attentive to our input. He listened to our questions and concerns throughout the process. We worked with him on our listing and it was wonderful. The photographer was a great guy and took beautiful photos of our property inside and out. And his assistant was a pleasure to work with as well. Everything rolled along smoothly without a glitch. I would highly recommend working with Kevin and The Ferraro Real Estate Team. He's dependable, reliable and gets the job done for you!"
– Nancy & Francis Esselman

KEVIN KANE

YOUR LISTING PARTNER

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"With Samiera's help, we sold our house in THREE DAYS for THOUSANDS above asking price. She helped us find the perfect new place as well. We felt like we were her only clients. She was always there to answer questions, and she and her team helped make the entire process go very smoothly. We could not be more thrilled with our experience, and would highly recommend Samiera to anyone looking to buy or sell a home." – Sara Stinski

SAMIERA KOOKASEMKIT | YOUR LISTING PARTNER

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Samiera Kookasemkit
(608) 438-5336
Samiera@SoldinMadison.com

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NEW HOME

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❖ **WHEN EXPERIENCE MATTERS,** Mike Lenz has been in the mortgage industry since 1997. Prior to Fairway he was with McFarland State Bank where he developed his philosophy of treating clients the way he would want to be treated himself. Through this mission, Mike has developed long-term relationships with his clients and built a business that is largely based on personal referrals. Mike handles all referrals with the utmost care and professionalism. A referral means that he has earned a client's trust, and he takes that trust seriously. He prides himself on making sure there are no surprises during the lending process and finding the products and services that best fit the needs of his clients.



Mike Lenz
Mortgage Originator
608-318-4280
mikel@fairwaymc.com